Kinder Morgan Energy Partners, L.P.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

76-0380342
(I.R.S. Employer Identification No.)

500 Dallas, Suite 1000, Houston, Texas 77002
(Address of principal executive offices) (zip code)

Registrant’s telephone number, including area code: 713-369-9000

 Securities registered pursuant to Section 12(b) of the Act:

Title of each class Name of each exchange on which registered
Common Units New York Stock Exchange

 Securities registered Pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☑ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant’s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☑

Aggregate market value of the Common Units held by non-affiliates of the registrant, based on closing prices in the daily composite list for transactions on the New York Stock Exchange on January 31, 2002 was approximately $3,768,143,733. This figure assumes that only the general partner of the registrant, Kinder Morgan, Inc., Kinder Morgan Management, LLC, their subsidiaries and their officers and directors were affiliates. As of January 31, 2002, the registrant had 129,862,418 Common Units outstanding.
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PART I

Items 1. and 2. Business and Properties.

General

Kinder Morgan Energy Partners, L.P., a Delaware limited partnership, is a publicly traded limited partnership that was formed in August 1992. We are the largest publicly traded pipeline limited partnership in the United States in terms of market capitalization and the largest independent refined petroleum products pipeline system in the United States in terms of volumes delivered. Unless the context requires otherwise, references to “we”, “us”, “our”, “KMP” or the “Partnership” are intended to mean Kinder Morgan Energy Partners, L.P., our operating limited partnerships and their subsidiaries.

We provide services to our customers and increase value for our unitholders primarily through the following activities:

- transporting, storing and processing refined petroleum products;
- transporting, storing and selling natural gas;
- transporting carbon dioxide for use in enhanced oil recovery operations; and
- transloading, storing and delivering a wide variety of bulk, petroleum and petrochemical products at terminal facilities located across the United States.

We focus on providing fee-based services to customers, avoiding commodity price risks and taking advantage of the low-cost capital available in a limited partnership structure. The assets we own or operate include:

- more than 10,000 miles of products pipelines and over 32 associated terminals serving customers across the United States;
- 10,000 miles of natural gas transportation pipelines, plus natural gas gathering and storage facilities;
- ownership interests in carbon dioxide pipelines and carbon dioxide and oil reserves, all owned by Kinder Morgan CO2 Company, L.P., the largest transporter and marketer of carbon dioxide used in enhanced oil recovery operations in the United States; and
- over 44 terminal facilities which transload and store refined petroleum products, coal, chemicals, and other dry and liquid bulk products.

On October 7, 1999, K N Energy, Inc., a Kansas corporation that provided integrated energy services, including the gathering, processing, transportation and storage of natural gas, the marketing of natural gas and natural gas liquids and the generation of electric power, acquired Kinder Morgan (Delaware), Inc., a Delaware corporation. Kinder Morgan (Delaware), Inc. is the sole stockholder of our general partner, Kinder Morgan G.P., Inc. At the time of the closing of the acquisition, K N Energy, Inc. changed its name to Kinder Morgan, Inc., referred to herein as KMI. In connection with the acquisition, Richard D. Kinder, Chairman and Chief Executive Officer of our general partner and its delegate, became the Chairman and Chief Executive Officer of KMI. KMI trades on the New York Stock Exchange under the symbol “KMI” and is one of the largest energy transportation and storage companies in the United States, operating more than 30,000 miles of natural gas and products pipelines. KMI also has significant retail distribution and electric generation assets. KMI, including its consolidated subsidiaries, holds an approximate 18.5% ownership interest in us.

Kinder Morgan Management, LLC, a Delaware limited liability company, called “Kinder Morgan Management” in this document, was formed on February 14, 2001. Our general partner owns all of Kinder Morgan Management’s voting securities.

In May 2001, Kinder Morgan Management issued 2,975,000 of its shares representing limited liability company interests to KMI and 26,775,000 of its shares representing limited liability company interests.
with limited voting rights to the public in an initial public offering. Its shares were issued at a price of $35.21 per share, less commissions and underwriting expenses, and it used substantially all of the net proceeds from that offering to purchase i-units from us. The i-units are a separate class of limited partner interests in us and are issued only to Kinder Morgan Management. Quarterly distributions from operations and from interim capital transactions are paid to Kinder Morgan Management in additional i-units rather than in cash. Kinder Morgan Management trades on the New York Stock Exchange under the symbol “KMR”. Kinder Morgan Management shares were split two-for-one on August 31, 2001, and all dollar and numerical references to Kinder Morgan Management shares in this paragraph and in this report have been adjusted to reflect the effect of the split.

When it purchased i-units from us, Kinder Morgan Management became a limited partner in us and, pursuant to a delegation of control agreement, manages and controls our business and affairs, and the business and affairs of our operating limited partnerships and subsidiaries. Under the delegation of control agreement, our general partner delegated to Kinder Morgan Management, to the fullest extent permitted under Delaware law and our partnership agreement, all of its power and authority to manage and control our business and affairs, except that Kinder Morgan Management cannot take certain specified actions without the approval of our general partner. In accordance with its limited liability company agreement, Kinder Morgan Management’s activities will be limited to being a limited partner in, and managing and controlling the business and affairs of, the Partnership, including our operating partnerships and their subsidiaries.

The address of our principal executive offices is 500 Dallas, Suite 1000, Houston, Texas 77002, and our telephone number at this address is (713) 369-9000. Our common units trade on the New York Stock Exchange under the symbol “KMP”.

Our operations are grouped into four reportable business segments. These segments and their major assets are as follows:

• **Products Pipelines**, consisting of refined petroleum products and natural gas liquids pipelines, related terminals and transmix processing facilities including:
  • our SFPP, L.P. operations, which are part of our Pacific operations and comprised of approximately 3,300 miles of pipeline that transports refined petroleum products to some of the faster growing population centers in the United States, including Los Angeles, San Diego, and Orange County, California; the San Francisco Bay Area; Las Vegas, Nevada (through our CALNEV pipeline) and Tucson and Phoenix, Arizona, and 13 truck-loading terminals with an aggregate usable tankage capacity of approximately 8.2 million barrels;
  • our CALNEV pipeline operations, which are part of our Pacific operations and comprised of a 550 mile pipeline that transports refined petroleum products from Colton, California to the growing Las Vegas, Nevada market, and two refined petroleum products terminals located in Barstow, California and Las Vegas, Nevada;
  • our West Coast terminals operations, which are part of our Pacific operations and comprised of six terminal facilities on the West Coast that transload and store refined petroleum products;
  • our Central Florida Pipeline, a 195 mile pipeline that transports refined petroleum products from Tampa to the Orlando, Florida market;
  • our North System, a 1,600 mile pipeline that transports natural gas liquids and refined petroleum products between south central Kansas and the Chicago area and various intermediate points, including eight terminals;
  • our 51% interest in Plantation Pipe Line Company, which owns and operates a 3,100 mile pipeline system that transports refined petroleum products throughout the southeastern United States, serving major metropolitan areas including Birmingham, Alabama; Atlanta, Georgia; Charlotte, North Carolina; and the Washington, D.C. area;
• our 44.8% interest in the Cochin Pipeline System, a 1,900 mile pipeline transporting natural gas liquids and traversing Canada and the United States from Fort Saskatchewan, Alberta to Sarnia, Ontario;

• our Cypress Pipeline, a 104 mile pipeline transporting natural gas liquids from Mont Belvieu, Texas to a major petrochemical producer in Lake Charles, Louisiana;

• our transmix operations, which include the processing of petroleum pipeline transmix through transmix processing plants in Colton, California; Richmond, Virginia; Dorsey Junction, Maryland; Indianola, Pennsylvania; and Wood River, Illinois; and

• our 50% interest in the Heartland Pipeline Company, which ships refined petroleum products in the Midwest.

• Natural Gas Pipelines, consisting of assets primarily acquired in late 1999 and 2000 including:
  • Kinder Morgan Interstate Gas Transmission LLC, which owns a 6,100 mile natural gas pipeline, including the Pony Express pipeline system, that extends from northwestern Wyoming east into Nebraska and Missouri and south through Colorado and Kansas;
  • our Kinder Morgan Texas Pipeline, a 2,500 mile intrastate natural gas pipeline along the Texas Gulf Coast;
  • our 66½% interest in the Trailblazer Pipeline Company, which transmits natural gas from Colorado through southeastern Wyoming to Beatrice, Nebraska;
  • our Casper and Douglas natural gas gathering systems, which are comprised of approximately 1,560 miles of natural gas gathering pipelines and two facilities in Wyoming capable of processing 210 million cubic feet of natural gas per day;
  • our 49% interest in the Red Cedar Gathering Company, which gathers natural gas in La Plata County, Colorado and owns and operates a carbon dioxide processing plant;
  • our 50% interest in Coyote Gas Treating, LLC, which owns a 250 million cubic feet per day natural gas treating facility in La Plata County, Colorado; and
  • our 25% interest in Thunder Creek Gas Services, LLC, which gathers, transports and processes methane gas from coal beds in the Powder River Basin of Wyoming.

• CO₂ Pipelines, consisting of Kinder Morgan CO₂ Company, L.P., which transports, markets and produces carbon dioxide for use in enhanced oil recovery operations and owns interests in other related assets in the continental United States, through the following:
  • Central Basin Pipeline, a 300 mile carbon dioxide pipeline located in the Permian Basin of West Texas between Denver City, Texas and McCamey, Texas;
  • interests in carbon dioxide pipelines, including an approximate 81% interest in the Canyon Reef Carriers Pipeline, a 50% interest in the Cortez Pipeline and a 13% interest in the Bravo Dome Pipeline;
  • interests in carbon dioxide reserves, including an approximate 45% interest in the McElmo Dome and an approximate 11% interest in the Bravo Dome;
  • interests in oil-producing fields, including a greater than 80% interest in the SACROC Unit and minority interests in the Sharon Ridge Unit, the Reinecke Unit and the Yates Field Unit, all of which are located in the Permian Basin of West Texas; and
  • approximately 22% ownership interest in the Snyder Gasoline Plant and a 43% ownership interest in the Diamond M Gas Plant, both of which process gas produced from the SACROC unit and neighboring carbon dioxide projects in the Permian Basin.
• Terminals, consisting of 44 owned or operated liquid and bulk terminal facilities including:
  
  • five liquid chemical terminals located in New Orleans, Louisiana, Cincinnati, Ohio, Pittsburgh, Pennsylvania and Chicago, Illinois;
  
  • five liquid terminals located in Houston, Texas, Carteret, New Jersey, Chicago, Illinois and Philadelphia, Pennsylvania;
  
  • one liquid chemical, petroleum and dry-bulk handling facility located in Perth Amboy, New Jersey;
  
  • four coal terminals located in Cora, Illinois; Paducah, Kentucky; Newport News, Virginia; and Los Angeles, California;
  
  • eight petroleum coke terminals located on the lower Mississippi River and along the west coast of the United States; and
  
  • 21 other bulk terminals located throughout the United States handling alumina, cement, salt, soda ash, fertilizer and other dry bulk materials.

Business Strategy

Our management’s objective is to grow our portfolio of businesses by:

• providing, for a fee, transportation, storage and handling services which are core to the energy infrastructure of growing markets;

• increasing utilization of assets while containing costs;

• leveraging economies of scale from incremental acquisitions; and

• maximizing the benefits of our financial structure.

Since February 1997, we have announced over 30 acquisitions, including those listed under “Recent Developments,” valued at over $6.1 billion. These acquisitions and associated cost reductions have assisted us in growing from $17.7 million of net income in 1997 to $442.3 million of net income in 2001. We regularly consider and enter into discussions regarding potential acquisitions, including those from KMI or its affiliates, and are currently contemplating potential acquisitions. While there are currently no unannounced purchase agreements for the acquisition of any material business or assets, such transactions can be effected quickly, may occur at any time and may be significant in size relative to our existing assets or operations.

We primarily transport and/or handle products for a fee and generally are not engaged in the unmatched purchase and sale of commodity products. As a result, we do not face significant risks relating directly to shifts in commodity prices.

**Products Pipelines.** We plan to continue to expand our presence in the rapidly growing refined petroleum products markets in the western and southeastern United States through incremental expansions of pipelines and through acquisitions that we believe will increase unitholder distributions. Because our North system serves a relatively mature market, we intend to focus on increasing throughput within the system by remaining a reliable, cost-effective provider of transportation services and by continuing to increase the range of products transported and services offered.

**Natural Gas Pipelines.** Kinder Morgan Interstate Gas Transmission serves a stable, mature market, and thus we are focused on reducing costs and securing throughput for this pipeline. New measurement systems and other improvements will aid in managing expenses. We will explore expansion and storage opportunities to increase utilization levels. Kinder Morgan Texas Pipeline intends to grow its transportation and storage businesses by identifying and serving significant new customers with demand for capacity on its intrastate pipeline system. Trailblazer is currently constructing an expansion of its system supported by
commitments secured in August 2000. Red Cedar Gathering Company, a partnership with the Southern Ute Indian Tribe, is pursuing additional gathering and processing opportunities on tribal lands.

**CO₂ Pipelines.** Kinder Morgan CO₂ Company, L.P.’s Permian Basin strategy is to offer customers “one-stop shopping” for carbon dioxide supply, transportation and technical support service. Outside the Permian Basin, we intend to compete aggressively for new supply and transportation projects. Our management believes these projects will arise as other United States oil producing basins mature and make the transition from primary production to enhanced recovery methods.

**Terminals.** We are dedicated to growing our terminals segment through a core strategy which includes dedicating capital to expand existing facilities, maintaining a strong commitment to operational safety and efficiency and growing through strategic acquisitions. During 2001, we significantly enlarged our ownership and operation of liquids terminals, primarily due to our purchase of GATX Corporation’s domestic liquids terminal businesses. The bulk terminals industry in the United States is highly fragmented, leading to opportunities for us to make selective, accretive acquisitions. We will make investments to expand and improve existing facilities, particularly those facilities that handle low sulfur western coal. Additionally, we plan to design, construct and operate new facilities for current and prospective customers. Our management believes we can use newly acquired or developed facilities to leverage our operational expertise and customer relationships. In addition, we believe the combination of our liquids and bulk terminals businesses into one segment gives us a competitive advantage in pursuing acquisitions of terminals that handle bulk and liquid materials.

**Recent Developments**

During 2001, our assets increased 46% and our net income increased 59% from 2000 levels. In addition, distributions per unit increased 16% from $0.475 for the fourth quarter of 2000 to $0.55 for the fourth quarter of 2001.

The following is a brief listing of activity since the end of the third quarter of 2001. Additional information regarding these items is contained in the rest of this report.

- On October 2, 2001, we announced plans to construct a $70 million, 86-mile, 30-inch natural gas pipeline in Texas. The new pipeline will transport natural gas from an interconnect with KMI’s Natural Gas Pipeline Company of America system in Lamar County, Texas to an existing 1,000-megawatt electric generating facility in Lamar County, as well as a new 1,789-megawatt electric generating facility currently being built in Kaufman County, Texas by FPL Energy, LLC, a subsidiary of FPL Group, Inc. FPL Energy has executed a 30-year binding firm-transportation contract with Kinder Morgan North Texas Pipeline, L.P. Additionally, FPL executed a 20-year binding firm-transportation contract for 250,000 dekatherms of natural gas per day with Natural Gas Pipeline Company of America, which will be the primary transportation service provider for the new plant;
- On October 23, 2001, we announced two separate transactions totaling $25 million to further expand our Terminals business segment. We signed a letter of intent to add a $20 million cement-handling system at our Dakota Bulk Terminal located in St. Paul, Minnesota. We also purchased for $5 million from International Raw Materials, Ltd. its rights and obligations under an agreement with the Port of Longview, Washington, for the exclusive use and operation of its bulk-material handling facility;
- On November 8, 2001, we acquired a liquids terminal in Perth Amboy, New Jersey for $51.2 million, including $25 million of assumed debt, from Stolthaven Perth Amboy Inc. and Stolt-Nielsen Transportation Group, Ltd. The Perth Amboy facility provides liquid chemical and petroleum storage and handling, as well as dry-bulk handling of salt and aggregates, with liquid capacity exceeding 2.3 million barrels;
- On November 14, 2001, Kinder Morgan CO₂ Company, L.P., one of our operating limited partnerships, purchased Mission Resources Corporation’s interests in the Snyder Gasoline Plant and
the Diamond M Gas Plant for approximately $11.5 million. In addition, Kinder Morgan CO₂ Company, L.P. initiated a $14.9 million expansion of its carbon dioxide project in the SACROC Unit;

- On November 29, 2001, we acquired a liquids terminal in Chicago, Illinois for $18.6 million from Stolthaven Chicago Inc. and Stolt-Nielsen Transportation Group, Ltd. The Chicago terminal handles a wide variety of liquid chemicals with a working capacity in excess of 0.7 million barrels;

- In December 2001, Kinder Morgan CO₂ Company, L.P. purchased Torch E&P Company’s interest in the Snyder Gasoline Plant and entered into a definitive agreement to purchase Torch’s interest in the Diamond M Gas Plant. All of these assets are located in the Permian Basin of west Texas;

- On December 12, 2001, we signed a definitive agreement to acquire the remaining portion of Trailblazer Pipeline Company that we did not already own from Enron Trailblazer Pipeline Company for $68 million. The agreement is subject to the approval of the court overseeing the Enron Corp. bankruptcy. KMI operates, on our behalf, Trailblazer’s 436-mile interstate natural gas pipeline that runs from Rockport, Colorado to Beatrice, Nebraska;

- On December 17, 2001, we signed a definitive agreement to purchase Tejas Gas, LLC, a wholly-owned subsidiary of InterGen (North America), Inc., for approximately $750 million. InterGen is a joint venture owned by affiliates of the Royal Dutch/Shell Group of Companies and Bechtel Enterprises Holding, Inc. Tejas Gas owns a 3,400-mile intrastate natural gas pipeline that runs from south Texas along the Mexico border and the Texas Gulf Coast to near the Louisiana border and north from near Houston to east Texas;

- In January 2002, we paid approximately $29 million to NOVA Chemicals Corporation for an additional 10% ownership interest in the Cochin Pipeline System. Including this acquisition, we now own approximately 44.8% of the Cochin Pipeline System. The acquisition was effective as of December 31, 2001; and

- On February 4, 2002, we announced two acquisitions and a major expansion program, both within our Terminals business segment, representing approximately $43 million. The purchases included Pittsburgh, Pennsylvania-based Laser Materials LLC, operator of 59 transload facilities in 18 states, and a 66-⅔% ownership interest in International Marine Terminals Partnership, which operates a bulk terminal site in Port Sulphur, Louisiana. The expansion project will occur at our Carteret, New Jersey liquids terminal and will add 400,000 barrels of storage within the next year.

For more information on our reportable business segments, see Note 15 to our Consolidated Financial Statements.

**Products Pipelines**

*Pacific operations*

Our Pacific operations include interstate common carrier pipelines regulated by the Federal Energy Regulatory Commission, intrastate pipelines in California regulated by the California Public Utilities Commission and certain non rate-regulated operations. Our Pacific operations also include our West Coast Terminals.

The Pacific operations’ pipelines are split into a South Region and a North Region. Combined, the two regions consist of seven pipeline segments that serve six western states with approximately 3,900 miles of refined petroleum products pipeline and related terminal facilities.
Refined petroleum products and related uses are:

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<td>Transportation</td>
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<td>Diesel fuel</td>
<td>Transportation (auto, rail, marine), farm, industrial and commercial</td>
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<td>Jet fuel</td>
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Our Pacific operations transport over one million barrels per day of refined petroleum products, providing pipeline service to approximately 44 customer-owned terminals, four commercial airports and 15 military bases. For 2001, the three main product types transported were gasoline (61%), diesel fuel (22%) and jet fuel (17%). Our Pacific operations also include 15 truck-loading terminals (13 on SFPP, L.P. and two on CALNEV).

The Pacific operations provide refined petroleum products to some of the fastest growing population centers in the United States, including southern California; Las Vegas, Nevada; and the Tucson-Phoenix, Arizona region. Pipeline transportation of gasoline and jet fuel has a direct correlation with demographic patterns. We believe that the population growth associated with the markets served by our Pacific operations will continue in the foreseeable future.

**South Region.** Our Pacific operations’ South Region consists of four pipeline segments:

- West Line;
- East Line;
- San Diego Line; and
- CALNEV Line.

The West Line consists of approximately 630 miles of primary pipeline and currently transports products for approximately 50 shippers from six refineries and three pipeline terminals in the Los Angeles Basin to Phoenix and Tucson, Arizona and various intermediate commercial and military delivery points. Product for the West Line can also come from foreign sources through the Los Angeles and Long Beach port complexes and the three pipeline terminals. A significant portion of West Line volumes is transported to Colton, California for local distribution and for delivery to our CALNEV Pipeline. The West Line serves our terminals located in Colton and Imperial, California as well as in Tucson and Phoenix, Arizona.

The East Line is comprised of two parallel 8-inch and 12-inch pipelines originating in El Paso, Texas and continuing approximately 300 miles west to our Tucson terminal and one line continuing northwest approximately 130 miles from Tucson to Phoenix. All products received by the East Line at El Paso come from a refinery in El Paso or are delivered through connections with non-affiliated pipelines from refineries in Texas and New Mexico. The East Line serves our terminals located in Tucson and Phoenix as well as various intermediate commercial and military delivery points.

The San Diego Line is a 135-mile pipeline serving major population areas in Orange County (immediately south of Los Angeles) and San Diego. The same refineries and terminals that supply the West Line also supply the San Diego Line. The San Diego Line serves our terminals at Orange and Mission Valley as well as shipper terminals in San Diego and San Diego Airport through a non-affiliated connecting pipeline.

The CALNEV Pipeline consists of two parallel 248-mile 14-inch and 8-inch pipelines from our facilities at Colton, California to Las Vegas, Nevada. It also includes approximately 55 miles of pipeline serving Edwards Air Force Base. We completed our purchase of the CALNEV Pipeline from GATX on March 30, 2001. This pipeline originates at Colton, California and serves two CALNEV terminals at Barstow, California and Las Vegas, Nevada. The CALNEV Pipeline also serves the military at Edwards Air Force Base and Nellis Air Force Base, as well as certain smaller delivery points, including the Burlington Northern Santa Fe and Union Pacific railroad yards.
North Region. Our Pacific operations' North Region consists of three pipeline segments: the North Line, the Bakersfield Line and the Oregon Line.

The North Line consists of approximately 1,075 miles of pipeline in five segments originating in Richmond and Concord, California. This line serves our terminals located in Brisbane, Sacramento, Chico, Fresno and San Jose, California, and Sparks, Nevada. The products delivered through the North Line come from refineries in the San Francisco Bay Area. The North Line also receives product transported from various pipeline and marine terminals that deliver products from foreign and domestic ports.

The Bakersfield Line is a 100-mile 8-inch pipeline serving Fresno, California. A refinery located in Bakersfield, California supplies substantially all of the products shipped through the Bakersfield Line.

The Oregon Line is a 114-mile pipeline serving approximately fifteen shippers. Our Oregon Line receives products from marine terminals in Portland, Oregon and from Olympic Pipeline. Olympic Pipeline is a non-affiliated pipeline that transports products from the Puget Sound, Washington area to Portland. From its origination point in Portland, the Oregon Line extends south and serves our terminal located in Eugene, Oregon.

West Coast Terminals. We acquired the West Coast Terminals on January 1, 2001, as part of our purchase of GATX Corporation's domestic pipeline and terminal businesses. These terminals are now operated as part of our Pacific operations.

The terminals include:
- the Carson terminal;
- the Los Angeles terminal;
- the Gaffey Street terminal;
- the Richmond terminal;
- the Linnton and Willbridge terminals; and
- the Harbor Island terminal.

The West Coast Terminals are fee-based terminals. They are located in several strategic locations along the west coast of the United States and have a combined total capacity of nearly eight million barrels of storage for both petroleum products and chemicals.

The Carson Terminal and the connecting Los Angeles Harbor Terminal are strategically located near the many refineries in the Los Angeles Basin. The combined Carson/LA Harbor system is connected to numerous other pipelines and facilities throughout the Los Angeles area, which gives the system significant flexibility and allows customers to quickly respond to market conditions. Storage at the Carson facility is primarily arranged via term contracts with customers, ranging from one to five years. Term contracts represent 47% of total revenues at the facility. Competitors of the Carson Terminal in the refined products market include Equilon and Arco Terminal Services Company. In the crude/black oil market, competitors include Edison Pipeline & Terminal Company, Wilmington Liquid Bulk Terminals (Vopak) and Arco Terminal Services Company.

The Gaffey Street Terminal in San Pedro, California, is adjacent to the Port of Los Angeles. This facility serves as a marine fuel storage and blending facility for the marketing of local or imported bunker fuels for Los Angeles ship traffic. Competitors to Gaffey Street include ST Services, Chemoil and Wilmington Liquid Bulk Terminals (Vopak).

The Richmond Terminal is located in the San Francisco Bay Area. The facility serves as a storage and distribution center for chemicals, lubricants and paraffin waxes. It is also the principal location in northern California through which tropical oils are imported for further processing, and from which United States' produced vegetable oils are exported to consumers in the Far East. Competition in this chemical business comes primarily from IMTT.
The Linnton and Willbridge Terminals are located in Portland, Oregon. These facilities handle petroleum products for distribution to both local and regional markets. Refined products are received by pipeline, marine vessel, barge, and rail car for distribution to local markets by truck; to southern Oregon via our Oregon Line; to Portland International Airport via a non-affiliated pipeline; and to eastern Washington and Oregon by barge. Competitors include ST Services, Chevron and Equilon.

The Harbor Island Terminal is located in Seattle, Washington. The facility is supplied via pipeline and barge from northern Washington-state refineries, allowing customers to distribute fuels economically to the greater Seattle-area market by truck. The terminal also has the largest capacity of marine fuel oil tanks in Puget Sound, along with a multi-component, in-line blending system for providing customized bunker fuels to the marine industry. Harbor Island competes primarily with nearby terminals owned by Equilon and Tosco.

**Truck Loading Terminals.** Our Pacific operations include 15 truck-loading terminals (13 on SFPP, L.P. and two on CALNEV) with an aggregate usable tankage capacity of approximately nine million barrels. The truck terminals are located at destination points on each of our Pacific operations' pipelines as well as at certain intermediate points along each pipeline. The simultaneous truck loading capacity of each terminal ranges from 2 to 12 trucks. We provide the following services at these terminals:

- short-term product storage;
- truck loading;
- vapor recovery;
- deposit control additive injection;
- dye injection;
- oxygenate blending; and
- quality control.

The capacity of terminaling facilities varies throughout our Pacific operations, and we do not own terminaling facilities at all pipeline delivery locations. At certain locations, we make product deliveries to facilities owned by shippers or independent terminal operators. We charge a separate fee (in addition to pipeline tariffs) for these additional services. These fees are not regulated except for the fees at the CALNEV terminals.

**Markets.** Currently our Pacific operations' pipeline system serves in excess of 80 shippers in the refined products market, with the largest customers consisting of:

- major petroleum companies;
- independent refineries;
- the United States military; and
- independent marketers and distributors of products.

A substantial portion of the product volume transported is gasoline. Demand for gasoline depends on such factors as prevailing economic conditions, vehicular use patterns and demographic changes in the markets served. We expect the majority of our Pacific operations’ markets to maintain growth rates that exceed the national average for the foreseeable future.

Currently, the California gasoline market is 970,000 barrels per day. The Arizona gasoline market is served primarily by us at a market demand of 145,000 barrels per day. Nevada’s gasoline market is approximately 55,000 barrels per day and Oregon’s is approximately 100,000 barrels per day. The diesel and jet fuel market is approximately 480,000 barrels per day in California, 80,000 barrels per day in Arizona, 50,000 barrels per day in Nevada and 60,000 barrels per day in Oregon. We transport over one million barrels of petroleum products per day in these states.
The volume of products transported is directly affected by the level of end-user demand for such products in the geographic regions served. Certain product volumes can experience seasonal variations and, consequently, overall volumes may be lower during the first and fourth quarters of each year.

**Supply.** The majority of refined products supplied to our Pacific operations’ pipeline system come from the major refining centers around Los Angeles, San Francisco and Puget Sound, as well as waterborne terminals located near these refining centers.

**Competition.** The most significant competitors of our Pacific operations’ pipeline system are proprietary pipelines owned and operated by major oil companies in the area where our pipeline system delivers products as well as refineries with related trucking arrangements within our market areas. We believe that high capital costs, tariff regulation and environmental permitting considerations make it unlikely that a competing pipeline system comparable in size and scope will be built in the foreseeable future. However, the possibility of pipelines being constructed to serve specific markets is a continuing competitive factor. The use by major oil companies of trucks in certain markets has resulted in minor but notable reductions in product volumes delivered to certain shorter-haul destinations in the Los Angeles and San Francisco Bay areas. We cannot predict with certainty whether the use of short-haul trucking will continue or increase in the future.

Longhorn Partners Pipeline is a joint venture pipeline project that is expected to begin transporting refined products from refineries on the Gulf Coast to El Paso and other destinations in Texas in the second quarter 2002. Increased product supply in the El Paso area could result in some shift of volumes transported into Arizona from our West Line to our East Line. While increased movements into the Arizona market from El Paso would displace higher tariff volumes supplied from Los Angeles on our West Line, such shift of supply sourcing has not had, and is not expected to have, a material effect on operating results.

**Central Florida Pipeline**

We own and operate two liquids terminals, one located in Tampa, Florida and one located in Taft, Florida (near Orlando, Florida), and an intrastate common carrier pipeline system that serves customers’ product storage and transportation needs in Central Florida. The Tampa Terminal contains 31 above-ground storage tanks consisting of approximately 1.4 million barrels of storage capacity and is connected to two ship dock facilities in the Port of Tampa that unload refined products from barges and ocean-going vessels into the terminal. The Tampa Terminal provides storage for gasoline, diesel fuel and jet fuel for further movement into either trucks through five truck-loading racks or into the Central Florida Pipeline system. The Tampa Terminal also provides storage for chemicals, predominantly used to treat citrus crops, delivered to the terminal by vessel or rail car and loaded onto trucks through five truck loading racks. The Taft Terminal contains 22 above-ground storage tanks consisting of approximately 670,000 barrels of storage capacity, providing storage for gasoline and diesel fuel for further movement into trucks through 11 truck loading racks.

The Central Florida Pipeline system consists of a 110-mile, 16-inch pipeline that transports gasoline and an 85-mile, 10-inch pipeline that transports diesel fuel and jet fuel from Tampa to Orlando, with an intermediate delivery point on the 10-inch pipeline at Intercession City, Florida. The Central Florida Pipeline represents the only major refined products pipeline in the state of Florida. In addition to being connected to our Tampa Terminal, the pipeline system is connected to terminals owned and operated by TransMontaigne, Citgo, BP, and Marathon Ashland Petroleum. The 10-inch pipeline is connected to our Taft Terminal and is also the sole pipeline supplying jet fuel to the Orlando International Airport in Orlando, Florida. In 2001, the pipeline transported approximately 93,000 barrels per day of refined products, with the product mix being approximately 66% gasoline, 13% diesel fuel, and 21% jet fuel.

**Markets.** The estimated total refined petroleum product demand in the State of Florida is approximately 785,000 barrels per day. Gasoline is, by far, the largest component of that demand at approximately 500,000 barrels per day. The total demand for the Central Florida region of the state, which includes the Tampa and Orlando markets, is estimated to be 325,000 barrels per day, or approximately
42% of the consumption of refined products in the state. Our market share is approximately 116,000 barrels per day, or approximately 36% of the Central Florida market. Virtually all of the demand for jet fuel at Orlando International Airport is moved through our Tampa Terminal and the Central Florida Pipeline system. The market in Central Florida is seasonal, with demand peaks in March and April during spring break and again in the summer vacation season, and is also heavily influenced by tourism, with Disney World and other amusement parks located in Orlando.

**Supply.** The vast majority of refined petroleum products consumed in Florida are supplied from major refining centers in the gulf coast of Louisiana and Mississippi and refineries in the Caribbean basin. A small amount of refined products are being supplied by refineries in Alabama and by Texas Gulf Coast refineries via marine vessels and through pipeline networks that extend to Bainbridge, Georgia. The supply into Florida is generally transported by ocean-going vessels to the larger metropolitan ports, such as Tampa, Port Everglades near Miami, and Jacksonville. Individual markets are then supplied from terminals at these ports and other smaller ports, predominately by trucks, except the Central Florida region, which is served by a combination of trucks and pipelines.

**Competition.** With respect to the terminal operations at Tampa, the most significant competitors are proprietary terminals owned and operated by major oil companies, such as Marathon Ashland Petroleum, BP and Citgo, located along the Port of Tampa, and the Chevron and Motiva terminals in Port Tampa. These terminals generally support the storage requirements of their parent or affiliated companies' refining and marketing operations and provide a mechanism for an oil company to enter into exchange contracts with third parties to serve its storage needs in markets where the oil company may not have terminal assets. Due to the high capital costs of tank construction in Tampa and state environmental regulation of terminal operations, we believe it is unlikely that new competing terminals will be constructed in the foreseeable future.

With respect to the Central Florida Pipeline system, the most significant competitors are trucking firms and marine transportation firms. Trucking transportation is more competitive in serving markets west of Orlando that are a relatively short haul from Tampa, and with respect to markets east of Orlando, our competition is trucks and product movements from marine terminals on the east coast of Florida. We are utilizing tariff incentives to attract volumes to the pipeline that might otherwise enter the Orlando market area by truck from Tampa or by marine vessel into Cape Canaveral.

Federal regulation of marine vessels, including the requirement, under the Jones Act, that United States flagged vessels contain double-hulls, is a significant factor in reducing the fleet of vessels available to transport refined petroleum products. The requirement is being phased-in based on the age of the vessel and some older vessels are being redeployed into use in other jurisdictions rather than being retrofitted with a double-hull for use in the United States. Although we believe it is unlikely that a new pipeline system comparable in size and scope will be constructed, due to the high cost of pipeline construction and environmental and right-of-way permitting in Florida, the possibility of such pipelines being built is a continuing competitive factor.

**North System**

Our North System is an approximately 1,600-mile interstate common carrier pipeline for natural gas liquids and refined petroleum products.
Natural gas liquids are typically extracted from natural gas in liquid form under low temperature and high pressure conditions. Natural gas liquid products and related uses are as follows:

<table>
<thead>
<tr>
<th>Product</th>
<th>Use</th>
</tr>
</thead>
<tbody>
<tr>
<td>Propane</td>
<td>Residential heating, industrial and agricultural uses, petrochemical feedstock</td>
</tr>
<tr>
<td>Isobutane</td>
<td>Further processing</td>
</tr>
<tr>
<td>Natural gasoline</td>
<td>Further processing or blending into gasoline motor fuel</td>
</tr>
<tr>
<td>Ethane</td>
<td>Feedstock for petrochemical plants</td>
</tr>
<tr>
<td>Normal butane</td>
<td>Feedstock for petrochemical plants or blending into gasoline motor fuel</td>
</tr>
</tbody>
</table>

Our North System extends from south central Kansas to the Chicago area. South central Kansas is a major hub for producing, gathering, storing, fractionating and transporting natural gas liquids. Our North System's primary pipeline is comprised of approximately 1,400 miles of 8-inch and 10-inch pipelines and includes:

- two parallel pipelines (except for a single 50-mile segment in Nebraska and Iowa), that originate at Bushton, Kansas and continue to a major storage and terminal area in Des Moines, Iowa;
- a third pipeline, that extends from Bushton to the Kansas City, Missouri area; and
- a fourth pipeline that extends to the Chicago area from Des Moines.

Through interconnections with other major liquids pipelines, our North System’s pipeline system connects mid-continent producing areas to markets in the Midwest and eastern United States. We also have defined sole carrier rights to use capacity on an extensive pipeline system owned by The Williams Companies that interconnects with our North System. This capacity lease agreement requires us to pay $2.0 million per year, is in place until February 2013 and contains a five-year renewal option. In addition to our capacity lease agreement with Williams, we also have a reversal agreement with Williams to help provide for the transport of summer-time surplus butanes from Chicago area refineries to storage facilities at Bushton. We have an annual minimum joint tariff commitment of $0.6 million to Williams for this agreement.

Our North System has approximately 8.3 million barrels of storage capacity, which includes caverns, steel tanks, pipeline line-fill and leased storage capacity. This storage capacity provides operating efficiencies and flexibility in meeting seasonal demand of shippers as well as propane storage for our truck loading terminals.

**Truck Loading Terminals.** Our North System has seven propane truck loading terminals and one multi-product complex at Morris, Illinois, in the Chicago area. Propane, normal butane and natural gasoline can be loaded at our Morris terminal.

**Markets.** Our North System currently serves approximately 50 shippers in the upper Midwest market, including both users and wholesale marketers of natural gas liquids. These shippers include all three major refineries in the Chicago area. Wholesale marketers of natural gas liquids primarily make direct large volume sales to major end-users, such as propane marketers, refineries, petrochemical plants and industrial concerns. Market demand for natural gas liquids varies in respect to the different end uses to which natural gas liquid products may be applied. Demand for transportation services is influenced not only by demand for natural gas liquids but also by the available supply of natural gas liquids.

**Supply.** Natural gas liquids extracted or fractionated at the Bushton gas processing plant have historically accounted for a significant portion (approximately 40-50%) of the natural gas liquids transported through our North System. Other sources of natural gas liquids transported in our North System include large oil companies, marketers, end-users and natural gas processors that use interconnecting pipelines to transport hydrocarbons. In 2000, KMI sold to ONEOK, Inc. the Bushton plant along with other assets previously owned by KMI.
**Competition.** Our North System competes with other natural gas liquids pipelines and to a lesser extent with rail carriers. In most cases, established pipelines are the lowest cost alternative for the transportation of natural gas liquids and refined petroleum products. Consequently, pipelines owned and operated by others represent our primary competition. With respect to the Chicago market, our North System competes with other natural gas liquids pipelines that deliver into the area and with rail car deliveries primarily from Canada. Other Midwest pipelines and area refineries compete with our North System for propane terminal deliveries. Our North System also competes indirectly with pipelines that deliver product to markets that our North System does not serve, such as the Gulf Coast market area.

**Plantation Pipe Line Company**

We own approximately 51% of Plantation Pipe Line Company, which owns a 3,100-mile pipeline system throughout the southeastern United States. On December 21, 2000, we assumed day-to-day operations of Plantation pursuant to agreements with Plantation Services LLC and Plantation Pipe Line Company. Plantation serves as a common carrier of refined petroleum products to various metropolitan areas, including Birmingham, Alabama; Atlanta, Georgia; Charlotte, North Carolina; and the Washington, D.C. area. We believe favorable demographics in the southeastern United States will serve as a platform for increased utilization and expansion of Plantation’s pipeline system. For the year 2001, Plantation delivered 618,364 barrels per day, only slightly less than the record-setting 619,659 barrel per day average achieved in 2000. These delivered volumes are comprised of gasoline (66%), diesel/heating oil (20%), and jet fuel (14%).

**Markets.** Plantation ships products for approximately 40 companies to terminals throughout the southeastern United States. Plantation’s principal customers are Gulf Coast refining and marketing companies, fuel wholesalers, and the United States Department of Defense. Plantation’s top 6 shippers represent approximately 80% of total system volumes.

The seven states in which Plantation operates represent a collective pipeline demand of approximately 2.0 million barrels per day of refined products. Plantation currently has direct access to about 1.5 million barrels per day of this overall market. The remaining 0.5 million barrels per day of demand lies in markets (e.g. Nashville, Tennessee; North Augusta, South Carolina; Bainbridge, Georgia; and Selma, North Carolina) currently served by Colonial Pipeline Company. These markets represent potential growth opportunities for the Plantation system.

In addition, Plantation delivers jet fuel to the Atlanta, Georgia; Charlotte, North Carolina; and Washington, D.C. airports (Ronald Reagan National and Dulles). During 2001, Plantation experienced a significant reduction in jet fuel shipments subsequent to the terrorist attacks on September 11, 2001. Jet fuel volumes began to improve by year-end but remain below historical levels. We anticipate that jet fuel demand at these major airports will return to normal levels before year-end 2002, except for Ronald Reagan National, where we expect that flights will total only approximately 77% of pre-September 11, 2001 flights during 2002.

**Supply.** Products shipped on Plantation originate at various Gulf Coast refineries from which major integrated oil companies and independent refineries and wholesalers ship refined petroleum products. Plantation is directly connected to and supplied by a total of 9 major refineries representing over 2 million barrels per day of refining capacity. Plantation completed the second phase of a $40 million pipeline expansion in April 2001. This project added approximately 70,000 barrels per day of capacity to the Plantation system from its origin in Baton Rouge, Louisiana, to the end of its mainline in Greensboro, North Carolina. As a result of this expansion, Plantation’s overall system capacity has increased to approximately 710,000 barrels per day. Additionally, Plantation is spending approximately $1.5 million to increase the capacity of its main gasoline pipeline between Collins, Mississippi, and Bremen, Georgia by approximately 40,000 barrels per day. This additional capacity will be available to handle growth in volumes between Collins and Bremen as well as support possible future expansion of Plantation’s lateral pipelines serving Knoxville, Tennessee; Macon, Georgia; and Columbus, Georgia.
Competition. Plantation competes primarily with the Colonial Pipeline Company, which also runs from Gulf Coast refineries throughout the southeastern United States, extending into the northeastern states.

Cochin Pipeline System

We own 44.8% of the Cochin Pipeline System, a 1,938-mile, 12-inch multi-product pipeline operating between Fort Saskatchewan, Alberta and Sarnia, Ontario.

The Cochin Pipeline System and related storage and processing facilities consist of two components:

- in Canada, all facilities are operated under the name of Cochin Pipe Lines, Ltd.; and
- in the United States, all facilities are operated under the name of Dome Pipeline Corporation.

Markets. Formed in the late 1970's as a joint venture, the pipeline traverses three provinces in Canada and seven states in the United States transporting high vapor pressure ethane, ethylene, propane, butane and natural gas liquids to the Midwestern United States and eastern Canadian petrochemical and fuel markets. The system operates as a National Energy Board (Canada) and Federal Energy Regulatory Commission (United States) regulated common carrier; shipping products on behalf of its owners as well as other third parties.

Supply. The pipeline operates on a batched basis and has an estimated system capacity of approximately 112,000 barrels per day. Its peak capacity is approximately 124,000 barrels per day. It includes 31 pump stations spaced at 60 mile intervals and five United States propane terminals.

Associated underground storage is available at Fort Saskatchewan, Alberta and Windsor, Ontario. The system is connected to the Williams pipeline system in Minnesota and in Iowa, and connects with our North System at Clinton, Iowa. The Cochin Pipeline System has the ability to access the Canadian Eastern Delivery System via the Windsor Storage Facility Joint Venture at Windsor, Ontario. Injection into the system can occur from:

- BP Amoco, Chevron or Dow fractionation facilities at Fort Saskatchewan, Alberta;
- TransCanada Midstream storage at five points within the provinces of Canada; or
- the Williams Mapco West Junction, in Minnesota.

Competition. The pipeline competes with Enbridge Energy Partners for natural gas longhaul business from Fort Saskatchewan, Alberta and Windsor, Ontario. The pipeline’s primary competition in the Chicago natural gas liquids market comes from the combination of the Alliance pipeline system, which brings unprocessed gas into the United States from Canada, and from Aux Sable, which processes and markets the natural gas liquids in the Chicago market.

Cypress Pipeline

Our Cypress Pipeline is an interstate common carrier pipeline system originating at storage facilities in Mont Belvieu, Texas and extending 104 miles east to the Lake Charles, Louisiana area. Mont Belvieu, located approximately 20 miles east of Houston, is the largest hub for natural gas liquids gathering, transportation, fractionation and storage in the United States.

Markets. The pipeline was built to service Westlake Petrochemicals Corporation in the Lake Charles, Louisiana area under a 20-year ship-or-pay agreement that expires in 2011. The contract requires a minimum volume of 30,000 barrels per day and in 1997, the producer agreed to ship at least an additional 13,700 barrels per day through late 2002. Also in 1997, we expanded the Cypress Pipeline’s capacity by 25,000 barrels per day to 57,000 barrels per day. Our management continues to pursue projects to increase throughput on our Cypress Pipeline.

Supply. Our Cypress Pipeline originates in Mont Belvieu where it is able to receive ethane and ethane/propane mix from local storage facilities. Mont Belvieu has facilities to fractionate natural gas
liquids received from several pipelines into ethane and other components. Additionally, pipeline systems that transport specification natural gas liquids from major producing areas in Texas, New Mexico, Louisiana, Oklahoma and the Mid-Continent Region supply ethane and ethane/propane mix to Mont Belvieu.

**Competition.** The pipeline’s primary competition into the Lake Charles market comes from Louisiana offshore gas.

**Transmix Operations**

Our transmix operations consist of transmix processing facilities located in Richmond, Virginia, Dorsey Junction, Maryland, Indianola, Pennsylvania, Wood River, Illinois and Colton, California.

Transmix occurs when dissimilar refined petroleum products are co-mingled in the pipeline transportation process. Different products are pushed through the pipelines abutting each other, and the area where different products mix is called transmix. At our transmix processing facilities, we process and separate pipeline transmix generated in the United States into pipeline quality gasoline and light distillate products. All of our transmix processing is performed for Duke Energy Merchants on a “for fee” basis pursuant to a long-term contract expiring in 2010.

Our Richmond processing facility is comprised of a dock/pipeline, a 170,000-barrel tank farm, a processing plant, lab and truck rack. The facility is composed of four distillation units that operate 24 hours a day, 7 days a week providing a processing capacity of approximately 8,000 barrels per day. Both the Colonial and Plantation pipelines supply the facility, by deep-water barge (25 feet draft) and by transport truck and by rail. We also own an additional 3.6-acre bulk products terminal with a capacity of 55,000 barrels located nearby in Richmond.

Our Dorsey Junction processing facility is located within the Colonial Pipeline Dorsey Junction terminal facility. The 5,000-plus barrel per day processing unit began operations in February 1998. It operates 24 hours a day, 7 days a week providing dedicated transmix separation service for Colonial.

Our Indianola processing facility is located near Pittsburgh, Pennsylvania and is accessible by truck, barge and pipeline, primarily processing transmix from Buckeye, Colonial, Sun and Teppco pipelines. It has capacity to process 12,000 barrels of transmix per day and operates 24 hours per day, 7 days a week. The facility is comprised of a 500,000-barrel tank farm, a quality control laboratory, a truck loading rack and a processing unit. The facility can ship output via the Buckeye pipeline as well as by truck.

Our Wood River processing facility was constructed in 1993 on property owned by Conoco and is accessible by truck, barge and pipeline, primarily processing transmix from both Explorer and Conoco pipelines. It has capacity to process 5,000 barrels of transmix per day. Located on approximately three acres leased from Conoco, the facility consists of one processing unit. Supporting terminal capability is provided through leased tanks in adjacent terminals.

Our Colton processing facility, completed in the spring of 1998, and located adjacent to our products terminal in Colton, California, produces refined petroleum products that are delivered into our Pacific operations’ pipelines for shipment to markets in Southern California and Arizona. The facility can process over 5,000 barrels per day and is supported by a “for fee” basis contract with Duke Energy Merchants.

**Markets.** The Gulf and East Coast refined petroleum products distribution system, particularly the Mid-Atlantic region, provides the target market for our East Coast transmix processing operations. The Mid-Continent area and the New York Harbor are the target markets for our Pennsylvania and Illinois assets. Our West Coast transmix processing operations support the markets serviced by our Pacific operations. We are working to expand our Mid-Continent and West Coast markets.

**Supply.** Transmix generated by Colonial, Plantation, Sun, Teppco, Explorer, and our Pacific operations provide the vast majority of our supply. These suppliers are committed to our transmix facilities by long-term contracts. Individual shippers and terminal operators provide additional supply. Duke Energy Merchants is responsible for transmix supply acquisition.
**Competition.** Our transmix operations compete mainly with Placid Refining in the Gulf coast area. Tosco Refining is a major competitor in the New York harbor area. There are various processors in the Mid-Continent area, mainly Phillips and Williams Energy Services, who compete with our expansion efforts in that market. Equilon and a number of smaller organizations operate transmix processing facilities in the West and Southwest. These operations compete for supply, which we envision as the basis for growth in the West and Southwest. Our Colton processing facility also competes with major oil company refineries in California.

Heartland Pipeline Company

We and Conoco each own 50% of Heartland Pipeline Company. We operate the pipeline, and Conoco operates Heartland’s Des Moines, Iowa terminal and serves as the managing partner of Heartland. In 2000, Heartland leased to Conoco 100% of the Heartland terminal capacity at Des Moines, Iowa for $1.0 million per year on a year-to-year basis. The Heartland lease fee, payable to us for reserved pipeline capacity, is paid monthly, with an annual adjustment.

**Markets.** Heartland provides transportation of refined petroleum products from refineries in the Kansas and Oklahoma area to a BP Amoco terminal in Council Bluffs, Iowa, a Conoco terminal in Lincoln, Nebraska and Heartland’s Des Moines terminal. The demand for, and supply of, refined petroleum products in the geographic regions served directly affect the volume of refined petroleum products transported by Heartland.

**Supply.** Refined petroleum products transported by Heartland on our North System are supplied primarily from the National Cooperative Refinery Association crude oil refinery in McPherson, Kansas and the Conoco crude oil refinery in Ponca City, Oklahoma.

**Competition.** Heartland competes with other refined petroleum product carriers in the geographic market served. Heartland’s principal competitor is The Williams Pipeline Company.

Natural Gas Pipelines

Our Natural Gas Pipelines consist of natural gas gathering, transportation and storage for both interstate and intrastate pipelines. Within this segment, we own over 10,000 miles of natural gas pipelines and associated storage and supply lines that are strategically located at the center of the North American pipeline grid. Our transportation network provides access to the major gas supply areas in the western United States, Texas and the Midwest, as well as major consumer markets.

Kinder Morgan Interstate Gas Transmission LLC

Through Kinder Morgan Interstate Gas Transmission LLC, called “KMIGT” in this document, we own approximately 6,100 miles of transmission lines in Wyoming, Colorado, Kansas, Missouri and Nebraska. KMIGT provides transportation and storage services to KMI affiliates, third-party natural gas distribution utilities and other shippers. Pursuant to transportation agreements and FERC tariff provisions, KMIGT offers its customers firm and interruptible transportation and storage services, including no-notice transportation and park and loan services. Under KMIGT’s tariffs, firm transportation and storage customers pay reservation fees each month plus a commodity charge based on the actual transported or stored volumes. In contrast, interruptible transportation and storage customers pay a commodity charge based upon actual transported and/or stored volumes. Reservation fees are based upon geographical location (KMIGT does not have seasonal rates) and the distance of the transportation service provided. Under the no-notice service, customers pay a fee for the right to use a combination of firm storage and firm transportation to effect deliveries of natural gas up to a specified volume without making specific nominations.

The system is powered by 26 transmission and storage compressor stations with approximately 147,000 horsepower. The pipeline system provides storage services to its customers from its Huntsman Storage Field in Cheyenne County, Nebraska. The facility has approximately 39.4 billion cubic feet of total storage.
capacity, 7.9 billion cubic feet of working gas capacity and can withdraw up to 101 million cubic feet of natural gas per day.

Markets. Markets served by KMIGT consist of a stable customer base with expansion opportunities due to the system’s access to growing Rocky Mountain supply sources. Markets served by KMIGT are comprised mainly of local natural gas distribution companies and interconnecting interstate pipelines in the mid-continent area. End-users for the local natural gas distribution companies typically include residential, commercial, industrial and agricultural customers. Those pipelines interconnecting with KMIGT in turn deliver gas into multiple markets including some of the largest population centers in the Midwest. Natural gas demand for crop irrigation during the summer from time-to-time exceeds heating season demand and provides KMIGT consistent volumes throughout the year without a significant impact from seasonality.

Supply. Approximately 8%, by volume, of KMIGT’s firm contracts expire within one year and 12% expire within one to five years. Affiliated entities are responsible for approximately 24% of the total firm transportation and storage capacity under contract on KMIGT’s system. Over 90% of the system’s firm transport capacity is currently subscribed. In February 2000, KMIGT preserved its transportation rates for 5 years as part of the settlement with its customers and the Federal Energy Regulatory Commission on its filed rate case.

Competition. KMIGT competes with other interstate and intrastate gas pipelines transporting gas from the supply sources in the Rocky Mountain and Hugoton Basins to mid-continent pipelines and market centers.

Kinder Morgan Texas Pipeline

Our Kinder Morgan Texas Pipeline, called “KMTP” in this document, system is principally located in the Texas Gulf Coast area. The system includes approximately 2,500 miles of pipelines, supply and gathering lines, laterals and related facilities. KMTP transports natural gas from producing fields in South Texas, the Gulf Coast and the Gulf of Mexico to markets in southeastern Texas. In addition, KMTP has interconnections with Natural Gas Pipeline Company of America, a subsidiary of KMI, and 22 other intrastate and interstate pipelines.

Markets. KMTP acts as a seller of natural gas as well as a transporter. Principal customers of KMTP include the electric and natural gas utilities that serve the Houston area, and industrial customers located along the Houston Ship Channel and in the Beaumont/Port Arthur, Texas area.

This market is one of the largest and most competitive natural gas markets in the United States. Large industrial end users of natural gas have multiple pipelines connected to their plants. Large local distribution companies and electric utilities also have multiple pipeline connections. Consumers of natural gas have the opportunity to purchase natural gas directly from a number of pipelines and/or from third parties that may hold capacity on the various pipelines. For this market, the greatest demand for natural gas deliveries for heating load occurs in the winter months, while electric generation peak demand occurs in the summer months. In 2001, KMTP delivered an average of 1.7 billion cubic feet per day of natural gas to this area, of which 59% of the deliveries were for sales contracts and 41% were for transportation contracts.

KMTP has renewed contracts with existing customers and signed a number of new, long-term contracts to serve gas-fired power generators. For example, KMTP and Exelon Generation Company, LLC, on behalf of ExTex LaPorte Limited Partnership, entered into a five-year natural gas supply agreement. KMTP has also signed a five-year agreement to supply approximately 90 billion cubic feet of natural gas to chemical facilities owned by Occidental Corporation affiliates in the Houston area. Also, on July 1, 2001, KMTP’s 10-year firm natural gas transportation and storage agreement with Calpine for 816 billion cubic feet of transportation natural gas became effective. Other industrial end users’ contracts vary in length from month-to-month to five or more years.
KMTP has also developed a salt dome storage facility located near Markham, Texas with a subsidiary of NiSource Industries, Inc. The facility has two salt dome caverns and approximately 8.3 billion cubic feet of total storage capacity, over 5.7 billion cubic feet of working gas capacity and up to 500 million cubic feet per day of peak deliverability. The storage facility is leased by a partnership in which KMTP and a subsidiary of NiSource are partners. KMTP has executed a 20-year sublease with the partnership under which it has rights to 50% of the facility’s working gas capacity, 85% of its withdrawal capacity and approximately 70% of its injection capacity. KMTP also leases a salt dome cavern from Dow Hydrocarbon & Resources, Inc. in Brazoria County, Texas, referred to as the Stratton Ridge Facility. The Stratton Ridge Facility has a total capacity of 6.5 billion cubic feet, working gas capacity of 3.6 billion cubic feet and a peak day deliverability of up to 150 million cubic feet per day.

**Competition.** KMTP competes with marketing companies, interstate and intrastate pipelines for sales and transport customers in the Houston, Beaumont and Port Arthur areas, and for acquiring gas supply in South Texas, the Gulf Coast of Texas and the Gulf of Mexico.

**Trailblazer Pipeline Company**

We own 66⅔% of Trailblazer Pipeline Company, called “Trailblazer” in this document. Enron Trailblazer Pipeline Company, a subsidiary of Enron Corp. that owns the remaining 33⅓%, has agreed, subject to customary closing conditions and approval of the Enron bankruptcy court, to sell us its interest. Through capital contributions it will make to the current expansion project on the Trailblazer pipeline, CIG Trailblazer Gas Company, an affiliate of El Paso Corporation, is expected to become a 7% to 8% equity owner in Trailblazer Pipeline Company in mid-2002. A committee consisting of management representatives for each of the partners manages Trailblazer. Natural Gas Pipeline Company of America, a subsidiary of KMI, manages, maintains and operates Trailblazer and provides the personnel to operate Trailblazer for which Natural Gas Pipeline Company of America is reimbursed at cost. Trailblazer’s principal business is to transport and redeliver natural gas to others in interstate commerce, and it does business in the states of Wyoming, Colorado, Nebraska and Illinois. Trailblazer’s pipeline system originates at an interconnection with Wyoming Interstate Company Ltd.’s pipeline system near Rockport, Colorado and runs through southeastern Wyoming to a terminus near Beatrice, Nebraska where Trailblazer’s pipeline system interconnects with Natural Gas Pipeline Company of America’s and Northern Natural Gas Company’s pipeline systems.

Trailblazer’s pipeline is the fourth segment of a 791 mile pipeline system known as the Trailblazer Pipeline System, which originates in Uinta County, Wyoming with Canyon Creek Compression Company, a 22,000 brake horsepower compressor station located at the tailgate of BP Amoco Production Company’s processing plant in the Whitney Canyon Area in Wyoming (Canyon Creek’s facilities are the first segment). Canyon Creek receives gas from the BP Amoco processing plant and provides transportation and compression of gas for delivery to Overthrust Pipeline Company’s 88 mile 36-inch diameter pipeline system at an interconnection in Uinta County, Wyoming (Overthrust’s system is the second segment). Overthrust delivers gas to Wyoming Interstate’s 269 mile 36-inch diameter pipeline system at an interconnection (Kanda) in Sweetwater County, Wyoming (Wyoming Interstate’s system is the third segment). Wyoming Interstate’s pipeline delivers gas to Trailblazer’s pipeline at an interconnection near Rockport in Weld County, Colorado.

**Markets.** Significant growth in Rocky Mountain natural gas supplies has prompted a need for additional pipeline transportation service. In August 2000, Trailblazer announced an approximate $58.7 million expansion to its system, which will provide an additional capacity of approximately 324,000 dekatherms of natural gas per day. The expansion project will start in Rockport, Colorado, where Trailblazer’s pipeline interconnects with pipelines owned by Colorado Interstate Gas Co., Wyoming Interstate Company, West Gas and KMIGT, and terminate in Gage County, Nebraska. With this project, Trailblazer will install two new compressor stations and add additional horsepower at an existing compressor station. Trailblazer’s expansion plan was approved by the FERC in the second quarter of 2001 and is scheduled for completion in the second quarter of 2002.
Transportation Contracts (Post Expansion). Approximately 17%, by volume, of Trailblazer’s firm contracts expire within one year and 10% expire within one to five years. Affiliated entities will hold less than 1% of the total firm transportation capacity after the expansion is completed. 100% of the system’s firm transport capacity is currently subscribed. Trailblazer’s last rate settlement requires it to file revised rates in 2002 that will be effective January 1, 2003.

Competition. While competing pipelines have been announced which would move gas east out of the Rocky Mountains, the main competition that Trailblazer faces is that the gas supply in the Rocky Mountain area either stays in the area or is moved west and therefore is not transported on Trailblazer’s pipeline.

Casper and Douglas Natural Gas Gathering and Processing Systems

We own and operate our Casper and Douglas natural gas gathering and processing facilities.

The Douglas gathering system is comprised of approximately 1,500 miles of 4-inch to 16-inch diameter pipe that gathers approximately 50 million cubic feet per day of natural gas from 650 active receipt points. Douglas Gathering has an aggregate 24,495 horsepower of compression situated at 17 field compressor stations. Gathered volumes are processed at our Douglas plant, located in Douglas, Wyoming. Residue gas is delivered into KMIGT and recovered liquids are injected in Phillips Petroleum’s natural gas liquids pipeline for transport to Borger, Texas.

The Casper gathering system is comprised of approximately 60 miles of 4-inch to 8-inch diameter pipeline gathering approximately 20 million cubic feet per day of natural gas from eight active receipt points. Gathered volumes are delivered directly into KMIGT. Current gathering capacity is contingent upon available capacity on KMIGT and the Casper Plant’s 50 to 80 million cubic feet per day processing capacity.

Casper-Douglas’ unique combination of percentage-of-proceeds, sliding scale percent-of-proceeds and keep whole plus fee processing agreements limits our exposure to commodity price volatility.

Competition. There are two other natural gas gathering and processing alternatives available to conventional natural gas producers in the Greater Powder River Basin. However, Casper and Douglas are the only two plants in the region that provide straddle processing of natural gas streams flowing into KMIGT. The other regional facilities include the Hilight (80 million cubic feet per day) and Kitty (17 million cubic feet per day) plants owned and operated by Western Gas Resources, and the Sage Creek Processors (50 million cubic feet per day) plant owned and operated by Devon Energy.

Red Cedar Gathering Company

We own a 49% equity interest in the Red Cedar Gathering Company, a joint venture organized in August 1994, referred to in this document as “Red Cedar.” The Southern Ute Indian Tribe owns the remaining 51%. Red Cedar owns and operates natural gas gathering, compression and treating facilities in the Ignacio Blanco Field in La Plata County, Colorado. The Ignacio Blanco Field lies within the Colorado portion of the San Juan Basin, most of which is located within the exterior boundaries of the Southern Ute Indian Tribe Reservation. Red Cedar gathers coal seam and conventional natural gas at wellheads and at several central delivery points, for treating, compression and delivery into any one of four major interstate natural gas pipeline systems and an intrastate pipeline.

Red Cedar’s gas gathering system currently consists of over 800 miles of gathering pipeline connecting more than 700 producing wells, 65,000 horsepower of compression at 17 field compressor stations and two carbon dioxide treating plants. A majority of the natural gas on the system moves through 8-inch to 20-inch diameter pipe. The capacity and throughput of the Red Cedar system as currently configured is approximately 700 million cubic feet per day of natural gas.
Coyote Gas Treating, LLC

We own a 50% equity interest in Coyote Gas Treating, LLC, a joint venture organized in December 1996. El Paso Field Services Company owns the remaining 50% interest. The singular asset owned by the joint venture is a 250 million cubic feet per day natural gas treating facility located in La Plata County, Colorado known as Coyote Gulch. We are the operator of the plant facility and the managing partner of Coyote Gas Treating, LLC.

The inlet gas stream treated by Coyote Gulch contains an average carbon dioxide content of between 12% and 13%. The plant treats the gas down to a carbon dioxide concentration of 2% in order to meet interstate natural gas pipeline quality specifications, and then compresses the natural gas into the TransColorado Gas Transmission pipeline for transport to the Blanco, New Mexico San Juan Basin Hub.

Thunder Creek Gas Services, LLC

We own a 25% equity interest in Thunder Creek Gas Services, LLC, referred to in this document as “Thunder Creek.” Devon Energy owns the other 75% equity interest. Thunder Creek provides gathering, compression and treating services to a number of coal seam gas producers in the Powder River Basin. Throughput volumes include both coal seam and conventional plant residue gas. Thunder Creek is independently operated from offices located in Denver, Colorado with field offices in Glenrock and Gillette, Wyoming.

Thunder Creek’s operations are a combination of mainline and low pressure gathering assets. The mainline assets include 215 miles of 4-inch thru 24-inch diameter pipeline, 13,350 horsepower of mainline compression and carbon dioxide removal facilities consisting of a 240 million cubic feet per day carbon dioxide treating plant complete with dehydration and 3,330 horsepower of compression. The mainline assets receive gas from 26 receipt points and can deliver treated gas to three delivery points including Colorado Interstate Gas, Wyoming Interstate Gas Company and KMIGT. The low pressure gathering assets include 92 miles of 6-inch thru 14-inch gathering pipeline and 46,000 horsepower of field compression. Gas is gathered from 43 receipt points and delivered to the mainline at four primary locations.

CO₂ Pipelines

On March 5, 1998, we and affiliates of Shell Exploration & Production Company combined our carbon dioxide activities and assets into a partnership (Shell CO₂ Company, Ltd.). Shell CO₂ Company, Ltd. was established to transport, market and produce carbon dioxide for use in enhanced oil recovery operations in the continental United States. We acquired a 20% interest in Shell CO₂ Company, Ltd. in exchange for contributing our Central Basin Pipeline and approximately $25 million in cash. Shell contributed the following assets in exchange for the remaining 80% ownership interest:

- an approximate 45% interest in the McElmo Dome carbon dioxide reserves;
- an 11% interest in the Bravo Dome carbon dioxide reserves;
- an indirect 50% interest in the Cortez Pipeline;
- a 13% interest in the Bravo Pipeline; and
- certain other related assets.

Our CO₂ pipelines and related assets allow us to market a complete package of carbon dioxide supply, transportation and technical expertise to the customer. Carbon dioxide is used in enhanced oil recovery projects as a flooding medium for recovering crude oil from mature oil fields.

On April 1, 2000, we acquired the remaining 80% interest in Shell CO₂ Company, Ltd. from Shell for $212.1 million. After the closing, we renamed Shell CO₂ Company, Ltd., Kinder Morgan CO₂ Company, L.P., referred to in this document as “KMCO₂.” We own a 98.9899% limited partner interest in KMCO₂, and our general partner owns a direct 1.0101% general partner interest.
On June 1, 2000, we acquired carbon dioxide asset interests from Devon Energy Production Company L.P. for approximately $55 million. All of the properties acquired were located in the Permian Basin of west Texas and the principal assets were an 81% interest in the Canyon Reef Carriers carbon dioxide pipeline and a working interest in the SACROC unit (oil field). Additionally, we acquired minority interests in the Sharon Ridge unit, operated by Exxon Mobil, the Reinecke unit, operated by Spirit 76, and gas processing plants used to recover injected carbon dioxide.

On January 1, 2001, KMCO2 formed a joint venture, named MKM Partners, L.P., with Marathon Oil Company in the southern Permian Basin of west Texas. The joint venture consists of a nearly 13% interest in the SACROC unit and a 49.9% interest in the Yates Field unit. It is owned 85% by Marathon Oil Company and 15% by KMCO2.

McElmo and Bravo Domes. We operate, and own approximately 45% of, the McElmo Dome, which contains more than 11 trillion cubic feet of nearly pure carbon dioxide. Compression capacity exceeds one billion cubic feet per day. While current wellbore capacity is about 900 million cubic feet per day, additional wells are planned to increase deliverability to approximately 1 billion cubic feet per day. McElmo Dome produces from the Leadville formation at 8,000 feet with 43 wells that produce at individual rates of up to 50 million cubic feet per day.

Bravo Dome, of which we own approximately 11%, holds reserves of approximately two trillion cubic feet of carbon dioxide. Bravo Dome produces approximately 320 million cubic feet per day, with production coming from more than 350 wells in the Tubb Sandstone at 2,300 feet.

Pipelines. We operate and own a 50% interest in the 502-mile, 30-inch Cortez Pipeline. This pipeline carries carbon dioxide from the McElmo Dome source reservoir to the Denver City, Texas hub. The Cortez Pipeline currently transports in excess of 700 million cubic feet per day, including approximately 90% of the carbon dioxide transported on our Central Basin Pipeline.

Placed in service in 1985, our Central Basin Pipeline consists of approximately 143 miles of 16-inch to 20-inch main pipeline and 157 miles of 4-inch to 12-inch lateral supply lines located in the Permian Basin between Denver City, Texas and McCamey, Texas with a throughput capacity of 650 million cubic feet per day. At its origin point in Denver City, our Central Basin Pipeline interconnects with all three major carbon dioxide supply pipelines from Colorado and New Mexico, namely the Cortez Pipeline (operated by KMCO2) and the Bravo and Sheep Mountain Pipelines (operated by BP Amoco). Central Basin Pipeline’s mainline terminates near McCamey where it interconnects with the Canyon Reef Carriers Pipeline.

In addition, we own 13% of the 218 mile 20-inch Bravo Pipeline, which delivers to the Denver City hub and has a capacity of more than 350 million cubic feet per day. Major delivery points along the line include the Slaughter Field in Cochran and Hockley counties, Texas, and the Wasson field in Yoakum County, Texas. Tariffs on the Cortez and Bravo pipelines are not regulated.

In addition, we own 81% of the Canyon Reef Carriers Pipeline. The Canyon Reef Carriers Pipeline, constructed in 1972, is the oldest carbon dioxide pipeline in West Texas. The Canyon Reef Carriers Pipeline extends 140 miles from McCamey, Texas, to our SACROC field. This pipeline is 16 inches in diameter and has a capacity of approximately 290 million cubic feet per day and makes deliveries to the SACROC, Sharon Ridge, Cogdell and Reinecke units.

SACROC Unit. The SACROC unit, in which we have increased our interest to over 80%, is comprised of approximately 50,000 acres located in the Permian Basin in Scurry County, Texas. SACROC was discovered in 1948 and has produced over 1.2 billion barrels of oil since inception. We have continued the development of the carbon dioxide project initiated by the previous owners and have arrested the decline in production through increased carbon dioxide injection. The current carbon dioxide injection rate is 120 million cubic feet per day, up from 65 million cubic feet per day in 2000, and the oil production rate is approximately 10,000 barrels of oil per day from 250 producing wells, up from 8,500 barrels of oil per day in 2000.
Snyder Gasoline Plant. We own over 20% of, and now operate, the Snyder Gasoline Plant, 43% of the Diamond M Plant and 100% of the North Snyder Plant. These plants process gas produced from the SACROC unit and neighboring carbon dioxide projects, specifically the Sharon Ridge, Cogdell and Reinecke units.

Markets. Our principal market for carbon dioxide is for injection into mature oil fields in the Permian Basin, where industry demand is expected to be comparable to historical demand for the next several years. During 2001, we initiated deliveries to two new projects, the Cogdell field, operated by Occidental Petroleum and the HT Boyd field, operated by Anadarko Petroleum. We are exploring additional potential markets including southwest and central Kansas, California and the coal bed methane production in the San Juan Basin of New Mexico.

Competition. Our primary competitors for the sale of carbon dioxide include suppliers that have an ownership interest in McElmo Dome, Bravo Dome and Sheep Mountain Dome carbon dioxide reserves. Our ownership interests in the Cortez and Bravo pipelines are in direct competition with other carbon dioxide pipelines. We also compete with other interests in McElmo Dome and Cortez Pipeline, for transportation of carbon dioxide to the Denver City, Texas market area. There is no assurance that new carbon dioxide source fields will not be discovered which could compete with us or that new methodologies for enhanced oil recovery could replace carbon dioxide flooding.

Terminals

Liquids Terminals

Kinder Morgan Liquids Terminals LLC, referred to in this document as “KMLT,” is comprised of 11 bulk liquid terminal facilities with total capacity of approximately 35 million barrels. In 2001, the terminals handled 491 million barrels of clean petroleum, petrochemical and vegetable oil products for 210 different customers. The facilities are located in Houston, New York Harbor, New Orleans, Chicago, Cincinnati and Pittsburgh.

Houston. KMLT’s Houston terminal complex, located in Pasadena and Galena Park, Texas along the Houston Ship Channel, has approximately 18 million barrels of capacity. The complex is connected via pipeline to 14 refineries, four petrochemical plants and ten major outbound pipelines. In addition, the facilities have four ship docks and seven barge docks for inbound and outbound movements. The terminals are served by the Union Pacific railroad.

New York Harbor. KMLT owns two facilities in the New York Harbor area, one in Carteret, N.J. and the other in Perth Amboy, N.J. The Carteret facility has a capacity of approximately 6.4 million barrels of petroleum and petrochemical products. This facility has two ship docks with a 37-foot mean low water depth and four barge docks. It is connected to the Colonial, Buckeye, Sun and Harbor pipeline systems and CSX and Norfolk Southern railroads. The Perth Amboy facility has a capacity of approximately 2.3 million barrels of petroleum and petrochemical products. Tank sizes range from 2,000 gallons to 300,000 barrels. The facility has one ship dock and one barge dock. This facility is connected to the Colonial and Buckeye pipeline systems and CSX and Norfolk Southern railroads.

New Orleans. The KMLT terminal in the Port of New Orleans is located in Harvey, Louisiana. The facility has approximately 2.9 million barrels of total tanks ranging in sizes from 416 barrels to 200,000 barrels. There are three ship docks, one barge dock and the Union Pacific railroad provides rail service. The terminal also provides ancillary drumming, packaging and cold storage services.

Chicago. KMLT owns two facilities in the Chicago market. One facility is in Argo, Illinois about 14 miles southwest of downtown Chicago. The facility has approximately 2.4 million barrels of capacity in tankage ranging from 50,000 gallons to 80,000 barrels. The Argo terminal is situated along the Chicago sanitary and ship channel and has three barge docks. The facility is connected to TEPPCO and Westshore pipelines, as well as a new direct connection to Midway Airport. The Canadian National railroad services this facility. The other facility is located in the Port of Chicago along the Calumet River. The facility has
approximately 741,000 barrels of capacity in tanks ranging from 12,000 gallons to 55,000 barrels. There are two ship docks and four barge docks and the facility is served by the Norfolk Southern railroad.

**Cincinnati.**  KMLT has two facilities along the Ohio River in Cincinnati, Ohio. The total storage is approximately 850,000 barrels in tankage ranging from 120 barrels to 96,000 barrels. There are 3 barge docks and the NNU and CSX railroads provide rail service.

**Pittsburgh.**  This KMLT facility is located in Dravosburg, Pennsylvania, along the Monongahela River. There is approximately 250,000 barrels of storage in tanks ranging from 1,200 to 38,000 barrels. There are two barge docks and Norfolk Southern railroad provides rail service.

**Competition.** We are the largest independent operator of liquids terminals in North America. Our largest competitors are Williams, ST Services, IMTT, Vopak, Oil Tanking and Transmontaigne.

**Bulk Terminals**

Our Bulk Terminals consist of 33 bulk terminals, which handle approximately 55 million tons of bulk products annually. These terminals have 2 million tons of covered storage and 14 million tons of open storage.

**Coal Terminals**

We handled over 28 million tons of coal in 2001, which is 51% of our total volume at our bulk terminals.

Our Cora Terminal is a high-speed, rail-to-barge coal transfer and storage facility. Built in 1980, the terminal is located on approximately 480 acres of land along the upper Mississippi River near Cora, Illinois, about 80 miles south of St. Louis, Missouri. The terminal has a throughput capacity of about 15 million tons per year that can be expanded to 20 million tons with certain capital additions. The terminal currently is equipped to store up to one million tons of coal. This storage capacity provides customers the flexibility to coordinate their supplies of coal with the demand at power plants. Storage capacity at the Cora Terminal could be doubled with additional capital investment.

Our Grand Rivers Terminal is operated on land under easements with an initial expiration of July 2014. Grand Rivers is a coal transloading and storage facility located along the Tennessee River just above the Kentucky Dam. The terminal has current annual throughput capacity of approximately 12-15 million tons with a storage capacity of approximately two million tons. With capital improvements, the terminal could handle 25 million tons annually.

Our Pier IX Terminal is located in Newport News, Virginia. The terminal originally opened in 1983 and has the capacity to transload approximately 12 million tons of coal annually. It can store 1.3 million tons of coal on its 30-acre storage site. In addition, the Pier IX Terminal operates a cement facility, which has the capacity to transload over 400,000 tons of cement annually.

In addition, we operate the LAXT Coal Terminal in Los Angeles, California. We also developed our Shipyard River Terminal in Charleston, South Carolina, to be able to unload, store, and reload coal imported from various foreign countries. The imported coal is expected to be cleaner burning low sulfur and would be used by local utilities to comply with the Clean Air Act. Shipyard River Terminal has the capacity to handle 2.5 million tons per year.

**Markets.**  Coal continues to dominate as the fuel for electric generation, accounting for more than 55% of United States electric generation feedstock. Forecasts of overall coal usage and power plant usage for the next 20 years show an increase of about 1.5% per year. Current domestic supplies are predicted to last for several hundred years. Most coal transloaded through our coal terminals is destined for use in coal-fired electric generation.

We believe that obligations to comply with the Clean Air Act Amendments of 1990 will cause shippers to increase the use of cleaner burning low sulfur coal from the western United States and from
foreign sources. Approximately 80% of the coal loaded through our Cora Terminal and our Grand Rivers Terminal is low sulfur coal originating from mines located in the western United States, including the Hanna and Powder River basins in Wyoming, western Colorado and Utah. In 2000, four major customers accounted for approximately 90% of all the coal loaded through our Cora Terminal and our Grand Rivers Terminal.

Both Pier IX and LAXT export coal to foreign markets. In addition, Pier IX serves power plants on the eastern seaboard of the United States and imports cement pursuant to a long-term contract.

Supply. Our Cora and Grand Rivers terminals handle low sulfur coal originating in Wyoming, Colorado, and Utah as well as coal that originates in the mines of southern Illinois and western Kentucky. However, since many shippers, particularly in the East, are using western coal or a mixture of western coal and other coals as a means of meeting environmental restrictions, we anticipate that growth in volume through the terminals will be primarily due to western low sulfur coal originating in Wyoming, Colorado and Utah.

Our Cora Terminal sits on the mainline of the Union Pacific Railroad and is strategically positioned to receive coal shipments from the West. Grand Rivers provides easy access to the Ohio-Mississippi River network and the Tennessee-Tombigbee River system. The Paducah & Louisville Railroad, a short line railroad, serves Grand Rivers with connections to seven Class I rail lines including the Union Pacific, CSX, Illinois Central and Burlington Northern Santa Fe. The Pier IX Terminal is served by the CSX Railroad, which transports coal from central Appalachian and other eastern coal basins. Cement imported at the Pier IX Terminal primarily originates in Europe. The Union Pacific Railroad serves LAXT.

Competition. Our Cora Terminal and our Grand Rivers Terminal compete with several coal terminals located in the general geographic area. We believe our Cora Terminal and our Grand Rivers Terminal can compete successfully with other terminals because of their favorable location, independent ownership, available capacity, modern equipment and large storage areas. Our Pier IX Terminal competes primarily with two modern coal terminals located in the same Virginian port complex as our Pier IX Terminal. The LAXT terminal exports coal to Japan and competes with suppliers from other sources, primarily Australia. The current price of coal produced in the U.S. makes it difficult to compete with foreign sources and volumes through LAXT are expected to decline in 2002. There are significant barriers to entry for the construction of new coal terminals, including the requirement for significant capital expenditures and restrictive environmental permitting requirements. However, we believe that at least one new coal terminal will be constructed in Grand Rivers’ geographic area and will compete for coal volumes.

Petroleum Coke and Other Bulk Terminals

We own or operate eight petroleum coke terminals in the United States. Petroleum coke is a by-product of the refining process and has characteristics similar to coal. Petroleum coke supply in the United States has increased in the last several years due to the increased use of coking units by domestic refineries. Petroleum coke is used in domestic utility and industrial steam generation facilities and is exported to foreign markets. Most of our customers are large integrated oil companies that choose to outsource the storage and loading of petroleum coke for a fee. We handled almost 8 million tons of petroleum coke in 2001.

We own or operate an additional 12 bulk terminals located primarily on the southern edge of the lower Mississippi River, the Gulf Coast and the West Coast. These other bulk terminals serve customers in the alumina, cement, salt, soda ash, ilminite, fertilizer, ore and other industries seeking specialists who can build, own and operate bulk terminals.

Competition. Our petroleum coke and other bulk terminals compete with numerous independent terminal operators, with other terminals owned by oil companies and other industrials opting not to outsource terminal services. Competition against the petroleum coke terminals that we operate but do not own has increased significantly, primarily from companies that also market and sell the product. This increased competition will likely decrease profitability in this portion of the segment. One of our terminals,
located in Baton Rouge, Louisiana, is up for competitive bid in the first quarter of 2002 and is at risk of not being renewed. Many of our other bulk terminals were constructed pursuant to long-term contracts for specific customers. As a result, we believe other terminal operators would face a significant disadvantage in competing for this business.

**New Terminals**

We added nine new terminals to our Terminals segment in 2001. On March 1, 2001, we acquired Pinney Dock and Transport LLC, formerly Pinney Dock & Transport Company, for approximately $52.5 million. The terminal is located in Ashtabula, Ohio, on Lake Erie, and handles approximately 5 million tons of bulk products per year, primarily iron ore and construction aggregates.

On July 10, 2001, we acquired 4 terminals from Vopak for approximately $44.3 million. Two of these terminals are located in Tampa, Florida, and primarily handle various types of fertilizers. One is located in Fernandino Beach, Florida, and handles containers and break bulk, primarily paper products. The fourth terminal is located in Chesapeake, Virginia, and handles fertilizers and various other bulk commodities.

Effective July 2, 2001, we were hired as the material handling operator for a titanium dioxide processing plant in Delisle, Mississippi. We handle titanium ore and calcined petroleum coke on a per ton fee basis on a three year contract.

On August 31, 2001, we acquired three terminals from Boswell Oil Company for approximately $22.2 million. Two of these terminals were added to our Bulk Terminals group and are located in Cincinnati, Ohio, and Vicksburg, Mississippi. The other terminal handles liquid products and was placed in the Liquids Terminals group.

On October 18, 2001, we purchased the Operating and Use Agreement for the Port of Longview, Washington, from International Raw Materials, Ltd., for $5.0 million. This agreement gives us exclusive use of a bulk material handling system located in the Port of Longview. Products handled include soda ash, bentonite clay, and various meal products. The Operating and Use Agreement continues until 2013.

We are of the opinion that we have generally satisfactory title to the properties we own and use in our businesses, subject to liens for current taxes, liens incident to minor encumbrances, and easements and restrictions which do not materially detract from the value of such property or the interests therein or the use of such properties in our businesses.

**Major Customers**

Our total operating revenues are derived from a wide customer base. For the year ended December 31, 2001, one customer accounted for more than 10% of our total consolidated revenues. Total transactions with Reliant Energy accounted for 20.2% of our total consolidated revenues during 2001. For each of the two years ending December 31, 2000 and 1999, no revenues from transactions with a single external customer amounted to 10% or more of our total consolidated revenues.

**Employees**

We do not have any employees. Kinder Morgan Services LLC and Kinder Morgan, Inc. employ all persons necessary for the operation of our business. Generally we reimburse Kinder Morgan Services LLC and Kinder Morgan, Inc. for the services of their employees. As of December 31, 2001, Kinder Morgan Services LLC and Kinder Morgan, Inc. had approximately 4,937 employees. Approximately 600 hourly personnel at certain terminals are represented by labor unions. Kinder Morgan Services LLC and Kinder Morgan, Inc. consider relations with employees to be good. Please refer to Note 12 to our Consolidated Financial Statements.
Regulation

Interstate Common Carrier Regulation

Some of our pipelines are interstate common carrier pipelines, subject to regulation by the Federal Energy Regulatory Commission under the Interstate Commerce Act. The ICA requires that we maintain our tariffs on file with the FERC, which tariffs set forth the rates we charge for providing transportation services on our interstate common carrier pipelines as well as the rules and regulations governing these services. Petroleum pipelines may change their rates within prescribed ceiling levels that are tied to an inflation index. Shippers may protest rate increases made within the ceiling levels, but such protests must show that the portion of the rate increase resulting from application of the index is substantially in excess of the pipeline’s increase in costs. A pipeline must, as a general rule, utilize the indexing methodology to change its rates. The FERC, however, uses cost-of-service ratemaking, market-based rates and settlement as alternatives to the indexing approach in certain specified circumstances. In 2001, 2000 and 1999, application of the indexing methodology did not significantly affect our rates.

The ICA requires, among other things, that such rates be “just and reasonable” and nondiscriminatory. The ICA permits interested persons to challenge newly proposed or changed rates and authorizes the FERC to suspend the effectiveness of such rates for a period of up to seven months and to investigate such rates. If, upon completion of an investigation, the FERC finds that the new or changed rate is unlawful, it is authorized to require the carrier to refund the revenues in excess of the prior tariff collected during the pendency of the investigation. The FERC may also investigate, upon complaint or on its own motion, rates that are already in effect and may order a carrier to change its rates prospectively. Upon an appropriate showing, a shipper may obtain reparations for damages sustained during the two years prior to the filing of a complaint.

On October 24, 1992, Congress passed the Energy Policy Act of 1992. The Energy Policy Act deemed petroleum pipeline rates that were in effect for the 365-day period ending on the date of enactment or that were in effect on the 365th day preceding enactment and had not been subject to complaint, protest or investigation during the 365-day period to be just and reasonable under the ICA (i.e., “grandfathered”). The Energy Policy Act also limited the circumstances under which a complaint can be made against such grandfathered rates. The rates we charge for transportation service on our North System and Cypress Pipeline were not suspended or subject to protest or complaint during the relevant 365-day period established by the Energy Policy Act. For this reason, we believe these rates should be grandfathered under the Energy Policy Act. Certain rates on our Pacific operations’ pipeline system were subject to protest during the 365-day period established by the Energy Policy Act. Accordingly, certain of the Pacific pipelines’ rates have been, and continue to be, subject to complaints with the FERC, as is more fully described in Item 3. Legal Proceedings.

Both the performance of interstate transportation and storage services by natural gas companies, including interstate pipeline companies, and the rates charged for such services, are regulated by the FERC under the Natural Gas Act and, to a lesser extent, the Natural Gas Policy Act.

Beginning in the mid-1980’s, FERC initiated a number of regulatory changes intended to create a more competitive environment in the natural gas marketplace. Among the most important of these changes were Order 436 (1985) requiring open-access, nondiscriminatory transportation of natural gas, Order 497 (1988) which set forth new standards and guidelines imposing certain constraints on the interaction of interstate natural gas pipelines and their marketing affiliates and imposing certain disclosure requirements regarding that interaction, and Order 636 (1992). In Order 636, the FERC required interstate pipelines that perform open access transportation under blanket certificates to “unbundle” or separate their traditional merchant sales services from their transportation and storage services and to provide comparable transportation and storage services with respect to all natural gas supplies whether purchased from the pipeline or from other merchants such as marketers or producers. Natural gas pipelines must now separately state the applicable rates for each unbundled service they provide (i.e., for the natural gas commodity, transportation and storage).
Order 636 contains a number of procedures designed to increase competition in the industry, including:

- requiring the unbundling of sales services from other services;
- permitting holders of firm capacity to release all or a part of their capacity for resale by the pipeline; and
- the issuance of blanket sales certificates to interstate pipelines for unbundled services.

Order 636 has been affirmed in all material respects upon judicial review and our own FERC orders approving our unbundling plans are final and not subject to any pending judicial review.

If any of our interstate natural gas pipelines ever have marketing affiliates, we would become subject to the requirements of FERC Order Nos. 497, et. seq., and 566, et. seq., the Marketing Affiliate Rules, which prohibit preferential treatment by an interstate natural gas pipeline of its marketing affiliates and govern in particular the provision of information by an interstate pipeline to its marketing affiliates.

**Standards of Conduct Rulemaking**

On September 27, 2001, FERC issued a Notice of Proposed Rulemaking in Docket No. RM01-10 in which it proposed new rules governing the interaction between an interstate natural gas pipeline and its affiliates. If adopted as proposed, the Notice of Proposed Rulemaking could be read to limit communications between KMIGT, Trailblazer and their respective affiliates. In addition, the Notice could be read to require separate staffing of KMIGT and its affiliates, and Trailblazer and its affiliates. Comments on the Notice of Proposed Rulemaking were due December 20, 2001. We believe that these matters, as finally adopted, will not have a material adverse effect on our business, financial position or results of operations.

**FERC Order 637**

**Kinder Morgan Interstate Gas Transmission LLC**

On June 15, 2000, KMIGT made its filing to comply with FERC’s Orders 637 and 637-A. That filing contained KMIGT’s compliance plan to implement the changes required by FERC dealing with the way business is conducted on interstate natural gas pipelines. All interstate natural gas pipelines were required to make such compliance filings, according to a schedule established by FERC. From October 2000 through June 2001, KMIGT held a series of technical and phone conferences to identify issues, obtain input, and modify its Order 637 compliance plan, based on comments received from FERC Staff and other interested parties and shippers. On June 19, 2001, KMIGT received a letter from FERC encouraging it to file revised pro-forma tariff sheets, which reflected the latest discussions and input from parties into its Order 637 compliance plan. KMIGT made such a revised Order 637 compliance filing on July 13, 2001. The July 13, 2001 filing contained little substantive change from the original pro-forma tariff sheets that KMIGT originally proposed on June 15, 2000. On October 19, 2001, KMIGT received an order from FERC, addressing its July 13, 2001 Order 637 compliance plan. In this Order, KMIGT’s plan was accepted, but KMIGT was directed to make several changes to its tariff, and in doing so, was directed that it could not place the revised tariff into effect until further order of the Commission. KMIGT filed its compliance filing with the October 19, 2001 Order on November 19, 2001 and also filed a request for rehearing/clarification of the FERC’s October 19, 2001 Order on November 19, 2001. The November 19, 2001 Compliance filing has been protested by several parties. KMIGT filed responses to those protests on December 14, 2001. At this time, it is unknown when this proceeding will be finally resolved. KMIGT currently expects that it may not have a fully compliant Order 637 tariff approved and in effect until sometime in the first or second quarter of 2002. The full impact of implementation of Order 637 on the KMIGT system is under evaluation. We believe that these matters will not have a material adverse effect on our business, financial position or results of operations.
Separately, numerous petitioners, including KMIGT, have filed appeals of Order 637 in the D.C. Circuit, potentially raising a wide array of issues related to Order 637 compliance. Initial briefs were filed on April 6, 2001, addressing issues contested by industry participants. Oral arguments on the appeals were held before the courts in December 2001 and final action is pending.

**Trailblazer Pipeline Company**

On August 15, 2000, Trailblazer made a filing to comply with FERC's Order Nos. 637 and 637-A. Trailblazer’s compliance filing reflected changes in:

- segmentation;
- scheduling for capacity release transactions;
- receipt and delivery point rights;
- treatment of system imbalances;
- operational flow orders;
- penalty revenue crediting; and
- right of first refusal language.

On October 15, 2001, FERC issued its order on Trailblazer’s Order No. 637 compliance filing. FERC approved Trailblazer’s proposed language regarding operational flow orders and the right of first refusal, but is requiring Trailblazer to make changes to its tariff related to the other issues listed above. Trailblazer was required to make a filing in compliance with the order by November 14, 2001. On November 14, 2001, Trailblazer made its compliance filing pursuant to the FERC order of October 15, 2001. That compliance filing has been protested. Most of the tariff provisions will have an effective date of January 1, 2002, with the exception of language related to scheduling and segmentation, which will become effective at a future date dependent on when KMIGT’s Order No. 637 provisions go into effect. Separately, also on November 14, 2001, Trailblazer filed for rehearing of that FERC order. Trailblazer anticipates no adverse impact on its business as a result of the implementation of Order No. 637.

**California Public Utilities Commission**

The intrastate common carrier operations of our Pacific operations' pipelines in California are subject to regulation by the California Public Utilities Commission under a “depreciated book plant” methodology, which is based on an original cost measure of investment. Intrastate tariffs filed by us with the CPUC have been established on the basis of revenues, expenses and investments allocated as applicable to the California intrastate portion of our Pacific operation’s business. Tariff rates with respect to intrastate pipeline service in California are subject to challenge by complaint by interested parties or by independent action of the CPUC. A variety of factors can affect the rates of return permitted by the CPUC and certain other issues similar to those which have arisen with respect to our FERC regulated rates could also arise with respect to our intrastate rates. Certain of our Pacific operations’ pipeline rates have been, and continue to be, subject to complaints with the CPUC, as is more fully described in Item 3. Legal Proceedings.

**State and Local Regulation**

Our activities are subject to various state and local laws and regulations, as well as orders of regulatory bodies, governing a wide variety of matters, including:

- marketing;
- production;
- pricing;
pollution;
- protection of the environment; and
- safety.

**Safety Regulation**

Our pipelines are subject to regulation by the United States Department of Transportation with respect to their design, installation, testing, construction, operation, replacement and management. In addition, we must permit access to and copying of records, and make certain reports and provide information as required by the Secretary of Transportation. Comparable regulation exists in some states in which we conduct pipeline operations. In addition, our truck and terminal loading facilities are subject to U.S. DOT regulations dealing with the transportation of hazardous materials for motor vehicles and rail cars. We believe that we are in substantial compliance with U.S. DOT and comparable state regulations.

We are also subject to the requirements of the Federal Occupational Safety and Health Act and comparable state statutes. We believe that we are in substantial compliance with Federal OSHA requirements, including general industry standards, recordkeeping requirements and monitoring of occupational exposure to hazardous substances.

In general, we expect to increase expenditures in the future to comply with higher industry and regulatory safety standards. Such expenditures cannot be accurately estimated at this time, although we do not expect that such expenditures will have a material adverse impact on us, except to the extent additional hydrostatic testing requirements are imposed.

**Environmental Matters**

Our operations are subject to federal, state and local laws and regulations governing the release of regulated materials into the environment or otherwise relating to environmental protection or human health or safety. We believe that our operations and facilities are in substantial compliance with applicable environmental laws and regulations. Any failure to comply with these laws and regulations may result in the assessment of administrative, civil and criminal penalties, imposition of remedial requirements and issuance of injunction as to future compliance. We have an ongoing environmental compliance program. However, risks of accidental leaks or spills are associated with the transportation of natural gas liquids, refined petroleum products, natural gas and carbon dioxide, the handling and storage of liquid and bulk materials and the other activities conducted by us. There can be no assurance that we will not incur significant costs and liabilities relating to claims for damages to property and persons resulting from the operation of our businesses. Moreover, it is possible that other developments, such as increasingly strict environmental laws and regulations and enforcement policies thereunder, could result in increased costs and liabilities to us.

Environmental laws and regulations have changed substantially and rapidly over the last 25 years, and we anticipate that there will be continuing changes. The clear trend in environmental regulation is to increase reporting obligations and place more restrictions and limitations on activities, such as emissions of pollutants, generation and disposal of wastes and use, storage and handling of chemical substances, that may impact human health, the environment and/or endangered species. Increasingly strict environmental restrictions and limitations have resulted in increased operating costs for us and other similar businesses throughout the United States. It is possible that the costs of compliance with environmental laws and regulations will continue to increase. We will attempt to anticipate future regulatory requirements that might be imposed and to plan accordingly in order to remain in compliance with changing environmental laws and regulations and to minimize the costs of such compliance.

Although no assurance can be given, we believe that the ultimate resolution of all these environmental matters will not have a material adverse effect on our business, financial position or results of operations. We have recorded a total reserve for environmental claims in the amount of $75.8 million at December 31, 2001.
**Solid Waste**

We own numerous properties that have been used for many years for the transportation and storage of refined petroleum products and natural gas liquids and the handling and storage of coal and other liquid and bulk materials. Solid waste disposal practices within the petroleum industry have changed over the years with the passage and implementation of various environmental laws and regulations. Hydrocarbons and other solid wastes may have been disposed of in, on or under various properties owned by us during the operating history of the facilities located on such properties. In addition, some of these properties have been operated by third parties whose treatment and disposal or release of hydrocarbons or other solid wastes was not under our control. In such cases, hydrocarbons and other solid wastes could migrate from their original disposal areas and have an adverse effect on soils and groundwater. We do not believe that there currently exists significant surface or subsurface contamination of our assets by hydrocarbons or other solid wastes not already identified. We maintain a reserve to account for the costs of cleanup at these sites.

We generate both hazardous and nonhazardous solid wastes that are subject to the requirements of the Federal Resource Conservation and Recovery Act and comparable state statutes. From time to time, state regulators and the United States Environmental Protection Agency consider the adoption of stricter disposal standards for nonhazardous waste. Furthermore, it is possible that some wastes that are currently classified as nonhazardous, which could include wastes currently generated during pipeline or bulk terminal operations, may in the future be designated as “hazardous wastes.” Hazardous wastes are subject to more rigorous and costly disposal requirements. Such changes in the regulations may result in additional capital expenditures or operating expenses for us.

**Superfund**

The Comprehensive Environmental Response, Compensation and Liability Act, also known as the “Superfund” law, and analogous state laws, impose liability, without regard to fault or the legality of the original conduct, on certain classes of “potentially responsible persons” for releases of “hazardous substances” into the environment. These persons include the owner or operator of a site and companies that disposed of or arranged for the disposal of the hazardous substances found at the site. CERCLA authorizes the U.S. EPA and, in some cases, third parties to take actions in response to threats to the public health or the environment and to seek to recover from the responsible classes of persons the costs they incur. Although “petroleum” is excluded from CERCLA’s definition of a “hazardous substance,” in the course of our ordinary operations, we will generate wastes that may fall within the definition of “hazardous substance.” By operation of law, if we are determined to be a potentially responsible person, we may be responsible under CERCLA for all or part of the costs required to clean up sites at which such wastes have been disposed.

We are currently involved in cleanup activities at 13 federal or state sites but do not believe costs associated with these sites will have a material adverse effect on our results of operations.

**Clean Air Act**

Our operations are subject to the Clean Air Act and comparable state statutes. We believe that the operations of our pipelines, storage facilities and terminals are in substantial compliance with such statutes.

Numerous amendments to the Clean Air Act were adopted in 1990. These amendments contain lengthy, complex provisions that may result in the imposition over the next several years of certain pollution control requirements with respect to air emissions from the operations of our pipelines, storage facilities and terminals. The U.S. EPA is developing, over a period of many years, regulations to implement those requirements. Depending on the nature of those regulations, and upon requirements that may be imposed by state and local regulatory authorities, we may be required to incur certain capital expenditures over the next several years for air pollution control equipment in connection with maintaining or obtaining operating permits and approvals and addressing other air emission-related issues.
Due to the broad scope and complexity of the issues involved and the resultant complexity and controversial nature of the regulations, full development and implementation of many of the regulations have been delayed. Until such time as the new Clean Air Act requirements are implemented, we are unable to estimate the effect on earnings or operations or the amount and timing of such required capital expenditures. At this time, however, we do not believe that we will be materially adversely affected by any such requirements.

**Clean Water Act**

Our operations can result in the discharge of pollutants. The Federal Water Pollution control Act of 1972, as amended, also known as the Clean Water Act, and analogous state laws impose restrictions and strict controls regarding the discharge of pollutants into state waters or waters of the United States. The discharge of pollutants into regulated waters is prohibited, except in accord with the terms of a permit issued by applicable federal or state authorities. The Oil Pollution Act was enacted in 1990 and amends provisions of the Clean Water Act as they pertain to prevention and response to oil spills. Spill prevention control and countermeasure requirements of the Clean Water Act and some state laws require diking and similar structures to help prevent contamination of navigable waters in the event of an overflow or release. We are in substantial compliance with these laws.

**EPA Gasoline Volatility Restrictions**

In order to control air pollution in the United States, the U.S. EPA has adopted regulations that require the vapor pressure of motor gasoline sold in the United States to be reduced from May through mid-September of each year. These regulations mandated vapor pressure reductions beginning in 1989, with more stringent restrictions beginning in 1992. States may impose additional volatility restrictions. The regulations have had a substantial effect on the market price and demand for normal butane, and to some extent isobutane, in the United States. Gasoline manufacturers use butanes in the production of motor gasolines. Since normal butane is highly volatile, it is now less desirable for use in blended gasolines sold during the summer months. Although the U.S. EPA regulations have reduced demand and may have resulted in a significant decrease in prices for normal butane, low normal butane prices have not impacted our pipeline business in the same way they would impact a business with commodity price risk. The U.S. EPA regulations have presented the opportunity for additional transportation services on our North System. In the summer of 1991, our North System began long-haul transportation of refinery grade normal butane produced in the Chicago area to the Bushton, Kansas area for storage and subsequent transportation north from Bushton during the winter gasoline blending season.

**Risk Factors**

*Pending Federal Energy Regulatory Commission and California Public Utilities Commission proceedings seek substantial refunds and reductions in tariff rates on some of our pipelines. If the proceedings are determined adversely, they could have a material adverse impact on us.*  
In 1992, 1995 and 1999, some shippers on our pipelines filed complaints with the Federal Energy Regulatory Commission and California Public Utilities Commission that seek substantial refunds for alleged overcharges during the years in question and prospective reductions in the tariff rates on our Pacific operations' pipeline system.

The complaints predominantly attacked the interstate pipeline tariff rates of our Pacific operations' pipeline system, contending that the rates were not just and reasonable under the Interstate Commerce Act and should not be entitled to “grandfathered” status under the Energy Policy Act. Complaining shippers seek substantial reparations for alleged overcharges during the years in question and request prospective rate reductions on each of the challenged facilities. Hearings on these complaints began in October 2001, and an initial decision by the administrative law judge is expected in the first quarter of 2002.

The complaints filed before the Federal Energy Regulatory Commission and the California Public Utilities Commission challenge the rates charged for intrastate transportation of refined petroleum through
the Pacific operations’ pipeline system in California. After the California Public Utilities Commission dismissed these complaints and subsequently granted a limited rehearing on April 10, 2000, the complainants filed a new complaint with the California Public Utilities Commission asserting the intrastate rates were not just and reasonable.

The Federal Energy Regulatory Commission complaint seeks approximately $137 million in tariff refunds and approximately $22 million in prospective annual tariff reductions. The California Public Utilities Commission complaint seeks approximately $20 million in tariff refunds and approximately $12 million in prospective annual tariff reductions. Amounts, if any, ultimately owed will be impacted by the passage of time and the application of interest. Decisions regarding these complaints could negatively impact our cash flow. Additional challenges to tariff rates could be filed with the Federal Energy Regulatory Commission and California Public Utilities Commission in the future. See “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in this report.

Our rapid growth may cause difficulties integrating new operations. As discussed above, part of our business strategy includes acquiring additional businesses that will allow us to increase distributions to our unitholders. Unexpected costs or challenges may arise whenever businesses with different operations and management are combined. Successful business combinations require management and other personnel to devote significant amounts of time to integrating the acquired business with existing operations. These efforts may temporarily distract their attention from day-to-day business, the development or acquisition of new properties and other business opportunities. In addition, the management of the acquired business often will not join our management team. The change in management may make it more difficult to integrate an acquired business with our existing operations.

Our acquisition strategy requires access to new capital. Tightened credit markets or more expensive capital would impair our ability to grow. Part of our business strategy includes acquiring additional businesses that will allow us to increase distributions to unitholders. During the period from December 31, 1996 to December 31, 2001, we made a significant number of acquisitions that increased our asset base over 22 times and increased our net income over 37 times. We regularly consider and enter into discussions regarding potential acquisitions and are currently contemplating potential acquisitions. These transactions can be effected quickly, may occur at any time and may be significant in size relative to our existing assets and operations. We may need new capital to finance these acquisitions. Limitations on our access to capital will impair our ability to execute this strategy. Expensive capital will limit our ability to make acquisitions that increase net income and distributable cash on a per unit basis. Our ability to maintain our capital structure may impact the market value of our common units and our debt securities.

Environmental regulation could result in increased operating and capital costs for us. Our business operations are subject to federal, state and local laws and regulations relating to environmental protection. If an accidental leak or spill of liquid petroleum products or chemicals occurs from our pipelines or at our storage facilities, we may have to pay a significant amount to clean up the leak or spill. The resulting costs and liabilities could negatively affect our level of cash flow. In addition, emission controls required under the Federal Clean Air Act and other similar federal and state laws could require significant capital expenditures at our facilities. The impact of Environmental Protection Agency standards or future environmental measures on us could increase our costs significantly if environmental laws and regulations become stricter. Since the costs of environmental regulation are already significant, additional regulation could negatively affect our business.

Competition could ultimately lead to lower levels of profits and lower our cash flow. We face competition from other pipelines and terminals in the same markets as our assets, as well as from other means of transporting and storing energy products. For a description of the competitive factors facing our business, please see Items 1 and 2 “Business and Properties” in this report for more information.

We do not own approximately 97.5% of the land on which our pipelines are constructed and we are subject to the possibility of increased costs to retain necessary land use. We obtain the right to construct and operate the pipelines on other people’s land for a period of time. If we were to lose these rights, our business could be affected negatively.
Southern Pacific Transportation Company has allowed us to construct and operate a significant portion of our Pacific operations’ pipeline system under their railroad tracks. Southern Pacific Transportation Company and its predecessors were given the right to construct their railroad tracks under federal statutes enacted in 1871 and 1875. The 1871 statute was thought to be an outright grant of ownership that would continue until the land ceased to be used for railroad purposes. Two United States Circuit Courts, however, ruled in 1979 and 1980 that railroad rights-of-way granted under laws similar to the 1871 statute provide only the right to use the surface of the land for railroad purposes without any right to the underground portion. If a court were to rule that the 1871 statute does not permit the use of the underground portion for the operation of a pipeline, we may be required to obtain permission from the landowners in order to continue to maintain the pipelines. Approximately 10% of our pipeline assets are located in the ground underneath railroad rights-of-way.

Whether we have the power of eminent domain for our pipelines varies from state to state depending upon the type of pipeline — petroleum liquids, natural gas or carbon dioxide — and the laws of the particular state. Our inability to exercise the power of eminent domain could negatively affect our business if we were to lose the right to use or occupy the property on which our pipelines are located.

We could be treated as a corporation for United States income tax purposes. Our treatment as a corporation would substantially reduce the cash distributions on the common units that we will distribute quarterly. The anticipated benefit of an investment in our common units depends largely on the treatment of us as a partnership for federal income tax purposes. We have not requested, and do not plan to request, a ruling from the IRS on this or any other matter affecting us. Current law requires us to derive at least 90% of our annual gross income from specific activities to continue to be treated as a partnership for federal income tax purposes. We may not find it possible, regardless of our efforts, to meet this income requirement or may inadvertently fail to meet this income requirement. Current law may change so as to cause us to be treated as a corporation for federal income tax purposes without regard to our sources of income or otherwise subject us to entity-level taxation.

If we were to be treated as a corporation for federal income tax purposes, we would pay federal income tax on our income at the corporate tax rate, which is currently a maximum of 35% and would pay state income taxes at varying rates. Distributions to unitholders would generally be taxed as a corporate distribution. Because a tax would be imposed upon us as a corporation, the cash available for distribution to a unitholder would be substantially reduced. Treatment of us as a corporation would cause a substantial reduction in the value of our units.

Our debt instruments may limit our financial flexibility and increase our financing costs. The instruments governing our debt contain restrictive covenants that may prevent us from engaging in certain transactions that we deem beneficial and that may be beneficial to us. The agreements governing our debt generally require us to comply with various affirmative and negative covenants, including the maintenance of certain financial ratios and restrictions on:

- incurring additional debt;
- entering into mergers, consolidations and sales of assets; and
- granting liens.

The instruments governing any future debt may contain similar restrictions.
Item 3. Legal Proceedings.

See Note 16 of the Notes to the Consolidated Financial Statements included elsewhere in this report.

Item 4. Submission of Matters to a Vote of Security Holders.

There were no matters submitted to a vote of our unitholders during the fourth quarter of 2001.

PART II


The following table sets forth, for the periods indicated, the high and low sale prices per common unit, as reported on the New York Stock Exchange, the principal market in which our common units are traded, and the amount of distributions declared per common unit. All information has been adjusted to give effect to the two-for-one split of common units effective August 31, 2001.

<table>
<thead>
<tr>
<th>Price Range</th>
<th>High</th>
<th>Low</th>
<th>Cash Distributions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>First Quarter</td>
<td>$31.73</td>
<td>$26.13</td>
<td>$0.5250</td>
</tr>
<tr>
<td>Second Quarter</td>
<td>36.70</td>
<td>30.67</td>
<td>0.5250</td>
</tr>
<tr>
<td>Third Quarter</td>
<td>37.08</td>
<td>30.75</td>
<td>0.5500</td>
</tr>
<tr>
<td>Fourth Quarter</td>
<td>39.05</td>
<td>34.55</td>
<td>0.5500</td>
</tr>
<tr>
<td>2000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>First Quarter</td>
<td>$22.28</td>
<td>$19.25</td>
<td>$0.3875</td>
</tr>
<tr>
<td>Second Quarter</td>
<td>19.97</td>
<td>18.56</td>
<td>0.4250</td>
</tr>
<tr>
<td>Third Quarter</td>
<td>23.69</td>
<td>19.81</td>
<td>0.4250</td>
</tr>
<tr>
<td>Fourth Quarter</td>
<td>28.16</td>
<td>23.00</td>
<td>0.4750</td>
</tr>
</tbody>
</table>

All of the information is for distributions declared with respect to that quarter. The declared distributions were paid within 45 days after the end of the quarter. We currently expect that we will continue to pay comparable cash distributions in the future assuming no adverse change in our operations, economic conditions and other factors. However, we can give no assurance that future distributions will continue at such levels.

As of February 14, 2002, there were approximately 56,000 beneficial owners of our common units, one holder of our Class B units and one holder of our i-units.
**Item 6. Selected Financial Data.**

The following tables set forth, for the periods and at the dates indicated, selected historical financial data for us.

<table>
<thead>
<tr>
<th>Income and Cash Flow Data:</th>
<th>Year Ended December 31,</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(In thousands, except per unit data)</td>
</tr>
<tr>
<td><strong>Revenues</strong></td>
<td>$2,946,676</td>
</tr>
<tr>
<td><strong>Cost of product sold</strong></td>
<td>1,657,689</td>
</tr>
<tr>
<td><strong>Operating expense</strong></td>
<td>410,885</td>
</tr>
<tr>
<td><strong>Fuel and power</strong></td>
<td>73,188</td>
</tr>
<tr>
<td><strong>Depreciation and amortization</strong></td>
<td>142,077</td>
</tr>
<tr>
<td><strong>General and administrative</strong></td>
<td>99,009</td>
</tr>
<tr>
<td><strong>Operating income</strong></td>
<td>563,828</td>
</tr>
<tr>
<td><strong>Earnings from equity investments</strong></td>
<td>84,834</td>
</tr>
<tr>
<td><strong>Amortization of excess cost of equity investments</strong></td>
<td>(9,011)</td>
</tr>
<tr>
<td><strong>Interest expense</strong></td>
<td>(175,930)</td>
</tr>
<tr>
<td><strong>Interest income and other, net</strong></td>
<td>(5,005)</td>
</tr>
<tr>
<td><strong>Income before extraordinary charge</strong></td>
<td>(16,373)</td>
</tr>
<tr>
<td><strong>Net income</strong></td>
<td>442,343</td>
</tr>
</tbody>
</table>

General partners’ interest in net income  $ 202,095   $ 109,470   $ 56,273   $ 33,447   $ 4,074

Limited partners’ interest in net income  $ 240,248   $ 168,878   $ 126,029   $ 70,159   $ 13,663

Basic Limited Partners’ income per unit before extraordinary charge(1)  $ 1.56 $ 1.34 $ 1.31 $ 1.04 $ 0.51

Basic Limited Partners’ net income per unit  $ 1.56 $ 1.34 $ 1.29 $ 0.87 $ 0.51

Diluted Limited Partners’ net income per unit(2)  $ 1.56 $ 1.34 $ 1.29 $ 0.87 $ 0.51

Per unit cash distribution paid  $ 2.08 $ 1.60 $ 1.39 $ 1.19 $ 0.82

Additions to property, plant and equipment  $ 295,088 $ 125,523 $ 82,725 $ 38,407 $ 6,884

**Balance Sheet Data (at end of period):**

Net property, plant and equipment  $5,082,612 $3,306,305 $2,578,313 $1,763,386 $244,967

Total assets  $6,732,666 $4,625,210 $3,228,738 $2,152,272 $312,906

Long-term debt  $2,231,574 $1,255,453 $989,101 $611,571 $146,824

Partners’ capital  $3,159,034 $2,117,067 $1,774,798 $1,360,663 $150,224

(1) Represents income before extraordinary charge per unit adjusted for the two-for-one splits of units on October 1, 1997 and on August 31, 2001. Basic Limited Partners’ income per unit before
extraordinary charge was computed by dividing the interest of our unitholders in income before extraordinary charge by the weighted average number of units outstanding during the period.

(2) Diluted Limited Partners’ net income per unit reflects the potential dilution, by application of the treasury stock method, that could occur if options to issue units were exercised, which would result in the issuance of additional units that would then share in our net income.

(3) Includes results of operations for the remaining 50% interest in the Colton Processing Facility, KMTP, Casper and Douglas gas gathering assets, 50% interest in Coyote Gas Treating, LLC, 25% interest in Thunder Creek Gas Services, LLC, Central Florida Pipeline LLC, Kinder Morgan Liquids Terminals LLC, Pinney Dock & Transport LLC, CALNEV Pipe Line LLC, 34.8% interest in the Cochin Pipeline System, Vopak terminal LLCs, Boswell terminal assets, Stolt-Nielsen terminal assets and additional gasoline and gas plant interests since dates of acquisition. The remaining interest in the Colton Processing Facility, KMTP, Casper and Douglas gas gathering assets and our interests in Coyote and Thunder Creek were acquired on December 31, 2000. Central Florida and Kinder Morgan Liquids Terminals LLC were acquired January 1, 2001. Pinney Dock was acquired March 1, 2001. CALNEV was acquired March 30, 2001. Our second investment in Cochin, representing a 2.3% interest was made on June 20, 2001. Vopak terminal LLCs were acquired July 10, 2001. Boswell terminals were acquired August 31, 2001. Stolt-Nielsen terminals were acquired on November 8 and 29, 2001, and our additional interests in the Snyder Gasoline Plant and the Diamond M Gas Plant were acquired on November 14, 2001.

(4) Includes results of operations for KMIGT, 66 2/3% interest in Trailblazer, 49% interest in Red Cedar, Milwaukee Bulk Terminals, Dakota Bulk Terminal, remaining 80% interest in Kinder Morgan CO₂ Company, L.P., Devon Energy carbon dioxide properties, Kinder Morgan Transmix Company, LLC, a 32.5% interest in Cochin Pipeline System and Delta Terminal Services LLC since dates of acquisition. KMIGT, Trailblazer assets, and our 49% interest in Red Cedar were acquired on December 31, 1999. Milwaukee Bulk Terminals, Inc. and Dakota Bulk Terminal, Inc. were acquired on January 1, 2000. Kinder Morgan Transmix Company, LLC was acquired on October 25, 2000. Our 32.5% interest in Cochin was acquired on November 3, 2000, and Delta Terminal Services LLC was acquired on December 1, 2000.

(5) Includes results of operations for 51% interest in Plantation Pipe Line Company, Products Pipelines’ initial transmix operations and 33 1/3% interest in Trailblazer Pipeline Company since dates of acquisition. Our second investment in Plantation, representing a 27% interest was made on June 16, 1999. The Products Pipelines’ initial transmix operations were acquired on September 10, 1999, and our initial 33 1/3% investment in Trailblazer was made on November 30, 1999.

(6) Includes results of operations for Pacific operations’ pipeline system, Kinder Morgan Bulk Terminals and 24% interest in Plantation Pipe Line Company since dates of acquisition. Kinder Morgan Bulk Terminals were acquired on July 1, 1998 and our 24% interest in Plantation Pipe Line Company was acquired on September 15, 1998.
Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Our discussion and analysis of our financial condition and operations are based on our Consolidated Financial Statements, which were prepared in accordance with accounting principles generally accepted in the United States of America. You should read the following discussion and analysis in conjunction with our Consolidated Financial Statements included elsewhere in this report.

Critical Accounting Policies and Estimates

Certain amounts included in or affecting our Consolidated Financial Statements and related disclosures must be estimated, requiring us to make certain assumptions with respect to values or conditions that cannot be known with certainty at the time the financial statements are prepared.

The preparation of our financial statements in conformity with generally accepted accounting principles requires our management to make estimates and assumptions that affect:

- the amounts we report for assets and liabilities;
- our disclosure of contingent assets and liabilities at the date of the financial statements; and
- the amounts we report for revenues and expenses during the reporting period.

Therefore, the reported amounts of our assets and liabilities, revenues and expenses and associated disclosures with respect to contingent assets and obligations are necessarily affected by these estimates. We evaluate these estimates on an ongoing basis, utilizing historical experience, consultation with experts and other methods we consider reasonable in the particular circumstances. Nevertheless, actual results may differ significantly from our estimates. Any effects on our business, financial position or results of operations resulting from revisions to these estimates are recorded in the period in which the facts that give rise to the revision become known.

In preparing our financial statements and related disclosures, we must use estimates in determining the economic useful lives of our assets, provisions for uncollectible accounts receivable, exposures under contractual indemnifications and various other recorded or disclosed amounts. However, we believe that certain accounting policies are of more significance in our financial statement preparation process than others. With respect to our environmental exposure, we utilize both internal staff and external experts to assist us in identifying environmental issues and in estimating the costs and timing of remediation efforts. Often, as the remediation evaluation and effort progresses, additional information is obtained, requiring revisions to estimated costs. These revisions are reflected in our income in the period in which they are reasonably determinable. Finally, we are subject to litigation as the result of our business operations and transactions. We utilize both internal and external counsel in evaluating our potential exposure to adverse outcomes from judgments or settlements. To the extent that actual outcomes differ from our estimates, or additional facts and circumstances cause us to revise our estimates, our earnings will be affected.

Results of Operations

Our revenues, operating income, net income, earnings per unit and distributable cash flow again reached record levels, driven by acquisitions, strong internal growth and favorable performances by existing and newly acquired pipelines and terminal facilities. In 2001, we continued our strategy of:

- providing, for a fee, transportation, storage and handling services which are core to the energy infrastructure of growing markets;
- increasing utilization of assets while containing costs;
- leveraging economies of scale from incremental acquisitions; and
- maximizing the benefits of our financial structure.

In 2001, our net income was $442.3 million ($1.56 per diluted unit) on revenues of $2,946.7 million, compared to net income of $278.3 million ($1.34 per diluted unit) on revenues of $816.4 million in 2000,
and net income of $182.3 million ($1.29 per diluted unit) on revenues of $428.7 million in 1999. Included in our net income for 1999 was an extraordinary charge of $2.6 million, associated with debt refinancing transactions, and a benefit of $10.1 million related to the sale of our 25% interest in the Mont Belvieu fractionation facility, partially offset by special non-recurring charges.

Our total consolidated operating income was $563.8 million in 2001, $315.6 million in 2000 and $187.4 million in 1999. Our total consolidated net income before extraordinary charges was $442.3 million in 2001, $278.3 million in 2000 and $184.9 million in 1999. Operating expenses, consisting of our combined cost of sales, fuel, power and operating and maintenance expenses, were $2,087.5 million in 2001, compared with $332.2 million in 2000 and $143.1 million in 1999.

Our increases in overall revenues, expenses and net income in 2001 compared to 2000 resulted from assets and businesses that we acquired from GATX Corporation in the first quarter of 2001, from KMI on December 31, 2000, and from other acquisitions made during 2001 as well as internal growth from existing assets. Our increases in overall revenues, expenses and net income in 2000 compared to 1999 primarily resulted from the inclusion of our Natural Gas Pipelines segment, acquired from KMI on December 31, 1999, and our acquisition of the remaining 80% ownership interest in Kinder Morgan CO₂ Company, L.P. (formerly Shell CO₂ Company, Ltd.) effective April 1, 2000. Prior to that date, we owned a 20% equity interest in Kinder Morgan CO₂ Company, L.P. and reported its results under the equity method of accounting. The results of Kinder Morgan CO₂ Company, L.P. are included in our CO₂ Pipelines segment.

**Products Pipelines**

Our Products Pipelines segment reported earnings of $308.8 million on revenues of $605.4 million in 2001. In 2000, the segment reported earnings of $221.1 million on revenues of $420.3 million. In 1999, the segment reported earnings of $208.8 million on revenues of $313.0 million. The $87.7 million increase in segment earnings in 2001 compared to 2000 is attributable to acquisitions we made since December 2000 and cost savings resulting from our operation of Plantation Pipe Line Company. Our revenues increased by $185.1 million as a result of our acquisitions, operating reimbursements from Plantation and an 8% improvement in our Pacific operations’ revenues. Our Pacific operations achieved a 3% increase in mainline delivery volumes and an over 4% increase in average tariff rates. Acquisitions made since the fourth quarter of 2000, which contributed to our segment’s results include:

- Kinder Morgan Transmix Company, LLC;
- the remaining 50% interest in the Colton Transmix Processing Facility;
- a 34.8% interest in the Cochin Pipeline System (in January 2002, we acquired an additional 10% ownership interest, which was made effective December 31, 2001, bringing our total interest to 44.8%); and
- assets acquired from GATX Corporation, consisting of Central Florida Pipeline LLC, CALNEV Pipe Line LLC and petroleum product and chemical terminals.

Together, these businesses generated $202.0 million in revenues in 2001. The segment’s overall increase in revenues was partially offset by lower transmix revenues. During the first quarter of 2001, we entered into a 10-year agreement with Duke Energy Merchants to process transmix on a fee basis only. Under the agreement, Duke Energy Merchants is responsible for procurement of the transmix and sale of the products after processing. This agreement allows us to eliminate commodity price exposure in our transmix operations.

Higher segment revenues in 2000 over 1999 resulted primarily from the inclusion of a full year of operations from our initial acquisition of transmix assets, acquired in September 1999, and the inclusion of two months of operations from Kinder Morgan Transmix Company, LLC, acquired in late October 2000. Additionally, higher throughput volumes on both our Pacific operations and North System pipelines contributed to the increase in segment revenues in 2000. On our Pacific operations, average tariff rates remained relatively flat between 2000 and 1999, but an almost 3% increase in mainline delivery volumes
resulted in a 3% increase in revenues. On our North System, revenues grew 14% in 2000 compared to 1999. The increase was due to an almost 10% increase in throughput revenue volumes, primarily due to strong refinery demand in the Midwest, as well as a 5% increase in average tariff rates.

Combined operating expenses for the Products Pipelines segment were $222.5 million in 2001, $172.4 million in 2000 and $76.4 million in 1999. The increase in segment operating expenses in 2001 over the prior year resulted primarily from our acquisitions, costs incurred under our operations agreement with Plantation Pipe Line Company, as well as higher fuel and power expenses on our Pacific operations’ pipelines. This increase was partially offset by a reduction in transmix cost due to our agreement with Duke Energy Merchants.

The increase in 2000 expenses over 1999 levels resulted mainly from the inclusion of our transmix operations and the higher delivery volumes on our Pacific operations’ pipelines. Segment operating income was $295.3 million in 2001, $193.4 million in 2000 and $186.0 million in 1999.

Earnings from our Products Pipelines’ equity investments, net of amortization of excess costs, were $22.7 million in 2001, $29.1 million in 2000 and $21.4 million in 1999. The decrease in the segment’s equity earnings in 2001 versus 2000 was due to lower equity earnings from Plantation Pipe Line Company as a result of lower throughput and the absence of equity earnings from our Colton Transmix Processing Facility during 2001. On December 31, 2000, we acquired the remaining 50% ownership interest in the facility and since that date, we have included Colton’s operational results in our consolidated financial statements.

The increase in equity earnings in 2000 versus 1999 was chiefly due to our investments in Plantation Pipe Line Company. We acquired our initial 24% ownership interest in September 1998 and an additional 27% ownership interest in June 1999.

We are parties to proceedings at the Federal Energy Regulatory Commission and the California Public Utilities Commission that challenge certain tariffs on our Pacific operations. The Federal Energy Regulatory Commission complaint seeks approximately $137 million in tariff refunds and approximately $22 million in prospective annual tariff reductions. The California Public Utilities Commission complaint seeks approximately $20 million in tariff refunds and approximately $12 million in prospective annual tariff reductions. Amounts, if any, ultimately owed will be impacted by the passage of time and the application of interest. Decisions regarding these complaints could negatively impact our cash flow, and additional challenges to tariff rates could be filed with the Federal Energy Regulatory Commission and California Public Utilities Commission in the future. We believe we have meritorious defenses in the proceedings challenging our pipeline tariffs, and we are defending these proceedings vigorously. We believe the ultimate resolutions of these proceedings will be more favorable to us than the outcomes sought by the protesting shippers and expect these resolutions will not have a material adverse effect on our financial condition or results of operations; nonetheless, a decision by either or both of the California Public Utilities Commission and Federal Energy Regulatory Commission granting the complaining shippers the relief they seek may have a material adverse effect on our financial condition or results of operations.

Natural Gas Pipelines

Our Natural Gas Pipelines segment reported earnings of $193.7 million on revenues of $1,869.3 million in 2001. In 2000, the segment reported earnings of $113.0 million on revenues of $174.2 million. The segment’s operating expenses totaled $1,656.1 million in 2001 and $51.3 million in 2000. Segment results for 1999 primarily represent activity from a partnership interest in the Mont Belvieu fractionation facility. Total segment earnings of $17.0 million in 1999 include $2.5 million in equity earnings from our 25% interest in the Mont Belvieu Fractionator and $14.1 million from our third quarter gain on the sale of that interest to Enterprise Products Partners, L.P.
The year-to-year increases in operating results during 2001 and 2000 were primarily due to the inclusion of assets acquired from KMI on December 31, 1999 and December 31, 2000, and the strong performance from existing assets. Effective December 31, 1999, we acquired:

- KMIGT;
- a 33 1/3% interest in Trailblazer, having previously acquired a 33 1/3% interest in November 1999; and
- a 49% interest in Red Cedar.

Effective on December 31, 2000, we acquired:

- Kinder Morgan Texas Pipeline, L.P.;
- our Casper and Douglas natural gas gathering and processing systems;
- a 50% interest in Coyote Gas Treating, LLC; and
- a 25% interest in Thunder Creek.

Kinder Morgan Texas Pipeline, L.P. purchases and sells natural gas, which is transported through its pipeline. The purchase and sale activity results in significantly higher revenues and operating expenses compared to the natural gas pipelines acquired earlier from KMI. The earlier pipelines acquired charge a transportation fee but do not purchase and sell gas. Combined, Kinder Morgan Texas Pipeline, L.P. and the Casper and Douglas systems produced operating revenues of $1,688.6 million and operating expenses of $1,608.0 million in 2001. The segment’s overall increase in revenues in 2001 over 2000 also resulted from a 6% increase in revenues earned by KMIGT, mainly due to higher fuel recovery revenues, driven by a reduction in fuel losses. The overall increase in segment operating expenses was partially offset by lower expenses on the Trailblazer Pipeline, primarily the result of favorable system imbalance settlements.

Transported gas volumes on our natural gas assets increased almost 6% in 2000 compared with 1999 when KMI owned these assets. The overall increase includes an almost 9% increase in volumes shipped on the Trailblazer Pipeline in 2000 compared to 1999. Higher capacity to receive natural gas on the Trailblazer Pipeline during 2000 resulted in an increase in the available quantity of gas delivered to the Trailblazer Pipeline. Segment operating income was $171.8 million in 2001 and $97.3 million in 2000.

We account for our investments in Red Cedar, Coyote Gas Treating, LLC and Thunder Creek under the equity method of accounting. Earnings from equity investments, net of amortization, were $21.2 million for 2001 versus $15.0 million for the same prior year period. The $6.2 million increase in equity earnings resulted from the inclusion of $3.5 million of net equity earnings from the segment’s investments in Coyote and Thunder Creek and a $2.7 million increase in earnings from its 49% interest in the Red Cedar Gathering Company, primarily the result of higher revenues from custom compression projects.

**CO₂ Pipelines**

Our CO₂ Pipelines segment consists of KMCO₂. In 2001, CO₂ Pipelines earned $91.8 million on revenues of $122.1 million. The segment reported operating expenses of $37.4 million and operating income of $59.3 million. Equity earnings, net of amortization of excess costs, were $32.0 million, consisting of $23.7 million from a full year of earnings from the segment’s interest in Cortez Pipeline Company and $8.3 million from a full year of earnings from its 15% equity investment in MKM Partners, L.P., an oil and gas joint venture with Marathon Oil Company that began January 1, 2001.

Prior to our acquisition of the remaining 80% interest in KMCO₂, on April 1, 2000, we accounted for our investment under the equity method of accounting. Furthermore, under the terms of the prior KMCO₂ partnership agreement, we received a priority distribution of $14.5 million per year during 1999 and the first quarter of 2000. After our acquisition of the remaining 80% ownership interest, we amended this partnership agreement, among other things, to eliminate the priority distribution and other provisions rendered irrelevant by our sole ownership and we included the company's financial results in our
consolidated financial statements. The segment’s 2000 results include one quarter of equity earnings from our original 20% interest in KMCO₂ and returns from the significant carbon dioxide pipeline assets and oil-producing property interests that we acquired from Devon Energy on June 1, 2000.

For the year 2000, the CO₂ Pipelines segment reported earnings of $68.0 million on revenues of $89.2 million. The segment reported operating expenses of $26.8 million and operating income of $47.9 million. Equity earnings, net of amortization of excess costs, totaled $19.3 million, representing $3.6 million from our 20% interest in KMCO₂ and $15.7 million from the segment’s 50% interest in the Cortez Pipeline Company.

Our 1999 results primarily represent equity earnings from our original 20% interest in KMCO₂. Segment earnings of $15.2 million in 1999 included $14.5 million in equity earnings from our 20% interest in KMCO₂.

**Terminals**

Effective in the third quarter of 2001, our Terminals segment reflects changes we made in the organization of our business segments. We have combined our previous Bulk Terminals and Liquids Terminals business segments to present our current Terminals segment. The segment reported earnings of $129.9 million on revenues of $349.9 million in 2001. This compares to earnings of $37.6 million on revenues of $132.8 million in 2000 and to earnings of $35.0 million on revenues of $114.6 million in 1999.

The year-to-year increases in our Terminals revenues, expenses and earnings were driven principally by key acquisitions we have made since December 1999. The acquisitions include:

- Milwaukee Bulk Terminals, Inc., acquired effective January 1, 2000;
- Dakota Bulk Terminal, Inc., acquired effective January 1, 2000;
- Delta Terminal Services LLC, acquired effective December 1, 2000;
- KMLT, acquired from GATX Corporation effective January 1, 2001;
- Pinney Dock & Transport LLC, acquired effective March 1, 2001;
- the terminal businesses we acquired from Koninklijke Vopak N.V., effective July 10, 2001;
- the terminal businesses we acquired from The Boswell Oil Company, effective August 31, 2001; and
- the terminal businesses we acquired from an affiliate of Stolt-Nielsen, Inc. in November 2001.

In 2001, the acquisitions listed above generated revenues of $215.6 million. On an aggregate basis, bulk tonnage transfer volumes, including coal and all other bulk materials, increased 22% over 2000 levels. Our transfers of liquids volumes, including refined petroleum products, chemicals and all other liquids volumes increased 8% in 2001 compared with 2000 when the liquids terminals were owned by other entities. In 2000, the acquisitions listed above as 2000 acquisitions generated revenues of $11.4 million. Bulk tonnage transfer volumes, including coal and all other bulk material transfers, increased 6% in 2000 over 1999 levels.

Combined operating expenses for our Terminals segment totaled $171.5 million in 2001 versus $81.7 million in 2000 and $66.6 million in 1999. The increase in 2001 operating expenses over 2000 was the result of acquisitions made in 2001 and higher maintenance and operating expenses associated with the transfer of higher volumes. The increase in 2000 versus 1999 was the result of acquisitions made in 2000, higher operating expenses associated with the transfer of higher coal volumes and an increase in fuel costs.

**Other**

Items not attributable to any segment include general and administrative expenses, interest income and expense and minority interest. General and administrative expenses totaled $99.0 million in 2001.
compared with $60.1 million in 2000 and $35.6 million in 1999. The year-to-year increases in our general and administrative expenses were mainly due to our larger and more diverse operations. During 2001, we incorporated pipeline and terminal businesses that we acquired from GATX Corporation, incorporated additional natural gas pipeline assets that we acquired from KMI on December 31, 2000 and operated Plantation Pipe Line Company for a full year. During 2000, we formed our natural gas pipelines and CO₂ pipelines business segments. We continue to manage aggressively our infrastructure expense and to focus on our productivity and expense controls.

Our total interest expense, net of interest income, was $171.5 million in 2001, $93.3 million in 2000 and $52.6 million in 1999. The 2001 increase was primarily due to the additional debt we issued related to the financing of the acquisitions that we have made since the end of 2000 and to the $134.8 million in third-party debt we assumed as part of the assets acquired from GATX Corporation. In March 2001, we closed a public offering of $1.0 billion in principal amount of senior notes. The 2000 increase was primarily due to the additional debt we incurred related to the financing of our 2000 and 1999 investments.

Minority interest increased to $11.4 million in 2001 compared with $8.0 million in 2000 and $2.9 million in 1999. The $3.4 million increase in 2001 over 2000 resulted from earnings attributable to MidTex Gas Storage Company, L.P., a partnership controlled by Kinder Morgan Texas Pipeline L.P. as well as to our higher overall income. The $5.1 million increase in 2000 over 1999 primarily resulted from the inclusion of earnings attributable to the Trailblazer Pipeline Company.

**Outlook**

We actively pursue a strategy to increase our operating income. We will use a three-pronged approach to accomplish this goal.

- **Cost Reductions.** We have reduced the total operating, maintenance, general and administrative expenses of those operations that we owned at the time Kinder Morgan (Delaware), Inc. acquired our general partner in February 1997. In addition, we have made similar reductions in the operating, maintenance, general and administrative expenses of many of the businesses and assets that we acquired since February 1997, including our Pacific operations, Plantation Pipe Line Company and the businesses we acquired from GATX Corporation. Generally, these reductions in expense have been achieved by eliminating duplicative functions that we and the acquired businesses each maintained prior to their combination. We intend to continue to seek further reductions throughout our businesses where appropriate.

- **Internal Growth.** We intend to expand the operations of our current facilities. We have taken a number of steps that management believes will increase revenues from existing operations, including the following:
  
  - a $25 million expansion of our carbon dioxide project in the SACROC unit in Scurry County of west Texas. The project is expected to increase deliveries of carbon dioxide to SACROC by nearly 80%, to 125 million cubic feet of carbon dioxide per day. The project is expected to be completed in the first quarter of 2002;
  
  - a $9 million expansion project on the CALNEV pipeline. The project will bolster the jet fuel supply to McCarran International Airport in Las Vegas, Nevada. We will share the costs of the project with LASFUEL, the McCarran International Airport fuel consortium. The project is expected to be completed in the second quarter of 2002; and
  
  - a $16.3 million plan to expand our Pasadena and Galena Park, Texas facilities, which, collectively, are the largest independently operated liquids terminals in the world. The expansion will increase tank storage capacity by an additional 830,000 barrels within the next year and will include pipe modifications to enhance docking facilities.
• **Strategic Acquisitions.** Since January 1, 2001, we have made the following acquisitions:

  - Kinder Morgan Liquids Terminals LLC January 1, 2001;
  - Central Florida Pipeline LLC January 1, 2001;
  - Pinney Dock & Transport LLC March 1, 2001;
  - CALNEV Pipe Line LLC March 30, 2001;
  - Additional 2.3% interest in Cochin Pipeline System June 20, 2001;
  - Vopak terminal LLC’s July 10, 2001;
  - Kinder Morgan Texas Pipeline July 18, 2001;
  - Boswell bulk and liquids terminal assets August 31, 2001;
  - Stolt-Nielsen liquids terminal assets November 8 and 29, 2001;
  - Snyder and Diamond M gas plant interests November 14, 2001; and
  - Additional 10% interest in Cochin Pipeline System effective as of December 31, 2001.

The costs and methods of financing for each of these acquisitions are discussed under “Capital Requirements for Recent Transactions.”

We regularly seek opportunities to make additional strategic acquisitions, to expand existing businesses and to enter into related businesses. We periodically consider potential acquisition opportunities as they are identified, but we cannot assure you that we will be able to consummate any such acquisition. Our management anticipates that we will finance acquisitions by borrowings under our bank credit facilities or by issuing commercial paper, and subsequently reduce these short-term borrowings by issuing new long-term debt securities, common units and/or i-units to Kinder Morgan Management.

We are continuing to assess the effect of the terrorist attacks of September 11, 2001 on our businesses. In response to the attacks, we have increased security at our liquids terminals and performed security surveys on certain sections of our pipelines. We face the possibility that during 2002, property insurance carriers generally may terminate insurance coverage for all companies for incidents of sabotage and terrorism. We are exploring the availability of sabotage and terrorism insurance from other sources, though proposed federal legislation may provide an insurance framework that will cause current insurers to continue to provide sabotage and terrorism coverage under standard property insurance policies. Nonetheless, there is no assurance that federal legislation will be passed or adequate sabotage and terrorism insurance will be available throughout 2002.

We do not believe that the increased cost associated with these measures will have a material effect on our operating results. As of December 31, 2001, we have not noticed a significant decrease in the volumes of product that we are moving through our operations as a result of the September 11, 2001 attacks. However, if demand for the products that we handle were to significantly decrease, our shippers would decrease the volumes that they ship through our systems or that we handle and store for them, which may have a negative impact on our financial performance.

With respect to certain related party transactions, see Note 12 to the Consolidated Financial Statements included elsewhere in this report.
Liquidity and Capital Resources

The following table illustrates the sources of our invested capital. In addition to our results of operations, these balances are affected by our financing activities as discussed below (dollars in thousands):

<table>
<thead>
<tr>
<th></th>
<th>December 31,</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2001</td>
<td>2000</td>
<td>1999</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>$2,231,574</td>
<td>$1,255,453</td>
<td>$ 989,101</td>
</tr>
<tr>
<td>Minority interests</td>
<td>65,236</td>
<td>58,169</td>
<td>48,299</td>
</tr>
<tr>
<td>Partners’ capital</td>
<td>3,159,034</td>
<td>2,117,067</td>
<td>1,774,798</td>
</tr>
<tr>
<td>Total capitalization</td>
<td>5,455,844</td>
<td>3,430,689</td>
<td>2,812,198</td>
</tr>
<tr>
<td>Short-term debt, less cash and cash equivalents</td>
<td>497,417</td>
<td>589,630</td>
<td>169,148</td>
</tr>
<tr>
<td>Total invested capital</td>
<td>$5,953,261</td>
<td>$4,020,319</td>
<td>$2,981,346</td>
</tr>
</tbody>
</table>

Capitalization:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-term debt</td>
<td>40.9%</td>
</tr>
<tr>
<td>Minority interests</td>
<td>1.2%</td>
</tr>
<tr>
<td>Partners’ capital</td>
<td>57.9%</td>
</tr>
</tbody>
</table>

Invested Capital:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total debt</td>
<td>45.8%</td>
</tr>
<tr>
<td>Partners’ capital and minority interests</td>
<td>54.2%</td>
</tr>
</tbody>
</table>

Summary of Off Balance Sheet Financing

We have obligations with respect to other entities which are not consolidated in our financial statements as shown below (in millions):

<table>
<thead>
<tr>
<th>Entity</th>
<th>Investment Type</th>
<th>Our Ownership Interest</th>
<th>Remaining Interest(s) Ownership</th>
<th>Total Entity Assets(4)</th>
<th>Total Entity Debt</th>
<th>Our Contingent Share of Entity Debt(5)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cortez Pipeline Company</td>
<td>General Partner</td>
<td>50%</td>
<td>(1)</td>
<td>$171</td>
<td>$282</td>
<td>$142(2)</td>
</tr>
<tr>
<td>Plantation Pipe Line Company</td>
<td>Common Shareholder</td>
<td>51%</td>
<td>ExxonMobil Corporation</td>
<td>$243</td>
<td>$175</td>
<td>$ 10</td>
</tr>
<tr>
<td>Red Cedar Gas Gathering Company</td>
<td>General Partner</td>
<td>49%</td>
<td>Southern Ute Indian Tribe</td>
<td>$163</td>
<td>$ 55</td>
<td>$ 55</td>
</tr>
<tr>
<td>Nassau County, Florida Ocean Highway and Port Authority(3)</td>
<td>N/A</td>
<td>N/A</td>
<td>Nassau County, Florida Ocean Highway and Port Authority</td>
<td>N/A</td>
<td>N/A</td>
<td>$ 28</td>
</tr>
</tbody>
</table>

(1) The remaining general partner interests are owned by ExxonMobil Cortez Pipeline, Inc., an indirect wholly-owned subsidiary of ExxonMobil Corporation and Cortez Vickers Pipeline Company, an indirect subsidiary of M.E. Zuckerman Energy Investors Incorporated.

(2) We are severally liable for our percentage ownership share of the Cortez Pipeline Company debt. Further, pursuant to a Throughput and Deficiency Agreement, the owners of Cortez Pipeline
Company are required to contribute capital to Cortez in the event of a cash deficiency. The agreement contractually supports the financings of Cortez Capital Corporation, a wholly-owned subsidiary of Cortez Pipeline Company, by obligating the owners of Cortez Pipeline to fund cash deficiencies at Cortez Pipeline, including anticipated deficiencies and cash deficiencies relating to the repayment of principal and interest on the debt of Cortez Capital Corporation. Their respective parent or other companies further severally guarantee the obligations of the Cortez Pipeline owners under this agreement.

(3) Relates to our Vopak terminal acquisition in July 2001. See Note 3 to the Consolidated Financial Statements.

(4) Principally property, plant and equipment.

(5) Represents the portion of the entity’s debt that we may be responsible for if the entity can not satisfy the obligation.

Our share of earnings, based on our ownership percentage, before income taxes and amortization of excess investment cost was $25.7 million from Cortez Pipeline Company, $25.3 million from Plantation Pipe Line Company and $18.8 million from Red Cedar Gathering Company. Additional information regarding these investments is included in Note 7 to the Consolidated Financial Statements included elsewhere in this report.

Summary of Certain Contractual Obligations

<table>
<thead>
<tr>
<th>Amount of Commitment Expiration per Period</th>
<th>Total</th>
<th>Less than 1 Year</th>
<th>2-3 Years</th>
<th>4-5 Years</th>
<th>After 5 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial paper outstanding.............</td>
<td>$ 590,503</td>
<td>$ 590,503</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Senior Notes due March 22, 2002.........</td>
<td>200,000</td>
<td>200,000</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>SFPP First Mortgage Notes................</td>
<td>42,500</td>
<td>42,500</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Other short-term borrowings..............</td>
<td>3,500</td>
<td>3,500</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Long-term debt............................</td>
<td>1,955,290</td>
<td>16</td>
<td>92,090</td>
<td>199,772</td>
<td>1,663,412</td>
</tr>
<tr>
<td>Operating leases.........................</td>
<td>134,180</td>
<td>16,735</td>
<td>26,835</td>
<td>21,817</td>
<td>68,793</td>
</tr>
<tr>
<td>Total......................................</td>
<td>$2,925,973</td>
<td>$853,254</td>
<td>$118,925</td>
<td>$221,589</td>
<td>$1,732,205</td>
</tr>
</tbody>
</table>

Primary Cash Requirements

Our primary cash requirements, in addition to normal operating expenses, are debt service, sustaining capital expenditures, expansion capital expenditures and quarterly distributions to our common unitholders, Class B unitholders and general partner. In addition to utilizing cash generated from operations, we could meet our cash requirements (other than distributions to our common unitholders, Class B unitholders and general partner) through borrowings under our credit facilities or issuing short-term commercial paper, long-term notes, additional common units or additional i-units to Kinder Morgan Management. In general, we expect to fund:

- future cash distributions and sustaining capital expenditures with existing cash and cash flows from operating activities;
- expansion capital expenditures and working capital deficits through additional borrowings or issuance of additional common units or additional i-units to Kinder Morgan Management;
- interest payments from cash flows from operating activities; and
- debt principal payments with additional borrowings as they become due or by issuance of additional common units or additional i-units to Kinder Morgan Management.
The scheduled maturities of our outstanding debt at December 31, 2001, are summarized as follows (in thousands):

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>$836,519</td>
</tr>
<tr>
<td>2003</td>
<td>92,073</td>
</tr>
<tr>
<td>2004</td>
<td>17</td>
</tr>
<tr>
<td>2005</td>
<td>199,753</td>
</tr>
<tr>
<td>2006</td>
<td>19</td>
</tr>
<tr>
<td>Thereafter</td>
<td>1,663,412</td>
</tr>
<tr>
<td>Total</td>
<td>$2,791,793</td>
</tr>
</tbody>
</table>

Of the $836.5 million scheduled to mature in 2002, we intend, and have the ability, to refinance $276.3 million on a long-term basis under our $300 million multi-year credit facility. We plan to refinance the remaining $560.2 million under a new credit agreement, through an extension of our existing $750 million unsecured 364-day credit facility, by newly issued long-term debt, or by the issuance of additional i-units to Kinder Morgan Management. Our existing $750 million credit facility expires in October 2002.

During the first quarter of 2002, we will need approximately $890 million for the following acquisitions and expansion projects (see Note 3 to our Consolidated Financial Statements):

- the remaining 33 1/3% ownership interest in Trailblazer;
- Tejas Gas, LLC;
- an additional 10% ownership interest in the Cochin Pipeline System; and
- two terminal acquisitions and a liquids terminal expansion project.

We expect to fund these acquisitions using a combination of borrowings under our commercial paper program, the issuance of new long-term debt, and/or the issuance of additional i-units to Kinder Morgan Management. We expect to secure a new temporary credit facility in the amount of $750 million to support an increase in outstanding commercial paper until permanent financing is put in place.

We announced on February 15, 2002 the termination of the proposed Sonoran Pipeline project, a proposed joint venture with Calpine Corporation, due to insufficient binding commitments from shippers to support the project. We did not spend significant dollars on the proposed development of the pipeline and it was not expected to begin service until 2004. The Sonoran Pipeline would have extended from the Blanco Hub and terminated near Needles and Topock, California, with the possibility of a second phase extending into northern California.

At December 31, 2001, our current commitments for capital expenditures were approximately $73.8 million. This amount has primarily been committed for the purchase of plant and equipment and is based on the payments we expect to need for our 2002 sustaining capital expenditure plan. We fund sustaining capital expenditures with cash flows from operating activities. All of our capital expenditures, with the exception of sustaining capital expenditures, are discretionary.

**Operating Activities**

Net cash provided by operating activities was $581.2 million in 2001 versus $301.6 million in 2000. The $279.6 million increase in 2001 was driven by a $211.0 million increase in cash earnings, reflecting the strong performance and growth that occurred across most of our business portfolio. The year-to-year increase in operating cash flows also reflects the $52.5 million of tariff rate refund payments we made during 2000. The payment of these rate refunds was made under settlement agreements between shippers and our Natural Gas Pipelines. Distributions from our equity investments increased $21.3 million, mainly due to distributions received from our 50% investment in Cortez Pipeline Company. Following our
acquisition of the remaining ownership interest in KMCO₂ on April 1, 2000, we accounted for our investment in Cortez Pipeline Company under the equity method of accounting. The overall increase in cash provided by operating activities was partially offset by lower cash inflows relative to payments made on current accounts, primarily due to the business acquisitions we made during 2001.

**Investing Activities**

Net cash used in investing activities was $1,818.9 million for the year ended December 31, 2001, compared to $1,197.6 million for the prior year. The $621.3 million increase in funds utilized in investing activities was mainly attributable to higher amounts spent on both asset acquisitions and capital expenditures. We continue to invest significantly in strategic acquisitions in order to fuel future growth and increase unitholder value. In 2001, we spent $1,523.5 million to acquire new assets and businesses. In 2000, our expenditures on acquisitions were $1,008.6 million.

Our expenditures in 2001 included:

- $982.7 million for the acquisition of GATX Corporation’s domestic pipelines and terminals business, including KMLT, CALNEV Pipe Line LLC and Central Florida Pipeline LLC;
- $359.1 million for KM Texas Pipeline, L.P.;
- $44.8 million for liquids terminals acquired from an affiliate of Stolt-Nielsen, Inc.;
- $43.6 million for bulk terminal LLC’s acquired from Koninklijke Vopak N.V.;
- $41.7 million for Pinney Dock & Transport LLC; and
- $18.0 million for bulk and liquids terminal assets acquired from Boswell Oil Company.

We expended an additional $169.6 million for capital expenditures in 2001 compared to 2000. Including expansion and maintenance projects, our capital expenditures were $295.1 million in 2001 and $125.5 million in 2000. The increase was driven primarily by continued investment in our CO₂ Pipelines and Natural Gas Pipelines business segments. Our overall increase in cash used in investing activities was partially offset by a reduction in expenditures for acquisitions of investments during 2001.

Our 2000 investment outlays included:

- $34.2 million for our 7.5% interest in the Yates field unit subsequently contributed to the carbon dioxide joint venture with Marathon Oil Company (MKM Partners, L.P.); and
- $44.6 million for our 25% interest in Thunder Creek and our 50% interest in Coyote Gas Treating, LLC.

**Financing Activities**

Net cash provided by financing activities amounted to $1,241.2 million in 2001. This increase of $325.9 million from the prior year was the result of an additional $829.5 million we received from the issuance of limited partner units. In May 2001, we received net proceeds of approximately $996.9 million from Kinder Morgan Management for the issuance of i-units. In connection with Kinder Morgan Management’s public offering of its shares, i-units were issued as follows:

- 2,975,000 units to KMI; and
- 26,775,000 to the public.

We used the proceeds from our i-unit issuance to reduce the debt we incurred in our acquisition of GATX Corporation’s domestic pipeline and liquids terminal businesses during the first quarter of 2001. The i-units are a separate class of limited partner interest in us. All of our i-units are owned by Kinder Morgan Management and are not publicly traded.
The overall increase in funds received from the issuance of units increased in 2001 although proceeds from the issuance of common units decreased by $167.4 million. This was attributable to our 9 million common unit public offering on April 4, 2000, which resulted in net proceeds of $171.2 million. Additionally, our issuance of debt, net of repayments, provided $729.6 million in cash during 2001 versus $1,033.4 million during 2000. Our debt repayments increased as a result of the use of proceeds from our i-unit issuance. Funds received from our issuance of debt is attributable to our 2001 public offering of $1.0 billion in principal amount of senior notes, resulting in a net cash inflow of $990 million, net of discounts and issuing costs. We used the proceeds to pay for our acquisition of Pinney Dock & Transport LLC and to reduce the outstanding balances on our credit facilities and commercial paper borrowings. During 2000, we completed two private placements totaling $650 million in debt securities resulting in a cash inflow of $644.7 million, net of discounts and issuing costs.

The overall increase in funds provided by our financing activities was also offset by a $179.6 million increase in cash distributions to our partners. Cash distributions to all partners increased to $473.2 million in 2001 compared to $293.6 million in 2000. The increase in distributions was due to:

- an increase in the per unit cash distributions paid;
- an increase in the number of units outstanding; and
- an increase in the general partner incentive distributions, which resulted from both increased cash distributions per unit and an increase in the number of common units and i-units outstanding.

We paid distributions of $2.08 per unit in quarterly distributions in 2001 compared to $1.60 per unit in 2000. The 30% increase in paid distributions per unit resulted from favorable operating results in 2001.

We also distributed 886,361 i-units in quarterly distributions during 2001 to Kinder Morgan Management, our sole i-unitholder. The amount of i-units distributed was based upon the amount of cash we distributed to the owners of our common units for the second and third quarters of 2001. For each outstanding i-unit that Kinder Morgan Management held, a fraction of an i-unit was issued. The fraction was determined by dividing:

- the cash amount distributed per common unit

by

- the average of Kinder Morgan Management’s shares’ closing market prices for the ten consecutive trading days preceding the date on which the shares began to trade ex-dividend under the rules of the New York Stock Exchange.

**Partnership Distributions**

Our partnership agreement requires that we distribute 100% of “Available Cash” (as defined in our partnership agreement) to our partners within 45 days following the end of each calendar quarter in accordance with their respective percentage interests as described below. Available Cash consists generally of all of our cash receipts, including cash received by our operating partnerships, and net reductions in reserves less cash disbursements and net additions to reserves (including any reserves required under debt instruments for future principal and interest payments) and amounts payable to the former general partner of SFPP, L.P. in respect of its remaining 0.5% interest in SFPP, L.P.

Our general partner is granted discretion by our partnership agreement, which discretion has been delegated to Kinder Morgan Management, subject to the approval of our general partner in certain cases, to establish, maintain and adjust reserves for future operating expenses, debt service, maintenance capital expenditures, rate refunds and distributions for the next four quarters. These reserves are not restricted by magnitude, but only by type of future cash requirements with which they can be associated. When Kinder Morgan Management determines our quarterly distributions, it considers current and expected reserve needs along with current and expected cash flows to identify the appropriate sustainable distribution level. For 2001, 2000 and 1999, we distributed 100%, 102% and 97%, of the total of cash receipts less cash
disbursements, respectively. The difference between these numbers and 100% reflects net additions to or reductions in reserves.

Typically, our general partner and owners of our common units and Class B units receive distributions in cash, while Kinder Morgan Management, the sole owner of our i-units, receives distributions in additional i-units. For each outstanding i-unit, a fraction of an i-unit will be issued. The fraction is calculated by dividing the amount of cash being distributed per common unit by the average closing price of Kinder Morgan Management’s shares over the ten consecutive trading days preceding the date on which the shares begin to trade ex-dividend under the rules of the New York Stock Exchange. The cash equivalent of distributions of i-units will be treated as if it had actually been distributed for purposes of determining the distributions to our general partner. We will not distribute cash to i-unit owners but will retain the cash for use in our business.

Available Cash is initially distributed 98% to our limited partners and 2% to our general partner. These distribution percentages are modified to provide for incentive distributions to be paid to our general partner in the event that quarterly distributions to unitholders exceed certain specified targets.

Available Cash for each quarter is distributed;

- first, 98% to the owners of all classes of units pro rata and 2% to our general partner until the owners of all classes of units have received a total of $0.15125 per unit in cash or equivalent i-units for such quarter;
- second, 85% of any available cash then remaining to the owners of all classes of units pro rata and 15% to our general partner until the owners of all classes of units have received a total of $0.17875 per unit in cash or equivalent i-units for such quarter;
- third, 75% of any available cash then remaining to the owners of all classes of units pro rata and 25% to our general partner until the owners of all classes of units have received a total of $0.23375 per unit in cash or equivalent i-units for such quarter; and
- fourth, 50% of any available cash then remaining to the owners of all classes of units pro rata, to owners of common units and Class B units in cash and to owners of i-units in the equivalent number of i-units, and 50% to our general partner.

Incentive distributions are generally defined as all cash distributions paid to our general partner that are in excess of 2% of the aggregate amount of cash being distributed. The general partner’s incentive distribution that we declared for 2001 was $199.7 million, while the incentive distribution paid to our general partner during 2001 was $178.1 million. All partnership distributions we declared for the fourth quarters of each year were declared and paid in the first quarter of the following year.

On February 14, 2002, we paid a quarterly distribution of $0.55 per unit for the fourth quarter of 2001, 16% greater than the $0.475 distribution paid for the fourth quarter of 2000 and 5% greater than the $0.525 distribution paid for the first quarter of 2001. We paid this distribution in cash to our common unitholders and to our Class B unitholders. Kinder Morgan Management, our sole i-unitholder, received additional i-units based on the $0.55 cash distribution per common unit.

**Debt and Credit Facilities**

Our debt and credit facilities as of December 31, 2001, consist primarily of:

- $200 million of Floating Rate Senior Notes due March 22, 2002;
- a $750 million unsecured 364-day credit facility due October 23, 2002;
- an $85.2 million unsecured two-year credit facility due June 29, 2003 (our subsidiary, Trailblazer, is the obligor on the facility);
- a $300 million unsecured five-year credit facility due September 29, 2004;
$200 million of 8.00% Senior Notes due March 15, 2005;
$250 million of 6.30% Senior Notes due February 1, 2009;
$250 million of 7.50% Senior Notes due November 1, 2010;
$700 million of 6.75% Senior Notes due March 15, 2011;
$25 million of New Jersey Economic Development Revenue Refunding Bonds due January 15, 2018 (our subsidiary, KMLT, is the obligor on the bonds);
$23.7 million of tax-exempt bonds due 2024 (our subsidiary, Kinder Morgan Operating L.P. “B”, is the obligor on the bonds);
$300 million of 7.40% Senior Notes due March 15, 2031;
$79.6 million of Series F First Mortgage Notes due December 2004 (our subsidiary, SFPP, L.P. is the obligor on the notes);
$87.9 million of Industrial Revenue Bonds with final maturities ranging from September 2019 to December 2024 (our subsidiary, KMLT, is the obligor on the bonds);
$35 million of 7.84% Senior Notes, with a final maturity of July 2008 (our subsidiary, Central Florida Pipe Line LLC, is the obligor on the notes); and
a $900 million short-term commercial paper program.

None of our debt or credit facilities are subject to payment acceleration as a result of any change to our credit ratings. Our short-term debt at December 31, 2001, consisted of:

$590.5 million of commercial paper borrowings;
$200.0 million under our Floating Rate Senior Notes due March 22, 2002;
$42.5 million under SFPP L.P.’s 10.70% Series F First Mortgage Notes; and
$3.5 million in other borrowings.

Based on prior successful short-term debt refinancings and current market conditions, we intend and have the ability to refinance $276.3 million of our short-term debt on a long-term basis under our unsecured five-year credit facility, and we do not anticipate any liquidity problems.

During 2001, our cash used for acquisitions and expansions exceeded $1.5 billion. We utilized our short-term credit facilities and issued long-term debt securities to fund these acquisitions and then reduced our short-term borrowings with the proceeds from our May 2001 issuance of i-units. Historically, we have utilized our short-term credit facilities to fund acquisitions and expansions and then refinanced our short-term borrowings utilizing long-term credit facilities and by issuing equity or long-term debt securities. We intend to refinance our short-term debt during 2002 through a combination of long-term debt, equity and the issuance of additional commercial paper to replace maturing commercial paper borrowings.

Credit Facilities

Our $750 million and $300 million credit facilities referred to above are with a syndicate of financial institutions. First Union National Bank is the administrative agent under these facilities. Interest on borrowings is payable quarterly, and accrues at our option at a floating rate equal to either:

First Union National Bank’s base rate (but not less than the Federal Funds Rate, plus 0.5%) (as of December 31, 2001, First Union National Bank’s base rate was 4.75%); or

LIBOR, plus a margin, which varies depending upon the credit rating of our long-term senior unsecured debt (as of December 31, 2001, we could borrow for one month at a rate of 2.395% under our 364-day facility and 2.345% under our 5-year facility).
These rates have decreased since the beginning of 2001 as short-term interest rates have fallen. Our five-year credit facility also permits us to obtain bids for fixed rate loans from members of the lending syndicate.

Our credit facilities include the following restrictive covenants as of December 31, 2001:

- requirements to maintain certain financial ratios: total debt divided by EBITDA for the prior four quarters may not exceed 4.0, and EBITDA for the prior four quarters divided by interest expense for the prior four quarters may not fall below 3.5;
- limitations on our ability to incur additional debt having a senior position to the indebtedness under our credit facilities and on the amount of additional indebtedness that may be incurred by our subsidiaries;
- limitations on entering into mergers, consolidations and sales of assets;
- limitations on granting liens;
- prohibitions on making cash distributions to holders of units more frequently than quarterly;
- prohibitions on making cash distributions in excess of 100% of available cash for the immediately preceding calendar quarter; and
- prohibitions on making any distribution to holders of units if an event of default exists or would exist upon making such distribution.

We are in compliance with these covenants. No borrowings were outstanding under our two credit facilities at December 31, 2001. After taking into account outstanding commercial paper borrowings and letters of credit, the amount available for borrowing under our credit facilities was $435.8 million as of December 31, 2001. We intend to secure promptly after the date of this document an additional $750 million credit facility to back-up an increase in our commercial paper program to $1.8 billion to fund the Tejas acquisition. We expect to terminate this facility once we have issued debt and equity to permanently finance the acquisition. At that time, our commercial paper capacity will be reduced to $1.05 billion. We expect to increase the debt to EBITDA ratio allowed by our credit facilities to 4.25 to 1 through June 30, 2002.

We have an outstanding letter of credit issued under our five-year credit facility in the amount of $23.7 million that backs-up our tax-exempt bonds due 2024. The letter of credit reduces the amount available for borrowing under that credit facility. The $23.7 million principal amount of tax-exempt bonds due 2024 were issued by the Jackson-Union Counties Regional Port District. These bonds bear interest at a weekly floating market rate. At December 31, 2001, the interest rate was 1.70%.

Commercial Paper Program

In December 1999, we established a commercial paper program providing for the issuance of up to $200 million of commercial paper, subsequently increased to $300 million in January 2000. On October 25, 2000, in conjunction with our new 364-day credit facility, we also increased our commercial paper program to provide for the issuance of up to $600 million of commercial paper. During the first quarter of 2001, we increased our commercial paper program to provide for the issuance of an additional $1.1 billion of commercial paper, and during the second quarter of 2001, we decreased our commercial paper program back to $600 million. On October 17, 2001, we increased our commercial paper program to $900 million. Borrowings under our commercial paper program reduce the borrowings allowed under our credit facilities. As of December 31, 2001, we had $590.5 million of commercial paper outstanding with an interest rate of 2.6585%. The borrowings under our commercial paper program were used to finance acquisitions and expansion projects that occurred during 2001. On February 11, 2002, our commercial paper program was increased to provide for the issuance of up to $1.8 billion of commercial paper. We intend to secure promptly after the date of this document an additional $750 million credit facility to back-up the increase in our commercial paper program. We expect to terminate this facility once we have
issued debt and equity to permanently finance the acquisition. At that time, our commercial paper capacity will be reduced to $1.05 billion. We expect to increase the debt to EBITDA ratio allowed by our credit facilities to 4.25 to 1 through June 30, 2002.

**Trailblazer Pipeline Company Debt**

At December 31, 2000, Trailblazer had a $10 million borrowing under an intercompany account payable in favor of KMI. In January 2001, Trailblazer entered into a 364-day revolving credit agreement with Credit Lyonnais New York Branch, providing for loans up to $10 million. The borrowings were used to pay the account payable to KMI. The agreement was to expire on December 27, 2001. The agreement provided for an interest rate of LIBOR plus 0.875%. Pursuant to the terms of the revolving credit agreement with Credit Lyonnais New York Branch, Trailblazer’s partnership distributions were restricted by certain financial covenants.

On June 26, 2001, Trailblazer entered into a new two-year unsecured revolving credit facility with a bank syndication. The new facility, as amended August 24, 2001, provides for loans of up to $85.2 million and expires June 29, 2003. The agreement provides for an interest rate of LIBOR plus a margin as determined by certain financial ratios. On June 29, 2001, Trailblazer paid the $10 million outstanding balance under its 364-day revolving credit agreement and terminated that agreement. At December 31, 2001, the outstanding balance under Trailblazer’s two-year revolving credit facility was $55.0 million, with a weighted average interest rate of 2.875%, which reflects three-month LIBOR plus a margin of 0.875%. Pursuant to the terms of the revolving credit facility, Trailblazer’s partnership distributions are restricted by certain financial covenants. We do not believe that these restrictions will materially affect distributions to our partners.

On September 23, 1992, pursuant to the terms of a Note Purchase Agreement, Trailblazer Pipeline Company issued and sold an aggregate principal amount of $101 million of Senior Secured Notes to a syndicate of fifteen insurance companies. The Senior Secured Notes had a fixed annual interest rate of 8.03% and the $20.2 million balance as of December 31, 2000 was to be repaid in semiannual installments of $5.05 million from March 1, 2001 through September 1, 2002, the final maturity date. Interest was payable semiannually in March and September. Trailblazer provided collateral for the notes principally by an assignment of certain Trailblazer transportation contracts, and pursuant to the terms of this Note Purchase Agreement, Trailblazer’s partnership distributions were restricted by certain financial covenants. Effective April 29, 1997, Trailblazer amended the Note Purchase Agreement. This amendment allowed Trailblazer to include several additional transportation contracts as collateral for the notes, added a limitation on the amount of additional money that Trailblazer could borrow and relieved Trailblazer from its security deposit obligation. On June 26, 2001, Trailblazer prepaid the $15.2 million balance outstanding under the Senior Secured Notes, plus $0.8 million for interest and a make-whole premium, using its new two-year unsecured revolving credit facility.

**SFPP, L.P. Debt**

At December 31, 2001, the outstanding balance under SFPP, L.P.’s Series F notes was $79.6 million. The annual interest rate on the Series F notes is 10.70%, the maturity is December 2004, and interest is payable semiannually in June and December. We expect to repay the Series F notes prior to maturity as a result of SFPP, L.P., taking advantage of certain optional prepayment provisions without penalty in 1999 and 2000. Remaining annual installments are $42.6 million in 2002 and $37.0 million in 2003. Additionally, the Series F notes may be prepaid in full or in part at a price equal to par plus, in certain circumstances, a premium. We agreed as part of the acquisition of SFPP, L.P.’s operations (which constitute a significant portion of our Pacific operations) not to take actions with respect to $190 million of SFPP, L.P.’s debt that would cause adverse tax consequences for the prior general partner of SFPP, L.P. The Series F notes are secured by mortgages on substantially all of the properties of SFPP, L.P. The Series F notes contain certain covenants limiting the amount of additional debt or equity that may be issued by SFPP, L.P. and limiting the amount of cash distributions, investments, and property dispositions by SFPP, L.P. We do not believe that these restrictions will materially affect distributions to our partners.
Kinder Morgan Liquids Terminals LLC Debt

Effective January 1, 2001, we acquired KMLT. As part of our purchase price, we assumed debt of $87.9 million, consisting of five series of Industrial Revenue Bonds. The Bonds consist of the following:

- $4.1 million of 7.30% New Jersey Industrial Revenue Bonds due September 1, 2019;
- $59.5 million of 6.95% Texas Industrial Revenue Bonds due February 1, 2022;
- $7.4 million of 6.65% New Jersey Industrial Revenue Bonds due September 1, 2022;
- $13.3 million of 7.00% Louisiana Industrial Revenue Bonds due March 1, 2023; and
- $3.6 million of 6.625% Texas Industrial Revenue Bonds due February 1, 2024.

In November 2001, we closed on a sale and purchase agreement with Stolthaven Perth Amboy Inc. and Stolt-Nielsen Transportation Group, Ltd. to acquire a liquids terminal in Perth Amboy, New Jersey. As part of our purchase price, we assumed debt of $25.0 million, consisting of $25.0 million of Economic Development Revenue Refunding Bonds issued by the New Jersey Economic Development Authority. The bonds have a maturity date of January 15, 2018. Interest on these bonds will be computed on the basis of a year of 365 or 366 days, as applicable, for the actual number of days elapsed during Commercial Paper, Daily or Weekly Rate Periods and on the basis of a 360-day year consisting of twelve 30-day months during a Term Rate Period. As of December 31, 2001, the interest rate was 1.391%.

We have an outstanding letter of credit issued by Citibank in the amount of $25.3 million that backs-up our $25 million of New Jersey Economic Development Revenue Refunding Bonds due January 15, 2018. The letter of credit backs-up the $25.0 million principal amount of the bonds and $0.3 million of interest on the bonds for up to 42 days computed at 12% on a per annum basis on the principal thereof.

Central Florida Pipeline LLC Debt

Effective January 1, 2001, we acquired Central Florida Pipeline LLC. As part of our purchase price, we assumed an aggregate principal amount of $40 million of Senior Notes originally issued to a syndicate of eight insurance companies. The Senior Notes have a fixed annual interest rate of 7.84% and will be repaid in annual installments of $5 million beginning July 23, 2001. The final payment is due July 23, 2008. Interest is payable semiannually on January 1 and July 23 of each year. At December 31, 2001, Central Florida’s outstanding balance under the Senior Notes was $35.0 million.

CALNEV Pipe Line LLC Debt

Effective March 30, 2001, we acquired CALNEV Pipe Line LLC. As part of our purchase price, we assumed an aggregate principal amount of $6.8 million of Senior Notes originally issued to a syndicate of five insurance companies. The Senior Notes had a fixed annual interest rate of 10.07%. In June 2001, we prepaid the balance outstanding under the Senior Notes, plus $0.9 million for interest and a make-whole premium, from cash on hand.

Senior Notes

From time to time we issue long-term debt securities. All of our long-term debt securities issued to date, other than those issued under our revolving credit facilities, generally have the same terms except for interest rates, maturity dates and prepayment restrictions. All of our outstanding debt securities are unsecured obligations that rank equally with all of our other senior debt obligations. Our outstanding debt securities as of December 31, 2001, consist of the following:

- $250 million in principal amount of 6.3% senior notes due February 1, 2009. These notes were issued on January 29, 1999 at a price to the public of 99.67% per note. In the offering, we received proceeds, net of underwriting discounts and commissions, of approximately $248 million. We used
the proceeds to pay the outstanding balance on our credit facility and for working capital and other partnership purposes;

- $200 million of floating rate notes due March 22, 2002 and $200 million of 8.0% notes due March 15, 2005. In the offering, we received proceeds, net of underwriting discounts and commissions of approximately $397.9 million. We used the proceeds to reduce outstanding commercial paper. At December 31, 2001, the interest rate on our floating rate notes was 3.1025%;

- $250 million of 7.5% notes due November 1, 2010. These notes were issued on November 8, 2000. The proceeds from this offering, net of underwriting discounts, were $246.8 million. These proceeds were used to reduce our outstanding commercial paper; and

- $700 million of 6.75% notes due March 15, 2011 and $300 million of 7.40% notes due March 15, 2031. In the offering, we received proceeds, net of underwriting discounts and commissions of approximately $990.0 million. We used the proceeds to pay for our acquisition of Pinney Dock & Transport LLC and to reduce our outstanding balance on our credit facilities and commercial paper borrowings.

The fixed rate notes provide that we may redeem the notes at any time at a price equal to 100% of the principal amount of the notes plus accrued interest to the redemption date plus a make-whole premium. We may not prepay the floating rate notes prior to their maturity.

At December 31, 2001, our unamortized liability balance due on the various series of our senior notes were as follows (in millions):

<table>
<thead>
<tr>
<th>Note Type</th>
<th>Liability Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.30% senior notes due February 1, 2009</td>
<td>249.4</td>
</tr>
<tr>
<td>8.0% senior notes due March 15, 2005</td>
<td>199.7</td>
</tr>
<tr>
<td>Floating rate notes due March 22, 2002</td>
<td>200.0</td>
</tr>
<tr>
<td>7.5% senior notes due November 1, 2010</td>
<td>248.6</td>
</tr>
<tr>
<td>6.75% senior notes due March 15, 2011</td>
<td>698.1</td>
</tr>
<tr>
<td>7.40% senior notes due March 15, 2031</td>
<td>299.3</td>
</tr>
<tr>
<td>Total</td>
<td>1,895.1</td>
</tr>
</tbody>
</table>

**Capital Requirements for Recent Transactions**

During 2001, our cash outlays for the acquisitions of assets totaled $1,523.5 million. We utilized our short-term credit facilities and issued long-term debt securities to fund these acquisitions and then reduced our short-term borrowings with the proceeds from our May 2001 issuance of i-units. We intend to refinance the remainder of our current short-term debt and any additional short-term debt incurred during 2002 through a combination of long-term debt, equity and the issuance of additional commercial paper to replace maturing commercial paper borrowings.

**GATX Domestic Pipelines and Terminals Businesses.** Effective January 1, 2001 and March 30, 2001, we acquired GATX Corporation’s United States pipelines and terminals businesses for approximately $1,231.6 million in aggregate consideration, consisting of $975.4 million in cash, $134.8 million in assumed debt and $121.4 million in assumed liabilities. We borrowed the necessary funds under our commercial paper program.

**Pinney Dock & Transport LLC.** Effective March 1, 2001, we acquired Pinney Dock & Transport LLC for approximately $52.5 million in aggregate consideration, consisting of $41.7 million in cash and $10.8 million in assumed liabilities. We borrowed the necessary funds under our offering of $1.0 billion in principal amount of senior notes during the first quarter of 2001.

**Cochin Pipeline.** On June 20, 2001, we acquired an additional 2.3% ownership interest in the Cochin Pipeline system for approximately $8.0 million in cash. We borrowed the necessary funds under our commercial paper program.
Effective July 10, 2001, we acquired certain bulk terminal businesses, which were converted or merged into six single-member limited liability companies, for approximately $44.3 million in aggregate consideration, consisting of $43.6 million in cash and $0.7 million in assumed liabilities. We borrowed the necessary funds under our commercial paper program.

**KM Texas Pipeline, L.P.** Effective July 18, 2001, we acquired KM Texas Pipeline, L.P., a partnership that owns a natural gas pipeline system that we previously leased, for approximately $326.1 million in aggregate consideration, consisting of $359.1 million in cash, and a reduction of $33.0 million from the release of a previously held deferred credit. We borrowed the necessary funds under our commercial paper program.

**Boswell.** Effective August 31, 2001, we acquired certain bulk and liquids terminal assets from The Boswell Oil Company for approximately $22.2 million in aggregate consideration, consisting of $18.1 million in cash, $3.0 million from the issuance of a short-term note payable and $1.1 million in assumed liabilities. We borrowed the necessary funds under our commercial paper program.

**Stolt-Nielsen.** On November 8, 2001 and November 29, 2001, we acquired from affiliates of Stolt-Nielsen, Inc. certain liquids terminal assets for totaling approximately $69.8 million in aggregate consideration, consisting of $44.8 million in cash and $25.0 million in assumed debt. We borrowed the necessary funds under our commercial paper program.

**Carbon Dioxide Business Interests.** In November and December 2001, we paid approximately $14.7 million in cash for additional ownership interests in the Snyder Gasoline Plant and the Diamond M Gas Plant, both located in the Permian Basin of west Texas. We borrowed the necessary funds under our commercial paper program.

**New Accounting Pronouncements**

Statement of Financial Accounting Standards No. 141 supersedes Accounting Principles Board Opinion No. 16 and requires that all transactions fitting the description of a business combination be accounted for using the purchase method and prohibits the use of the pooling of interests for all business combinations initiated after June 30, 2001. The Statement also modifies the accounting for the excess of fair value of net assets acquired as well as intangible assets acquired in a business combination. The provisions of this statement apply to all business combinations initiated after June 30, 2001, and all business combinations accounted for by the purchase method that are completed after July 1, 2001. This Statement requires disclosure of the primary reasons for a business combination and the allocation of the purchase price paid to the assets acquired and liabilities assumed by major balance sheet caption. After July 1, 2001, we completed four acquisitions and have initiated or announced four additional acquisitions. Refer to Note 3 to the Consolidated Financial Statements included elsewhere in this report for more detail about our acquisitions.

SFAS No. 142 “Goodwill and Other Intangible Assets” supersedes Accounting Principles Board Opinion No. 17 and requires that goodwill no longer be amortized but should be tested, at least on an annual basis, for impairment. A benchmark assessment of potential impairment must also be completed within six months of adopting SFAS No. 142. After the first six months, goodwill will be tested for impairment annually. SFAS No. 142 applies to any goodwill acquired in a business combination completed after June 30, 2001. Other intangible assets are to be amortized over their useful life and reviewed for impairment in accordance with the provisions of SFAS No. 121, “Accounting for the Impairment of Long-Lived Assets and Long-Lived Assets to be Disposed Of”. An intangible asset with an indefinite useful life can no longer be amortized until its useful life becomes determinable. This Statement requires disclosure of information about goodwill and other intangible assets in the years subsequent to their acquisition that was not previously required. Required disclosures include information about the changes in the carrying amount of goodwill from period to period and the carrying amount of intangible assets by major intangible asset class. After June 30, 2001, we completed two acquisitions, our Boswell and Stolt-Nielsen acquisitions, which resulted in the recognition of goodwill. We adopted SFAS No. 142 on January 1, 2002, and we expect that SFAS No. 142 will not have a material impact on our business,
financial position or results of operations. With the adoption of SFAS No. 142, goodwill of approximately $546.7 million is no longer subject to amortization over its estimated useful life.

In July 2001, the Financial Accounting Standards Board issued SFAS No. 143, “Accounting for Asset Retirement Obligations”. This statement requires companies to record a liability relating to the retirement and removal of assets used in their business. The liability is discounted to its present value, and the relative asset value is increased by the same amount. Over the life of the asset, the liability will be accreted to its future value and eventually extinguished when the asset is taken out of service. The provisions of this statement are effective for fiscal years beginning after June 15, 2002. We do not expect that SFAS No. 143 will have a material impact on our business, financial position or results of operations.

On January 1, 2002, we adopted SFAS No. 144, “Accounting for the Impairment or Disposal of Long-Lived Assets.” This statement retains the requirements of SFAS 121, mentioned above, however, this statement requires that long-lived assets that are to be disposed of by sale be measured at the lower of book value or fair value less the cost to sell it. Furthermore, the scope of discontinued operations is expanded to include all components of an entity with operations of the entity in a disposal transaction. The adoption of SFAS No. 144 has not had an impact on our business, financial position or results of operations.

Information Regarding Forward-Looking Statements

This filing includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. They use words such as “anticipate,” “believe,” “intend,” “plan,” “projection,” “forecast,” “strategy,” “position,” “continue,” “estimate,” “expect,” “may,” “will,” or the negative of those terms or other variations of them or comparable terminology. In particular, statements, express or implied, concerning future operating results or the ability to generate sales, income or cash flow or to make distributions are forward-looking statements. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. The future results of our operations may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results are beyond our ability to control or predict. Specific factors which could cause actual results to differ from those in the forward-looking statements, include:

- price trends and overall demand for natural gas liquids, refined petroleum products, oil, carbon dioxide, natural gas, coal and other bulk materials and chemicals in the United States. Consumer confidence, economic activity, political instability, weather, alternative energy sources, conservation and technological advances may affect price trends and demand;
- changes in our tariff rates implemented by the Federal Energy Regulatory Commission or the California Public Utilities Commission;
- our ability to integrate any acquired operations into our existing operations;
- any difficulties or delays experienced by railroads, barges, trucks, ships or pipelines in delivering products to our terminals;
- our ability to successfully identify and close strategic acquisitions and make cost saving changes in operations;
- shut-downs or cutbacks at major refineries, petrochemical or chemical plants, utilities, military bases or other businesses that use or supply our services;
- changes in laws or regulations, third party relations and approvals, decisions of courts, regulators and governmental bodies may adversely affect our business or our ability to compete;
• indebtedness could make us vulnerable to general adverse economic and industry conditions, limit our ability to borrow additional funds, place us at competitive disadvantages compared to our competitors that have less debt or have other adverse consequences;
• interruptions of electric power supply to our facilities due to natural disasters, power shortages, strikes, riots, terrorism, war or other causes;
• acts of sabotage and terrorism for which insurance is not available at reasonable premiums;
• the condition of the capital markets and equity markets in the United States; and
• the political and economic stability of the oil producing nations of the world.

You should not put undue reliance on any forward-looking statements.

See Items 1 and 2 "Business and Properties — Risk Factors" for a more detailed description of these and other factors that may affect the forward-looking statements. Our future results also could be adversely impacted by unfavorable results of litigation and the fruition of contingencies referred to in Note 16 to the Consolidated Financial Statements included elsewhere in this report. When considering forward-looking statements, one should keep in mind the risk factors described in "Risk Factors" above. The risk factors could cause our actual results to differ materially from those contained in any forward-looking statement. We disclaim any obligation to update the above list or to announce publicly the result of any revisions to any of the forward-looking statements to reflect future events or developments.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

Energy Financial Instruments

We use energy financial instruments to reduce our risk of price changes in the spot and fixed price natural gas, natural gas liquids, crude oil and carbon dioxide markets. For a complete discussion of our risk management activities, see Note 14 to the Consolidated Financial Statements included elsewhere in this report.

To minimize the risks associated with changes in the market price of natural gas and associated transportation, natural gas liquids, crude oil and carbon dioxide, we use certain financial instruments for hedging purposes. These instruments include energy products traded on the New York Mercantile Exchange and over-the-counter markets including, but not limited to, futures and options contracts, fixed-price swaps and basis swaps. We are exposed to credit-related losses in the event of nonperformance by counterparties to these financial instruments but, given their existing credit ratings, we do not expect any counterparties to fail to meet their obligations. The credit ratings of the primary parties from whom we purchase financial instruments are as follows:

<table>
<thead>
<tr>
<th>Credit Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sempra Energy</td>
</tr>
<tr>
<td>Coral Energy Holding L.P.</td>
</tr>
<tr>
<td>Duke Energy Trading and Marketing, LLC</td>
</tr>
</tbody>
</table>

During the fourth quarter of 2001, we determined that Enron Corp. was no longer likely to honor the obligations it had to us in conjunction with derivatives we were accounting for as hedges under Statement of Financial Accounting Standards No. 133, “Accounting for Derivative Instruments and Hedging Activities”. Upon making that determination, we:

• ceased to account for those derivatives as hedges;
• entered into new derivative transactions with other counterparties to replace our position with Enron;
• designated the replacement derivative positions as hedges of the exposures that had been hedged with the Enron positions; and
recognized a $6.0 million loss (included with “General and administrative” expenses in the accompanying Consolidated Statement of Operations for 2001) in recognition of the fact that it was unlikely that we would be paid the amounts then owed under the contracts with Enron.

While we enter into derivative transactions only with investment grade counterparties and actively monitor their credit ratings, it is nevertheless possible that additional losses will result from counterparty credit risk in the future.

Pursuant to our management’s approved policy, we are to engage in these activities only as a hedging mechanism against price volatility associated with:

- pre-existing or anticipated physical natural gas, natural gas liquids, crude oil and carbon dioxide sales;
- natural gas purchases; and
- system use and storage.

Our risk management activities are only used in order to protect our profit margins and our risk management policies prohibit us from engaging in speculative trading. Commodity-related activities of our risk management group are monitored by KMI’s Risk Management Committee, which is charged with the review and enforcement of our management’s risk management policy.

Through December 31, 2000, gains and losses on hedging positions were deferred and recognized as cost of sales in the periods in which the underlying physical transactions occur. On January 1, 2001, we began accounting for derivative instruments under Statement of Financial Accounting Standards No. 133 “Accounting for Derivative Instruments and Hedging Activities” (after amendment by SFAS 137 and SFAS 138). As discussed above, our principal use of derivative financial instruments is to mitigate the market price risk associated with anticipated transactions for the purchase and sale of natural gas, natural gas liquids, crude oil and carbon dioxide. SFAS No. 133 allows these transactions to continue to be treated as hedges for accounting purposes, although the changes in the market value of these instruments will affect comprehensive income in the period in which they occur and any ineffectiveness in the risk mitigation performance of the hedge will affect net income currently. The change in the market value of these instruments representing effective hedge operation will continue to affect net income in the period in which the associated physical transactions are consummated. Adoption of SFAS No. 133 has resulted in $63.8 million of deferred net gain being reported as accumulated other comprehensive income in the accompanying balance sheet at December 31, 2001.

We measure the risk of price changes in the natural gas, natural gas liquids, crude oil and carbon dioxide markets utilizing a Value-at-Risk model. Value-at-Risk is a statistical measure of how much the mark-to-market value of a portfolio could change during a period of time, within a certain level of statistical confidence. We utilize a closed form model to evaluate risk on a daily basis. The Value-at-Risk computations utilize a confidence level of 97.7% for the resultant price movement and a holding period of one day chosen for the calculation. The confidence level used means that there is a 97.7% probability that the mark-to-market losses for a single day will not exceed the Value-at-Risk number presented. Financial instruments evaluated by the model include commodity futures and options contracts, fixed price swaps, basis swaps and over-the-counter options. During 2001, Value-at-Risk reached a high of $19.9 million and a low of $12.8 million. Value-at-Risk at December 31, 2001, was $14.6 million and averaged $16.7 million for 2001.

Our calculated Value-at-Risk exposure represents an estimate of the reasonably possible net losses that would be recognized on our portfolio or derivatives assuming hypothetical movements in future market rates, and is not necessarily indicative of actual results that may occur. It does not represent the maximum possible loss or any expected loss that may occur, since actual future gains and losses will differ from those estimated. Actual gains and losses may differ from estimates due to actual fluctuations in market rates, operating exposures and the timing thereof, as well as changes in our portfolio of derivatives during the year.
Interest Rate Risk

The market risk inherent in our debt instruments and positions is the potential change arising from increases or decreases in interest rates as discussed below. Generally, our market risk sensitive instruments and positions are characterized as “other than trading.” Our exposure to market risk as discussed below includes forward-looking statements and represents an estimate of possible changes in fair value or future earnings that would occur assuming hypothetical future movements in interest rates. Our views on market risk are not necessarily indicative of actual results that may occur and do not represent the maximum possible gains and losses that may occur, since actual gains and losses will differ from those estimated, based on actual fluctuations in interest rates and the timing of transactions.

We utilize both variable rate and fixed rate debt in our financing strategy. See Note 9 to the Consolidated Financial Statements included elsewhere in this report for additional information related to our debt instruments. For fixed rate debt, changes in interest rates generally affect the fair value of the debt instrument, but not our earnings or cash flows. Conversely, for variable rate debt, changes in interest rates generally do not impact the fair value of the debt instrument, but may affect our future earnings and cash flows. We do not have an obligation to prepay fixed rate debt prior to maturity and, as a result, interest rate risk and changes in fair value should not have a significant impact on our fixed rate debt until we would be required to refinance such debt.

As of December 31, 2001 and 2000, the carrying values of our long-term fixed rate debt were approximately $1,900.6 million and $836.7 million, respectively, compared to fair values of $2,197.9 million and $944.1 million, respectively. Fair values were determined using quoted market prices, where applicable, or future cash flows discounted at market rates for similar types of borrowing arrangements. A hypothetical 10% change in the average interest rates applicable to such debt for 2001 and 2000, respectively, would result in changes of approximately $77.4 million and $23.6 million, respectively, in the fair values of these instruments.

The carrying value and fair value of our variable rate debt, including accrued interest, was $885.4 million as of December 31, 2001 and $1,070.5 million as of December 31, 2000. Fair value was determined using future cash flows discounted based on market rates for similar types of borrowing arrangements. A hypothetical 10% change in the average interest rate applicable to this debt would result in a change of approximately $5.5 million in our 2001 annualized pre-tax earnings.

As of December 31, 2001, we were party to interest rate swap agreements with a notional principal amount of $900 million for the purpose of hedging the interest rate risk associated with our fixed rate debt obligations. A hypothetical 10% change in the average interest rates related to these swaps would not have a material effect on our annual pre-tax earnings. We monitor our mix of fixed rate and variable rate debt obligations in light of changing market conditions and from time to time may alter that mix by, for example, refinancing balances outstanding under our variable rate debt with fixed rate debt (or vice versa) or by entering into interest rate swaps or other interest rate hedging agreements.

As of December 31, 2001, our cash and investment portfolio did not include fixed-income securities. Due to the short-term nature of our investment portfolio, a hypothetical 10% increase in interest rates would not have a material effect on the fair market value of our portfolio. Since we have the ability to liquidate this portfolio, we do not expect our operating results or cash flows to be materially affected to any significant degree by the effect of a sudden change in market interest rates on our investment portfolio.

Item 8. Financial Statements and Supplementary Data.

The information required in this Item 8 is included in this report as set forth in the “Index to Financial Statements” on page 74.


None.
PART III

Item 10. Directors and Executive Officers of the Registrant.

Directors and Executive Officers of our General Partner and the Delegate

Set forth below is certain information concerning the directors and executive officers of our general partner and Kinder Morgan Management, LLC as the delegate of our general partner. All directors of our general partner are elected annually by, and may be removed by, Kinder Morgan (Delaware), Inc. as its sole shareholder, and all directors of the delegate are elected annually by, and may be removed by, our general partner as the sole holder of the delegate’s voting shares. All officers of the general partner and the delegate serve at the discretion of the board of directors of our general partner. In addition to the individuals named below, KMI is a director of the delegate.

<table>
<thead>
<tr>
<th>Name</th>
<th>Age</th>
<th>Position with our General Partner and the Delegate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Richard D. Kinder</td>
<td>57</td>
<td>Director, Chairman and Chief Executive Officer</td>
</tr>
<tr>
<td>William V. Morgan</td>
<td>58</td>
<td>Director and Vice Chairman</td>
</tr>
<tr>
<td>Michael C. Morgan</td>
<td>33</td>
<td>President</td>
</tr>
<tr>
<td>Edward O. Gaylord</td>
<td>70</td>
<td>Director</td>
</tr>
<tr>
<td>Gary L. Hultquist</td>
<td>58</td>
<td>Director</td>
</tr>
<tr>
<td>Perry M. Waughtal</td>
<td>66</td>
<td>Director</td>
</tr>
<tr>
<td>William V. Allison</td>
<td>54</td>
<td>President, Natural Gas Pipelines</td>
</tr>
<tr>
<td>Thomas A. Bannigan</td>
<td>48</td>
<td>President, Products Pipelines</td>
</tr>
<tr>
<td>R. Tim Bradley</td>
<td>46</td>
<td>President, Kinder Morgan CO₂ Company, L.P.</td>
</tr>
<tr>
<td>David G. Dehaemers, Jr.</td>
<td>41</td>
<td>Vice President, Corporate Development</td>
</tr>
<tr>
<td>Joseph Listengart</td>
<td>33</td>
<td>Vice President, General Counsel and Secretary</td>
</tr>
<tr>
<td>C. Park Shaper</td>
<td>33</td>
<td>Vice President, Treasurer and Chief Financial Officer</td>
</tr>
<tr>
<td>Thomas B. Stanley</td>
<td>51</td>
<td>President, Terminals</td>
</tr>
<tr>
<td>James E. Street</td>
<td>45</td>
<td>Vice President, Human Resources and Administration</td>
</tr>
</tbody>
</table>

Richard D. Kinder is Director, Chairman and Chief Executive Officer of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Kinder has served as Director, Chairman and Chief Executive Officer of Kinder Morgan Management, LLC since its formation in February 2001. He was elected Director, Chairman and Chief Executive Officer of KMI in October 1999. He was elected Director, Chairman and Chief Executive Officer of Kinder Morgan G.P., Inc. in February 1997. Mr. Kinder is also a director of TransOcean Offshore Inc. and Baker Hughes Incorporated.

William V. Morgan is Director and Vice Chairman of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Morgan served as the President of Kinder Morgan Management, LLC from February 2001 to July 2001. He served as President of KMI from October 1999 to July 2001. He served as President of Kinder Morgan G.P., Inc. from February 1997 to July 2001. Mr. Morgan has served as Director and Vice Chairman of Kinder Morgan Management, LLC since its formation in February 2001. Mr. Morgan has served as Director and Vice Chairman of KMI since October 1999. Mr. Morgan was elected Vice Chairman of Kinder Morgan G.P., Inc. in February 1997. On January 17, 2002, we announced that Mr. Morgan would transition to a non-executive role in April 2003. At that time, Mr. Morgan will retain his Vice Chairman title and remain an active board member, but he will be less involved in our day-to-day operations. Mr. Morgan is the father of Michael C. Morgan, President of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI.

Michael C. Morgan is President of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Morgan was elected to each of these positions in July 2001. Mr. Morgan served as Vice President, Strategy and Investor Relations of Kinder Morgan Management, LLC from February 2001 to July 2001. He served as Vice President, Strategy and Investor Relations of KMI and Kinder Morgan G.P., Inc. from January 2000 to July 2001. He served as Vice President, Corporate Development of Kinder
Morgan G.P., Inc. from February 1997 to January 2000. Mr. Morgan was the Vice President, Corporate Development of KMI from October 1999 to January 2000. From August 1995 until February 1997, Mr. Morgan was an associate with McKinsey & Company, an international management consulting firm. In 1995, Mr. Morgan received a Masters in Business Administration from the Harvard Business School. From March 1991 to June 1993, Mr. Morgan held various positions, including Assistant to the Chairman, at PSI Energy, Inc. Mr. Morgan received a Bachelor of Arts in Economics and a Masters of Arts in Sociology from Stanford University in 1990. Mr. Morgan is the son of William V. Morgan.

Edward O. Gaylord is a Director of Kinder Morgan Management, LLC and Kinder Morgan G.P., Inc. Mr. Gaylord was elected Director of Kinder Morgan Management, LLC upon its formation in February 2001. Mr. Gaylord was elected Director of Kinder Morgan G.P., Inc. in February 1997. Since 1989, Mr. Gaylord has been the Chairman of the Board of Directors of Jacintoport Terminal Company, a liquid bulk storage terminal on the Houston, Texas ship channel. Mr. Gaylord serves on the Board of Directors of Seneca Foods Corporation and is Chairman of the Board of Directors of the Houston Branch of the Federal Reserve Bank of Dallas.

Gary L. Hultquist is a Director of Kinder Morgan Management, LLC and Kinder Morgan G.P., Inc. Mr. Hultquist was elected Director of Kinder Morgan Management, LLC upon its formation in February 2001. He was elected Director of Kinder Morgan G.P., Inc. in October 1999. Since 1995, Mr. Hultquist has been the Managing Director of Hultquist Capital, LLC, a San Francisco-based strategic and merger advisory firm. Mr. Hultquist is a member of the Board of Directors of netMercury, Inc., a supplier of automated supply chain services, critical spare parts and consumables used in semiconductor manufacturing. Previously, Mr. Hultquist practiced law in two San Francisco area firms for over 15 years, specializing in business, intellectual property, securities and venture capital litigation.

Perry M. Waughtal is a Director of Kinder Morgan Management, LLC and Kinder Morgan G.P., Inc. Mr. Waughtal was elected Director of Kinder Morgan Management, LLC upon its formation in February 2001. Mr. Waughtal was elected Director of Kinder Morgan G.P., Inc. in April 2000. Mr. Waughtal is the Chairman, a limited partner and a 40% owner of Songy Partners Limited, an Atlanta, Georgia based real estate investment company. Mr. Waughtal advises Songy’s management on real estate investments and has overall responsibility for strategic planning, management and operations. Previously, Mr. Waughtal served for over 30 years as Vice Chairman of Development and Operations and as Chief Financial Officer for Hines Interests Limited Partnership, a real estate and development entity based in Houston, Texas.

William V. Allison is President, Natural Gas Pipelines of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Allison was elected President, Natural Gas Pipelines of Kinder Morgan Management, LLC upon its formation in February 2001. He was elected President, Natural Gas Pipelines of Kinder Morgan G.P., Inc. and of KMI in September 1999. He was President, Pipeline Operations of Kinder Morgan G.P., Inc. from February 1999 to September 1999. Mr. Allison served as Vice President and General Counsel of Kinder Morgan G.P., Inc. from April 1998 to February 1999. From May 1997 to April 1998, Mr. Allison managed his personal investments. From April 1996 through May 1997, Mr. Allison served as President of Enron Liquid Services Corporation. On February 8, 2002, we announced that Mr. Allison will retire effective June 1, 2002.

Thomas A. Bannigan is President, Product Pipelines of Kinder Morgan Management, LLC and Kinder Morgan G.P., Inc. and President and Chief Executive Officer of Plantation Pipe Line Company. Mr. Bannigan was elected President, Product Pipelines of Kinder Morgan Management, LLC upon its formation in February 2001. He was elected President, Products Pipelines of Kinder Morgan G.P., Inc. in October 1999. Mr. Bannigan has served as President and Chief Executive Officer of Plantation Pipe Line Company since May 1998. From 1985 to May 1998, Mr. Bannigan was Vice President, General Counsel and Secretary of Plantation Pipe Line Company.

R. Tim Bradley is President, CO₂ Pipelines of Kinder Morgan Management, LLC and of Kinder Morgan G.P., Inc. and President of Kinder Morgan CO₂ Company, L.P. Mr. Bradley was elected President, CO₂ Pipelines of Kinder Morgan Management, LLC and Vice President (President, CO₂ Pipelines) of Kinder Morgan G.P., Inc. in April 2001. Mr. Bradley has been President of Kinder Morgan
CO₂ Company, L.P. (which name changed from Shell CO₂ Company, Ltd. in April 2000) since March 1998. From May 1996 to March 1998, Mr. Bradley was Manager of CO₂ Marketing for Shell Western E&P, Inc. Mr. Bradley received a Bachelor of Science in Petroleum Engineering from the University of Missouri at Rolla.

**David G. Dehaemers, Jr.** is Vice President, Corporate Development of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Dehaemers was elected Vice President, Corporate Development of Kinder Morgan Management, LLC upon its formation in February 2001. Mr. Dehaemers was elected Vice President, Corporate Development of Kinder Morgan G.P., Inc. and Vice President, Corporate Development of KMI in January 2000. He served as Vice President and Chief Financial Officer of KMI from October 1999 to January 2000. He served as Vice President and Chief Financial Officer of Kinder Morgan G.P., Inc. from July 1997 to January 2000 and Treasurer of Kinder Morgan G.P., Inc. from February 1997 to January 2000. He served as Secretary of Kinder Morgan G.P., Inc. from February 1997 to August 1997. Mr. Dehaemers was previously employed by the national CPA firms of Ernst & Whinney and Arthur Young. Mr. Dehaemers received his law degree from the University of Missouri-Kansas City and is a member of the Missouri Bar. He is also a CPA and received his undergraduate Accounting degree from Creighton University in Omaha, Nebraska.

**Joseph Listengart** is Vice President, General Counsel and Secretary of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Listengart was elected Vice President, General Counsel and Secretary of Kinder Morgan Management, LLC upon its formation in February 2001. He was elected Vice President and General Counsel of Kinder Morgan G.P., Inc. and Vice President, General Counsel and Secretary of KMI in October 1999. Mr. Listengart was elected Kinder Morgan G.P., Inc.’s Secretary in November 1998 and became an employee of Kinder Morgan G.P., Inc. in March 1998. From March 1995 through February 1998, Mr. Listengart worked as an attorney for Hutchins, Wheeler & Dittmar, a Professional Corporation. Mr. Listengart received his Masters in Business Administration from Boston University in January 1995, his Juris Doctor, magna cum laude, from Boston University in May 1994, and his Bachelor of Arts degree in Economics from Stanford University in June 1990.

**C. Park Shaper** is Vice President, Treasurer and Chief Financial Officer of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Shaper was elected Vice President, Treasurer and Chief Financial Officer of Kinder Morgan Management, LLC upon its formation in February 2001. He has served as Treasurer of KMI since April 2000 and Vice President and Chief Financial Officer of KMI since January 2000. Mr. Shaper was elected Vice President, Treasurer and Chief Financial Officer of Kinder Morgan G.P., Inc. in January 2000. From June 1999 to December 1999, Mr. Shaper was President and Director of Altair Corporation, an enterprise focused on the distribution of web-based investment research for the financial services industry. He served as Vice President and Chief Financial Officer of First Data Analytics, a wholly-owned subsidiary of First Data Corporation, from 1997 to June 1999. From 1995 to 1997, he was a consultant with The Boston Consulting Group. He received a Masters in Business Administration degree from the J.L. Kellogg Graduate School of Management at Northwestern University. Mr. Shaper also has a Bachelor of Science degree in Industrial Engineering and a Bachelor of Arts degree in Quantitative Economics from Stanford University.

**Thomas B. Stanley** is President, Terminals of Kinder Morgan Management, LLC and Kinder Morgan G.P., Inc. Mr. Stanley became President of our Terminals segment in July 2001 when we combined our previously separate Bulk Terminals and Liquids Terminals segments. Prior to that, Mr. Stanley served as President, Bulk Terminals of Kinder Morgan G.P., Inc. since August 1998 and of Kinder Morgan Management, LLC since February 2001. From 1993 to July 1998, he was President of Hall-Buck Marine, Inc. (now known as Kinder Morgan Bulk Terminals, Inc.), for which he has worked since 1980. Mr. Stanley is a CPA with ten years’ experience in public accounting, banking, and insurance accounting prior to joining Hall-Buck. He received his bachelor’s degree from Louisiana State University in 1972.

**James E. Street** is Vice President, Human Resources and Administration of Kinder Morgan Management, LLC, Kinder Morgan G.P., Inc. and KMI. Mr. Street was elected Vice President, Human Resources and Administration of Kinder Morgan Management, LLC upon its formation in February 2001.
He was elected Vice President, Human Resources and Administration of Kinder Morgan G.P., Inc. and KMI in August 1999. From October 1996 to August 1999, Mr. Street was Senior Vice President, Human Resources and Administration for Coral Energy, a subsidiary of Shell Oil Company. Mr. Street received a Masters of Business Administration degree from the University of Nebraska at Omaha and a Bachelor of Science degree from the University of Nebraska at Kearney.

**Item 11. Executive Compensation.**

As is commonly the case for publicly traded limited partnerships, we have no officers. Under our limited partnership agreement, Kinder Morgan G.P., Inc., as the general partner of the partnership, is to direct, control and manage all of our activities. Pursuant to a delegation of control agreement, Kinder Morgan G.P., Inc. has delegated to Kinder Morgan Management, the management and control of our business and affairs to the maximum extent permitted by the partnership agreement and Delaware law, subject to the general partner’s right to approve certain actions by Kinder Morgan Management. The executive officers and directors of Kinder Morgan G.P., Inc. serve in the same capacities for Kinder Morgan Management. Certain of those executive officers, including all of the named officers below, also serve as executive officers of KMI. All information in this report with respect to compensation of executive officers describes the total compensation received by those persons in all capacities for Kinder Morgan G.P., Inc., Kinder Morgan Management, KMI and their respective affiliates.

<table>
<thead>
<tr>
<th>Name and Principal Position</th>
<th>Annual Compensation</th>
<th>Long-Term Compensation Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Year</td>
<td>Salary</td>
</tr>
<tr>
<td>Richard D. Kinder(1) ................</td>
<td>2001</td>
<td>$1</td>
</tr>
<tr>
<td>Director, Chairman and CEO</td>
<td>2000</td>
<td>1</td>
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<td>1999</td>
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<td>Michael C. Morgan ..................</td>
<td>2001</td>
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<tr>
<td>President</td>
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</tr>
<tr>
<td></td>
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<td>161,249</td>
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<tr>
<td>David G. Dehaemers, Jr. ............</td>
<td>2001</td>
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<td>Vice President, Corporate Development</td>
<td>2000</td>
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<td></td>
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<td>William V. Allison ................</td>
<td>2001</td>
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<td>1999</td>
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<td>Joseph Listengart ..................</td>
<td>2001</td>
<td>200,000</td>
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<tr>
<td>Vice President, General Counsel and Secretary</td>
<td>2000</td>
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<td>1999</td>
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<td>C. Park Shaper(2) ..................</td>
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<tr>
<td>Vice President, Treasurer and CFO</td>
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</tr>
<tr>
<td></td>
<td>1999</td>
<td>—</td>
</tr>
</tbody>
</table>

(1) Effective October 1, 1999, Mr. Kinder’s annual salary was reduced to $1.00. Mr. Kinder is not eligible for annual bonuses or option grants.

(2) Mr. Shaper commenced employment with our general partner in January 2000.

(3) Amounts earned in year shown and paid the following year.

(4) Represent shares of restricted KMI stock awarded in 2002 and 2001 that relate to performance in 2001 and 2000, respectively. Value computed as the number of shares awarded (10,000) times the closing price on date of grant ($56.99 at January 16, 2002 and $49.875 at January 17, 2001). Twenty-
five percent of the shares in each grant vest on each of the first four anniversaries after the date of grant. The holders of the restricted stock awards are eligible to vote and to receive dividends declared on such shares.

(5) Does not include for 1999, $3,753,868, or for 2000, $7,010,000 paid to Messrs. Dehaemers and Morgan under our Executive Compensation Plan. The payments made in 2000 were the last payments Messrs. Dehaemers and Morgan are to receive under our Executive Compensation Plan. We do not intend to compensate any employees providing services to us under the Executive Compensation Plan on a going forward basis. See “— Executive Compensation Plan.”

(6) The 150,000 options in KMI shares were granted and became fully vested on April 20, 2000. The options were granted to Messrs. Dehaemers and Morgan in connection with the execution of their employment agreements. See “— Employment agreements.”

(7) For 1999 and 2000, amounts represent our general partner’s contributions to the Retirement Savings Plan (a 401(k) plan), the imputed value of general partner-paid group term life insurance exceeding $50,000, and compensation attributable to taxable moving and parking expenses allowed. For 2001, amounts represent contributions to Retirement Savings Plan, value of group-term life insurance exceeding $50,000, parking compensation and a $50 cash payment.

(8) The 6,300 options in KMI shares were granted in 2001, but relate to performance in 2000. The options were granted and became fully exercisable on January 17, 2001 at a grant price of $49.875 per share.

(9) The year 2000 options in KMI shares include 25,000 options granted in 2001, but relating to performance in 2000. These options were granted and became fully exercisable on January 17, 2001 at a grant price of $49.875 per share. The remaining 125,000 options were granted on January 20, 2000 at a grant price of $24.75. These options vest at twenty five percent on each of the first four anniversaries after the date of grant.

Executive Compensation Plan. Pursuant to our Executive Compensation Plan, executive officers of our general partner are eligible for awards equal to a percentage of the “incentive compensation value”, which is defined as cash distributions to our general partner during the four calendar quarters preceding the date of redemption multiplied times eight (less a participant adjustment factor, if any). Under the plan, no eligible employee may receive a grant in excess of 2 percent and total awards under the plan may not exceed 10 percent. In general, participants may redeem vested awards in whole or in part from time to time by written notice. We may, at our option, pay the participant in units (provided, however, the unitholders approve the plan prior to issuing such units) or in cash. We may not issue more than 400,000 units in the aggregate under the plan. Units will not be issued to a participant unless such units have been listed for trading on the principal securities exchange on which the units are then listed. The plan terminates January 1, 2007 and any unredeemed awards will be automatically redeemed. However, the plan may be terminated before such date, and upon such early termination, we will redeem all unpaid grants of compensation at an amount equal to the highest incentive compensation value, using as the determination date any day within the previous twelve months, multiplied by 1.5. The plan was established in July 1997 and on July 1, 1997, the board of directors of our general partner granted awards totaling 2 percent of the incentive compensation value to each of David Dehaemers and Michael Morgan. Originally, 50 percent of such awards were to vest on each of January 1, 2000 and January 1, 2002. No awards were granted during 1998 and 1999.

On January 4, 1999, the awards granted to Mr. Dehaemers and Mr. Morgan were amended to provide for the immediate vesting and pay-out of 50 percent of their awards, or 1 percent of the incentive compensation value. On April 28, 2000, the awards granted to Mr. Dehaemers and Mr. Morgan were amended to provide for the immediate vesting and pay-out of the remaining 50 percent of their awards, or 1 percent of the incentive compensation value. The board of directors of our general partner believes that accelerating the vesting and pay-out of the awards was in our best interest because it capped the total payment the participants were entitled to receive with respect to their awards.
Retirement Savings Plan. Effective July 1, 1997, our general partner established the Kinder Morgan Retirement Savings Plan, a defined contribution 401(k) plan. This plan was subsequently amended and merged to form the Kinder Morgan Savings Plan. The plan now permits all full-time employees of Kinder Morgan, Inc. and Kinder Morgan Services LLC to contribute 1 percent to 50 percent of base compensation, on a pre-tax basis, into participant accounts. In addition to a mandatory contribution equal to 4 percent of base compensation per year for most plan participants, our general partner may make discretionary contributions in years when specific performance objectives are met. Certain employees’ contributions are based on collective bargaining agreements. The mandatory contributions are made each pay period on behalf of each eligible employee. Any discretionary contributions are made during the first quarter following the performance year. All contributions, including discretionary contributions, are in the form of KMI stock that is immediately convertible into other available investment vehicles at the employee’s discretion. In the first quarter of 2002, no discretionary contributions were made to individual accounts for 2001. All contributions, together with earnings thereon, are immediately vested and not subject to forfeiture. Participants may direct the investment of their contributions into a variety of investments. Plan assets are held and distributed pursuant to a trust agreement. Because levels of future compensation, participant contributions and investment yields cannot be reliably predicted over the span of time contemplated by a plan of this nature, it is impractical to estimate the annual benefits payable at retirement to the individuals listed in the Summary Compensation Table above.

Common Unit Option Plan. Pursuant to our Common Unit Option Plan, our and our affiliates’ key personnel are eligible to receive grants of options to acquire common units. The total number of common units available under the option plan is 500,000. None of the options granted under the option plan may be “incentive stock options” under Section 422 of the Internal Revenue Code. If an option expires without being exercised, the number of common units covered by such option will be available for a future award. The exercise price for an option may not be less than the fair market value of a common unit on the date of grant. Either the board of directors of our general partner or a committee of the board of directors will administer the option plan. The option plan terminates on March 5, 2008.

No individual employee may be granted options for more than 20,000 common units in any year. Our board of directors or the committee referred to in the prior paragraph will determine the duration and vesting of the options to employees at the time of grant. As of December 31, 2001, outstanding options for 379,400 common units were granted to 106 employees of Kinder Morgan, Inc. and Kinder Morgan Services LLC. Forty percent of such options will vest on the first anniversary of the date of grant and twenty percent on each anniversary, thereafter. The options expire seven years from the date of grant.

The option plan also granted to each of our non-employee directors as of April 1, 1998, an option to acquire 10,000 common units at an exercise price equal to the fair market value of the common units on such date. In addition, each new non-employee director will receive options to acquire 10,000 common units on the first day of the month following his or her election. Under this provision, as of December 31, 2001, outstanding options for 30,000 common units had been granted to Kinder Morgan G.P., Inc.’s three non-employee directors. Forty percent of such options will vest on the first anniversary of the date of grant and twenty percent on each anniversary, thereafter. The non-employee director options will expire seven years from the date of grant.

No common unit options were granted during 2001 to any of the individuals named in the Summary compensation table above. The following table sets forth certain information at December 31, 2001 with respect to common unit options previously granted to the individuals named in the Summary Compensation Table above. Mr. Allison and Mr. Listengart were the only persons named in the Summary Compensation Table that were granted common unit options. No common unit options were granted at an option price below fair market value on the date of grant.
Aggregated Common Unit Option Exercises in 2001, and 2001 Year-End Common Unit Option Values

<table>
<thead>
<tr>
<th>Name</th>
<th>Units Acquired on Exercise</th>
<th>Value Realized</th>
<th>Number of Units Underlying Unexercised Options at 2001 Year End</th>
<th>Value of Unexercised In-the-Money Options at 2001 Year-End¹</th>
</tr>
</thead>
<tbody>
<tr>
<td>William V. Allison</td>
<td>—</td>
<td>—</td>
<td>16,000 Exercisable, 4,000 Unexercisable</td>
<td>$340,120 Exercisable, $85,030 Unexercisable</td>
</tr>
<tr>
<td>Joseph Listengart</td>
<td>—</td>
<td>—</td>
<td>8,000 Exercisable, 2,000 Unexercisable</td>
<td>$164,310 Exercisable, $41,078 Unexercisable</td>
</tr>
</tbody>
</table>

¹ Calculated on the basis of the fair market value of the underlying common units at year-end, minus the exercise price.

**KMI Option Plan.** Under KMI’s stock option plans, employees of KMI and its affiliates, including employees of Kinder Morgan, Inc. and its direct and indirect subsidiaries, are eligible to receive grants of options to acquire shares of common stock of KMI. KMI’s board of directors administers this option plan. The primary purpose for granting stock options under this plan to employees of our general partner and our subsidiaries is to provide them with an incentive to increase the value of common stock of KMI. A secondary purpose of the grants is to provide compensation to those employees for services rendered to our subsidiaries and us.

The following tables set forth certain information at December 31, 2001 and for the fiscal year then ended with respect to KMI stock options granted to the individuals named in the Summary Compensation Table above. Mr. Listengart and Mr. Shaper are the only persons named in the Summary Compensation Table that were granted KMI stock options during 2001. None of these KMI stock options were granted with an exercise price below the fair market value of the common stock on the date of grant. The options were granted and became fully exercisable on January 17, 2001, but relate to performance in 2000. The options expire 10 years after the date of grant.

**KMI Stock Option Grants in 2001**

<table>
<thead>
<tr>
<th>Name</th>
<th>Number of Securities Underlying Options Granted</th>
<th>% of Total Options Granted to Employees in 2001</th>
<th>Exercise Price Per Share</th>
<th>Expiration Date</th>
<th>Potential Realizable Value at Assumed Annual Rates of Stock Price Appreciation for Option Term¹</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Listengart</td>
<td>6,300</td>
<td>0.28%</td>
<td>$49.875</td>
<td>01/17/2011</td>
<td>$197,600 $ 500,756</td>
</tr>
<tr>
<td>C. Park Shaper</td>
<td>25,000</td>
<td>1.14%</td>
<td>$49.875</td>
<td>01/17/2011</td>
<td>$784,125 $1,987,125</td>
</tr>
</tbody>
</table>

¹ The dollar amounts under these columns use the 5% and 10% rates of appreciation prescribed by the Securities and Exchange Commission. The 5% and 10% rates of appreciation would result in per share prices of $81.24 and $129.36, respectively. We express no opinion regarding whether this level of appreciation will be realized and expressly disclaim any representation to that effect.
### Aggregated KMI Stock Option Exercises in 2001 and 2001 Year-End KMI Stock Option Values

<table>
<thead>
<tr>
<th>Name</th>
<th>Shares Acquired on Exercise</th>
<th>Value Realized</th>
<th>Number of Shares Underlying Unexercised Options at 2001 Year-End</th>
<th>Value of Unexercised In-the-Money Options at 2001 Year-End¹</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Exercisable</td>
<td>Unexercisable</td>
</tr>
<tr>
<td>Michael C. Morgan</td>
<td>62,500</td>
<td>$2,107,013</td>
<td>212,500</td>
<td>125,000</td>
</tr>
<tr>
<td>David G. Dehaemers, Jr.</td>
<td>62,500</td>
<td>$2,012,994</td>
<td>212,500</td>
<td>125,000</td>
</tr>
<tr>
<td>William V. Allison</td>
<td>75,000</td>
<td>$2,291,020</td>
<td>175,000</td>
<td></td>
</tr>
<tr>
<td>Joseph Listengart</td>
<td>48,750</td>
<td>$1,416,511</td>
<td>45,050</td>
<td>87,500</td>
</tr>
<tr>
<td>C. Park Shaper</td>
<td>56,250</td>
<td>$1,112,250</td>
<td>56,250</td>
<td>93,750</td>
</tr>
</tbody>
</table>

¹ Calculated on the basis of the fair market value of the underlying shares at year-end, minus the exercise price.

### Cash Balance Retirement Plan

Employees of our general partner and our subsidiaries are eligible to participate in a new Cash Balance Retirement Plan that was put into effect on January 1, 2001. Certain employees continue to accrue benefits through a career-pay formula, “grandfathered” according to age and years of service on December 31, 2000, or collective bargaining arrangements. All other employees will accrue benefits through a personal retirement account in the new Cash Balance Retirement Plan. Employees with prior service and not grandfathered converted to the Cash Balance Retirement Plan and were credited with the current fair value of any benefits they had previously accrued through the defined benefit plan. Under the plan, we make contributions on behalf of participating employees equal to 3% of eligible compensation every pay period. In addition, we may make discretionary contributions to the plan based on our performance. In the first quarter of 2002, an additional 1% discretionary contribution was made to individual accounts based on achieving 2001 financial targets to unitholders. Interest will be credited to the personal retirement accounts at the 30-year U.S. Treasury bond rate in effect each year. Employees will be fully vested in the plan after five years, and they may take a lump sum distribution upon termination of employment or retirement.

### Compensation Committee Interlocks and Insider Participation

We do not have a separate compensation committee. Kinder Morgan Management’s compensation committee, comprised of Mr. Edward O. Gaylord, Mr. Gary L. Hultquist and Mr. Perry M. Waughtal, makes compensation decisions regarding our executive officers. Mr. Richard D. Kinder and Mr. William V. Morgan, who are executive officers of Kinder Morgan Management, participate in the deliberations of the board of directors of Kinder Morgan Management concerning executive officer compensation. Messrs. Kinder and Morgan each receive $1.00 annually in total salary compensation for services to KMI and us.

### Directors Fees

During 2001, each of the three non-employee members of the board of directors of Kinder Morgan Management was paid $10,000 for each quarter in 2001 in which they served on the board of directors. Each will receive $10,000 for each quarter in 2002 in which they serve. Directors are reimbursed for reasonable expenses in connection with board meetings.

### Employment Agreements

In April 2000, Mr. David G. Dehaemers, Jr. and Mr. Michael C. Morgan entered into four-year employment agreements with KMI and our general partner. Under the employment agreements, each of Mr. David G. Dehaemers, Jr. and Mr. Michael C. Morgan receives an annual base salary of $200,000 and bonuses at the discretion of the compensation committee of our general partner. In connection with the execution of the employment agreements, Messrs. Dehaemers and Morgan no longer participate under our Executive Compensation Plan. In addition, each are prevented from competing with KMI and us for a period of four years from the date of the agreements, provided Mr. Richard D. Kinder or Mr. William V. Morgan continues to serve as chief executive officer of KMI or its successor.

### Retention Agreement

Effective January 17, 2002, KMI entered into a retention agreement with C. Park Shaper, an officer of KMI, our general partner and its delegate. Pursuant to the terms of the agreement, Mr. Shaper received a $5 million personal loan guaranteed by us. Mr. Shaper was required to
purchase KMI common shares and our common units in the open market with the loan proceeds. If he voluntarily leaves us prior to the end of five years, then he must repay the entire loan. On the fifth anniversary date of the agreement, provided Mr. Shaper has continued to be employed by our general partner, we and KMI will assume Mr. Shaper’s obligations under the loan. The agreement contains provisions that address termination for cause, death, disability and change of control.

**Lines of Credit.** Kinder Morgan Energy Partners, L.P. has agreed to guarantee potential borrowings under lines of credit available from First Union National Bank to Messrs. M. Morgan, Dehaemers, Listengart and Shaper. Each of these officers is primarily liable for any borrowing on his line of credit, and if Kinder Morgan Energy Partners, L.P. makes any payment with respect to an outstanding loan, the officer on behalf of whom payment is made must surrender a percentage of his Kinder Morgan, Inc. stock options. To date, Kinder Morgan Energy Partners, L.P. has made no payment with respect to these lines of credit.

**Item 12. Security Ownership of Certain Beneficial Owners and Management.**

The following table sets forth information as of January 31, 2002, regarding (a) the beneficial ownership of (i) our units, (ii) the common stock of KMI, the parent company of our general partner, and (iii) Kinder Morgan Management shares by all directors of our general partner and its delegate, each of the named executive officers and all directors and executive officers as a group and (b) the beneficial ownership of our common units by all persons known by our general partner to own beneficially more than 5% of our units or shares of Kinder Morgan Management. Unless otherwise noted, the address of each person below is c/o Kinder Morgan Energy Partners, L.P., 500 Dallas Street, Suite 1000, Houston, Texas 77002. All references to the number of our common units and to the number of Kinder Morgan Management shares have been restated to reflect the effect of the two-for-one splits of our outstanding common units and Kinder Morgan Management shares that occurred on August 31, 2001.

**Amount and Nature of Beneficial Ownership (1)**

<table>
<thead>
<tr>
<th>Common Units</th>
<th>Class B Units</th>
<th>Kinder Morgan Management Shares</th>
<th>KMI Voting Stock</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Number of Units(2)</td>
<td>Percent of Class</td>
<td>Number of Units(3)</td>
</tr>
<tr>
<td>Richard D. Kinder(6)</td>
<td>305,200</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>William V. Morgan(7)</td>
<td>4,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Michael C. Morgan(8)</td>
<td>6,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Edward O. Gaylord(9)</td>
<td>38,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Gary L. Hultquist(10)</td>
<td>9,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Perry M. Waughtal(11)</td>
<td>21,300</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>William V. Allison(12)</td>
<td>16,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>David G. Dehaemers, Jr.(13)</td>
<td>17,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Joseph Listengart(14)</td>
<td>12,698</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>C. Park Shaper(15)</td>
<td>85,000</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Directors and Executive Officers as a group (14 persons)(16)</td>
<td>657,330</td>
<td>*</td>
<td>—</td>
</tr>
<tr>
<td>Kinder Morgan, Inc.(17)</td>
<td>19,726,026</td>
<td>15.19%</td>
<td>5,313,400</td>
</tr>
<tr>
<td>Fayez Sarofim(18)</td>
<td>6,993,697</td>
<td>5.39%</td>
<td>—</td>
</tr>
<tr>
<td>Goldman Sachs &amp; Co.(19)</td>
<td>7,402,780</td>
<td>5.70%</td>
<td>—</td>
</tr>
<tr>
<td>Capital Group International, Inc.(20)</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>FMR Corp.(21)</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Massachusetts Financial Services Company(22)</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
</tbody>
</table>

68
* Less than 1%.

(1) Except as noted otherwise, all units and KMI shares involve sole voting power and sole investment power. For Kinder Morgan Management, see note (4).

(2) As of January 31, 2002, we had 129,862,418 common units issued and outstanding.

(3) As of January 31, 2002, we had 5,313,400 Class B units issued and outstanding.

(4) Represent the limited liability company shares of Kinder Morgan Management. As of January 31, 2002, there were 30,636,363 issued and outstanding Kinder Morgan Management shares. In all cases, our i-units will be voted in proportion to the affirmative and negative votes, abstentions and non-votes of owners of Kinder Morgan Management shares. Through the provisions in our partnership agreement and Kinder Morgan Management's limited liability company agreement, the number of outstanding Kinder Morgan Management shares, including voting shares owned by our general partner, and the number of our i-units will at all times be equal. Furthermore, Kinder Morgan Management shareholders have the option to exchange any or all of their shares for common units owned by KMI, directly or indirectly through its subsidiaries, at an exchange rate of one common unit per one share. At any time, instead of delivering a common unit, KMI may elect to make a cash payment in respect of any share surrendered for exchange by giving notice of the election to the tendering holder not more than three trading days after such share is surrendered for exchange. The numbers of our common units reported in the table do not include any common units which might be received upon surrender of the Kinder Morgan Management shares reflected in the table.

(5) As of January 31, 2002, KMI had a total of 123,622,415 shares of outstanding voting common stock.

(6) Includes (a) 7,100 common units owned by Mr. Kinder's spouse and (b) 5,100 KMI shares held by Mr. Kinder's spouse. Mr. Kinder disclaims any and all beneficial or pecuniary interest in these units and shares.

(7) Portcullis Partners, LP, a Texas limited partnership beneficially owned by Mr. Morgan and his wife Sara S. Morgan, holds the KMI shares. Mr. Morgan may be deemed to own the 4,500,000 KMI shares and thereby shares in the voting and disposition power with Portcullis Partners, LP. Includes 1,000,000 KMI shares with respect to which Portcullis Partners, LP wrote a costless collar that expires in August 2003.

(8) Includes options to purchase 212,500 KMI shares exercisable within 60 days of January 31, 2002, and includes 17,520 shares of restricted KMI stock.

(9) Includes options to purchase 8,000 common units exercisable within 60 days of January 31, 2002.

(10) Includes options to purchase 6,000 common units exercisable within 60 days of January 31, 2002.

(11) Includes options to purchase 4,000 common units exercisable within 60 days of January 31, 2002.

(12) Includes options to purchase 16,000 common units and includes 17,500 shares of restricted KMI stock.

(13) Includes options to purchase 212,500 KMI shares exercisable within 60 days of January 31, 2002, and includes 17,520 shares of restricted KMI stock.

(14) Includes options to purchase 10,000 common units and 45,050 KMI shares exercisable within 60 days of January 31, 2002, and includes 17,520 shares of restricted KMI stock.

(15) Includes options to purchase 87,500 KMI shares exercisable within 60 days of January 31, 2002, and includes 17,520 shares of restricted KMI stock.

(16) Includes options to purchase 60,000 common units and 756,050 KMI shares exercisable within 60 days of January 31, 2002, and includes 122,500 shares of restricted KMI stock.

(17) Includes common units owned by KMI and its consolidated subsidiaries, including 1,724,000 common units owned by Kinder Morgan G.P., Inc.

(18) As reported on the Schedule 13G filed February 15, 2002 by Fayez Sarofim & Co. and Fayez Sarofim. Mr. Sarofim reports that he has sole voting power over 2,000,000 common units, shared voting power over 4,107,830 common units, sole disposition power over 2,000,000 common units and
shared disposition power over 4,993,697 common units. Mr. Sarofim’s address is 2907 Two Houston Center, Houston, Texas 77010.

(19) As reported on the Schedule 13G/A filed February 14, 2002 by Goldman, Sachs & Co. and The Goldman Sachs Group, Inc. Goldman Sachs & Co. and The Goldman Sachs Group, Inc. report that each has sole voting power over 0 common units, shared voting power over 7,402,780 common units, sole disposition power over 0 common units and shared disposition power over 7,402,780 common units. The address of Goldman Sachs & Co. and The Goldman Sachs Group, Inc. is 10 Hanover Square, New York, New York 10005.

(20) As reported on the Schedule 13G/A filed February 11, 2002 by Capital Group International, Inc. and Capital Guardian Trust Company. Capital Group International, Inc. and Capital Guardian Trust Company report that in regard to Kinder Morgan Management shares, each has sole voting power over 2,515,030 shares, shared voting power over 0 shares, sole disposition power over 3,261,210 shares and shared disposition power over 0 shares. Capital Group International, Inc. and Capital Guardian Trust Company disclaim beneficial ownership of the shares but may be deemed to be the beneficial owners of the shares. Capital Group International, Inc.’s and Capital Guardian Trust Company’s address is 11100 Santa Monica Blvd., Los Angeles, California 90025.

(21) As reported on the Schedule 13G/A filed February 14, 2002 by FMR Corp. FMR Corp. reports that in regard to Kinder Morgan Management shares, it has sole voting power over 154,146 shares, shared voting power over 0 shares, sole disposition power over 3,204,988 shares and shared disposition power over 0 shares. FMR Corp.’s address is 82 Devonshire Street, Boston, Massachusetts 02109.

(22) As reported on the Schedule 13G filed February 12, 2002 by Massachusetts Financial Services Company. Massachusetts Financial Services Company reports that in regard to Kinder Morgan Management shares, it has sole voting power over 1,597,781 shares, shared voting power over 0 shares, sole disposition power over 1,597,781 shares and shared disposition power over 0 shares. Massachusetts Financial Services Company’s address is 500 Boylston Street, Boston, Massachusetts 02116.

**Item 13. Certain Relationships and Related Transactions.**

See Note 12 of the Notes to the Consolidated Financial Statements included elsewhere in this report.
PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K.

(a)(1) and (2) Financial Statements and Financial Statement Schedules

Financial Statements — See “Index to Financial Statements” set forth on page 74.

Financial Statement Schedules

KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES

SCHEDULE II. — VALUATION AND QUALIFYING ACCOUNTS
(In thousands)

<table>
<thead>
<tr>
<th>Allowance for Doubtful Accounts</th>
<th>Balance at beginning of period</th>
<th>Additions charged to costs and expenses</th>
<th>Additions charged to other accounts</th>
<th>Deductions</th>
<th>Balance at end of period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year Ended December 31, 2001</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$4,151</td>
<td>$3,641</td>
<td>$1,362</td>
<td>$(1,598)</td>
<td>$7,556</td>
</tr>
</tbody>
</table>

1 Additions represent the allowance recognized when we acquired CALNEV Pipe Line LLC and Kinder Morgan Liquids Terminals LLC, as well as transfers from other accounts.

2 Deductions represent the write-off of receivables and the revaluation of the allowance account.

<table>
<thead>
<tr>
<th>Allowance for Doubtful Accounts</th>
<th>Balance at beginning of period</th>
<th>Additions charged to costs and expenses</th>
<th>Additions charged to other accounts</th>
<th>Deductions</th>
<th>Balance at end of period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year Ended December 31, 2000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$6,717</td>
<td>$—</td>
<td>$2,718</td>
<td>$(5,284)</td>
<td>$4,151</td>
</tr>
</tbody>
</table>

1 Additions represent the allowance recognized when we acquired our Natural Gas Pipelines.

2 Deductions represent the write-off of receivables and the revaluation of the allowance account.

<table>
<thead>
<tr>
<th>Allowance for Doubtful Accounts</th>
<th>Balance at beginning of period</th>
<th>Additions charged to costs and expenses</th>
<th>Additions charged to other accounts</th>
<th>Deductions</th>
<th>Balance at end of period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year Ended December 31, 1999</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$9,883</td>
<td>$—</td>
<td>$—</td>
<td>$(3,166)</td>
<td>$6,717</td>
</tr>
</tbody>
</table>

1 Deductions represent the write-off of receivables and the revaluation of the allowance account.

(a) (3) Exhibits


*4.1 — Specimen Certificate evidencing Common Units representing Limited Partner Interests (filed as Exhibit 4.1 to Amendment No. 1 to Kinder Morgan Energy Partners, L.P. Registration Statement on Form S-4, file No. 333-44519, filed on February 4, 1998).

*4.2 — Indenture dated as of January 29, 1999 among Kinder Morgan Energy Partners, L.P. the guarantors listed on the signature page thereto and U.S. Trust Company of Texas, N.A., as trustee, relating to Senior Debt Securities (filed as Exhibit 4.1 to the Partnership’s Current Report on Form 8-K filed February 16, 1999 (the “February 16, 1999 Form 8-K”).
*4.3 — First Supplemental Indenture dated as of January 29, 1999 among Kinder Morgan Energy Partners, L.P., the subsidiary guarantors listed on the signature page thereto and U.S. Trust Company of Texas, N.A., as trustee, relating to $250,000,000 of 6.30% Senior Notes due February 1, 2009 (filed as Exhibit 4.2 to the February 16, 1999 Form 8-K).

*4.4 — Second Supplemental Indenture dated as of September 30, 1999 among Kinder Morgan Energy Partners, L.P. and U.S. Trust Company of Texas, N.A., as trustee, relating to release of subsidiary guarantors under the $250,000,000 of 6.30% Senior Notes due February 1, 2009 (filed as Exhibit 4.4 to the Partnership’s Form 10-Q for the quarter ended September 30, 1999 (the “1999 Third Quarter Form 10-Q”)).

*4.5 — Indenture dated March 22, 2000 between Kinder Morgan Energy Partners and First Union National Bank, as Trustee (filed as Exhibit 4.1 to Kinder Morgan Energy Partners, L.P. Registration Statement on Form S-4 (file no. 333-35112) filed on April 19, 2000 (the “April 2000 Form S-4”)).

*4.6 — Form of Floating Rate Note and Form of 8% Note (contained in the Indenture filed as Exhibit 4.1 to the April 2000 Form S-4).

*4.7 — Indenture dated November 8, 2000 between Kinder Morgan Energy Partners and First Union National Bank, as Trustee.

*4.8 — Form of 7.50% Note (contained in the Indenture filed as Exhibit 4.8).

*4.9 — Indenture dated January 2, 2001 between Kinder Morgan Energy Partners and First Union National Bank, as trustee, relating to Senior Debt Securities (including form of Senior Debt Securities) (filed as Exhibit 4.11 to Kinder Morgan Energy Partners, L.P. Form 10-K for 2000).


*4.11 — Certificate of Vice President and Chief Financial Officer of Kinder Morgan Energy Partners, L.P. establishing the terms of the 6.75% Notes due March 15, 2011 and the 7.40% Notes due March 15, 2031 (filed as Exhibit 4.1 to Kinder Morgan Energy Partners, L.P. Form 8-K filed March 14, 2001).


*4.13 — Specimen of 7.40% Notes due March 15, 2031 in book-entry form (filed as Exhibit 4.3 to Kinder Morgan Energy Partners, L.P. Form 8-K filed March 14, 2001).

*4.14 — Certain instruments with respect to long-term debt of the Partnership and its consolidated subsidiaries which relate to debt that does not exceed 10% of the total assets of the Partnership and its consolidated subsidiaries are omitted pursuant to Item 601(b) (4) (iii) (A) of Regulation S-K, 17 C.F.R. §229.601. The Partnership hereby agrees to furnish supplementally to the Securities and Exchange Commission a copy of each such instrument upon request.

*10.1 — Kinder Morgan Energy Partners, L.P. Common Unit Option Plan (filed as Exhibit 10.6 to the Partnership’s 1997 Form 10-K).

*10.2 — Employment Agreement with William V. Morgan (filed as Exhibit 10.1 to the Partnership’s Form 10-Q for the quarter ended March 31, 1997).

*10.3 — Kinder Morgan Energy Partners, L.P. Executive Compensation Plan (filed as Exhibit 10.2 to the Partnership’s Form 10-Q for the quarter ended March 31, 1997).

*10.4 — Employment Agreement dated April 20, 2000, by and among KMI, Kinder Morgan G.P., Inc. and David G Dehaemers, Jr. (filed as Exhibit 10(a) to KMI’s Form 10-Q for the quarter ended March 31, 2000).

*10.5 — Employment Agreement dated April 20, 2000, by and among KMI, Kinder Morgan G.P., Inc. and Michael C. Morgan (filed as Exhibit 10(b) to KMI’s Form 10-Q for the quarter ended March 31, 2000).


10.8 — Form of Credit Agreement dated as of October 25, 2000 among Kinder Morgan Energy Partners, L.P. and the lenders party thereto.

10.9 — Form of First Amendment to Credit Agreement dated as of January 31, 2001 among Kinder Morgan Energy Partners, L.P. and the lenders party thereto.

10.10 — Form of Second Amendment to Credit Agreement dated as of October 24, 2001 among Kinder Morgan Energy Partners, L.P. and the lenders party thereto.

21.1 — List of Subsidiaries

23.1 — Consent of PricewaterhouseCoopers LLP

* Asterisk indicates exhibits incorporated by reference as indicated; all other exhibits are filed herewith, except as noted otherwise.

(b) Reports on Form 8-K

Current Report on Form 8-K was furnished on November 9, 2001, pursuant to Item 9 of that form. We provided notice that we, along with KMI, a subsidiary of which serves as our general partner, and Kinder Morgan Management, LLC, a subsidiary of our general partner that manages and controls our business and affairs, intended to make several presentations beginning on November 9, 2001 and continuing over a two-week period, to analysts and others to address various strategic and financial issues relating to the business plans and objective of ourselves, KMI and Kinder Morgan Management, LLC. Notice was also given that prior to the meeting, interested parties would be able to view the materials presented at the meetings by visiting KMI’s website at:


Current Report on Form 8-K was filed on December 24, 2001, pursuant to Item 5 of that form. We reported that on December 17, 2001 we had announced that we had entered into a definitive agreement to purchase Tejas Gas, LLC, a wholly owned subsidiary of InterGen (North America), Inc., for approximately $750,000,000 in cash. Tejas Gas owns an approximately 3,400-mile natural gas intrastate pipeline system that extends from South Texas along the Mexico border and the Texas Gulf Coast to near the Louisiana border, and north from near Houston to East Texas. The transaction is expected to close in the first quarter of 2002.
# INDEX TO FINANCIAL STATEMENTS

**KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES**

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<th>Report of Independent Accountants</th>
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</thead>
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<td>Consolidated Statements of Income for the years ended December 31, 2001, 2000, and 1999</td>
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</tr>
<tr>
<td>Consolidated Statements of Comprehensive Income for the years ended December 31, 2001, 2000, and 1999</td>
<td>77</td>
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<tr>
<td>Consolidated Balance Sheets for the years ended December 31, 2001 and 2000</td>
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<td>Consolidated Statements of Cash Flows for the years ended December 31, 2001, 2000, and 1999</td>
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<td>Consolidated Statements of Partners’ Capital for the years ended December 31, 2001, 2000, and 1999</td>
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</table>
REPORT OF INDEPENDENT ACCOUNTANTS

To the Partners of
Kinder Morgan Energy Partners, L.P.

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Kinder Morgan Energy Partners, L.P. and its subsidiaries (the Partnership) at December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule appearing under Item 14(a)(2) on page 71 presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Partnership’s management; our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 14 to the consolidated financial statements, the Partnership changed its method of accounting for derivative instruments and hedging activities effective January 1, 2001.

/s/ PriceWaterhouseCoopers LLP

Houston, Texas
February 15, 2002
KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

Year Ended December 31,

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>(In thousands except per unit amounts)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Natural gas sales</td>
<td>$1,583,817</td>
<td>$10,196</td>
<td>$—</td>
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<tr>
<td>Services</td>
<td>997,845</td>
<td>643,772</td>
<td>393,131</td>
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<tr>
<td>Product sales and other</td>
<td>365,014</td>
<td>162,474</td>
<td>35,618</td>
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<tr>
<td></td>
<td>2,946,676</td>
<td>816,442</td>
<td>428,749</td>
</tr>
<tr>
<td>Costs and Expenses</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gas purchases and other costs of sales</td>
<td>1,657,689</td>
<td>124,641</td>
<td>16,241</td>
</tr>
<tr>
<td>Operations and maintenance</td>
<td>356,654</td>
<td>164,379</td>
<td>95,121</td>
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<tr>
<td>Fuel and power</td>
<td>73,188</td>
<td>43,216</td>
<td>31,745</td>
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<tr>
<td>Depreciation and amortization</td>
<td>142,077</td>
<td>82,630</td>
<td>46,469</td>
</tr>
<tr>
<td>General and administrative</td>
<td>99,009</td>
<td>60,065</td>
<td>35,612</td>
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<tr>
<td>Taxes, other than income taxes</td>
<td>54,231</td>
<td>25,950</td>
<td>16,154</td>
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<tr>
<td></td>
<td>2,382,848</td>
<td>500,881</td>
<td>241,342</td>
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<tr>
<td>Operating Income</td>
<td>563,828</td>
<td>315,561</td>
<td>187,407</td>
</tr>
<tr>
<td>Other Income (Expense)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Earnings from equity investments</td>
<td>84,834</td>
<td>71,603</td>
<td>42,918</td>
</tr>
<tr>
<td>Amortization of excess cost of equity investments</td>
<td>(9,011)</td>
<td>(8,195)</td>
<td>(4,254)</td>
</tr>
<tr>
<td>Interest, net</td>
<td>(171,457)</td>
<td>(93,284)</td>
<td>(52,605)</td>
</tr>
<tr>
<td>Other, net</td>
<td>1,962</td>
<td>14,584</td>
<td>10,063</td>
</tr>
<tr>
<td>Gain on sale of equity interest, net of special charges</td>
<td>—</td>
<td>—</td>
<td>(2,891)</td>
</tr>
<tr>
<td>Minority Interest</td>
<td>(11,440)</td>
<td>(7,987)</td>
<td>(2,891)</td>
</tr>
<tr>
<td>Income Before Income Taxes and Extraordinary Charge</td>
<td>458,716</td>
<td>292,282</td>
<td>194,723</td>
</tr>
<tr>
<td>Income Taxes</td>
<td>16,373</td>
<td>13,934</td>
<td>9,826</td>
</tr>
<tr>
<td>Income Before Extraordinary Charge</td>
<td>442,343</td>
<td>278,348</td>
<td>184,897</td>
</tr>
<tr>
<td>Extraordinary Charge on Early Extinguishment of Debt</td>
<td>—</td>
<td>—</td>
<td>(2,595)</td>
</tr>
<tr>
<td>Net Income</td>
<td>$442,343</td>
<td>$278,348</td>
<td>$182,302</td>
</tr>
<tr>
<td>Calculation of Limited Partners’ Interest in Net Income:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income Before Extraordinary Charge</td>
<td>$442,343</td>
<td>$278,348</td>
<td>$184,897</td>
</tr>
<tr>
<td>Less: General Partner’s interest in Net Income</td>
<td>(202,095)</td>
<td>(109,470)</td>
<td>(56,273)</td>
</tr>
<tr>
<td>Limited Partners’ net Income before Extraordinary Charge</td>
<td>240,248</td>
<td>168,878</td>
<td>128,624</td>
</tr>
<tr>
<td>Less: Extraordinary Charge on Early Extinguishment of Debt</td>
<td>—</td>
<td>—</td>
<td>(2,595)</td>
</tr>
<tr>
<td>Limited Partners’ Net Income</td>
<td>$240,248</td>
<td>$168,878</td>
<td>$126,029</td>
</tr>
<tr>
<td>Basic Limited Partners’ Net Income per Unit:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income before Extraordinary Charge</td>
<td>$1.56</td>
<td>$1.34</td>
<td>$1.31</td>
</tr>
<tr>
<td>Extraordinary Charge</td>
<td>—</td>
<td>—</td>
<td>(0.02)</td>
</tr>
<tr>
<td>Net Income</td>
<td>$1.56</td>
<td>$1.34</td>
<td>$1.29</td>
</tr>
<tr>
<td>Weighted Average Units Outstanding</td>
<td>153,901</td>
<td>126,212</td>
<td>97,948</td>
</tr>
<tr>
<td>Diluted Limited Partners’ Net Income per Unit:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income before Extraordinary Charge</td>
<td>$1.56</td>
<td>$1.34</td>
<td>$1.31</td>
</tr>
<tr>
<td>Extraordinary Charge</td>
<td>—</td>
<td>—</td>
<td>(0.02)</td>
</tr>
<tr>
<td>Net Income</td>
<td>$1.56</td>
<td>$1.34</td>
<td>$1.29</td>
</tr>
<tr>
<td>Weighted Average Units Outstanding</td>
<td>154,110</td>
<td>126,300</td>
<td>97,986</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these consolidated financial statements.
KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>(In thousands)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenues</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net Income</td>
<td>$442,343</td>
<td>$278,348</td>
<td>$182,302</td>
</tr>
<tr>
<td>Cumulative effect transition adjustment</td>
<td>(22,797)</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Change in fair value of derivatives used for hedging purposes</td>
<td>35,162</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Reclassification of change in fair value of derivatives to net income</td>
<td>51,461</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Comprehensive Income</td>
<td>$506,169</td>
<td>$278,348</td>
<td>$182,302</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these consolidated financial statements.
### KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

<table>
<thead>
<tr>
<th>December 31,</th>
<th>2001</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>(In thousands)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### ASSETS

#### Current Assets
- Cash and cash equivalents: $62,802, $59,319
- Accounts and notes receivable:
  - Trade: 215,860, 345,065
  - Related parties: 52,607, 3,384
- Inventories:
  - Products: 2,197, 24,137
  - Materials and supplies: 6,212, 4,972
  - Gas imbalances: 15,265, 26,878
  - Gas in underground storage: 18,214, 27,481
  - Other current assets: 194,886, 20,025

#### Property, Plant, and Equipment, net: 5,082,612, 3,306,305

#### Investments: 440,518, 417,045

#### Notes receivable: 3,095, 9,101

#### Intangibles, net: 563,397, 345,305

#### Deferred charges and other assets: 75,001, 36,193

**TOTAL ASSETS:** $6,732,666, $4,625,210

### LIABILITIES AND PARTNERS’ CAPITAL

#### Current Liabilities
- Accounts payable:
  - Trade: 111,853, 293,268
  - Related parties: 9,235, 8,255
- Current portion of long-term debt: 560,219, 648,949
- Accrued interest: 34,099, 18,592
- Deferred revenues: 2,786, 43,978
- Gas imbalances: 34,660, 48,834
- Accrued other liabilities: 209,852, 37,080

**Current Liabilities:** 962,704, 1,098,956

#### Long-Term Liabilities and Deferred Credits
- Long-term debt: 2,231,574, 1,255,453
- Deferred revenues: 29,110, 1,503
- Deferred income taxes: 38,544, 2,487
- Other: 246,464, 91,575

**Long-Term Liabilities and Deferred Credits:** 2,545,692, 1,351,018

#### Commitments and Contingencies (Notes 13 and 16)

#### Minority Interest: 65,236, 58,169

#### Partners’ Capital
- Common Units (129,855,018 and 129,716,218 units issued and outstanding at December 31, 2001 and 2000, respectively): 1,894,677, 1,957,357
- Class B Units (5,313,400 and 5,313,400 units issued and outstanding at December 31, 2001 and 2000, respectively): 125,750, 125,961
- i-Units (30,636,363 and 0 units issued and outstanding at December 31, 2001 and 2000, respectively): 1,020,153, —
- General Partner: 54,628, 33,749
- Accumulated other comprehensive income: 63,826, —

**Total Partners’ Capital:** 3,159,034, 2,117,067

**TOTAL LIABILITIES AND PARTNERS’ CAPITAL:** $6,732,666, $4,625,210

---

The accompanying notes are an integral part of these consolidated financial statements.
## KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES
### CONSOLIDATED STATEMENTS OF CASH FLOWS

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Dollars in thousands)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Cash Flows From Operating Activities

| Net income                       | $ 442,343 | $ 278,348 | $ 182,302 |
| Adjustments to reconcile net income to net cash provided by operating activities: |      |      |      |
| Extraordinary charge on early extinguishment of debt | — | — | 2,595 |
| Depreciation and amortization | 142,077 | 82,630 | 46,469 |
| Amortization of excess cost of equity investments | 9,011 | 8,195 | 4,254 |
| Earnings from equity investments | (84,834) | (71,603) | (42,918) |
| Distributions from equity investments | 68,832 | 47,512 | 33,686 |
| Gain on sale of equity interest, net of special charges | — | — | (10,063) |

#### Changes in components of working capital:

| Accounts receivable | 174,098 | 6,791 | (12,358) |
| Other current assets | 22,033 | (6,872) | — |
| Inventories | 22,535 | (1,376) | (2,817) |
| Accounts payable | (183,179) | (8,374) | (9,515) |
| Accrued liabilities | (47,692) | 26,479 | 11,106 |
| Accrued taxes | 8,679 | (1,302) | 497 |
| Rate refunds settlement | (100) | (52,467) | — |
| Other, net | 7,358 | (6,394) | (20,382) |

#### Net Cash Provided by Operating Activities

581,161 301,567 182,856

### Cash Flows From Investing Activities

| Acquisitions of assets | (1,523,454) | (1,008,648) | 5,678 |
| Additions to property, plant and equipment for expansion and maintenance projects | (295,088) | (125,523) | (82,725) |
| Sale of investments, property, plant and equipment, net of removal costs | 9,043 | 13,412 | 43,084 |
| Acquisitions of investments | — | (79,388) | (161,763) |
| Other | (9,394) | 2,581 | (800) |

#### Net Cash Used in Investing Activities

(1,818,893) (1,197,566) (196,526)

### Cash Flows From Financing Activities

| Issuance of debt | 4,053,734 | 2,928,304 | 550,287 |
| Payment of debt | (3,324,161) | (1,894,904) | (333,971) |
| Loans to related party | (17,100) | — | — |
| Debt issue costs | (8,008) | (4,298) | (3,569) |
| Proceeds from issuance of common units | 4,113 | 171,433 | 68 |
| Contributions from General Partner | 11,716 | 7,434 | 146 |
| Distributions to partners | — | — | — |
| Common units | (268,644) | (194,691) | (135,835) |
| Class B units | (8,501) | — | — |
| General Partner | (181,198) | (91,366) | (52,674) |
| Minority interest | (14,827) | (7,533) | (2,316) |
| Other, net | (2,778) | 887 | (149) |

#### Net Cash Provided by Financing Activities

1,241,215 915,266 21,987

### Increase in Cash and Cash Equivalents

3,483 19,267 8,317

### Cash and Cash Equivalents, beginning of period

59,319 40,052 31,735

### Cash and Cash Equivalents, end of period

$ 62,802 $ 59,319 $ 40,052

### Noncash Investing and Financing Activities:

| Contribution of net assets to partnership investments | $ — | $ — | $ 20 |
| Assets acquired by the issuance of units | — | 179,623 | 420,850 |
| Assets acquired by the assumption of liabilities | 293,871 | 333,301 | 111,509 |

### Supplemental disclosures of cash flow information:

| Cash paid during the year for | 165,357 | 88,821 | 48,222 |
| Income taxes | 2,168 | 1,806 | 529 |

The accompanying notes are an integral part of these consolidated financial statements.
## KINDER MORGAN ENERGY PARTNERS, L.P. AND SUBSIDIARIES
### CONSOLIDATED STATEMENTS OF PARTNERS’ CAPITAL

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th></th>
<th>2000</th>
<th></th>
<th>1999</th>
<th></th>
</tr>
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<tr>
<td></td>
<td>Units</td>
<td>Amount</td>
<td>Units</td>
<td>Amount</td>
<td>Units</td>
<td>Amount</td>
</tr>
<tr>
<td>(Dollars in thousands)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Common Units:

- **Beginning Balance**: 129,716,218 $1,957,357
- **Net income**: — 203,559
- **Units issued as consideration in the acquisition of assets or businesses**: — 2,428,344 2,013,600 50,050
- **Units issued for cash**: 138,800 2,405 9,013,600 170,978 4,000 68
- **Distributions**: — (268,644) — (194,691) (13,400) (321)
- **Repurchases**: — — — — —
- **Ending Balance**: 129,855,018 1,894,677 129,716,218 1,957,357 118,274,274 1,759,142

### Class B Units:

- **Beginning Balance**: 5,313,400 125,961
- **Net income**: — 8,335
- **Units issued as consideration in the acquisition of assets or businesses**: — 5,313,400 125,961
- **Units issued for cash**: — (44)
- **Distributions**: — (8,502)
- **Ending Balance**: 5,313,400 125,750 5,313,400 125,961

### i-Units:

- **Beginning Balance**: —
- **Net income**: — 28,354
- **Units issued for cash**: 29,750,000 991,799
- **Distributions**: 886,363
- **Repurchases**: —
- **Ending Balance**: 30,636,363 1,020,153

### General Partner:

- **Beginning Balance**: — 33,749
- **Net income**: — 202,095 109,470 56,273
- **Units issued as consideration in the acquisition of assets or businesses**: — (11)
- **Units issued for cash**: — (18)
- **Distributions**: — (181,198) (91,366) (52,674)
- **Repurchases**: —
- **Ending Balance**: — 54,628 33,749 15,656

### Accumulated other comprehensive income:

- **Beginning Balance**: —
- **Cumulative effect transition adj.**: — (22,797)
- **Change in fair value of derivatives used for hedging purposes**: — 35,162
- **Reclassification of change in fair value of derivatives to net income**: — 51,461
- **Ending Balance**: — 63,826
- **Total Partners’ Capital**: — $3,159,034

The accompanying notes are an integral part of these consolidated financial statements.

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1. Organization

General

Kinder Morgan Energy Partners, L.P., the “Partnership”, is a Delaware limited partnership formed in August 1992. We are a publicly traded limited partnership managing a diversified portfolio of midstream energy assets. We provide services to our customers and increase value for our unitholders primarily through the following activities:

- transporting, storing and processing refined petroleum products;
- transporting, storing and selling natural gas;
- transporting carbon dioxide for use in enhanced oil recovery operations; and
- transloading, storing and delivering a wide variety of bulk, petroleum and petrochemical products at terminal facilities located across the United States.

We focus on providing fee-based services to customers, avoiding commodity price risks and taking advantage of the low-cost capital available in a limited partnership structure. We trade on the New York Stock Exchange under the symbol “KMP” and presently conduct our business through four reportable business segments:

- Products Pipelines;
- Natural Gas Pipelines;
- CO₂ Pipelines; and
- Terminals.

On July 18, 2001, we announced a change in the organization of our business segments, effective in the third quarter of 2001. Prior to the third quarter of 2001, we reported Bulk Terminals and Liquids Terminals as separate business segments. As a result of combining our Bulk Terminals and Liquids Terminals businesses under one management team beginning with the third quarter of 2001, we are reporting the combined Bulk Terminals and Liquids Terminals segments as our Terminals segment. Prior period segment results have been restated to conform to our current organization. For more information on our reportable business segments, see Note 15.

Merger of KMI

On October 7, 1999, K N Energy, Inc., a Kansas corporation that provided integrated energy services including the gathering, processing, transportation and storage of natural gas, the marketing of natural gas and natural gas liquids and the generation of electric power, acquired Kinder Morgan (Delaware), Inc., a Delaware corporation. Kinder Morgan (Delaware), Inc. is the sole stockholder of our general partner, Kinder Morgan G.P., Inc. At the time of the closing of the acquisition, K N Energy, Inc. changed its name to Kinder Morgan, Inc. It is referred to as “KMI” in this report. KMI trades on the New York Stock Exchange under the symbol “KMI” and is one of the largest midstream energy companies in the United States, operating, either for themselves or on behalf of us, more than 30,000 miles of natural gas and products pipelines in 26 states. KMI also has significant retail natural gas distribution and electric generation operations. KMI, through its subsidiary Kinder Morgan (Delaware), Inc., is the sole stockholder of our general partner. At December 31, 2001, KMI and its consolidated subsidiaries owned approximately 18.7% of our outstanding limited partner units.

Kinder Morgan Management, LLC

Kinder Morgan Management, LLC, a Delaware limited liability company, was formed on February 14, 2001. It is referred to as “KMR” in this report. Our general partner owns all of KMR’s voting securities.
In May 2001, KMR issued 2,975,000 of its shares representing limited liability company interests to KMI and 26,775,000 of its shares to the public in an initial public offering. KMR’s shares were initially issued at a price of $35.21 per share, less commissions and underwriting expenses, and the shares trade on the New York Stock Exchange under the symbol “KMR”. Substantially all of the net proceeds from the offering were used to buy i-units from us. The i-units are a new and separate class of limited partner interests in us and are issued only to KMR.

When it purchased i-units from us, KMR became a limited partner in us and, pursuant to a delegation of control agreement, manages and controls our business and affairs. Under the delegation of control agreement, our general partner delegated to KMR, to the fullest extent permitted under Delaware law and our partnership agreement, all of its power and authority to manage and control our business and affairs, except that it cannot take certain specified actions without the approval of our general partner. In accordance with its limited liability company agreement, KMR’s activities will be restricted to being a limited partner in, and managing and controlling the business and affairs of the Partnership, including our operating partnerships and our subsidiaries. See Note 11 for more information.

Two-for-one Common Unit Split

On July 18, 2001, KMR, the delegate of our general partner, approved a two-for-one unit split of its outstanding shares and our outstanding common units representing limited partner interests in us. The common unit split entitled our common unitholders to one additional common unit for each common unit held. Our partnership agreement provides that when a split of our common units occurs, a unit split on our Class B units and our i-units will be effected to adjust proportionately the number of our Class B units and i-units. The issuance and mailing of split units occurred on August 31, 2001 to unitholders of record on August 17, 2001. All references to the number of KMR shares, the number of our limited partner units and per unit amounts in our consolidated financial statements and related notes, have been restated to reflect the effect of the split for all periods presented.

2. Summary of Significant Accounting Policies

Basis of Presentation

Our consolidated financial statements include our accounts and those of our majority-owned and controlled subsidiaries and our operating partnerships. All significant intercompany items have been eliminated in consolidation. Certain amounts from prior years have been reclassified to conform to the current presentation.

Critical Accounting Policies and Estimates

Our consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States. Certain amounts included in or affecting our financial statements and related disclosures must be estimated, requiring us to make certain assumptions with respect to values or conditions which cannot be known with certainty at the time the financial statements are prepared.

The preparation of our financial statements in conformity with generally accepted accounting principles requires our management to make estimates and assumptions that affect:

- the amounts we report for assets and liabilities;
- our disclosure of contingent assets and liabilities at the date of the financial statements; and
- the amounts we report for revenues and expenses during the reporting period.

Therefore, the reported amounts of our assets and liabilities, revenues and expenses and associated disclosures with respect to contingent assets and obligations are necessarily affected by these estimates. We evaluate these estimates on an ongoing basis, utilizing historical experience, consultation with experts and other methods we consider reasonable in the particular circumstances. Nevertheless, actual results may differ significantly from our estimates. Any effects on our business, financial position or results of
operations resulting from revisions to these estimates are recorded in the period in which the facts that
give rise to the revision become known.

In preparing our financial statements and related disclosures, we must use estimates in determining
the economic useful lives of our assets, provisions for uncollectible accounts receivable, exposures under
contractual indemnifications and various other recorded or disclosed amounts. However, we believe that
certain accounting policies are of more significance in our financial statement preparation process than
others. With respect to our environmental exposure, we utilize both internal staff and external experts to
assist us in identifying environmental issues and in estimating the costs and timing of remediation efforts.
Often, as the remediation evaluation and effort progresses, additional information is obtained, requiring
revisions to estimated costs. These revisions are reflected in our income in the period in which they are
reasonably determinable. Finally, we are subject to litigation as the result of our business operations and
transactions. We utilize both internal and external counsel in evaluating our potential exposure to adverse
outcomes from judgments or settlements. To the extent that actual outcomes differ from our estimates, or
additional facts and circumstances cause us to revise our estimates, our earnings will be affected.

**Cash Equivalents**

We define cash equivalents as all highly liquid short-term investments with original maturities of three
months or less.

**Inventories**

Our inventories of products consist of natural gas liquids, refined petroleum products, natural gas,
carbon dioxide and coal. We report these assets at the lower of weighted-average cost or market. We
report materials and supplies at the lower of cost or market.

**Property, Plant and Equipment**

We state property, plant and equipment at its acquisition cost. We expense costs for maintenance and
repairs in the period incurred. The cost of property, plant and equipment sold or retired and the related
depreciation are removed from our balance sheet in the period of sale or disposition. We compute
depreciation using the straight-line method based on estimated economic lives. Generally, we apply
composite depreciation rates to functional groups of property having similar economic characteristics. The
rates range from 2.0% to 12.5%, excluding certain short-lived assets such as vehicles. Depreciation,
depletion and amortization of the capitalized costs of producing carbon dioxide properties, both tangible
and intangible, are provided for on a units-of-production basis. Proved developed reserves are used in
computing units-of-production rates for drilling and development costs, and total proved reserves are used
for depletion of leasehold costs. The basis for units-of-production rate determination is by field. We charge
the original cost of property sold or retired to accumulated depreciation and amortization, net of salvage
and cost of removal. We do not include retirement gain or loss in income except in the case of significant
retirements or sales.

We evaluate impairment of our long-lived assets in accordance with Statement of Financial
Accounting Standards No. 121 “Accounting for the Impairment of Long-Lived Assets and for Long-Lived
Assets to be Disposed Of.” We review for the impairment of long-lived assets whenever events or changes
in circumstances indicate that our carrying amount of an asset may not be recoverable. We would
recognize an impairment loss when estimated future cash flows expected to result from our use of the asset
and its eventual disposition is less than its carrying amount.

In practice, the composite life may not be determined with a high degree of precision, and hence the
composite life may not reflect the weighted average of the expected useful lives of the asset’s principal
components. The Financial Accounting Standards Board has issued a proposed Statement of Position
entitled “Accounting for Certain Costs and Activities Related to Property, Plant and Equipment”. For
purposes of the SOP, a project stage or timeline frame works is used and property, plant and equipment
assets are to be accounted for at a component level. Costs incurred for property, plant and equipment are
to be classified into four stages:

- preliminary;
- preacquisition;
- acquisition-or-construction; and
- in-service.

Furthermore, a component is a tangible part or portion of property, plant and equipment that:

- can be separately identified as an asset and depreciate or amortized over its own expected use
  life; and
- is expected to provide economic benefit for more than one year.

If a component has an expected useful life that differs from the expected useful life of the property,
plant and equipment asset to which it relates, the cost should be accounted for separately and depreciated
or amortized over its expected useful life. We are currently evaluating the effects of this proposed SOP.

On January 1, 2002, we adopted SFAS No. 144, “Accounting for the Impairment or Disposal of
Long-Lived Assets.” This statement retains the requirements of SFAS 121, mentioned above, however,
this statement requires that long-lived assets that are to be disposed of by sale be measured at the lower of
book value or fair value less the cost to sell it. Furthermore, the scope of discontinued operations is
expanded to include all components of an entity with operations of the entity in a disposal transaction. The
adoption of SFAS No. 144 has not had an impact on our business, financial position or results of
operations.

**New Accounting Pronouncements Not Yet Adopted**

In July 2001, the Financial Accounting Standards Board issued SFAS No. 143, “Accounting for
Asset Retirement Obligations”. This statement requires companies to record a liability relating to the
retirement and removal of assets used in their business. The liability is discounted to its present value, and
the relative asset value is increased by the same amount. Over the life of the asset, the liability will be
accrued to its future value and eventually extinguished when the asset is taken out of service. The
provisions of this statement are effective for fiscal years beginning after June 15, 2002. We do not expect
that SFAS No. 143 will have a material impact on our business, financial position or results of
operations.

**Equity Method of Accounting**

We account for investments in greater than 20% owned affiliates, which we do not control, by the
equity method of accounting. Under this method, an investment is carried at our acquisition cost, plus our
equity in undistributed earnings or losses since acquisition.

**Excess of Cost Over Fair Value**

As of December 31, 2001, we amortized the excess cost over our underlying net asset book value in
equity investments using the straight-line method over the estimated remaining useful lives of the assets in
accordance with Accounting Principles Board Opinion No. 16. We amortized this excess for undervalued
depreciable assets over a period not to exceed 50 years and for intangible assets over a period not to
exceed 40 years. For our investments in consolidated affiliates, we reported amortization of excess cost over
fair value of net assets (goodwill) as amortization expense in our accompanying consolidated statements of
income. For our investments accounted for under the equity method, we reported amortization of excess
cost on investments as amortization of excess cost of equity investments in our accompanying consolidated
statements of income. Our total unamortized excess cost over fair value of net assets on investments in
consolidated affiliates was approximately $546.7 million as of December 31, 2001 and $158.1 million as of
December 31, 2000. These amounts are included within intangibles on our accompanying consolidated
balance sheet. Our total unamortized excess cost over underlying book value of net assets on investments accounted for under the equity method was approximately $341.2 million as of December 31, 2001 and $350.2 million as of December 31, 2000. These amounts are included within equity investments on our accompanying balance sheet.

We periodically reevaluate the amount at which we carry the excess of cost over fair value of net assets of businesses we acquired, as well as the amortization period for such assets, to determine whether current events or circumstances warrant adjustments to our carrying value and/or revised estimates of useful lives. At December 31, 2001, we believed no such impairment had occurred and no reduction in estimated useful lives was warranted. On January 1, 2002, we adopted SFAS No. 141 “Business Combinations”.

SFAS No. 141 supercedes Accounting Principles Board Opinion No. 16 and requires that all transactions fitting the description of a business combination be accounted for using the purchase method and prohibits the use of the pooling of interests for all business combinations initiated after June 30, 2001. The Statement also modifies the accounting for the excess of fair value of net assets acquired as well as intangible assets acquired in a business combination. The provisions of this statement apply to all business combinations initiated after June 30, 2001, and all business combinations accounted for by the purchase method that are completed after July 1, 2001. This Statement requires disclosure of the primary reasons for a business combination and the allocation of the purchase price paid to the assets acquired and liabilities assumed by major balance sheet caption. After July 1, 2001, we completed four acquisitions and have initiated or announced four additional acquisitions. Refer to Note 3 for more detail about our acquisitions.

SFAS No. 142 “Goodwill and Other Intangible Assets” supercedes Accounting Principles Board Opinion No. 17 and requires that goodwill no longer be amortized but should be tested, at least on an annual basis, for impairment. A benchmark assessment of potential impairment must also be completed within six months of adopting SFAS No. 142. After the first six months, goodwill will be tested for impairment annually. SFAS No. 142 applies to any goodwill acquired in a business combination completed after June 30, 2001. Other intangible assets are to be amortized over their useful life and reviewed for impairment in accordance with the provisions of SFAS No. 121, “Accounting for the Impairment of Long-Lived Assets and Long-Lived Assets to be Disposed Of”. An intangible asset with an indefinite useful life can no longer be amortized until its useful life becomes determinable. This Statement requires disclosure of information about goodwill and other intangible assets in the years subsequent to their acquisition that was not previously required. Required disclosures include information about the changes in the carrying amount of goodwill from period to period and the carrying amount of intangible assets by major intangible asset class. After June 30, 2001, we completed two acquisitions, our Boswell and Stolt-Nielsen acquisitions, which resulted in the recognition of goodwill. We adopted SFAS No. 142 on January 1, 2002, and we expect that SFAS No. 142 will not have a material impact on our business, financial position or results of operations. With the adoption of SFAS No. 142, goodwill of approximately $546.7 million is no longer subject to amortization over its estimated useful life. For more information on our acquisitions, see Note 3.

Revenue Recognition

We recognize revenues for our pipeline operations based on delivery of actual volume transported or minimum obligations under take-or-pay contracts. We recognize bulk terminal transfer service revenues based on volumes loaded. We recognize liquid terminal tank rental revenue ratably over the contract period. We recognize liquid terminal through-put revenue based on volumes received or volumes delivered depending on the customer contract. Liquid terminal minimum take-or-pay revenue is recognized at the end of the contract year or contract term depending on the terms of the contract. We recognize transmix processing revenues based on volumes processed or sold, and if applicable, when title has passed. We recognize energy-related product sales revenues based on delivered quantities of product.
**Environmental Matters**

We expense or capitalize, as appropriate, environmental expenditures that relate to current operations. We expense expenditures that relate to an existing condition caused by past operations, and which do not contribute to current or future revenue generation. We do not discount liabilities to net present value and we record environmental liabilities when environmental assessments and/or remedial efforts are probable and we can reasonably estimate the costs. Generally, our making of these accruals coincides with our completion of a feasibility study or our commitment to a formal plan of action.

**Minority Interest**

Minority interest consists of the following:
- the 1.0101% general partner interest in our operating partnerships;
- the 0.5% special limited partner interest in SFPP, L.P.;
- the 33 1/3% interest in Trailblazer Pipeline Company;
- the 50% interest in Globalplex Partners, a Louisiana joint venture owned 50% and controlled by Kinder Morgan Bulk Terminals, Inc.; and
- the approximate 32% interest in MidTex Gas Storage Company, L.L.P., a Texas limited liability partnership owned approximately 68% and controlled by Kinder Morgan Texas Pipeline L.P. and its consolidated subsidiaries.

**Income Taxes**

We are not a taxable entity for federal income tax purposes. As such, we do not directly pay federal income tax. Our taxable income or loss, which may vary substantially from the net income or net loss we report in our consolidated statement of income, is includable in the federal income tax returns of each partner. The aggregate difference in the basis of our net assets for financial and tax reporting purposes cannot be readily determined as we do not have access to information about each partner's tax attributes in the Partnership.

Some of our corporate subsidiaries and corporations in which we have an equity investment do pay federal and state income taxes. Deferred income tax assets and liabilities for certain of our operations conducted through corporations are recognized for temporary differences between the assets and liabilities for financial reporting and tax purposes. Changes in tax legislation are included in the relevant computations in the period in which such changes are effective. Deferred tax assets are reduced by a valuation allowance for the amount of any tax benefit not expected to be realized.

**Comprehensive Income**

Statement of Financial Accounting Standards No. 130, “Accounting for Comprehensive Income”, requires that enterprises report a total for comprehensive income. For the year ended December 31, 2001, the only difference between net income and comprehensive income for us was the unrealized gain or loss on derivatives utilized for hedging purposes. There was no difference between net income and comprehensive income for each of the years ended December 31, 2000 and 1999. For more information on our hedging activities, see Note 14.

**Net Income Per Unit**

We compute Basic Limited Partners’ Net Income per Unit by dividing limited partner’s interest in net income by the weighted average number of units outstanding during the period. Diluted Limited Partners’ Net Income per Unit reflects the potential dilution, by application of the treasury stock method, that could occur if options to issue units were exercised, which would result in the issuance of additional units that would then share in our net income.
Risk Management Activities

We utilize energy derivatives for the purpose of mitigating our risk resulting from fluctuations in the market price of natural gas, natural gas liquids, crude oil and carbon dioxide. In addition, we enter into interest rate swap agreements for the purpose of hedging the interest rate risk associated with our fixed rate debt obligations. Prior to December 31, 2000, our accounting policy for these activities was based on a number of authoritative pronouncements including SFAS No. 80 “Accounting for Futures Contracts”. Our new policy, which is based on SFAS No. 133 “Accounting for Derivative Instruments and Hedging Activities”, became effective on January 1, 2001. See Note 14 for more information on our risk management activities.

3. Acquisitions and Joint Ventures

During 1999, 2000 and 2001, we completed the following significant acquisitions. Each of the acquisitions was accounted for under the purchase method and the assets acquired and liabilities assumed were recorded at their estimated fair market values as of the acquisition date. The preliminary amounts assigned to assets and liabilities may be adjusted during a short period following the acquisition. The results of operations from these acquisitions are included in the consolidated financial statements from the date of acquisition.

Plantation Pipe Line Company

On June 16, 1999, we acquired an additional approximate 27% interest in Plantation Pipe Line Company for approximately $124.2 million. Collectively, we now own approximately 51% of Plantation Pipe Line Company, and ExxonMobil Pipeline Company, an affiliate of ExxonMobil Corporation, owns approximately 49%. Plantation Pipe Line Company owns and operates a 3,100-mile pipeline system throughout the southeastern United States. The pipeline is a common carrier of refined petroleum products to various metropolitan areas, including Atlanta, Georgia; Charlotte, North Carolina; and the Washington, D.C. area. We do not control Plantation Pipe Line Company, and therefore, we account for our investment in Plantation under the equity method of accounting.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

<table>
<thead>
<tr>
<th>Purchase price:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$124,163</td>
</tr>
<tr>
<td>Total purchase price</td>
<td>$124,163</td>
</tr>
<tr>
<td>Allocation of purchase price:</td>
<td></td>
</tr>
<tr>
<td>Equity investments</td>
<td>$124,163</td>
</tr>
</tbody>
</table>

Transmix Operations

On September 10, 1999, we acquired transmix processing plants in Richmond, Virginia and Dorsey Junction, Maryland and other related assets from Primary Corporation. As consideration for the purchase, we paid Primary approximately $16 million in cash and 1,020,294 common units valued at approximately $14.3 million. In addition, we assumed approximately $5.8 million of liabilities.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

**Purchase price:**
- Common units issued .......................................................... $14,348
- Cash paid, including transaction costs ........................................ 15,957
- Liabilities assumed ................................................................... 5,792
- **Total purchase price** ............................................................. $36,097

**Allocation of purchase price:**
- Current assets ........................................................................... $ 4,854
- Property, plant and equipment .................................................... 31,240
- Deferred charges and other assets ............................................. 3
- **Total** .................................................................................... $36,097

*Trailblazer Pipeline Company*

Effective November 30, 1999, we acquired a 33\(\frac{1}{3}\)% interest in Trailblazer Pipeline Company for $37.6 million from Columbia Gulf Transmission Company, an affiliate of Columbia Energy Group. Trailblazer Pipeline Company is an Illinois partnership that owns and operates a 436-mile natural gas pipeline system that traverses from Colorado through southeastern Wyoming to Beatrice, Nebraska. Trailblazer Pipeline Company has a certificated capacity of 492 million cubic feet per day of natural gas. For the month of December 1999, we accounted for our 33\(\frac{1}{3}\)% interest in Trailblazer Pipeline Company under the equity method of accounting. Effective December 31, 1999, following our acquisition of an additional 33\(\frac{1}{3}\)% interest in Trailblazer Pipeline Company, which is discussed below, we included Trailblazer Pipeline Company’s activities as part of our consolidated financial statements.

On December 12, 2001, we announced that we had signed a definitive agreement to acquire the remaining 33\(\frac{1}{3}\)% ownership interest in Trailblazer Pipeline Company from Enron Trailblazer Pipeline Company for $68 million in cash. Following the acquisition, we will own 100% of Trailblazer Pipeline Company. The transaction, which is expected to close in the first quarter of 2002, is subject to standard closing conditions, as well as approvals by the court overseeing the Enron Corp. bankruptcy and by the Enron board of directors. Through capital contributions it will make to the current expansion project on the Trailblazer pipeline, CIG Trailblazer Gas Company, an affiliate of El Paso Corporation, is expected to become a 7% to 8% equity owner in Trailblazer Pipeline Company in mid-2002.

*1999 Kinder Morgan, Inc. Asset Contributions*

Effective December 31, 1999, we acquired over $935.8 million of assets from KMI. As consideration for the assets, we paid to KMI $330 million in cash and 19,620,000 common units, valued at approximately $406.3 million. In addition, we assumed $40.3 million in debt and approximately $121.6 million in liabilities. We acquired Kinder Morgan Interstate Gas Transmission LLC (formerly K N Interstate Gas Transmission Co.), a 33\(\frac{1}{3}\)% interest in Trailblazer Pipeline Company and a 49% equity interest in Red Cedar Gathering Company. The acquired interest in Trailblazer Pipeline Company, when combined with the interest purchased on November 30, 1999, gave us a 66\(\frac{2}{3}\)% ownership interest.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

**Purchase price:**
- Common units issued: $406,262
- Cash paid, including transaction costs: 367,600
- Debt assumed: 40,300
- Liabilities assumed: 121,675
- Total purchase price: $935,837

**Allocation of purchase price:**
- Current assets: $78,335
- Property, plant and equipment: 741,125
- Equity investments: 88,249
- Deferred charges and other assets: 28,128
- Total allocation: $935,837

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**Milwaukee Bulk Terminals, Inc. and Dakota Bulk Terminal, Inc.**

Effective January 1, 2000, we acquired all of the shares of the capital stock of Milwaukee Bulk Terminals, Inc. and Dakota Bulk Terminal, Inc. We paid an aggregate consideration of approximately $31.0 million, including 1,148,344 common units, approximately $0.8 million in cash and the assumption of approximately $7.0 million in liabilities. The Milwaukee terminal is located on nine acres of property leased from the Port of Milwaukee. Its major cargoes are coal and bulk de-icing salt. The Dakota terminal, located in St. Paul, Minnesota, primarily handles bulk de-icing salt and grain products.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

**Purchase price:**
- Common units issued: $23,319
- Cash paid, including transaction costs: 757
- Liabilities assumed: 6,960
- Total purchase price: $31,036

**Allocation of purchase price:**
- Current assets: $1,764
- Property, plant and equipment: 15,201
- Goodwill: 14,071
- Total allocation: $31,036

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**Kinder Morgan CO₂ Company, L.P.**

Effective April 1, 2000, we acquired the remaining 78% limited partner interest and the 2% general partner interest in Shell CO₂ Company, Ltd. from Shell for approximately $212.1 million and the assumption of approximately $37.1 million of liabilities. We renamed the limited partnership Kinder Morgan CO₂ Company, L.P., and going forward from April 1, 2000, we have included its results as part of our consolidated financial statements under our CO₂ Pipelines business segment. As is the case with all of our operating partnerships, we own a 98.9899% limited partner ownership interest in KMCO₂ and our general partner owns a direct 1.0101% general partner ownership interest.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ........................................... $212,081
- Liabilities assumed ................................................................. 37,080
- Total purchase price ............................................................. $249,161

Allocation of purchase price:
- Current assets .............................................................................. $51,870
- Property, plant and equipment ..................................................... 230,332
- Goodwill ...................................................................................... 45,751
- Equity investments .................................................................... (79,693) (a)
- Deferred charges and other assets ............................................. 901

$249,161

(a) Represents reclassification of our original 20\% equity investment in Shell CO\(_2\) Company, L.P. of ($86.7) million and our allocation of purchase price to the equity investment purchased in our acquisition of Shell CO\(_2\) Company, L.P. of $7.0 million.

Devon Energy

Effective June 1, 2000, we acquired significant interests in carbon dioxide pipeline assets and oil-producing properties from Devon Energy Production Company L.P. for $53.4 million. Included in the acquisition was an approximate 81\% equity interest in the Canyon Reef Carriers CO\(_2\) Pipeline, an approximate 71\% working interest in the SACROC oil field, and minority interests in the Sharon Ridge unit and the Reinecke unit. All of the assets and properties are located in the Permian Basin of west Texas.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ........................................... $53,435
- Total purchase price ................................................................. $53,435

Allocation of purchase price:
- Property, plant and equipment ..................................................... $53,435

$53,435

Buckeye Refining Company, LLC

On October 25, 2000, we acquired Kinder Morgan Transmix, LLC, formerly Buckeye Refining Company, LLC, which owns and operates transmix processing plants in Indianola, Pennsylvania and Wood River, Illinois and other related transmix assets. As consideration for the purchase, we paid Buckeye approximately $37.3 million for property, plant and equipment plus approximately $8.4 million for net working capital and other items. We also assumed approximately $11.5 million of liabilities.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ........................................ $45,696
- Liabilities assumed ................................................................. 11,462
- Total purchase price ............................................................. $57,158

Allocation of purchase price:
- Current assets ........................................................................ $19,862
- Property, plant and equipment ............................................... 37,289
- Deferred charges and other assets ......................................... 7
- $57,158

_Cochin Pipeline_

Effective November 3, 2000, we acquired from NOVA Chemicals Corporation an undivided 32.5% interest in the Cochin Pipeline System for approximately $120.5 million. On June 20, 2001, we acquired an additional 2.3% ownership interest in the Cochin Pipeline System from Shell Canada Limited for approximately $8.0 million. We now own approximately 34.8% of the Cochin Pipeline System and the remaining interests are owned by subsidiaries of BP Amoco, Conoco and NOVA Chemicals. We record our proportional share of joint venture revenues and expenses and cost of joint venture assets as part of our Products Pipelines business segment.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ........................................ $128,589
- Total purchase price ............................................................. $128,589

Allocation of purchase price:
- Property, plant and equipment ............................................... $128,589
- $128,589

Effective December 31, 2001, we purchased an additional 10% ownership interest in the Cochin Pipeline System from NOVA Chemicals Corporation for approximately $29 million in cash. We now own approximately 44.8% of the Cochin Pipeline System. We allocated the purchase price to property, plant and equipment in January 2002.

_Delta Terminal Services LLC_

Effective December 1, 2000, we acquired all of the shares of the capital stock of Delta Terminal Services LLC, formerly Delta Terminal Services, Inc., for approximately $114.1 million and the assumption of approximately $22.5 million of liabilities. The acquisition includes two liquid bulk storage terminals in New Orleans, Louisiana and Cincinnati, Ohio.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase price</td>
<td></td>
</tr>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$114,112</td>
</tr>
<tr>
<td>Liabilities assumed</td>
<td>22,496</td>
</tr>
<tr>
<td>Total purchase price</td>
<td>$136,608</td>
</tr>
<tr>
<td>Allocation of purchase price</td>
<td></td>
</tr>
<tr>
<td>Current assets</td>
<td>$ 1,137</td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td>70,189</td>
</tr>
<tr>
<td>Goodwill</td>
<td>65,245</td>
</tr>
<tr>
<td>Deferred charges and other assets</td>
<td>37</td>
</tr>
<tr>
<td>Total Purchase Price</td>
<td>$136,608</td>
</tr>
</tbody>
</table>

**MKM Partners, L.P.**

On December 28, 2000, we announced that KMCO2 had entered into a definitive agreement to form a joint venture with Marathon Oil Company in the southern Permian Basin of west Texas. The joint venture holds a nearly 13% interest in the SACROC unit and a 49.9% interest in the Yates Field unit. The joint venture was formed on January 1, 2001 and named MKM Partners, L.P. As of December 31, 2000, we paid $34.2 million plus committed 30 billion cubic feet of carbon dioxide for our 7.5% interest in the Yates field unit. In January 2001, we contributed our interest in the Yates field unit together with an approximate 2% interest in the SACROC unit in return for a 15% interest in the joint venture. In January 2001, Marathon Oil Company purchased an approximate 11% interest in the SACROC unit from KMCO2 for $6.2 million. Marathon Oil Company then contributed this interest in the SACROC unit and its 42.4% interest in the Yates field unit for an 85% interest in the joint venture. Going forward from January 1, 2001, we accounted for this investment under the equity method of accounting.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase price</td>
<td></td>
</tr>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$34,163</td>
</tr>
<tr>
<td>Total purchase price</td>
<td>$34,163</td>
</tr>
<tr>
<td>Allocation of purchase price</td>
<td></td>
</tr>
<tr>
<td>Equity investments</td>
<td>$34,163</td>
</tr>
</tbody>
</table>

**2000 Kinder Morgan, Inc. Asset Contributions**

Effective December 31, 2000, we acquired $621.7 million of assets from KMI. As consideration for these assets, we paid to KMI $192.7 million in cash and approximately $156.3 million in units, consisting of 1,280,000 common units and 5,313,400 class B units. We also assumed liabilities of approximately $272.7 million. We acquired Kinder Morgan Texas Pipeline, L.P. and MidCon NGL Corp. (both of which were converted to single-member limited liability companies), the Casper and Douglas natural gas gathering and processing systems, a 50% interest in Coyote Gas Treating, LLC and a 25% interest in Thunder Creek Gas Services, LLC.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Common and Class B units issued ........................................... $156,305
- Cash paid, including transaction costs ................................. 192,677
- Liabilities assumed ............................................................. 272,718
- Total purchase price ......................................................... $621,700

Allocation of purchase price:
- Current assets ................................................................. $255,320
- Property, plant and equipment ........................................... 137,145
- Intangible-leasehold Value ................................................. 179,390
- Equity investments ........................................................... 45,225
- Deferred charges and other assets ...................................... 4,620
- $621,700

**Colton Transmix Processing Facility**

Effective December 31, 2000, we acquired the remaining 50% interest in the Colton Transmix Processing Facility from Duke Energy Merchants for approximately $11.2 million and the assumption of approximately $1.8 million of liabilities. We now own 100% of the Colton facility. Prior to our acquisition of the controlling interest in the Colton facility, we accounted for our ownership interest in the Colton facility under the equity method of accounting.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ................................. $11,233
- Liabilities assumed ............................................................. 1,788
- Total purchase price ......................................................... $13,021

Allocation of purchase price:
- Current assets ................................................................. $ 4,465
- Property, plant and equipment ........................................... 8,556
- $13,021

**GATX Domestic Pipelines and Terminals Businesses**

During the first quarter of 2001, we acquired GATX Corporation’s domestic pipeline and terminal businesses. The acquisition included:

- KMLT (formerly GATX Terminals Corporation), effective January 1, 2001;
- Central Florida Pipeline LLC (formerly Central Florida Pipeline Company), effective January 1, 2001; and

KMLT’s assets includes 12 terminals, located across the United States, which store approximately 35.6 million barrels of refined petroleum products and chemicals. Five of the terminals are included in our Terminals business segment, and the remaining assets are included in our Products Pipelines business segment. Central Florida Pipeline LLC consists of a 195-mile pipeline transporting refined petroleum
products from Tampa to the growing Orlando, Florida market. CALNEV Pipe Line LLC consists of a
550-mile refined petroleum products pipeline originating in Colton, California and extending into the
growing Las Vegas, Nevada market. The pipeline interconnects in Colton with our Pacific operations' West
Line pipeline segment. Our purchase price was approximately $1,231.6 million, consisting of $975.4 million
in cash, $134.8 million in assumed debt and $121.4 million in assumed liabilities.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in
thousands):

<table>
<thead>
<tr>
<th>Purchase price:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$ 975,428</td>
</tr>
<tr>
<td>Debt assumed</td>
<td>134,746</td>
</tr>
<tr>
<td>Liabilities assumed</td>
<td>121,436</td>
</tr>
<tr>
<td>Total purchase price</td>
<td>$1,231,610</td>
</tr>
</tbody>
</table>

Allocation of purchase price:

| Current assets | $ 32,364 |
| Property, plant and equipment | 927,344 |
| Deferred charges and other assets | 4,784 |
| Goodwill | 267,118 |

$1,231,610

Pinney Dock & Transport LLC

Effective March 1, 2001, we acquired all of the shares of the capital stock of Pinney Dock &
Transport LLC, formerly Pinney Dock & Transport Company, for approximately $52.5 million. The
acquisition includes a bulk product terminal located in Ashtabula, Ohio on Lake Erie. The facility handles
iron ore, titanium ore, magnetite and other aggregates. Our purchase price consisted of approximately
$41.7 million in cash and approximately $10.8 million in assumed liabilities.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in
thousands):

<table>
<thead>
<tr>
<th>Purchase price:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$41,674</td>
</tr>
<tr>
<td>Liabilities assumed</td>
<td>10,875</td>
</tr>
<tr>
<td>Total purchase price</td>
<td>$52,549</td>
</tr>
</tbody>
</table>

Allocation of purchase price:

| Current assets | $ 1,970 |
| Property, plant and equipment | 32,467 |
| Deferred charges and other assets | 487 |
| Goodwill | 17,625 |

$52,549

Vopak

Effective July 10, 2001, we acquired certain bulk terminal businesses, which were converted or
merged into six single-member limited liability companies, from Koninklijke Vopak N.V. (Royal Vopak)
of The Netherlands. Acquired assets included four bulk terminals. Two of the terminals are located in
Tampa, Florida and the other two are located in Fernandina Beach, Florida and Chesapeake, Virginia. As
a result of the acquisition, our bulk terminals portfolio gained entry into the Florida market. Our purchase
price was approximately $44.3 million, consisting of approximately $43.6 million in cash and approximately $0.7 million in assumed liabilities.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

<table>
<thead>
<tr>
<th>Purchase price:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$ 43,622</td>
</tr>
<tr>
<td>Liabilities assumed</td>
<td>700</td>
</tr>
<tr>
<td>Total purchase price</td>
<td><strong>$ 44,322</strong></td>
</tr>
<tr>
<td>Allocation of purchase price:</td>
<td></td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td><strong>$ 44,322</strong></td>
</tr>
</tbody>
</table>

### Kinder Morgan Texas Pipeline

Effective July 18, 2001, we acquired, from an affiliate of Occidental Petroleum Corporation, Kinder Morgan Texas Pipeline, L.P., a partnership that owns a natural gas pipeline system in the State of Texas. Prior to our acquisition of this natural gas pipeline system, these assets were leased and operated by Kinder Morgan Texas Pipeline, L.P., a business unit included in our Natural Gas Pipelines business segment. As a result of this acquisition, we will be released from lease payments of $40 million annually from 2002 through 2005 and $30 million annually from 2006 through 2026. The acquisition included 2,600 miles of pipeline that primarily transports natural gas from south Texas and the Texas Gulf Coast to the greater Houston/Beaumont area. In addition, we signed a five-year agreement to supply approximately 90 billion cubic feet of natural gas to chemical facilities owned by Occidental affiliates in the Houston area. Our purchase price was approximately $326.1 million and the entire cost was allocated to property, plant and equipment.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

<table>
<thead>
<tr>
<th>Purchase price:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash paid, including transaction costs</td>
<td>$359,059</td>
</tr>
<tr>
<td>Release SFAS No. 13 deferred credit previously held</td>
<td>(32,918)</td>
</tr>
<tr>
<td>Total purchase price</td>
<td><strong>$326,141</strong></td>
</tr>
<tr>
<td>Allocation of purchase price:</td>
<td></td>
</tr>
<tr>
<td>Property, plant and equipment</td>
<td><strong>$326,141</strong></td>
</tr>
</tbody>
</table>

Note: These assets were previously leased from a third party under an operating lease. The released statement of Financial Accounting Standards No. 13, “Accounting for Leases” deferred credit relates to a deferred credit accumulated to spread non-straight line operating lease rentals over the period expected to benefit from those rentals.

### The Boswell Oil Company

Effective August 31, 2001, we acquired from The Boswell Oil Company three terminals located in Cincinnati, Ohio, Pittsburgh, Pennsylvania and Vicksburg, Mississippi. The Cincinnati and Pittsburgh terminals handle both liquids and dry-bulk materials. The Vicksburg terminal is a break-bulk facility, primarily handling paper and steel products. As a result of the acquisition, we continued the expansion of our bulk terminal businesses and entered new markets. Our purchase price was approximately $22.2 million, consisting of approximately $18.1 million in cash, a $3.0 million one-year note payable and approximately $1.1 million in assumed liabilities.
Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ......................... $18,035
- Note payable .................................................... 3,000
- Liabilities assumed .............................................. 1,115
- Total purchase price ........................................... $22,150

Allocation of purchase price:
- Current assets .................................................... $ 1,690
- Property, plant and equipment ................................ 9,867
- Intangibles-Contract Rights .................................. 4,000
- Goodwill .......................................................... 6,593
- $22,150

The $6.6 million of goodwill was assigned to our Terminals business segment and the entire amount is expected to be deductible for tax purposes.

Stolt-Nielsen

In November 2001, we acquired certain liquids terminals in Chicago, Illinois and Perth Amboy, New Jersey from Stolthaven Perth Amboy Inc., Stolthaven Chicago Inc. and Stolt-Nielsen Transportation Group, Ltd. As a result of the acquisition, we expanded our liquids terminals businesses into strategic markets. The Perth Amboy facility provides liquid chemical and petroleum storage and handling, as well as dry-bulk handling of salt and aggregates, with liquid capacity exceeding 2.3 million barrels annually. We closed on the Perth Amboy, New Jersey portion of this transaction on November 8, 2001. The Chicago terminal handles a wide variety of liquid chemicals with a working capacity in excess of 0.7 million barrels annually. We closed on the Chicago, Illinois portion of this transaction on November 29, 2001. Our purchase price was approximately $69.8 million, consisting of approximately $44.8 million in cash and $25.0 million in assumed debt.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

Purchase price:
- Cash paid, including transaction costs ......................... $44,838
- Debt assumed ..................................................... 25,000
- Total purchase price ........................................... $69,838

Allocation of purchase price:
- Property, plant and equipment ................................ $69,763
- Goodwill .......................................................... 75
- $69,838

The $0.1 million of goodwill was assigned to our Terminals business segment and the entire amount is expected to be deductible for tax purposes.

Snyder and Diamond M Plants

On November 14, 2001, we announced that KMCO₂ had purchased Mission Resources Corporation's interest in the Snyder Gasoline Plant and Diamond M Gas Plant. In December 2001, KMCO₂ purchased Torch E&P Company's interest in the Snyder Gasoline Plant and entered into a definitive agreement to
purchase Torch’s interest in the Diamond M Gas Plant. As of December 31, 2001, we have paid approximately $14.7 million for these interests. Final purchase price adjustments should be made in the first quarter of 2002. All of these assets are located in the Permian Basin of west Texas. As a result of the acquisition, we have increased our ownership interests in both plants, each of which process gas produced by the SACROC unit.

Our purchase price and the allocation to assets acquired and liabilities assumed was as follows (in thousands):

**Purchase price:**
- Cash paid, including transaction costs ........................................... $14,700
- Total purchase price .............................................................................. $14,700

**Allocation of purchase price:**
- Property, plant and equipment ............................................................... $14,700

**Pro Forma Information**

The following summarized unaudited Pro Forma Consolidated Income Statement information for the twelve months ended December 31, 2001 and 2000, assumes the 2001 and 2000 acquisitions and joint ventures had occurred as of January 1, 2000. We have prepared these unaudited Pro Forma financial results for comparative purposes only. These unaudited Pro Forma financial results may not be indicative of the results that would have occurred if we had completed the 2001 and 2000 acquisitions and joint ventures as of January 1, 2000 or the results which will be attained in the future. Amounts presented below are in thousands, except for the per unit amounts:

<table>
<thead>
<tr>
<th>Pro Forma Year Ended December 31</th>
<th>2001 (Unaudited)</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$3,028,543</td>
<td>$3,295,040</td>
</tr>
<tr>
<td>Operating Income</td>
<td>592,668</td>
<td>537,561</td>
</tr>
<tr>
<td>Income before extraordinary charge</td>
<td>501,153</td>
<td>469,609</td>
</tr>
<tr>
<td>Net Income</td>
<td>484,521</td>
<td>448,201</td>
</tr>
<tr>
<td>Basic and diluted Limited Partners’ Income per unit before extraordinary charge</td>
<td>$ 1.56</td>
<td>$ 1.38</td>
</tr>
<tr>
<td>Basic and diluted Limited Partners’ Net Income per unit</td>
<td>$ 1.56</td>
<td>$ 1.38</td>
</tr>
</tbody>
</table>

**Acquisitions Subsequent to December 31, 2001**

On December 12, 2001, we announced that we had signed a definitive agreement to acquire the remaining 33 1/3% ownership interest in Trailblazer Pipeline Company from Enron Trailblazer Pipeline Company for $68 million in cash. Following the acquisition, we will own 100% of Trailblazer Pipeline Company. The transaction, which is expected to close in the first quarter of 2002, is subject to standard closing conditions, as well as approvals by the court overseeing the Enron Corp. bankruptcy and by the Enron board of directors. Through capital contributions it will make to the current expansion project on the Trailblazer pipeline, CIG Trailblazer Gas Company, an affiliate of El Paso Corporation, is expected to become a 7% to 8% equity owner in Trailblazer Pipeline Company in mid-2002.

On December 17, 2001, we announced that we had entered into a definitive agreement to purchase Tejas Gas, LLC, a wholly owned subsidiary of InterGen (North America), Inc., for approximately $750 million in cash. Tejas Gas, LLC is a 3,400-mile natural gas intrastate pipeline system that extends from south Texas along the Mexico border and the Texas Gulf Coast to near the Louisiana border and
north from near Houston to east Texas. InterGen is a joint venture owned by affiliates of the Royal Dutch/Shell Group of Companies and Bechtel Enterprises Holding, Inc. The transaction is subject to standard closing conditions including receipt of certain regulatory and third party approvals. It is expected to close in the first quarter of 2002.

On February 4, 2002, we announced two acquisitions and a major expansion program, both within our Terminals business segment. Together, the investments represent approximately $43 million. The purchases included Pittsburgh, Pennsylvania based Laser Materials Services LLC, operator of 59 transload facilities in 18 states, and a 66⅓% interest in International Marine Terminals Partnership (IMT), which operates a bulk terminal site in Port Sulphur, Louisiana. The expansion project, which is being carried out at our Carteret, New Jersey, liquids terminal, will add 400,000 barrels of storage (6% of current storage capacity) within 2002.

4. Gain on Sale of Equity Interest, Net of Special Charges

During the third quarter of 1999, we completed the sale of our partnership interest in the Mont Belvieu fractionation facility for approximately $41.8 million. We recognized a gain of $14.1 million on the sale and included that gain as part of our Natural Gas Pipelines business segment. Offsetting the gain were charges of approximately $3.6 million relating to our write-off of abandoned project costs, primarily within our Products Pipelines business segment, and a charge of $0.4 million relating to prior years' over-billed storage tank lease fees, also within our Products Pipelines business segment.

5. Income Taxes

Components of the income tax provision applicable to continuing operations for federal and state taxes are as follows (in thousands):

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Taxes currently payable:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal</td>
<td>$ 9,058</td>
<td>$10,612</td>
<td>$8,169</td>
</tr>
<tr>
<td>State</td>
<td>1,192</td>
<td>1,416</td>
<td>1,002</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>10,250</td>
<td>12,028</td>
<td>9,171</td>
</tr>
<tr>
<td><strong>Taxes deferred:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal</td>
<td>5,366</td>
<td>1,627</td>
<td>583</td>
</tr>
<tr>
<td>State</td>
<td>757</td>
<td>279</td>
<td>72</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>6,123</td>
<td>1,906</td>
<td>655</td>
</tr>
<tr>
<td><strong>Total tax provision</strong></td>
<td>$16,373</td>
<td>$13,934</td>
<td>$9,826</td>
</tr>
<tr>
<td><strong>Effective tax rate</strong></td>
<td>3.5%</td>
<td>4.8%</td>
<td>5.0%</td>
</tr>
</tbody>
</table>

98
The difference between the statutory federal income tax rate and our effective income tax rate is summarized as follows:

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
</tr>
<tr>
<td>Federal income tax rate</td>
</tr>
<tr>
<td>Increase (decrease) as a result of:</td>
</tr>
<tr>
<td>Partnership earnings not subject to tax</td>
</tr>
<tr>
<td>Corporate subsidiary earnings subject to tax</td>
</tr>
<tr>
<td>Income tax expense attributable to corporate equity earnings</td>
</tr>
<tr>
<td>State taxes</td>
</tr>
<tr>
<td>Other</td>
</tr>
<tr>
<td>Effective tax rate</td>
</tr>
</tbody>
</table>

Deferred tax assets and liabilities result from the following (in thousands):

<table>
<thead>
<tr>
<th>December 31,</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
</tr>
<tr>
<td>Deferred tax assets:</td>
</tr>
<tr>
<td>State taxes</td>
</tr>
<tr>
<td>Book accruals</td>
</tr>
<tr>
<td>Net Operating Loss/Alternative minimum tax credits</td>
</tr>
<tr>
<td>Total deferred tax assets</td>
</tr>
<tr>
<td>Deferred tax liabilities:</td>
</tr>
<tr>
<td>Property, plant and equipment</td>
</tr>
<tr>
<td>Total deferred tax liabilities</td>
</tr>
<tr>
<td>Net deferred tax liabilities</td>
</tr>
</tbody>
</table>

We had available, at December 31, 2001, approximately $1.1 million of alternative minimum tax credit carryforwards, which are available indefinitely, and $1.9 million of net operating loss carryforwards, which will expire between the years 2002 and 2018. We believe it is more likely than not that the net operating loss carryforwards will be utilized prior to their expiration; therefore, no valuation allowance is necessary.
6. Property, Plant and Equipment

Property, plant and equipment consists of the following (in thousands):

<table>
<thead>
<tr>
<th></th>
<th>December 31,</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2001</td>
</tr>
<tr>
<td>Natural gas, liquids and carbon dioxide pipelines</td>
<td>$2,246,930</td>
</tr>
<tr>
<td>Natural gas, liquids and carbon dioxide pipeline station equip.</td>
<td>2,168,924</td>
</tr>
<tr>
<td>Coal and bulk tonnage transfer, storage and services</td>
<td>214,040</td>
</tr>
<tr>
<td>Natural gas and transmix processing</td>
<td>97,155</td>
</tr>
<tr>
<td>Land and land right-of-way</td>
<td>283,878</td>
</tr>
<tr>
<td>Construction work in process</td>
<td>217,245</td>
</tr>
<tr>
<td>Other</td>
<td></td>
</tr>
<tr>
<td>Total cost</td>
<td>5,384,624</td>
</tr>
<tr>
<td>Accumulated depreciation and depletion</td>
<td>(302,012)</td>
</tr>
<tr>
<td></td>
<td>$5,082,612</td>
</tr>
</tbody>
</table>

Depreciation and depletion expense charged against property, plant and equipment consists of the following (in thousands):

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Depreciation and depletion expense</td>
<td>$126,641</td>
<td>$79,740</td>
<td>$44,553</td>
</tr>
</tbody>
</table>

7. Investments

Our significant equity investments at December 31, 2001 consisted of:

- Plantation Pipe Line Company (51%);
- Red Cedar Gathering Company (49%);
- Thunder Creek Gas Services, LLC (25%);
- Coyote Gas Treating, LLC (Coyote Gulch) (50%);
- Cortez Pipeline Company (50%);
- MKM Partners, L.P. (15%); and
- Heartland Pipeline Company (50%).

On June 16, 1999, we acquired an additional approximate 27% interest in Plantation Pipe Line Company. As a result, we now own approximately 51% of Plantation Pipe Line Company, and an affiliate of ExxonMobil owns the remaining approximate 49%. Each investor has an equal number of directors on Plantation’s board of directors, and board approval is required for certain corporate actions that are considered participating rights. Therefore, we do not control Plantation Pipe Line Company, and we account for our investment under the equity method of accounting.

On April 1, 2000, we acquired the remaining 80% ownership interest in Shell CO2 Company, Ltd. and renamed the entity Kinder Morgan CO2 Company, L.P. (KMCO2). On December 31, 2000, we acquired the remaining 50% ownership interest in the Colton Transmix Processing Facility. Due to these acquisitions, we no longer report these two investments under the equity method of accounting. In addition, we had an equity investment in Trailblazer Pipeline Company (33⅓%) for one month of 1999 and had an equity interest in Mont Belvieu Associates through two quarters of 1999. We sold our equity interest in Mont Belvieu Associates in the third quarter of 1999 and acquired an additional 33⅓% interest in Trailblazer Pipeline Company effective December 31, 1999.
On December 28, 2000, we announced that KMCO\textsubscript{2} had entered into a definitive agreement to form a joint venture with Marathon Oil Company in the southern Permian Basin of west Texas. The joint venture consists of a nearly 13% interest in the SACROC unit and a 49.9% interest in the Yates oil field. The joint venture was formed on January 1, 2001 and named MKM Partners, L.P. As of December 31, 2000, we paid $34.2 million plus committed 30 billion cubic feet of carbon dioxide for our 7.5% interest in the Yates oil field. In January 2001, we contributed our interest in the Yates oil field together with an approximate 2% interest in the SACROC unit in return for a 15% interest in the joint venture. In January 2001, Marathon Oil Company purchased an approximate 11% interest in the SACROC unit from KMCO\textsubscript{2} for $6.2 million. Marathon Oil Company then contributed this interest in the SACROC unit and its 42.4% interest in the Yates oil field for an 85% interest in the joint venture. Going forward from January 1, 2001, we have accounted for this investment under the equity method.

We acquired our investment in Cortez Pipeline Company as part of our KMCO\textsubscript{2} acquisition and we acquired our investments in Coyote Gas Treating, LLC and Thunder Creek Gas Services, LLC from KMI on December 31, 2000.

Please refer to Notes 3 and 4 for more information.

Our total equity investments consisted of the following (in thousands):

<table>
<thead>
<tr>
<th>Investment</th>
<th>December 31, 2001</th>
<th>December 31, 2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plantation Pipe Line Company</td>
<td>$217,473</td>
<td>$223,627</td>
</tr>
<tr>
<td>Red Cedar Gathering Company</td>
<td>99,484</td>
<td>96,388</td>
</tr>
<tr>
<td>MKM Partners, L.P.</td>
<td>58,633</td>
<td>—</td>
</tr>
<tr>
<td>Thunder Creek Gas Services, LLC</td>
<td>30,159</td>
<td>27,625</td>
</tr>
<tr>
<td>Coyote Gas Treating, LLC</td>
<td>16,323</td>
<td>17,000</td>
</tr>
<tr>
<td>Cortez Pipeline Company</td>
<td>9,599</td>
<td>9,559</td>
</tr>
<tr>
<td>Heartland Pipeline Company</td>
<td>5,608</td>
<td>6,025</td>
</tr>
<tr>
<td>All Others</td>
<td>3,239</td>
<td>2,658</td>
</tr>
<tr>
<td>Total Equity Investments</td>
<td>$440,518</td>
<td>$382,882</td>
</tr>
<tr>
<td>Investment in oil and gas assets to be contributed to joint venture</td>
<td>—</td>
<td>34,163</td>
</tr>
<tr>
<td>Total Investments</td>
<td>$440,518</td>
<td>$417,045</td>
</tr>
</tbody>
</table>
Our earnings from equity investments were as follows (in thousands):

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plantation Pipe Line Company</td>
<td>$25,314</td>
<td>$31,509</td>
<td>$22,510</td>
</tr>
<tr>
<td>Cortez Pipeline Company</td>
<td>25,694</td>
<td>17,219</td>
<td>—</td>
</tr>
<tr>
<td>Red Cedar Gathering Company</td>
<td>18,814</td>
<td>16,110</td>
<td>—</td>
</tr>
<tr>
<td>MKM Partners, L.P.</td>
<td>8,304</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Shell CO2 Company, Ltd.</td>
<td>—</td>
<td>3,625</td>
<td>14,500</td>
</tr>
<tr>
<td>Colton Transmix Processing Facility</td>
<td>—</td>
<td>1,815</td>
<td>1,531</td>
</tr>
<tr>
<td>Heartland Pipeline Company</td>
<td>882</td>
<td>1,581</td>
<td>1,571</td>
</tr>
<tr>
<td>Coyote Gas Treating, LLC</td>
<td>2,115</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Thunder Creek Gas Services, LLC</td>
<td>1,629</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Mont Belvieu Associates</td>
<td>—</td>
<td>—</td>
<td>2,500</td>
</tr>
<tr>
<td>Trailblazer Pipeline Company</td>
<td>—</td>
<td>(24)</td>
<td>284</td>
</tr>
<tr>
<td>All Others</td>
<td>2,082</td>
<td>(232)</td>
<td>22</td>
</tr>
<tr>
<td>Total</td>
<td>$84,834</td>
<td>$71,603</td>
<td>$42,918</td>
</tr>
<tr>
<td>Amortization of excess costs</td>
<td>$(9,011)</td>
<td>$(8,195)</td>
<td>$(4,254)</td>
</tr>
</tbody>
</table>

Summarized combined unaudited financial information for our significant equity investments is reported below (in thousands; amounts represent 100% of investee financial information, not our pro rata portion):

**Income Statement**

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$449,502</td>
<td>$399,335</td>
<td>$344,017</td>
</tr>
<tr>
<td>Costs and expenses</td>
<td>280,364</td>
<td>276,000</td>
<td>244,515</td>
</tr>
<tr>
<td>Earnings before extraordinary items</td>
<td>169,138</td>
<td>123,335</td>
<td>99,502</td>
</tr>
<tr>
<td>Net income</td>
<td>169,138</td>
<td>123,335</td>
<td>99,502</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year Ended December 31,</th>
<th>2001</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$449,502</td>
<td>$399,335</td>
</tr>
<tr>
<td>Costs and expenses</td>
<td>280,364</td>
<td>276,000</td>
</tr>
<tr>
<td>Earnings before extraordinary items</td>
<td>169,138</td>
<td>123,335</td>
</tr>
<tr>
<td>Net income</td>
<td>169,138</td>
<td>123,335</td>
</tr>
</tbody>
</table>

**Balance Sheet**

<table>
<thead>
<tr>
<th>December 31,</th>
<th>2001</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>$101,015</td>
<td>$117,050</td>
</tr>
<tr>
<td>Non-current assets</td>
<td>1,079,054</td>
<td>665,435</td>
</tr>
<tr>
<td>Current liabilities</td>
<td>75,722</td>
<td>92,027</td>
</tr>
<tr>
<td>Non-current liabilities</td>
<td>559,454</td>
<td>576,278</td>
</tr>
<tr>
<td>Partners’/owners’ equity</td>
<td>544,893</td>
<td>114,180</td>
</tr>
</tbody>
</table>

### 8. Intangibles

Our intangible assets include acquired goodwill, lease value, contracts and agreements. We acquired our 2000 intangible lease value as part of our acquisition of Kinder Morgan Texas Pipeline, L.P. on December 31, 2000 from KMI. In our July 2001 acquisition of K M Texas Pipeline, L.P., we acquired the leased pipeline asset from Occidental Petroleum and our operating lease was terminated. We allocated the balance of the KMTP intangible lease value between goodwill and property.

All of our intangible assets having definite lives are being amortized on a straight-line basis over their estimated useful lives. As of December 31, 2001, goodwill was being amortized over a period of 40 years.
Intangible assets consisted of the following (in thousands):

<table>
<thead>
<tr>
<th></th>
<th>December 31, 2001</th>
<th>December 31, 2000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goodwill</td>
<td>$566,633</td>
<td>$162,271</td>
</tr>
<tr>
<td>Accumulated amortization</td>
<td>(19,899)</td>
<td>(4,201)</td>
</tr>
<tr>
<td></td>
<td>$546,734</td>
<td>$158,070</td>
</tr>
<tr>
<td>Lease value</td>
<td>6,124</td>
<td>185,982</td>
</tr>
<tr>
<td>Contracts and other</td>
<td>10,739</td>
<td>1,861</td>
</tr>
<tr>
<td>Accumulated amortization</td>
<td>(200)</td>
<td>(608)</td>
</tr>
<tr>
<td>Other intangibles, net</td>
<td>16,663</td>
<td>187,235</td>
</tr>
<tr>
<td>Total intangibles, net</td>
<td>$563,397</td>
<td>$345,305</td>
</tr>
</tbody>
</table>

Amortization expense consists of the following (in thousands):

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amortization expense</td>
<td>$15,436</td>
<td>$2,890</td>
<td>$1,916</td>
</tr>
</tbody>
</table>

9. Debt

Our debt and credit facilities as of December 31, 2001, consist primarily of:

- $200 million of Floating Rate Senior Notes due March 22, 2002;
- an $85.2 million unsecured two-year credit facility due June 29, 2003 (our subsidiary Trailblazer Pipeline Company is the obligor on the facility);
- a $750 million unsecured 364-day credit facility due October 23, 2002;
- a $300 million unsecured five-year credit facility due September 29, 2004;
- $200 million of 8.00% Senior Notes due March 15, 2005;
- $250 million of 6.30% Senior Notes due February 1, 2009;
- $250 million of 7.50% Senior Notes due November 1, 2010;
- $700 million of 6.75% Senior Notes due March 15, 2011;
- $25 million of New Jersey Economic Development Revenue Refunding Bonds due January 15, 2018 (our subsidiary, Kinder Morgan Liquids Terminals LLC, is the obligor on the bonds);
- $23.7 million of tax-exempt bonds due 2024 (our subsidiary, Kinder Morgan Operating L.P. “B”, is the obligor on the bonds);
- $300 million of 7.40% Senior Notes due March 15, 2031;
- $79.6 million of Series F First Mortgage Notes due December 2004 (our subsidiary, SFPP, L.P. is the obligor on the notes);
- $87.9 million of Industrial Revenue Bonds with final maturities ranging from September 2019 to December 2024 (our subsidiary, Kinder Morgan Liquids Terminals LLC, is the obligor on the bonds);
- $35 million of 7.84% Senior Notes, with a final maturity of July 2008 (our subsidiary, Central Florida Pipe Line LLC, is the obligor on the notes); and
- a $900 million short-term commercial paper program.
None of our debt or credit facilities are subject to payment acceleration as a result of any change to our credit ratings. Our short-term debt at December 31, 2001, consisted of:

- $590.5 million of commercial paper borrowings;
- $200.0 million under our Floating Rate Senior Notes due March 22, 2002;
- $42.5 million under the SFPP 10.7% First Mortgage Notes; and
- $3.5 million in other borrowings.

Based on prior successful short-term debt refinancings and current market conditions, we intend and have the ability to refinance $276.3 million of our short-term debt on a long-term basis under our unsecured five-year credit facility, and we do not anticipate any liquidity problems.

**Credit Facilities**

On September 29, 1999, our $325 million credit facility was replaced with a $300 million unsecured five-year credit facility expiring in September 2004 and a $300 million unsecured 364-day credit facility. We recorded an extraordinary charge of $2.6 million related to the retirement of our $325 million credit facility. Our 364-day credit facility expired on September 29, 2000 and was extended until October 25, 2000. On October 25, 2000, the facility was replaced with a new $600 million unsecured 364-day credit facility expiring on October 25, 2001. The outstanding balance under our 364-day credit facility was $582 million at December 31, 2000.

During the first quarter of 2001, we obtained a third unsecured credit facility, in the amount of $1.1 billion, expiring on December 31, 2001. The terms of this credit facility were substantially similar to the terms of the other two facilities. Upon issuance of additional senior notes on March 12, 2001, this short-term credit facility was reduced to $500 million. During the second quarter of 2001, we terminated our $500 million credit facility, which was scheduled to expire on December 31, 2001. On October 25, 2001, our 364-day credit facility expired and we obtained a new $750 million unsecured 364-day credit facility. The terms of this credit facility are substantially similar to the terms of the expired facility. No borrowings were outstanding under our 364-day credit facility at December 31, 2001.

On August 11, 2000, we refinanced the outstanding balance under SFPP, L.P.’s secured credit facility with a $175.0 million borrowing under our five-year credit facility. The outstanding balance under our five-year credit facility was $207.6 million at December 31, 2000. No borrowings were outstanding under our five-year credit facility at December 31, 2001.

Our two credit facilities are with a syndicate of financial institutions. First Union National Bank is the administrative agent under the agreements. Interest on our credit facilities accrues at our option at a floating rate equal to either:

- First Union National Bank’s base rate (but not less than the Federal Funds Rate, plus 0.5%); or
- LIBOR, plus a margin, which varies depending upon the credit rating of our long-term senior unsecured debt.

Our five-year credit facility also permits us to obtain bids for fixed rate loans from members of the lending syndicate. The weighted average interest rate on our borrowings under our credit facilities was 6.1531% during 2001 and 6.8987% during 2000.

The amount available for borrowing under our credit facilities are reduced by a $23.7 million letter of credit that supports Kinder Morgan Operating L.P. “B”’s tax-exempt bonds and our outstanding commercial paper borrowings.

We intend to secure promptly after the date of this document an additional $750 million credit facility to back-up an increase in our commercial paper program to $1.8 billion to fund the Tejas acquisition. We expect to terminate this facility once we have issued debt and/or equity to permanently finance the
acquisition. At that time, our commercial paper capacity will be reduced to $1.05 billion. We expect to increase the debt to EBITDA ratio allowed by our credit facilities to 4.25 to 1 through June 30, 2002.

**Senior Notes**

Under an indenture dated March 22, 2000, we completed a private placement of $200 million of floating rate notes due March 22, 2002 and $200 million of 8.0% notes due March 15, 2005. On May 31, 2000, we exchanged these notes with substantially identical notes that were registered under the Securities Act of 1933. The proceeds from this offering, net of underwriting discounts, were $397.9 million. The proceeds from the issuance of these notes were used to reduce our outstanding commercial paper. At December 31, 2001, the interest rate on our floating rate notes was 3.1025%.

On November 8, 2000, we closed a private placement of $250 million of 7.5% notes due November 1, 2010. On March 28, 2001, we exchanged these notes with substantially identical notes that were registered under the Securities Act of 1933. The proceeds from this offering, net of underwriting discounts, were $246.8 million. These proceeds were used to reduce our outstanding commercial paper.

On March 12, 2001, we closed a public offering of $1.0 billion in principal amount of senior notes, consisting of $700 million in principal amount of 6.75% senior notes due March 15, 2011 at a price to the public of 99.705% per note, and $300 million in principal amount of 7.40% senior notes due March 15, 2031 at a price to the public of 99.748% per note. In the offering, we received proceeds, net of underwriting discounts and commissions, of approximately $693.4 million for the 6.75% notes and $296.6 million for the 7.40% notes. We used the proceeds to pay for our acquisition of Pinney Dock & Transport LLC (see Note 3) and to reduce our outstanding balance on our credit facilities and commercial paper borrowings.

At December 31, 2001, our unamortized liability balance due on the various series of our senior notes were as follows (in millions):

<table>
<thead>
<tr>
<th>Note Details</th>
<th>Liability Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>6.30% senior notes due February 1, 2009</td>
<td>$ 249.4</td>
</tr>
<tr>
<td>8.0% senior notes due March 15, 2005</td>
<td>199.7</td>
</tr>
<tr>
<td>Floating rate notes due March 22, 2002</td>
<td>200.0</td>
</tr>
<tr>
<td>7.5% senior notes due November 1, 2010</td>
<td>248.6</td>
</tr>
<tr>
<td>6.75% senior notes due March 15, 2011</td>
<td>698.1</td>
</tr>
<tr>
<td>7.40% senior notes due March 15, 2031</td>
<td>299.3</td>
</tr>
<tr>
<td>Total</td>
<td>$1,895.1</td>
</tr>
</tbody>
</table>

In addition, in order to maintain a cost effective capital structure, it is our policy to borrow funds utilizing a mix of fixed rate debt and variable rate debt. In the third quarter of 2001, we elected to adjust our mix to be closer to our target ratio of 50% fixed rate debt and 50% variable rate debt. Accordingly, in August 2001, we entered into interest rate swap agreements with a notional principal amount of $750 million for the purpose of hedging the interest rate risk associated with our fixed rate debt obligations. These agreements effectively convert the interest expense associated with the following series of our senior notes from fixed rates to variable rates based on an interest rate of LIBOR plus a spread:

- 8.0% senior notes due March 15, 2005;
- 6.30% senior notes due February 1, 2009; and
- 7.40% senior notes due March 15, 2031.

The swap agreements for our 8.0% senior notes and 6.30% senior notes have terms that correspond to the maturity dates of such series. The swap agreement for our 7.40% senior notes contains mutual cash-out agreements at the then-current economic value every seven years.
Commercial Paper Program

In December 1999, we established a commercial paper program providing for the issuance of up to $200 million of commercial paper, subsequently increased to $300 million in January 2000. On October 25, 2000, in conjunction with our new 364-day credit facility, we also increased our commercial paper program to provide for the issuance of up to $600 million of commercial paper. During the first quarter of 2001, we increased our commercial paper program to provide for the issuance of an additional $1.1 billion of commercial paper, and during the second quarter of 2001, we decreased our commercial paper program back to $600 million. On October 17, 2001, we increased our commercial paper program to $900 million. Borrowings under our commercial paper program reduce the borrowings allowed under our credit facilities. As of December 31, 2001, we had $590.5 million of commercial paper outstanding with an interest rate of 2.6585%. The borrowings under our commercial paper program were used to finance acquisitions made during 2001.

We intend to secure promptly after the date of this document an additional $750 million credit facility to back-up an increase in our commercial paper program to $1.8 billion to fund the Tejas acquisition. We expect to terminate this facility once we have issued debt and/or equity to permanently finance the acquisition. At that time, our commercial paper capacity will be reduced to $1.05 billion. We expect to increase the debt to EBITDA ratio allowed by our credit facilities to 4.25 to 1 through June 30, 2002.

SFPP, L.P. Debt

At December 31, 2001, the outstanding balance under SFPP, L.P.’s Series F notes was $79.6 million. The annual interest rate on the Series F notes is 10.70%, the maturity is December 2004, and interest is payable semiannually in June and December. We expect to repay the Series F notes prior to maturity as a result of SFPP, L.P. taking advantage of certain optional prepayment provisions without penalty in 1999 and 2000. Remaining annual installments are $42.6 million in 2002 and $37.0 million in 2003. Additionally, the Series F notes may be prepaid in full or in part at a price equal to par plus, in certain circumstances, a premium. We agreed as part of the acquisition of SFPP, L.P.’s operations (which constitute a significant portion of our Pacific operations) not to take actions with respect to $190 million of SFPP, L.P.’s debt that would cause adverse tax consequences for the prior general partner of SFPP, L.P. The Series F notes are secured by mortgages on substantially all of the properties of SFPP, L.P. The Series F notes contain certain covenants limiting the amount of additional debt or equity that may be issued by SFPP, L.P. and limiting the amount of cash distributions, investments, and property dispositions by SFPP, L.P. We do not believe that these restrictions will materially affect distributions to our partners.

Kinder Morgan Liquids Terminals LLC Debt

Effective January 1, 2001, we acquired Kinder Morgan Liquids Terminals LLC (see Note 3). As part of our purchase price, we assumed debt of $87.9 million, consisting of five series of Industrial Revenue Bonds. The Bonds consist of the following:

- $4.1 million of 7.30% New Jersey Industrial Revenue Bonds due September 1, 2019;
- $59.5 million of 6.95% Texas Industrial Revenue Bonds due February 1, 2022;
- $7.4 million of 6.65% New Jersey Industrial Revenue Bonds due September 1, 2022;
- $13.3 million of 7.00% Louisiana Industrial Revenue Bonds due March 1, 2023; and
- $3.6 million of 6.625% Texas Industrial Revenue Bonds due February 1, 2024.

In November 2001, we acquired a liquids terminal in Perth Amboy, New Jersey from Stolthaven Perth Amboy Inc. and Stolt-Nielsen Transportation Group, Ltd. As part of our purchase price, we assumed $25.0 million of Economic Development Revenue Refunding Bonds issued by the New Jersey Economic Development Authority. The bonds have a maturity date of January 15, 2018. Interest on these bonds is computed on the basis of a year of 365 or 366 days, as applicable, for the actual number of days elapsed during Commercial Paper, Daily or Weekly Rate Periods and on the basis of a 360-day year
consisting of twelve 30-day months during a Term Rate Period. As of December 31, 2001, the interest rate was 1.391%. We have an outstanding letter of credit issued by Citibank in the amount of $25.3 million that backs-up the $25.0 million principal amount of the bonds and $0.3 million of interest on the bonds for up to 42 days computed at 12% on a per annum basis on the principal thereof.

Central Florida Pipeline LLC Debt

Effective January 1, 2001, we acquired Central Florida Pipeline LLC (see Note 3). As part of our purchase price, we assumed an aggregate principal amount of $40 million of Senior Notes originally issued to a syndicate of eight insurance companies. The Senior Notes have a fixed annual interest rate of 7.84% and will be repaid in annual installments of $5 million beginning July 23, 2001. The final payment is due July 23, 2008. Interest is payable semiannually on January 1 and July 23 of each year. At December 31, 2001, Central Florida’s outstanding balance under the Senior Notes was $35.0 million.

CALNEV Pipe Line LLC Debt

Effective March 30, 2001, we acquired CALNEV Pipe Line LLC (see Note 3). As part of our purchase price, we assumed an aggregate principal amount of $6.8 million of Senior Notes originally issued to a syndicate of five insurance companies. The Senior Notes had a fixed annual interest rate of 10.07%. In June 2001, we prepaid the balance outstanding under the Senior Notes, plus $0.9 million for interest and a make-whole premium, from cash on hand.

Trailblazer Pipeline Company Debt

At December 31, 2000, Trailblazer Pipeline Company had a $10 million borrowing under an intercompany account payable in favor of KMI. In January 2001, Trailblazer Pipeline Company entered into a 364-day revolving credit agreement with Credit Lyonnais New York Branch, providing for loans up to $10 million. The borrowings were used to pay the account payable to KMI. The agreement was to expire on December 27, 2001. The agreement provided for an interest rate of LIBOR plus 0.875%. Pursuant to the terms of the revolving credit agreement with Credit Lyonnais New York Branch, Trailblazer Pipeline Company partnership distributions were restricted by certain financial covenants.

On June 26, 2001, Trailblazer Pipeline Company prepaid the balance outstanding under its Senior Secured Notes using a new two-year unsecured revolving credit facility with a bank syndication. The new facility, as amended August 24, 2001, provides for loans of up to $85.2 million and expires June 29, 2003. The agreement provides for an interest rate of LIBOR plus a margin as determined by certain financial ratios. On June 29, 2001, Trailblazer Pipeline Company paid the $10 million outstanding balance under its 364-day revolving credit agreement and terminated that agreement. At December 31, 2001, the outstanding balance under Trailblazer Pipeline Company’s two-year revolving credit facility was $55.0 million, with a weighted average interest rate of 2.875%, which reflects three-month LIBOR plus a margin of 0.875%. Pursuant to the terms of the revolving credit facility, Trailblazer Pipeline Company partnership distributions are restricted by certain financial covenants. We do not believe that these restrictions will materially affect distributions to our partners.

On September 23, 1992, pursuant to the terms of a Note Purchase Agreement, Trailblazer Pipeline Company issued and sold an aggregate principal amount of $101 million of Senior Secured Notes to a syndicate of fifteen insurance companies. The Senior Secured Notes had a fixed annual interest rate of 8.03% and the $20.2 million balance as of December 31, 2000 was to be repaid in semiannual installments of $5.05 million from March 1, 2001 through September 1, 2002, the final maturity date. Interest was payable semiannually in March and September. Trailblazer Pipeline Company provided collateral for the notes principally by an assignment of certain Trailblazer Pipeline Company transportation contracts, and pursuant to the terms of this Note Purchase Agreement, Trailblazer Pipeline Company’s partnership distributions were restricted by certain financial covenants. Effective April 29, 1997, Trailblazer Pipeline Company amended the Note Purchase Agreement. This amendment allowed Trailblazer Pipeline Company to include several additional transportation contracts as collateral for the notes, added a
limitation on the amount of additional money that Trailblazer Pipeline Company could borrow and relieved Trailblazer Pipeline Company from its security deposit obligation. On June 26, 2001, Trailblazer Pipeline Company prepaid the $15.2 million balance outstanding under the Senior Secured Notes, plus $0.8 million for interest and a make-whole premium, using its new two-year unsecured revolving credit facility.

*Kinder Morgan Operating L.P. “B” Debt*

The $23.7 million principal amount of tax-exempt bonds due 2024 were issued by the Jackson-Union Counties Regional Port District. These bonds bear interest at a weekly floating market rate. During 2001, the weighted-average interest rate on these bonds was 2.71% per annum, and at December 31, 2001 the interest rate was 1.70%. We have an outstanding letter of credit issued under our credit facilities that backs up our tax-exempt bonds. The letter of credit reduces the amount available for borrowing under our credit facilities.

*Cortez Pipeline*

Pursuant to a certain Throughput and Deficiency Agreement, the owners of Cortez Pipeline Company are required to contribute capital to Cortez in the event of a cash deficiency. The agreement contractually supports the financings of Cortez Capital Corporation, a wholly-owned subsidiary of Cortez Pipeline Company, by obligating the owners of Cortez Pipeline to fund cash deficiencies at Cortez Pipeline, including cash deficiencies relating to the repayment of principal and interest. Their respective parent or other companies further severally guarantee the obligations of the Cortez Pipeline owners under this agreement.

Due to our indirect ownership of Cortez through KMCO2, we severally guarantee 50% of the debt of Cortez Capital Corporation. Shell Oil Company shares our guaranty obligations jointly and severally through December 31, 2006 for Cortez’s debt programs in place as of April 1, 2000.

At December 31, 2001, the debt facilities of Cortez Capital Corporation consisted of:

- a $127 million uncommitted 364-day revolving credit facility;
- a $48 million committed 364-day revolving credit facility;
- $136.4 million of Series D notes; and
- a $175 million short-term commercial paper program.

At December 31, 2001, Cortez had $146 million of commercial paper outstanding with an interest rate of 1.87%, the average interest rate on the series D notes was 6.8378% and there were no borrowings under the credit facilities.

*Maturities of Debt*

The scheduled maturities of our outstanding debt at December 31, 2001, are summarized as follows (in thousands):

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>$836,519</td>
</tr>
<tr>
<td>2003</td>
<td>92,073</td>
</tr>
<tr>
<td>2004</td>
<td>17</td>
</tr>
<tr>
<td>2005</td>
<td>199,753</td>
</tr>
<tr>
<td>2006</td>
<td>19</td>
</tr>
<tr>
<td>Thereafter</td>
<td>1,663,412</td>
</tr>
<tr>
<td>Total</td>
<td>$2,791,793</td>
</tr>
</tbody>
</table>
Of the $836.5 million scheduled to mature in 2002, we intend and have the ability to refinance $276.3 million on a long-term basis under our existing credit facilities. We expect to pay the remaining portion of our short-term debt within the next year.

**Fair Value of Financial Instruments**

The estimated fair value of our long-term debt based upon prevailing interest rates available to us at December 31, 2001 and December 31, 2000 is disclosed below.

Fair value as used in SFAS No. 107 “Disclosures About Fair Value of Financial Instruments” represents the amount at which an instrument could be exchanged in a current transaction between willing parties.

<table>
<thead>
<tr>
<th></th>
<th>Carrying Value</th>
<th>Estimated Fair Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Debt</td>
<td>$2,791,793</td>
<td>$3,089,089</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Carrying Value</th>
<th>Estimated Fair Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Debt</td>
<td>$1,904,402</td>
<td>$2,011,818</td>
</tr>
</tbody>
</table>

**10. Pensions and Other Post-retirement Benefits**

In connection with our acquisition of SFPP and Kinder Morgan Bulk Terminals in 1998, we acquired certain liabilities for pension and post-retirement benefits. We provide medical and life insurance benefits to current employees, their covered dependents and beneficiaries of SFPP and Kinder Morgan Bulk Terminals. We also provide the same benefits to former salaried employees of SFPP. Additionally, we will continue to fund these costs for those employees currently in the plan during their retirement years.

The noncontributory defined benefit pension plan covering the former employees of Kinder Morgan Bulk Terminals is the Employee Benefit Plan for Employees of Hall-Buck Marine Services Company and the benefits under this plan were based primarily upon years of service and final average pensionable earnings. Benefit accruals were frozen as of December 31, 1998 for the Hall-Buck plan. Effective December 31, 2000, the Hall-Buck plan, along with the K N Energy, Inc. Retirement Plan for Bargaining Employees, was merged into the K N Energy, Inc. Retirement Plan for Non-Bargaining employees, with the Non-Bargaining Plan being the surviving plan. The merged plan was renamed the Kinder Morgan, Inc. Retirement Plan.

SFPP’s post-retirement benefit plan is frozen and no additional participants may join the plan. As a result of these events, we recognized a curtailment gain related to the SFPP’s plan of $3.9 million in 1999.
Net periodic benefit costs and weighted-average assumptions for these plans include the following components (in thousands):

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net periodic benefit cost</td>
<td>$120</td>
<td>$—</td>
<td>$46</td>
<td>$—</td>
<td>$80</td>
</tr>
<tr>
<td>Service cost</td>
<td>$120</td>
<td>$—</td>
<td>$46</td>
<td>$—</td>
<td>$80</td>
</tr>
<tr>
<td>Interest cost</td>
<td>804</td>
<td>145</td>
<td>755</td>
<td>141</td>
<td>696</td>
</tr>
<tr>
<td>Expected return on plan assets</td>
<td>—</td>
<td>(170)</td>
<td>—</td>
<td>(150)</td>
<td>—</td>
</tr>
<tr>
<td>Amortization of prior service cost</td>
<td>(545)</td>
<td>—</td>
<td>(493)</td>
<td>—</td>
<td>(493)</td>
</tr>
<tr>
<td>Actuarial gain</td>
<td>(27)</td>
<td>—</td>
<td>(290)</td>
<td>—</td>
<td>(340)</td>
</tr>
<tr>
<td>Net periodic benefit cost</td>
<td>$352</td>
<td>$—</td>
<td>$18</td>
<td>$—</td>
<td>$57</td>
</tr>
<tr>
<td>Additional amounts recognized</td>
<td>$—</td>
<td>$—</td>
<td>$—</td>
<td>$—</td>
<td>$3,859</td>
</tr>
<tr>
<td>Curtailment (gain) loss</td>
<td>—</td>
<td>—</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
</tbody>
</table>

Weighted-average assumptions as of December 31:

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Discount rate</td>
<td>7.00%</td>
<td>7.5%</td>
<td>7.75%</td>
</tr>
<tr>
<td>Expected return on plan assets</td>
<td>—</td>
<td>8.5%</td>
<td>—</td>
</tr>
<tr>
<td>Rate of compensation increase</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
</tbody>
</table>
Information concerning benefit obligations, plan assets, funded status and recorded values for these plans follows (in thousands):

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Other Post-retirement Benefits</td>
<td>Pension Benefits</td>
</tr>
<tr>
<td>Change in benefit obligation</td>
<td>$ 10,897</td>
<td>$1,737</td>
</tr>
<tr>
<td>Benefit obligation at Jan. 1</td>
<td>120</td>
<td>—</td>
</tr>
<tr>
<td>Service cost</td>
<td>804</td>
<td>145</td>
</tr>
<tr>
<td>Interest cost</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Amendments</td>
<td>—</td>
<td>(9)</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>2,350</td>
<td>299</td>
</tr>
<tr>
<td>Actuarial loss</td>
<td>(803)</td>
<td>(189)</td>
</tr>
<tr>
<td>Benefits paid from plan assets</td>
<td>(803)</td>
<td>(189)</td>
</tr>
<tr>
<td>Benefit obligation at Dec. 31</td>
<td>$ 13,368</td>
<td>$1,983</td>
</tr>
</tbody>
</table>

Change in plan assets

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Fair value of plan assets at Jan. 1</td>
<td>Fair value of plan assets at Jan. 1</td>
</tr>
<tr>
<td>Actual return on plan assets</td>
<td>—</td>
<td>(138)</td>
</tr>
<tr>
<td>Employer contributions</td>
<td>803</td>
<td>92</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>—</td>
<td>(9)</td>
</tr>
<tr>
<td>Benefits paid from plan assets</td>
<td>(803)</td>
<td>(189)</td>
</tr>
<tr>
<td>Fair value of plan assets at Dec. 31</td>
<td>—</td>
<td>$1,816</td>
</tr>
<tr>
<td>Funded status</td>
<td>$(13,368)</td>
<td>$(167)</td>
</tr>
<tr>
<td>Unrecognized net actuarial (gain) loss</td>
<td>993</td>
<td>360</td>
</tr>
<tr>
<td>Unrecognized prior service (benefit)</td>
<td>(1,111)</td>
<td>—</td>
</tr>
<tr>
<td>Prepaid (accrued) benefit cost</td>
<td>$(13,486)</td>
<td>$ 193</td>
</tr>
</tbody>
</table>

In 2001, SFPP modified benefits associated with its post-retirement benefit plan. This plan amendment resulted in a $2.5 million increase in its benefit obligation for 2001. The unrecognized prior service credit is amortized on a straight-line basis over the remaining expected service to retirement (3.5 years). For measurement purposes, a 12% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2001. The rate was assumed to decrease gradually to 5% by 2008 and remain at that level thereafter.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A 1% change in assumed health care cost trend rates would have the following effects:

<table>
<thead>
<tr>
<th></th>
<th>1-Percentage Point Increase</th>
<th>1-Percentage Point Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>Effect on total of service and interest cost components</td>
<td>$ 85</td>
<td>$ (72)</td>
</tr>
<tr>
<td>Effect on postretirement benefit obligation</td>
<td>$1,081</td>
<td>$(926)</td>
</tr>
</tbody>
</table>

Multiemployer Plans and Other Benefits. With our acquisition of Kinder Morgan Bulk Terminals, effective July 1, 1998, we participate in multi-employer pension plans for the benefit of its employees who are union members. We do not administer these plans and contribute to them in accordance with the provisions of negotiated labor contracts. Other benefits include a self-insured health and welfare insurance plan and an employee health plan where employees may contribute for their dependents’ health care costs. Amounts charged to expense for these plans were $0.6 million for the year ended 2001 and $0.2 million for the year ended 2000. The amount charged from the period of acquisition through December 31, 1998 was $0.5 million.
We assumed River Consulting, Inc.’s (a consolidated affiliate of Kinder Morgan Bulk Terminals) savings plan under Section 401(k) of the Internal Revenue Code. This savings plan allowed eligible employees to contribute up to 10% of their compensation on a pre-tax basis, with us matching 2.5% of the first 5% of the employees’ wage. Matching contributions are vested at the time of eligibility, which is one year after employment. Effective January 1, 1999, we merged this savings plan into the retirement savings plan of our general partner (see next paragraph).

Effective July 1, 1997, our general partner established the Kinder Morgan Retirement Savings Plan, a defined contribution 401(k) plan. This plan was subsequently amended and merged to form the Kinder Morgan Savings Plan. The plan now permits all full-time employees of our general partner to contribute 1% to 50% of base compensation, on a pre-tax basis, into participant accounts. In addition to a mandatory contribution equal to 4% of base compensation per year for most plan participants, our general partner may make discretionary contributions in years when specific performance objectives are met. Certain employees’ contributions are based on collective bargaining agreements. Our mandatory contributions are made each pay period on behalf of each eligible employee. Any discretionary contributions are made during the first quarter following the performance year. All contributions, including discretionary contributions, are in the form of KMI stock that is immediately convertible into other available investment vehicles at the employee’s discretion. In the first quarter of 2002, no discretionary contributions were made to individual accounts for 2001. The total amount charged to expense for our Retirement Savings Plan was $4.6 million during 2001. All contributions, together with earnings thereon, are immediately vested and not subject to forfeiture. Participants may direct the investment of their contributions into a variety of investments. Plan assets are held and distributed pursuant to a trust agreement.

Effective January 1, 2001, employees of our general partner became eligible to participate in a new Cash Balance Retirement Plan. Certain employees continue to accrue benefits through a career-pay formula, “grandfathered” according to age and years of service on December 31, 2000, or collective bargaining arrangements. All other employees will accrue benefits through a personal retirement account in the new Cash Balance Retirement Plan. Employees with prior service and not grandfathered convert to the Cash Balance Retirement Plan and will be credited with the current fair value of any benefits they have previously accrued through the defined benefit plan. We will then begin contributions on behalf of these employees equal to 3% of eligible compensation every pay period. In addition, we may make discretionary contributions to the plan based on our performance. In the first quarter of 2002, an additional 1% discretionary contribution was made to individual accounts based on achieving 2001 financial targets to unitholders. Interest will be credited to the personal retirement accounts at the 30-year U.S. Treasury bond rate in effect each year. Employees will be fully vested in the plan after five years, and they may take a lump sum distribution upon termination of employment or retirement.

11. Partners’ Capital

At December 31, 2001, our Partners’ capital consisted of 129,855,018 common units, 5,313,400 Class B units and 30,636,363 i-units. Together, these 165,804,781 units represent the limited partners’ interest and an effective 98% economic interest in the Partnership, exclusive of our general partner’s incentive distribution. Our common unit total consisted of 110,071,392 units held by third parties, 18,059,626 units held by KMI and its consolidated affiliates (excluding our general partner) and 1,724,000 units held by our general partner. Our Class B units were held entirely by KMI and our i-units were held entirely by KMR. At December 31, 2000 and 1999, there were 129,716,218 and 118,274,274 common units outstanding, respectively. The Class B units were issued in December 2000 and the i-units were issued in 2001. Our general partner has an effective 2% interest in the Partnership, excluding the general partner’s incentive distribution.
In May 2001, we received net proceeds of approximately $996.9 million from KMR for the issuance of i-units. In accordance with KMR’s public offering of limited liability shares, i-units were issued as follows:

- 2,975,000 units to KMI; and
- 26,775,000 units to the public.

We used the proceeds from the i-unit issuance to reduce the debt we incurred in our acquisition of GATX Corporation’s domestic pipeline and liquids terminal businesses during the first quarter of 2001. The i-units are a separate class of limited partner interest in the Partnership. All of the i-units will be owned by KMR and will not be publicly traded. KMR’s limited liability company agreement provides that the number of all of its outstanding shares, including voting shares owned by our general partner, shall at all times equal the number of i-units that it owns. Through the combined effect of the provisions in our partnership agreement and the provisions of KMR’s limited liability company agreement, the number of outstanding KMR shares and the number of i-units will at all times be equal.

KMR, as the owner of the i-units, generally will vote together with the holders of the common units and Class B units as a single class. However, the i-units will vote separately as a class on the following matters:

- amendments to our partnership agreement that would have a material adverse effect on the holders of the i-units in relation to the other classes of units (this kind of an amendment requires the approval of two-thirds of the outstanding i-units, excluding the number of i-units equal to the number of KMR shares owned by KMI and its affiliates); and
- the approval of the withdrawal of our general partner or the transfer to a non-affiliate of all of its interest as our general partner (these matters require the approval of a majority of the outstanding i-units excluding the number of i-units equal to the number of KMR shares owned by KMI and its affiliates).

In all cases, KMR will vote its i-units in proportion to the affirmative and negative votes, abstentions and non-votes of owners of KMR shares. Furthermore, under the terms of our partnership agreement, we agree that we will not, except in liquidation, make a distribution on an i-unit other than in additional i-units or a security that has in all material respects the same rights and privileges as our i-units. Typically, our general partner and owners of common units and Class B units will receive distributions from us in cash, while KMR as the owner of i-units will receive distributions in additional i-units or fractions of i-units. For each outstanding i-unit, a fraction of an i-unit will be issued. The fraction will be determined by dividing the amount of cash being distributed per common unit by the average market price of a KMR share over the ten consecutive trading days preceding the date on which the shares begin to trade ex-dividend under the rules of the principal exchange on which the shares are listed. The cash equivalent of distributions of i-units will be treated as if it had actually been distributed for purposes of determining the distributions to our general partner. We will not distribute the related cash but will retain the cash and use the cash in our business. If additional units are distributed to the holders of our common units, we will issue an equivalent amount of i-units to KMR based on the number of i-units it owns.

For the purposes of maintaining partner capital accounts, our partnership agreement specifies that items of income and loss shall be allocated among the partners, other than owners of i-units, in accordance with their percentage interests. Normal allocations according to percentage interests are made, however, only after giving effect to any priority income allocations in an amount equal to the incentive distributions that are allocated 100% to our general partner.

Incentive distributions allocated to our general partner are determined by the amount quarterly distributions to unitholders exceed certain specified target levels. For the years ended December 31, 2001, 2000 and 1999, we distributed $2.15, $1.7125 and $1.425, respectively, per unit. Our distributions to unitholders for 2001, 2000 and 1999 required incentive distributions to our general partner in the amount of $199.7 million, $107.8 million and $55.0 million, respectively. The increased incentive distributions paid
for 2001 over 2000 and 2000 over 1999 reflect the increase in amounts distributed per unit as well as the issuance of additional units.

On January 16, 2002, we declared a cash distribution for the quarterly period ended December 31, 2001, of $0.55 per unit. This distribution was paid on February 14, 2002, to unitholders of record as of January 31, 2002. Our common unitholders and Class B unitholders received cash. KMR, our sole i-unitholder, received a distribution in the form of additional i-units based on the $0.55 distribution per common unit. The number of i-units distributed was 453,970. For each outstanding i-unit that KMR held, a fraction of an i-unit was issued. The fraction was determined by dividing:

- $0.55, the cash amount distributed per common unit

by

- $37.116, the average of KMR’s limited liability shares’ closing market prices from January 14-28, 2002, the ten consecutive trading days preceding the date on which the shares began to trade ex-dividend under the rules of the New York Stock Exchange.

This distribution required an incentive distribution to our general partner in the amount of $54.4 million. Since this distribution was declared after the end of the quarter, no amount is shown in the December 31, 2001 balance sheet as a Distribution Payable.

12. Related Party Transactions

General and Administrative Expenses

Kinder Morgan Management, LLC, through its wholly owned subsidiary, Kinder Morgan Services LLC provides employees and related centralized payroll and employee benefits services to us, our operating partnerships and subsidiaries, Kinder Morgan G.P., Inc. and KMR (collectively, the “Group”). Employees of Kinder Morgan Services are assigned to work for one or more members of the Group. The direct costs of all compensation, benefits expenses, employer taxes and other employer expenses for these employees are allocated and charged by Kinder Morgan Services LLC to the appropriate members of the Group; and the members of the Group reimburse Kinder Morgan Services for their allocated shares of these direct costs. There is no profit or margin charged by Kinder Morgan Services LLC to the members of the Group. The administrative support necessary to implement these payroll and benefits services is provided by the human resource department of Kinder Morgan, Inc., and the related administrative costs are allocated to members of the Group in accordance with existing expense allocation procedures. The effect of these arrangements is that each member of the Group bears the direct compensation and employee benefits costs of its assigned or partially assigned employees, as the case may be, while also bearing its allocable share of administrative costs. Pursuant to our limited partnership agreement, we reimburse Kinder Morgan Services LLC for our share of these administrative costs and such reimbursements will be accounted for as described above.

The named executive officers of our general partner and KMR and some other employees that provide management or services to both Kinder Morgan, Inc. and the Group are employed by Kinder Morgan, Inc. Additionally, other Kinder Morgan, Inc. employees assist in the operation of Kinder Morgan Energy Partners’ Natural Gas Pipeline assets formerly owned by Kinder Morgan, Inc. These Kinder Morgan, Inc. employees’ expenses are allocated without a profit component between Kinder Morgan, Inc. and the appropriate members of the Group.

Partnership Distributions

Kinder Morgan G.P., Inc.

Kinder Morgan G.P., Inc. serves as our sole general partner. Pursuant to our partnership agreements, our general partner’s interests represent a 1% ownership interest in the Partnership, and a direct 1.0101% ownership interest in each of our five operating partnerships. Collectively, our general partner owns an effective 2% interest in the operating partnerships, excluding incentive distributions:
• its 1.0101% direct general partner ownership interest (accounted for as minority interest in the consolidated financial statements of the Partnership); and
• its 0.9899% ownership interest indirectly owned via its 1% ownership interest in the Partnership.

At December 31, 2001, our general partner owned 1,724,000 common units, representing approximately 1.04% of our outstanding limited partner units. Our partnership agreement requires that we distribute 100% of “Available Cash” (as defined in the partnership agreement) to our partners within 45 days following the end of each calendar quarter in accordance with their respective percentage interests. Available Cash consists generally of all of our cash receipts and net reductions in reserves less cash disbursements and net additions to reserves (including any reserves required under debt instruments for future principal and interest payments) and amounts payable to the former general partner of SFPP, L.P. in respect of its remaining 0.5% special limited partner interest in SFPP, L.P.

Our general partner is granted discretion by our partnership agreement, which discretion has been delegated to KMR, subject to the approval of our general partner in certain cases, to establish, maintain and adjust reserves for future operating expenses, debt service, maintenance capital expenditures, rate refunds and distributions for the next four quarters. These reserves are not restricted by magnitude, but only by type of future cash requirements with which they can be associated. When KMR determines our quarterly distributions, it considers current and expected reserve needs along with current and expected cash flows to identify the appropriate sustainable distribution level.

Typically, our general partner and owners of our common units and Class B units receive distributions in cash, while KMR, the sole owner of our i-units, receives distributions in additional i-units or fractions of i-units. For each outstanding i-unit, a fraction of an i-unit will be issued. The fraction is calculated by dividing the amount of cash being distributed per common unit by the average market price of KMR’s limited liability shares over the ten consecutive trading days preceding the date on which the shares begin to trade ex-dividend under the rules of the New York Stock Exchange. The cash equivalent of distributions of i-units will be treated as if it had actually been distributed, including for purposes of determining the distributions to our general partner and calculating Available Cash for future periods. We will not distribute the related cash but will retain the cash and use the cash in our business.

Available Cash is initially distributed 98% to our limited partners and 2% to our general partner. These distribution percentages are modified to provide for incentive distributions to be paid to our general partner in the event that quarterly distributions to unitholders exceed certain specified targets.

Available Cash for each quarter is distributed as follows:
• first, 98% to the owners of all classes of units pro rata and 2% to our general partner until the owners of all classes of units have received a total of $0.15125 per unit in cash or equivalent i-units for such quarter;
• second, 85% of any Available Cash then remaining to the owners of all classes of units pro rata and 15% to our general partner until the owners of all classes of units have received a total of $0.17875 per unit in cash or equivalent i-units for such quarter;
• third, 75% of any Available Cash then remaining to the owners of all classes of units pro rata and 25% to our general partner until the owners of all classes of units have received a total of $0.23375 per unit in cash or equivalent i-units for such quarter; and
• fourth, 50% of any Available Cash then remaining to the owners of all classes of units pro rata, to owners of common units and Class B units in cash and to KMR in the equivalent number of i-units, and 50% to our general partner in cash.

Incentive distributions are generally defined as all cash distributions paid to our general partner that are in excess of 2% of the aggregate amount of cash being distributed. Our general partner’s declared incentive distributions for the years ended December 31, 2001, 2000 and 1999 were $199.7 million, $107.8 million and $55.0 million, respectively.
**Kinder Morgan, Inc.**

KMI, through its subsidiary Kinder Morgan (Delaware), Inc., remains the sole stockholder of our general partner. At December 31, 2001, KMI directly owned 13,047,300 common units and 5,313,400 class B units, indirectly owned 6,736,326 common units owned by its consolidated affiliates, including our general partner, and owned 5,956,946 KMR shares, representing an indirect ownership interest of 5,956,946 i-units. These units represent approximately 18.7% of our outstanding limited partner units.

**Kinder Morgan Management, LLC**

KMR, our general partner’s delegate, remains the sole owner of our 30,636,363 i-units.

**Asset Acquisitions**

Effective December 31, 1999, we acquired over $935.8 million of assets from KMI. As consideration for the assets, we paid to KMI $330 million and 19,620,000 common units, valued at approximately $406.3 million. In addition, we assumed $40.3 million in debt and approximately $121.6 million in liabilities. We acquired Kinder Morgan Interstate Gas Transmission LLC (formerly K N Interstate Gas Transmission Co.), a 33 1/3% interest in Trailblazer Pipeline Company and a 49% equity interest in Red Cedar Gathering Company. The acquired interest in Trailblazer Pipeline Company, when combined with the interest purchased on November 30, 1999, gave us a 66 2/3% ownership interest.

Effective December 31, 2000, we acquired over $621.7 million of assets from KMI. As consideration for these assets, we paid to KMI $192.7 million in cash and approximately $156.3 million in units, consisting of 1,280,000 common units and 5,313,400 class B units. We also assumed liabilities of approximately $272.7 million. We acquired Kinder Morgan Texas Pipeline, L.P. and MidCon NGL Corp. (both of which were converted to single-member limited liability companies), the Casper and Douglas natural gas gathering and processing systems, a 50% interest in Coyote Gas Treating, LLC and a 25% interest in Thunder Creek Gas Services, LLC. The purchase price for the transaction was determined by the boards of directors of KMI and our general partner based on pricing principles used in the acquisition of similar assets as well as a fairness opinion from the investment banking firm A.G. Edwards & Sons, Inc.

**Operations**

KMI or its subsidiaries operate and maintain for us the assets comprising our Natural Gas Pipelines business segment. Natural Gas Pipeline Company of America, a subsidiary of KMI, operates Trailblazer Pipeline Company’s assets under a long-term contract pursuant to which Trailblazer Pipeline Company incurs the costs and expenses related to NGPL’s operating and maintaining the assets. Trailblazer Pipeline Company provides the funds for capital expenditures. NGPL does not profit from or suffer loss related to its operation of Trailblazer Pipeline Company’s assets.

The remaining assets comprising our Natural Gas Pipelines business segment are operated under two separate agreements, one entered into December 31, 1999, between KMI and Kinder Morgan Interstate Gas Transmission LLC, and one entered into December 31, 2000, between KMI and Kinder Morgan Operating L.P. “A”. Both agreements have five-year terms and contain automatic five-year extensions. Under these agreements, Kinder Morgan Interstate Gas Transmission LLC and Kinder Morgan Operating L.P. “A” pay KMI a fixed amount as reimbursement for the corporate general and administrative costs incurred in connection with the operation of these assets. The amounts paid to KMI under these agreements for corporate general and administrative costs were $9.5 million for 2001 and $6.1 million for 2000. For 2002, the amount will decrease to $8.6 million. Although we believe the amounts paid to KMI for the services they provided each year fairly reflect the value of the services performed, the determination of these amounts was not the result of arms length negotiations. However, due to the nature of the allocations, these reimbursements may not have exactly matched the actual time and overhead spent. We believe the agreed-upon amounts were, at the time the contracts were entered into, a reasonable estimate of the corporate general and administrative expenses to be incurred by KMI and its
subsidiaries in performing such services. We also reimburse KMI and its subsidiaries for operating and maintenance costs and capital expenditures incurred with respect to these assets.

Other

Generally, KMR makes all decisions relating to the management and control of our business. Our general partner owns all of KMR’s voting securities and is its sole managing member. KMI, through its wholly owned and controlled subsidiary Kinder Morgan (Delaware), Inc., owns all the common stock of our general partner. Certain conflicts of interest could arise as a result of the relationships among KMR, our general partner, KMI and us. The directors and officers of KMI have fiduciary duties to manage KMI, including selection and management of its investments in its subsidiaries and affiliates, in a manner beneficial to the shareholders of KMI. In general, KMR has a fiduciary duty to manage us in a manner beneficial to our unitholders. The partnership agreements for us and our operating partnerships contain provisions that allow KMR to take into account the interests of parties in addition to us in resolving conflicts of interest, thereby limiting its fiduciary duty to our unitholders, as well as provisions that may restrict the remedies available to unitholders for actions taken that might, without such limitations, constitute breaches of fiduciary duty. The duty of the directors and officers of KMI to the shareholders of KMI may, therefore, come into conflict with the duties of KMR and its directors and officers to our unitholders. The Conflicts and Audit Committee of KMR’s board of directors will, at the request of KMR, review (and is one of the means for resolving) conflicts of interest that may arise between KMI or its subsidiaries, on the one hand, and us, on the other hand.

13. Leases and Commitments

We have entered into certain operating leases. Including probable elections to exercise renewal options, the remaining terms on our leases range from one to 42 years. Future commitments related to these leases at December 31, 2001 are as follows (in thousands):

<table>
<thead>
<tr>
<th>Year</th>
<th>Minimum Payments</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>$16,735</td>
</tr>
<tr>
<td>2003</td>
<td>14,702</td>
</tr>
<tr>
<td>2004</td>
<td>12,133</td>
</tr>
<tr>
<td>2005</td>
<td>11,019</td>
</tr>
<tr>
<td>2006</td>
<td>10,798</td>
</tr>
<tr>
<td>Thereafter</td>
<td>68,793</td>
</tr>
<tr>
<td>Total minimum payments</td>
<td>$134,180</td>
</tr>
</tbody>
</table>

We have not reduced our total minimum payments for future minimum sublease rentals aggregating approximately $2.2 million. Total lease and rental expenses, including related variable charges were $41.1 million for 2001, $7.5 million for 2000 and $8.8 million for 1999.

During 1998, we established a common unit option plan, which provides that key personnel are eligible to receive grants of options to acquire common units. The number of common units available under the option plan is 500,000. The option plan terminates in March 2008. As of December 31, 2001, outstanding options for 379,400 common units were granted to certain personnel with a term of seven years at exercise prices equal to the market price of the common units at the grant date. In addition, as of December 31, 2001, outstanding options for 30,000 common units were granted to our three non-employee directors. The options granted generally vest 40% in the first year and 20% each year thereafter.

We apply Accounting Principles Board Opinion No. 25, “Accounting for Stock Issued to Employees,” and related interpretations in accounting for common unit options granted under our common unit option plan. Pro forma information regarding changes in net income and per unit data, if the accounting prescribed by Statement of Financial Accounting Standards No. 123 “Accounting for Stock Based Compensation,” had been applied, is not material. No compensation expense has been recorded since the options were granted at exercise prices equal to the market prices at the date of grant.
Effective January 17, 2002, our general partner entered into a retention agreement with C. Park Shaper, an officer of our general partner and its delegate. Pursuant to the terms of the agreement, Mr. Shaper received a $5 million personal loan guaranteed by us. Mr. Shaper was required to purchase KMI common shares and our common units in the open market with the loan proceeds. If he voluntarily leaves us prior to the end of five years, then he must repay the entire loan. After five years, provided Mr. Shaper has continued to be employed by our general partner, we and KMI will assume Mr. Shaper’s obligations under the loan. The agreement contains provisions that address termination for cause, death, disability and change of control.

We have an Executive Compensation Plan for certain executive officers of our general partner. We may, at our option and with the approval of our unitholders, pay the participants in units instead of cash. Eligible awards are equal to a percentage of an incentive compensation value, which is equal to a formula based upon the cash distributions paid to our general partner during the four calendar quarters preceding the date of redemption multiplied by eight. The amount of these awards are accrued as compensation expense and adjusted quarterly. Under the plan, no eligible employee may receive a grant in excess of 2% of the incentive compensation value and total awards under the plan may not exceed 10% of the incentive compensation value. The plan terminates January 1, 2007, and any unredeemed awards will be automatically redeemed. At December 31, 2001, there were no outstanding awards granted under our Executive Compensation Plan.

14. Risk Management

Hedging Activities

Our normal business activities expose us to risks associated with changes in the market price of natural gas and associated transportation, natural gas liquids, crude oil and carbon dioxide. Through KMI, we use energy financial instruments to reduce our risk of price changes in the spot and fixed price of natural gas, natural gas liquids and crude oil markets as discussed below. We are exposed to credit-related losses in the event of nonperformance by counterparties to these financial instruments but, given their existing credit ratings, we do not expect any counterparties to fail to meet their obligations. The fair value of these risk management instruments reflects the estimated amounts that we would receive or pay to terminate the contracts at the reporting date, thereby taking into account the current unrealized gains or losses on open contracts. We have available market quotes for substantially all of the financial instruments that we use.

The energy risk management products that we use include:

- commodity futures and options contracts;
- fixed-price swaps; and
- basis swaps.

Pursuant to our management’s approved policy, we are to engage in these activities only as a hedging mechanism against price volatility associated with:

- pre-existing or anticipated physical natural gas, natural gas liquids, crude oil and carbon dioxide sales;
- gas purchases; and
- system use and storage.

Our risk management activities are only used in order to protect our profit margins and our risk management policies prohibit us from engaging in speculative trading. Commodity-related activities of our risk management group are monitored by KMI’s Risk Management Committee, which is charged with the review and enforcement of our management’s risk management policy.
Effective January 1, 2001, we adopted Statement of Financial Accounting Standards No. 133, “Accounting for Derivative Instruments and Hedging Activities” as amended by Statement of Financial Accounting Standards No. 137, “Accounting for Derivative Instruments and Hedging Activities — Deferral of the Effective Date of FASB Statement No. 133” and No. 138, “Accounting for Certain Derivative Instruments and Certain Hedging Activities”. SFAS No. 133 established accounting and reporting standards requiring that every derivative financial instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. SFAS No. 133 requires that changes in the derivative’s fair value be recognized currently in earnings unless specific hedge accounting criteria are met. If the derivatives meet those criteria, SFAS No. 133 allows a derivative’s gains and losses to offset related results on the hedged item in the income statement, and requires that a company formally designate a derivative as a hedge and document and assess the effectiveness of derivatives associated with transactions that receive hedge accounting. As a result of our adoption of SFAS No. 133, we recorded a cumulative effect adjustment in other comprehensive income of $22.8 million representing the fair value of our derivative financial instruments utilized for hedging activities as of January 1, 2001. During the year ended December 31, 2001, $16.6 million of this initial adjustment was reclassified to earnings as a result of hedged sales and purchases during the period.

Purchases or sales of commodity contracts require a dollar amount to be placed in margin accounts. In addition, through KMI, we are required to post margins with certain over-the-counter swap partners. These margin requirements are determined based upon credit limits and mark-to-market positions. Our margin deposits associated with commodity contract positions were $20.0 million at December 31, 2001 and $7.0 million on December 31, 2000. Our margin deposits associated with over-the-counter swap partners were ($42.1) million on December 31, 2001 and $0.0 on December 31, 2000.

We recognized approximately $1.3 million net in earnings as a loss during 2001 as a result of ineffective hedges, which amount is reported within the caption “Operations and maintenance” in the accompanying Consolidated Statements of Income. We did not exclude any component of the derivative instruments’ gain or loss from the assessment of hedge effectiveness.

We reclassify the gains and losses included in accumulated other comprehensive income into earnings as the hedged sales and purchases take place. We expect to reclassify approximately $45.4 million of the accumulated other comprehensive income balance of $63.8 million representing unrecognized net gains on derivative activities at December 31, 2001 into earnings during the next twelve months. During 2001, we did not reclassify any gains or losses into earnings as a result of the discontinuance of cash flow hedges due to a determination that the forecasted transactions will no longer occur by the end of the originally specified time period.

The differences between the current market value and the original physical contracts value associated with hedging activities are primarily reflected as other current assets and accrued other current liabilities in the accompanying consolidated balance sheet at December 31, 2001. At December 31, 2001, our balance of $194.9 million of other current assets includes approximately $163.7 million related to risk management activities, and our balance of $209.9 million of accrued other current liabilities includes approximately $117.8 million related to risk management activities. The remaining differences between the current market value and the original physical contracts value associated with hedging activities are reflected as deferred charges or deferred credits in the accompanying consolidated balance sheet at December 31, 2001. Prior to 2001, we accounted for gain/loss on our over the counter swaps and marked our open futures position to market value. Such items were deferred on the balance sheet and reflected in current receivables, other current assets, accrued other current liabilities, deferred charges or deferred credits in the accompanying consolidated balance sheet at December 31, 2000. These deferrals are offset by the corresponding value of the underlying physical transactions. In the event energy financial instruments are terminated prior to the period of physical delivery of the items being hedged, the gains and losses on the energy financial instruments at the time of termination remain deferred until the period of physical delivery.
Given our portfolio of businesses as of December 31, 2001, our principal uses of derivative financial instruments will be to mitigate the risk associated with market movements in the price of energy commodities. Our short natural gas derivatives position primarily represents our hedging of anticipated future natural gas sales. Our short crude oil derivatives position represents our crude oil derivative sales made to hedge anticipated oil sales. In addition, crude oil contracts have been sold to hedge anticipated carbon dioxide sales that have pricing tied to crude oil prices. Finally, our short natural gas liquids derivatives position reflects the hedging of our forecasted natural gas liquids sales.

As of December 31, 2001, our commodity contracts and over-the-counter swaps and options (in thousands) consisted of the following:

<table>
<thead>
<tr>
<th>Contract Type</th>
<th>Commodity Contracts</th>
<th>Over the Counter Swaps and Options Contracts</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deferred Net (Loss) Gain</td>
<td>$20,957</td>
<td>$35,901</td>
<td>$56,858</td>
</tr>
<tr>
<td>Contract Amounts — Gross</td>
<td>$339,456</td>
<td>$1,436,291</td>
<td>$1,775,747</td>
</tr>
<tr>
<td>Contract Amounts — Net</td>
<td>$(90,036)</td>
<td>$(227,797)</td>
<td>$(318,015)</td>
</tr>
</tbody>
</table>

**Natural Gas**
- Notional Volumetric Positions: Long: 3,687
- Notional Volumetric Positions: Short: (4,851)
- Net Notional Totals to Occur in 2002: (964)
- Net Notional Totals to Occur in 2003 and Beyond: (200)

**Crude Oil**
- Notional Volumetric Positions: Long: 140
- Notional Volumetric Positions: Short: (1,947)
- Net Notional Totals to Occur in 2002: (1,360)
- Net Notional Totals to Occur in 2003 and Beyond: (447)

**Natural Gas Liquids**
- Notional Volumetric Positions: Long: —
- Notional Volumetric Positions: Short: —
- Net Notional Totals to Occur in 2002: —
- Net Notional Totals to Occur in 2003 and Beyond: —

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1 A term of reference describing a unit of commodity trading. One natural gas contract equals 10,000 MMBtus. One crude oil or natural gas liquids contract equals 1,000 barrels.

Our over-the-counter swaps and options are with a number of parties, each of which is an investment grade credit. We both owe money and are owed money under these financial instruments. At December 31, 2001, if all parties owing us failed to pay us amounts due under these arrangements, our credit loss would be $23.2 million. At December 31, 2001, our largest credit exposure to a single counterparty was $4.5 million.

During the fourth quarter of 2001, we determined that Enron Corp. was no longer likely to honor the obligations it had to us in conjunction with derivatives we were accounting for as hedges under SFAS No. 133. Upon making that determination, we:

- ceased to account for those derivatives as hedges;
- entered into new derivative transactions with other counterparties to replace our position with Enron;
- designated the replacement derivative positions as hedges of the exposures that had been hedged with the Enron positions; and
• recognized a $6.0 million loss (included with “General and administrative” expenses in the accompanying Consolidated Statement of Operations for 2001) in recognition of the fact that it was unlikely that we would be paid the amounts then owed under the contracts with Enron.

While we enter into derivative transactions only with investment grade counterparties and actively monitor their credit ratings, it is nevertheless possible that additional losses will result from counterparty credit risk in the future.

**Interest Rate Swaps**

In order to maintain a cost effective capital structure, it is our policy to borrow funds using a mix of fixed rate debt and variable rate debt. Since August 1998, we have entered into interest rate swap agreements for the purpose of hedging the interest rate risk associated with our variable rate debt obligations. In the third quarter of 2001, we elected to adjust our mix to be closer to our target ratio of 50% fixed rate debt and 50% variable rate debt. Accordingly, in August 2001, we entered into interest rate swap agreements with a notional principal amount of $750 million for the purpose of hedging the interest rate risk associated with our fixed rate debt obligations. These agreements effectively convert the interest expense associated with the following series of our senior notes from fixed rates to variable rates based on an interest rate of LIBOR plus a spread:

- 8.0% senior notes due March 15, 2005;
- 6.30% senior notes due February 1, 2009; and
- 7.40% senior notes due March 15, 2031.

The swap agreements for our 8.0% senior notes and 6.30% senior notes have terms that correspond to the maturity dates of such series. The swap agreement for our 7.40% senior notes contains mutual cash-out agreements at the then-current economic value every seven years. As of December 31, 2001, we were party to interest rate swap agreements with a total notional principal amount of $900 million.

These swaps have been designated as fair value hedges as defined by SFAS No. 133. These swaps also meet the conditions required to assume no ineffectiveness under SFAS No. 133 and, therefore, we have accounted for them using the “shortcut” method prescribed for fair value hedges by SFAS No. 133. Accordingly, we will adjust the carrying value of each swap to its fair value each quarter, with an offsetting entry to adjust the carrying value of the debt securities whose fair value is being hedged. We will record interest expense equal to the variable rate payments, which will be accrued monthly and paid semi-annually. At December 31, 2001, we recognized a liability of $5.4 million for the net fair value of our swap agreements and we included this amount with Other Long-Term Liabilities and Deferred Credits on the accompanying balance sheet.

**15. Reportable Segments**

We compete in four reportable business segments (see Note 1):

- Products Pipelines;
- Natural Gas Pipelines;
- CO₂ Pipelines; and
- Terminals.

Each segment uses the same accounting policies as those described in the summary of significant accounting policies (see Note 2). We evaluate performance based on each segments’ earnings, which exclude general and administrative expenses, third-party debt costs, interest income and expense and minority interest. Our reportable segments are strategic business units that offer different products and services. Each segment is managed separately because each segment involves different products and marketing strategies.
Our Products Pipelines segment derives its revenues primarily from the transportation of refined petroleum products, including gasoline, diesel fuel, jet fuel and natural gas liquids. Our Natural Gas Pipelines segment derives its revenues primarily from the gathering and transmission of natural gas. Our CO₂ Pipelines segment derives its revenues primarily from the marketing and transportation of carbon dioxide used as a flooding medium for recovering crude oil from mature oil fields. Our Terminals segment derives its revenues primarily from the transloading and storing of refined petroleum products and dry and liquid bulk products, including coal, petroleum coke, cement, alumina, salt, and chemicals.

Financial information by segment follows (in thousands):

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Pipelines</td>
<td>$605,392</td>
<td>$420,272</td>
<td>$313,017</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>$1,869,315</td>
<td>$174,187</td>
<td>$1,096</td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td>$122,094</td>
<td>$89,214</td>
<td>$23</td>
</tr>
<tr>
<td>Terminals</td>
<td>$349,875</td>
<td>$132,769</td>
<td>$114,613</td>
</tr>
<tr>
<td><strong>Total consolidated revenues</strong></td>
<td><strong>$2,946,676</strong></td>
<td><strong>$816,442</strong></td>
<td><strong>$428,749</strong></td>
</tr>
<tr>
<td><strong>Operating income</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Pipelines</td>
<td>$295,288</td>
<td>$193,424</td>
<td>$185,998</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>$171,811</td>
<td>$97,305</td>
<td>$88</td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td>$59,295</td>
<td>$47,901</td>
<td>$18</td>
</tr>
<tr>
<td>Terminals</td>
<td>$136,443</td>
<td>$36,996</td>
<td>$36,917</td>
</tr>
<tr>
<td><strong>Total segment operating income</strong></td>
<td><strong>662,837</strong></td>
<td><strong>375,626</strong></td>
<td><strong>223,021</strong></td>
</tr>
<tr>
<td><strong>Total consolidated operating Income</strong></td>
<td><strong>$563,828</strong></td>
<td><strong>$315,561</strong></td>
<td><strong>$187,407</strong></td>
</tr>
<tr>
<td><strong>Earnings from equity investments, net of amortization of excess costs</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Pipelines</td>
<td>$22,686</td>
<td>$29,105</td>
<td>$21,395</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>$21,156</td>
<td>$14,975</td>
<td>$2,759</td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td>$31,981</td>
<td>$19,328</td>
<td>$14,487</td>
</tr>
<tr>
<td>Terminals</td>
<td>—</td>
<td>—</td>
<td>23</td>
</tr>
<tr>
<td><strong>Consolidated equity earnings, net of amortization</strong></td>
<td><strong>$75,823</strong></td>
<td><strong>$63,408</strong></td>
<td><strong>$38,664</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Interest revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Pipelines</td>
<td>$—</td>
<td>$—</td>
<td>$—</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Terminals</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td><strong>Total segment interest revenue</strong></td>
<td><strong>—</strong></td>
<td><strong>—</strong></td>
<td><strong>—</strong></td>
</tr>
<tr>
<td>Unallocated interest revenue</td>
<td>$4,473</td>
<td>$3,818</td>
<td>$1,731</td>
</tr>
<tr>
<td><strong>Total consolidated interest revenue</strong></td>
<td><strong>$4,473</strong></td>
<td><strong>$3,818</strong></td>
<td><strong>$1,731</strong></td>
</tr>
</tbody>
</table>
Interest (expense)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Pipelines</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Terminals</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total segment interest (expense)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unallocated interest (expense)</td>
<td>(175,930)</td>
<td>(97,102)</td>
<td>(54,336)</td>
</tr>
<tr>
<td>Total consolidated interest (expense)</td>
<td>$ (175,930)</td>
<td>$ (97,102)</td>
<td>$ (54,336)</td>
</tr>
</tbody>
</table>

Other, net

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Pipelines</td>
<td>$ 440</td>
<td>$ 10,492</td>
<td>$ 9,948</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>749</td>
<td>744</td>
<td>14,159</td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td>547</td>
<td>741</td>
<td>710</td>
</tr>
<tr>
<td>Terminals</td>
<td>226</td>
<td>2,607</td>
<td>(669)</td>
</tr>
<tr>
<td>Total consolidated other, net</td>
<td>$ 1,962</td>
<td>$ 14,584</td>
<td>$ 24,148</td>
</tr>
</tbody>
</table>

Income tax benefit (expense)

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Pipelines</td>
<td>(9,653)</td>
<td>(11,960)</td>
<td>(8,493)</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Terminals</td>
<td>(6,720)</td>
<td>(1,974)</td>
<td>(1,288)</td>
</tr>
<tr>
<td>Total consolidated income tax benefit (expense)</td>
<td>$ (16,373)</td>
<td>$ (13,934)</td>
<td>$ (9,826)</td>
</tr>
</tbody>
</table>

Segment earnings

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Pipelines</td>
<td>$ 308,761</td>
<td>$ 221,061</td>
<td>$ 208,848</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>193,716</td>
<td>113,024</td>
<td>16,961</td>
</tr>
<tr>
<td>CO₂ Pipelines</td>
<td>91,823</td>
<td>67,970</td>
<td>15,215</td>
</tr>
<tr>
<td>Terminals</td>
<td>129,949</td>
<td>37,629</td>
<td>34,983</td>
</tr>
<tr>
<td>Total segment earnings</td>
<td>724,249</td>
<td>439,684</td>
<td>276,007</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Interest and corporate administrative expenses(a)</th>
<th>2001</th>
<th>2000</th>
<th>1999</th>
</tr>
</thead>
<tbody>
<tr>
<td>(281,906)</td>
<td>(161,336)</td>
<td>(161,336)</td>
<td>(161,336)</td>
</tr>
<tr>
<td>Total consolidated net income</td>
<td>$ 442,343</td>
<td>$ 278,348</td>
<td>$ 182,302</td>
</tr>
</tbody>
</table>

(a) Includes interest and debt expense, general and administrative expenses, minority interest expense, extraordinary charges and other insignificant items.

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Assets at December 31</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Product Pipelines</td>
<td>$3,095,899</td>
<td>$2,220,984</td>
<td>$2,007,050</td>
</tr>
<tr>
<td>Natural Gas Pipelines</td>
<td>2,058,836</td>
<td>1,552,506</td>
<td>888,021</td>
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<tr>
<td>CO₂ Pipelines</td>
<td>503,565</td>
<td>417,278</td>
<td>86,684</td>
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<tr>
<td>Terminals</td>
<td>990,760</td>
<td>357,689</td>
<td>203,601</td>
</tr>
<tr>
<td>Total segment assets</td>
<td>6,649,060</td>
<td>4,548,457</td>
<td>3,185,356</td>
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<td>Corporate assets(a)</td>
<td>83,606</td>
<td>76,753</td>
<td>43,382</td>
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<td>Total consolidated assets</td>
<td>$6,732,666</td>
<td>$4,625,210</td>
<td>$3,228,738</td>
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123
(a) Includes cash, cash equivalents and certain unallocable deferred charges.

**Depreciation and amortization**

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<th>2000</th>
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<tr>
<td>Product Pipelines</td>
<td>$65,864</td>
<td>$40,730</td>
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<td>Natural Gas Pipelines</td>
<td>$31,564</td>
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<td>$929</td>
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<td>CO2 Pipelines</td>
<td>$17,562</td>
<td>$10,559</td>
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<tr>
<td>Terminals</td>
<td>$27,087</td>
<td>$9,632</td>
<td>$7,541</td>
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<tr>
<td>Total consolidated depreciation and amortization</td>
<td>$142,077</td>
<td>$82,630</td>
<td>$46,469</td>
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**Equity Investments at December 31**

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<tbody>
<tr>
<td>Product Pipelines</td>
<td>$225,561</td>
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<tr>
<td>Natural Gas Pipelines</td>
<td>$146,566</td>
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<td>CO2 Pipelines</td>
<td>$68,232</td>
<td>$9,559</td>
<td>$86,675</td>
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<td>Terminals</td>
<td>$159</td>
<td>$59</td>
<td>$59</td>
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<tr>
<td>Total consolidated equity investments</td>
<td>$440,518</td>
<td>$382,882</td>
<td>$418,651</td>
</tr>
</tbody>
</table>

**Investment in oil and gas assets to be contributed to joint venture**

<p>| | | | |</p>
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</thead>
<tbody>
<tr>
<td></td>
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<td></td>
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</tr>
<tr>
<td>Total</td>
<td>$440,518</td>
<td>$417,045</td>
<td>$418,651</td>
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**Capital expenditures**

<table>
<thead>
<tr>
<th></th>
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<th>2000</th>
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</thead>
<tbody>
<tr>
<td>Product Pipelines</td>
<td>$84,709</td>
<td>$69,243</td>
<td>$68,674</td>
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<tr>
<td>Natural Gas Pipelines</td>
<td>$86,124</td>
<td>$14,496</td>
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<tr>
<td>CO2 Pipelines</td>
<td>$65,778</td>
<td>$16,115</td>
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<tr>
<td>Terminals</td>
<td>$58,477</td>
<td>$25,669</td>
<td>$14,051</td>
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<tr>
<td>Total consolidated capital expenditures</td>
<td>$295,088</td>
<td>$125,523</td>
<td>$82,725</td>
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</table>

Our total operating revenues are derived from a wide customer base. For the year ended December 31, 2001, one customer accounted for more than 10% of our total consolidated revenues. Total transactions with Reliant Energy, within our Natural Gas Pipelines and Terminals segments, accounted for 20.2% of our total consolidated revenues during 2001. For each of the two years ending December 31, 2000 and 1999, no revenues from transactions with a single external customer amounted to 10% or more of our total consolidated revenues.

16. **Litigation and Other Contingencies**

The tariffs charged for interstate common carrier pipeline transportation for our pipelines are subject to rate regulation by the Federal Energy Regulatory Commission ("FERC") under the Interstate Commerce Act. The Interstate Commerce Act requires, among other things, that petroleum products pipeline rates be just and reasonable and non-discriminatory. Pursuant to FERC Order No. 561, effective January 1, 1995, petroleum products pipelines are able to change their rates within prescribed ceiling levels that are tied to an inflation index. FERC Order No. 561-A, affirming and clarifying Order No. 561, expands the circumstances under which petroleum products pipelines may employ cost-of-service ratemaking in lieu of the indexing methodology, effective January 1, 1995. For each of the years ended December 31, 2001, 2000 and 1999, the application of the indexing methodology did not significantly affect our tariff rates.
Federal Energy Regulatory Commission Proceedings

SFPP, L.P.

SFPP, L.P. is the subsidiary limited partnership that owns our Pacific operations, excluding the CALNEV pipeline and related terminals acquired from GATX Corporation. Tariffs charged by SFPP are subject to certain proceedings involving shippers’ complaints regarding the interstate rates, as well as practices and the jurisdictional nature of certain facilities and services, on our Pacific operations’ pipeline systems. In September 1992, El Paso Refinery, L.P. filed a protest/complaint with the FERC:

- challenging SFPP’s East Line rates from El Paso, Texas to Tucson and Phoenix, Arizona;
- challenging SFPP’s proration policy; and
- seeking to block the reversal of the direction of flow of SFPP’s six-inch pipeline between Phoenix and Tucson.

At various dates following El Paso Refinery’s September 1992 filing, other shippers on SFPP’s South System filed separate complaints, and/or motions to intervene in the FERC proceeding, challenging SFPP’s rates on its East and West Lines. These shippers include:

- Chevron U.S.A. Products Company;
- Navajo Refining Company;
- ARCO Products Company;
- Texaco Refining and Marketing Inc.;
- Refinery Holding Company, L.P. (a partnership formed by El Paso Refinery’s long-term secured creditors that purchased its refinery in May 1993);
- Mobil Oil Corporation; and
- Tosco Corporation.

Certain of these parties also claimed that a gathering enhancement charge at SFPP’s Watson origin pump station in Carson, California was charged in violation of the Interstate Commerce Act. In subsequent procedural rulings, the FERC consolidated these challenges (Docket Nos. OR92-8-000, et al.) and ruled that they must proceed as a complaint proceeding, with the burden of proof being placed on the complaining parties. These parties must show that SFPP’s rates and practices at issue violate the requirements of the Interstate Commerce Act.

Hearings in the FERC proceeding were held in 1996 and an initial decision by the FERC administrative law judge was issued on September 25, 1997. The initial decision upheld SFPP’s position that “changed circumstances” were not shown to exist on the West Line, thereby retaining the just and reasonable status of all West Line rates that were “grandfathered” under the Energy Policy Act of 1992. Accordingly, the administrative law judge ruled that these rates are not subject to challenge, either for the past or prospectively, in that proceeding. The administrative law judge’s decision specifically excepted from that ruling SFPP’s Tariff No. 18 for movement of jet fuel from Los Angeles to Tucson, which was initiated subsequent to the enactment of the Energy Policy Act.

The initial decision also included rulings that were generally adverse to SFPP on such cost of service issues as:

- the capital structure to be used in computing SFPP’s 1985 starting rate base under FERC Opinion 154-B;
- the level of income tax allowance; and
- the recoverability of civil and regulatory litigation expense and certain pipeline reconditioning costs.
The administrative law judge also ruled that the gathering enhancement service at SFPP’s Watson origin pump station was subject to FERC jurisdiction and ordered that a tariff for that service and supporting cost of service documentation be filed no later than 60 days after a final FERC order on this matter.

On January 13, 1999, the FERC issued its Opinion No. 435, which affirmed in part and modified in part the initial decision. In Opinion No. 435, the FERC ruled that all but one of the West Line rates are “grandfathered” as just and reasonable and that “changed circumstances” had not been shown to satisfy the complainants’ threshold burden necessary to challenge those rates. The FERC further held that the one “non-grandfathered” West Line tariff did not require rate reduction. Accordingly, the FERC dismissed all complaints against the West Line rates without any requirement that SFPP reduce, or pay any reparations for, any West Line rate.

With respect to the East Line rates, Opinion No. 435 reversed in part and affirmed in part the initial decision’s ruling regarding the methodology for calculating the rate base for the East Line. Opinion No. 435 modified the initial decision concerning the date on which the starting rate base should be calculated and the accumulated deferred income tax and allowable cost of equity used to calculate the rate base. In addition, Opinion No. 435 ruled that SFPP would not owe reparations to any complainant for any period prior to the date on which that complainant’s complaint was filed, thus reducing by two years the potential reparations period claimed by most complainants. On January 19, 1999, ARCO filed a petition with the United States Court of Appeals for the District of Columbia Circuit for review of Opinion No. 435. Additional petitions for review were thereafter filed in that court by RHC, Navajo, Chevron and SFPP.

SFPP and certain complainants each sought rehearing of Opinion No. 435 by the FERC, asking that a number of rulings be modified. In compliance with Opinion No. 435, on March 15, 1999, SFPP submitted a compliance filing implementing the rulings made by FERC, establishing the level of rates to be charged by SFPP in the future, and setting forth the amount of reparations owed by SFPP to the complainants under the order. The complainants contested SFPP’s compliance filing.

On July 6, 1999, in response to a motion by the FERC, the Court of Appeals held the ARCO and RHC petitions in abeyance pending FERC action on petitions for rehearing of Opinion No. 435 and dismissed the Navajo, Chevron and SFPP petitions as premature because those parties had sought FERC rehearing.

On May 17, 2000, the FERC issued its Opinion No. 435-A, which ruled on the requests for rehearing and modified Opinion No. 435 in certain respects. It denied requests to reverse its prior rulings that SFPP’s West Line rates and Watson Station gathering enhancement facilities charge are entitled to be treated as just and reasonable “grandfathered” rates under the Energy Policy Act. It suggested, however, that if SFPP had fully recovered the capital costs of the Watson Station facilities, that might form the basis of an amended “changed circumstances” complaint.

Opinion No. 435-A granted a request by Chevron and Navajo to require that SFPP’s December 1988 partnership capital structure be used to compute the starting rate base from December 1983 forward, as well as a request by SFPP to vacate a ruling that would have required the elimination of approximately $125 million from the rate base used to determine capital structure. It also granted two clarifications sought by Navajo, to the effect that SFPP’s return on its starting rate base should be based on SFPP’s capital structure in each given year (rather than a single capital structure from the outset) and that the return on deferred equity should also vary with the capital structure for each year. Opinion No. 435-A denied the request of Chevron and Navajo that no income tax allowance be recognized for the limited partnership interests held by SFPP’s corporate parent, as well as SFPP’s request that the tax allowance should include interests owned by certain non-corporate entities. However, it granted Navajo’s request to make the computation of interest expense for tax allowance purposes the same as the computation for debt return.
Opinion No. 435-A reaffirmed that SFPP may recover certain litigation costs incurred in defense of its rates (amortized over five years), but reversed a ruling that those expenses may include the costs of certain civil litigation between SFPP and Navajo and El Paso. It also reversed a prior decision that litigation costs should be allocated between the East and West Lines based on throughput, and instead adopted SFPP’s position that such expenses should be split equally between the two systems.

As to reparations, Opinion No. 435-A held that no reparations would be awarded to West Line shippers and that only Navajo was eligible to recover reparations on the East Line. It reaffirmed that a 1989 settlement with SFPP barred Navajo from obtaining reparations prior to November 23, 1993, but allowed Navajo reparations for a one-month period prior to the filing of its December 23, 1993 complaint. Opinion No. 435-A also confirmed that FERC’s indexing methodology should be used in determining rates for reparations purposes and made certain clarifications sought by Navajo.

Opinion No. 435-A denied Chevron’s request for modification of SFPP’s prorationing policy. This policy requires customers to demonstrate a need for additional capacity if a shortage of available pipeline space exits.

Finally, Opinion No. 435-A directed SFPP to revise its initial compliance filings to reflect the modified rulings. It eliminated the refund obligation for the compliance tariff containing the Watson Station gathering enhancement charge, but required SFPP to pay refunds to the extent that the compliance tariff East Line rates are higher than the rates produced under Opinion No. 435-A.

In June 2000, several parties filed requests for rehearing of certain rulings made in Opinion No. 435-A. Chevron and RHC both sought reconsideration of the FERC’s ruling that only Navajo is entitled to reparations for East Line shipments. SFPP sought rehearing of the FERC’s:

- decision to require use of the December 1988 partnership capital structure for the period 1994-98 in computing the starting rate base;
- elimination of civil litigation costs;
- refusal to allow any recovery of civil litigation settlement payments; and
- failure to provide any allowance for regulatory expenses in prospective rates.

ARCO, Chevron, Navajo, RHC, Texaco and SFPP sought judicial review of Opinion No. 435-A in the United States Court of Appeals for the District of Columbia Circuit. The FERC moved to:

- consolidate those petitions with prior ARCO and RHC petitions to review Opinion No. 435;
- dismiss the Chevron, RHC and SFPP petitions; and
- hold the other petitions in abeyance pending ruling on the requests for rehearing of Opinion No. 435-A.

On July 17, 2000, SFPP submitted a compliance filing implementing the rulings made in Opinion No. 435-A, together with a calculation of reparations due to Navajo and refunds due to other East Line shippers. SFPP also filed a tariff containing East Line rates based on those rulings. On August 16, 2000, the FERC directed SFPP to supplement its compliance filing by providing certain underlying workpapers and information; SFPP responded to that order on August 31, 2000.

On September 19, 2000, the Court of Appeals dismissed Chevron’s petition for lack of prosecution, and the court in an order issued January 19, 2001 denied a November 2, 2000 motion by Chevron for reconsideration of that dismissal. On October 20, 2000, the court dismissed the petitions for review filed by SFPP and RHC as premature in light of their pending requests for FERC rehearing, consolidated the ARCO, Navajo and Texaco petitions for review with the petitions for review of Opinion No. 435, and ordered that proceedings be held in abeyance until after FERC action on the rehearing requests.

Pursuant to the Court’s orders, the FERC has filed quarterly reports regarding the status of the proceedings pending before the Commission. On May 14, 2001, ARCO filed an Answer and Protest to the
FERC’s May 4, 2001 status report, requesting the Court of Appeals to reactivate the petitions for review that are being held in abeyance and to initiate a briefing schedule. On May 24, 2001, the FERC filed an opposition to that motion.

On July 6, 2001, ARCO, Chevron, Mobil, Navajo, RHC and Texaco filed a joint motion asking the FERC to expedite its action on their requests for rehearing, correction and clarification of Opinion No. 435-A and on SFPP’s compliance filing and related protests. Ultramar filed a similar motion on July 10, 2001. On July 30, 2001, the Court of Appeals issued an order denying ARCO’s motion without prejudice and directing the FERC to advise the Court in its next status report as to when the FERC expects to take final action with respect to the proceedings on rehearing. On August 2, 2001, the FERC filed a status report advising the Court that it intended to present the pending requests for rehearing of Opinion No. 435-A for consideration at the FERC’s meeting scheduled for September 12, 2001.

On September 13, 2001, the FERC issued Opinion No. 435-B (“Opinion on Rehearing and Directing Revised Compliance Filing”), which ruled on pending requests for rehearing and comments on SFPP’s compliance filing implementing Opinion No. 435-A. Based on those rulings, the FERC directed SFPP to submit a revised compliance filing, including revised tariffs and revised estimates of reparations and refunds, by November 12, 2001.

Opinion No. 435-B denied SFPP’s requests for rehearing, which involved the capital structure to be used in computing starting rate base, SFPP’s ability to recover litigation and settlement costs incurred in connection with the Navajo and El Paso civil litigation and the need for provision for regulatory costs in prospective rates. The decision also made modifications to the Commission’s prior rulings on several other issues. In particular, Opinion No. 435-B reversed Opinion No. 435-A’s ruling that Navajo was the sole party entitled to reparations, holding instead that Chevron, RHC, Tosco and Mobil are also eligible to recover reparations for East Line shipments. However, Opinion No. 435-B held that Ultramar is not eligible for reparations in the proceedings in which Opinions No. 435, 435-A and 435-B were issued.

The decision also changed prior FERC rulings permitting SFPP to apply certain litigation, environmental and pipeline rehabilitation costs that were not recovered through the prescribed rates to offset overearnings (and potential reparations) and to recover any such costs that remained by means of a surcharge to shippers. In Opinion No. 435-B, the FERC required SFPP to pay reparations to each complainant without any offset for unrecovered costs. It went on to require that SFPP subtract from the total 1995-1998 supplemental costs allowed under Opinion No. 435-A any overearnings that are not paid out as reparations, and allowed SFPP to recover any remaining costs from shippers by means of a five-year surcharge beginning on August 1, 2000. Opinion No. 435-B also ruled that SFPP would only be permitted to recover certain regulatory litigation costs through the surcharge and that the surcharge could not recover environmental or pipeline rehabilitation costs.

Opinion No. 435-B granted requests for late intervention as to the compliance filing review by Texaco, ARCO, Ultramar and Tosco; in addition, Navajo had made a timely intervention. On review, the FERC directed SFPP to make several changes in its revised compliance filing, including requiring SFPP to:

- use a remaining useful life of 16.8 years in amortizing its starting rate base, instead of the 20.6 year period previously used;
- remove the starting rate base component from its base rates as of August 1, 2001;
- list the corporate unitholders that were the basis for the income tax allowance claimed in its compliance filing and certify that those companies are not Subchapter S corporations; and
- “clearly exclude” civil litigation costs from its compliance filing and explain how it has limited litigation costs to FERC-related expenses and assigned them to appropriate periods in making reparations calculations.
On October 15, 2001, Chevron and RHC filed petitions for rehearing of Opinion No. 435-B. Chevron’s petition asks the FERC to clarify:

- the period for which Chevron is entitled to reparations; and
- whether East Line shippers that have received the benefit of Commission-prescribed rates for 1994 and subsequent years must show that there has been a substantial divergence between the cost of service and the change in the Commission’s rate index in order to have standing to challenge SFPP rates for those years in pending or subsequent proceedings.

RHC’s petition contends that Opinion No. 435-B erred, and should be modified on rehearing, to the extent it:

- suggests that a “substantial divergence” standard applies to complaint proceedings, subsequent to those that led to Opinion No. 435-B, challenging the total level of SFPP’s East Line rates;
- requires a substantial divergence to be shown between SFPP’s cost of service and the change in the FERC oil pipeline index in such subsequent complaint proceedings, rather than a substantial divergence between the cost of service and SFPP’s revenues; and
- permits SFPP to recover 1993 rate case litigation expenses through a surcharge mechanism.

ARCO, Ultramar and SFPP filed petitions seeking judicial review of Opinion No. 435-B (and in SFPP’s case, Opinion Nos. 435 and 435-A) in the U.S. Court of Appeals for the District of Columbia Circuit. The Court has consolidated the Ultramar and SFPP petitions with the consolidated cases that had been held in abeyance and has ordered that the consolidated cases be returned to its active docket. On October 24, 2001, the FERC filed a motion asking the court to consolidate ARCO’s petition for review of Opinion No. 435-B as well and to hold the consolidated cases in abeyance pending FERC action on the Chevron and RHC petitions for rehearing.

On November 7, 2001, the FERC issued an order ruling on the Chevron and RHC petitions for rehearing of Opinion No. 435-B. The Commission held that Chevron’s eligibility for reparations should be measured from August 3, 1993, rather than September 23, 1992, as Chevron had sought. The Commission also clarified its prior ruling with respect to the “substantial divergence” test, holding that in order to be considered on the merits, complaints challenging the SFPP rates set by applying the Commission’s indexing regulations to the 1994 cost of service derived under the Opinion No. 435 series of orders must demonstrate a substantial divergence between the indexed rates and the pipeline’s actual cost of service. Finally, the FERC granted rehearing to hold that SFPP’s 1993 regulatory costs should not be included in the surcharge permitted for the recovery of supplemental costs.

On December 7, 2001, Chevron filed a petition for rehearing of the FERC’s November 7, 2001 order. The petition requested the Commission to specify whether Chevron would be entitled to reparations for the two year period prior to the August 3, 1993 filing of its complaint.

On January 7, 2002, SFPP and RHC filed petitions in the U.S. Court of Appeals for the District of Columbia Circuit for review of the FERC’s November 7, 2001 order. On January 8, 2002, the Court consolidated those petitions with the petitions for review of Opinion Nos. 435, 435-A and 435-B. On January 24, 2002, the Court of Appeals ordered the consolidated proceedings to be held in abeyance until the FERC acts on the pending request for rehearing of the November 7, 2001 order.

SFPP submitted its compliance filing and tariffs implementing Opinion No. 435-B and the Commission’s November 7, 2001 order on November 20, 2001. Motions to intervene and protest were subsequently filed by ARCO, Mobil (which now submits filings under the name ExxonMobil), RHC, Navajo and Chevron, alleging that SFPP:

- should have calculated the supplemental cost surcharge differently;
- did not provide adequate information on the taxing status of its unitholders; and
- failed to estimate potential reparations for ARCO.
On December 10, 2001, SFPP filed a response to those claims, explaining that it had computed the surcharge consistent with the Commission’s rulings, provided all unitholder tax status information requested by Opinion No. 435-B and calculated estimated reparations for all complainants for which the FERC had directed it to do so. On December 14, 2001, SFPP filed a revised compliance filing and new tariff correcting an error that had resulted in understating the proper surcharge and tariff rates.

On December 20, 2001, the FERC’s Director of the Division of Tariffs and Rates Central issued two letter orders rejecting SFPP’s November 20, 2001 and December 14, 2001 tariff filings because they were not made effective retroactive to August 1, 2000. On January 11, 2002, SFPP filed a request for rehearing of those orders by the Commission, on the ground that the FERC has no authority to require retroactive reductions to rates filed pursuant to its orders in complaint proceedings. On February 15, 2002, the FERC denied the motion for rehearing. SFPP is currently preparing a motion for reconsideration of the order denying rehearing.

Motions to intervene and protest the December 14, 2001 corrected submission were filed by Navajo, ARCO and Mobil. Ultramar requested leave to file an out-of-time intervention and protest of both the November 20, 2001 and December 14, 2001 submissions. On January 14, 2002, SFPP responded to those filings to the extent they were not mooted by the orders rejecting the tariffs in question.

In December 1995, Texaco filed an additional FERC complaint, which involves the question of whether a tariff filing was required for movements on SFPP’s Sepulveda Lines, which are upstream of its Watson, California station origin point, and, if so, whether those rates may be set in that proceeding and what those rates should be. Several other West Line shippers have filed similar complaints and/or motions to intervene in this proceeding, all of which have been consolidated into Docket Nos. OR96-2-000, et al. Hearings before an administrative law judge were held in December 1996 and the parties completed the filing of final post-hearing briefs in January 1997.

On March 28, 1997, the administrative law judge issued an initial decision holding that the movements on the Sepulveda Lines are not subject to FERC jurisdiction. On August 5, 1997, the FERC reversed that decision and found the Sepulveda Lines to be subject to the jurisdiction of the FERC. The FERC ordered SFPP to make a tariff filing within 60 days to establish an initial rate for these facilities. The FERC reserved decision on reparations until it ruled on the newly-filed rates. On October 6, 1997, SFPP filed a tariff establishing the initial interstate rate for movements on the Sepulveda Lines from Sepulveda Junction to Watson Station at the preexisting rate of five cents per barrel, along with supporting cost of service documentation. Subsequently, several shippers filed protests and motions to intervene at the FERC challenging that rate. On December 24, 1997, FERC denied SFPP’s request for rehearing of the August 5, 1997 decision. On December 31, 1997, SFPP filed an application for market power determination, which, if granted, will enable it to charge market-based rates for this service. Several parties protested SFPP’s application. On September 30, 1998, the FERC issued an order finding that, based on SFPP’s application, SFPP lacks market power in the Watson Station destination market served by the Sepulveda Lines. The FERC found that SFPP appeared to lack market power in the origin market served by the Sepulveda Lines as well, but established a hearing to permit the protesting parties to substantiate allegations that SFPP possesses market power in the origin market. Hearings before a FERC administrative law judge on this limited issue were held in February 2000.

On December 21, 2000, the FERC administrative law judge issued his initial decision finding that SFPP possesses market power over the Sepulveda Lines origin market. SFPP and other parties have filed briefs opposing and supporting the initial decision with the FERC. The ultimate disposition of SFPP’s market rate application is pending before the FERC.

Following the issuance of the initial decision in the Sepulveda case, the FERC judge indicated an intention to proceed to consideration of the justness and reasonableness of the existing rate for service on the Sepulveda Lines. SFPP sought clarification from FERC on the proper disposition of that issue in light of the pendency of its market rate application and prior deferral of consideration of SFPP’s tariff filing. On February 22, 2001, the FERC granted SFPP’s motion and deferred consideration of the pending complaints against the Sepulveda Lines rate until after its final disposition of SFPP’s market rate application.
On October 22, 1997, ARCO, Mobil and Texaco filed another complaint at the FERC (Docket No. OR98-1-000) challenging the justness and reasonableness of all of SFPP’s interstate rates. The complaint again challenges SFPP’s East and West Line rates and raises many of the same issues, including a renewed challenge to the grandfathered status of West Line rates, that have been at issue in Docket Nos. OR92-8-000, et al. The complaint includes an assertion that the acquisition of SFPP and the cost savings anticipated to result from the acquisition constitute “substantially changed circumstances” that provide a basis for terminating the “grandfathered” status of SFPP’s otherwise protected rates. The complaint also seeks to establish that SFPP’s grandfathered interstate rates from the San Francisco Bay area to Reno, Nevada and from Portland to Eugene, Oregon are also subject to “substantially changed circumstances” and, therefore, are subject to challenge. In November 1997, Ultramar Diamond Shamrock Corporation filed a similar complaint at the FERC (Docket No. OR98-2-000, et al.). The shippers are seeking both reparations and prospective rate reductions for movements on all of the lines.

SFPP filed answers to both complaints, and on January 20, 1998, the FERC issued an order accepting the complaints and consolidating both complaints into one proceeding, but holding them in abeyance pending a FERC decision on review of the initial decision in Docket Nos. OR92-8-000, et al. In July 1998, some complainants amended their complaints to incorporate updated financial and operational data on SFPP. SFPP answered the amended complaints. In a companion order to Opinion No. 435, the FERC directed the complainants to amend their complaints, as may be appropriate, consistent with the terms and conditions of its orders, including Opinion No. 435. On January 10 and 11, 2000, the complainants again amended their complaints to incorporate further updated financial and operational data on SFPP. SFPP filed an answer to these amended complaints on February 15, 2000. On May 17, 2000, the FERC issued an order finding that the various complaining parties had alleged sufficient grounds for their complaints against SFPP’s interstate rates to go forward to a hearing. At such hearing, the administrative law judge will assess whether any of the challenged rates that are grandfathered under the Energy Policy Act will continue to have such status and, if the grandfathered status of any rate is not upheld, whether the existing rate is just and reasonable.

A hearing in this new proceeding commenced in October 2001 and continues. An initial decision by the administrative law judge is expected in the latter half of 2002.

In August 2000, Navajo and RHC filed new complaints against SFPP’s East Line rates and Ultramar filed an additional complaint updating its pre-existing challenges to SFPP’s interstate pipeline rates. SFPP answered the complaints, and on September 22, 2000, the FERC issued an order accepting these new complaints and consolidating them with the ongoing proceeding in Docket No. OR96-2-000, et al.

The complainants have alleged a variety of grounds for finding “substantially changed circumstances,” including the acquisition of SFPP and cost savings achieved subsequent to the acquisition. Applicable rules and regulations in this field are vague, relevant factual issues are complex and there is little precedent available regarding the factors to be considered or the method of analysis to be employed in making a determination of “substantially changed circumstances,” which is the showing necessary to make “grandfathered” rates subject to challenge. Given the newness of the grandfathering standard under the Energy Policy Act and limited precedent, we cannot predict how these allegations will be viewed by the FERC.

If “substantially changed circumstances” are found, SFPP rates previously “grandfathered” under the Energy Policy Act may lose their “grandfathered” status. If these rates are found to be unjust and unreasonable, shippers may be entitled to a prospective rate reduction and a complainant may be entitled to reparations for periods from the date of its complaint to the date of the implementation of the new rates.

In June 2001, ARCO and others protested SFPP’s adjustment to its interstate rates in compliance with the Commission’s indexing regulations. Following submissions by the protestants and SFPP, the Commission issued an order in September 2001 dismissing the protests and finding that SFPP had complied with the Commission’s indexing regulations.
We are not able to predict with certainty the final outcome of the FERC proceedings, should they be carried through to their conclusion, or whether we can reach a settlement with some or all of the complainants. Although it is possible that current or future proceedings could be resolved in a manner adverse to us, we believe that the resolution of such matters will not have a material adverse effect on our business, financial position or results of operations.

**CALNEV Pipe Line LLC**

We acquired CALNEV Pipe Line LLC in March 2001. CALNEV provides interstate and intrastate transportation from an interconnection with SFPP at Colton, California to destinations in and around Las Vegas, Nevada. On June 1, 2001, CALNEV filed to adjust its interstate rates upward pursuant to the FERC’s indexing regulations. ARCO, ExxonMobil, Ultramar Diamond Shamrock and Ultramar, Inc. protested this adjustment. On June 29, 2001, the FERC accepted and suspended the rate adjustment and permitted it to go into effect subject to refund. The FERC withheld ruling on the protests pending submission by CALNEV of its FERC Form No. 6 annual report and responses from the protestants to data contained therein. In September 2001, following submission by CALNEV of its Form No. 6 annual report and further submissions by ARCO and CALNEV, the Commission dismissed the protests, finding that CALNEV’s rate adjustment comported with the Commission’s indexing regulations.

In August 2001, ARCO filed a complaint against CALNEV’s interstate rates alleging that they were unjust and unreasonable. Tosco and Ultramar filed interventions. In an October 15, 2001 order, the Commission set this claim for investigation and hearing. The matter has, however, first been referred to a settlement judge and such settlement process is currently ongoing. On November 14, 2001, CALNEV filed a motion for rehearing or, in the alternative, clarification of the Commission’s October 15, 2001 order. CALNEV asserted that the Commission should have dismissed ARCO’s complaint because it did not meet the standards of the Commission’s regulations or, in the alternative, that the Commission should clarify the standards of pleading and proof applicable to ARCO’s complaint.

On January 14, 2002 Tosco Corporation filed a complaint claiming that CALNEV’s rates are unjust and unreasonable and asking that its complaint be consolidated with the ARCO complaints for hearing. Ultramar filed a similar complaint on January 18, 2002. CALNEV answered both of these complaints on February 4, 2002. At a settlement conference on January 17, 2002 the parties made substantial progress toward reaching a settlement. They have agreed to a “standstill” in the litigation while they attempt to reach a comprehensive written settlement. The settlement judge has indicated that he anticipates that the parties will be able to submit a settlement agreement to the Commission on or before April 30, 2002.

We are not able to predict with certainty the final outcome of this FERC proceeding, should it be carried through to its conclusion, or whether we can reach a settlement with the complainant. Although it is possible that current or future proceedings could be resolved in a manner adverse to us, we believe that the resolution of such matters will not have a material adverse effect on our business, financial position or results of operations.

**California Public Utilities Commission Proceeding**

ARCO, Mobil and Texaco filed a complaint against SFPP with the California Public Utilities Commission on April 7, 1997. The complaint challenges rates charged by SFPP for intrastate transportation of refined petroleum products through its pipeline system in the State of California and requests prospective rate adjustments. On October 1, 1997, the complainants filed testimony seeking prospective rate reductions aggregating approximately $15 million per year.

On August 6, 1998, the CPUC issued its decision dismissing the complainants’ challenge to SFPP’s intrastate rates. On June 24, 1999, the CPUC granted limited rehearing of its August 1998 decision for the purpose of addressing the proper ratemaking treatment for partnership tax expenses, the calculation of environmental costs and the public utility status of SFPP’s Sepulveda Line and its Watson Station gathering enhancement facilities. In pursuing these rehearing issues, complainants seek prospective rate reductions aggregating approximately $10 million per year.
On March 16, 2000, SFPP filed an application with the CPUC seeking authority to justify its rates for intrastate transportation of refined petroleum products on competitive, market-based conditions rather than on traditional, cost-of-service analysis.

On April 10, 2000, ARCO and Mobil filed a new complaint with the CPUC asserting that SFPP’s California intrastate rates are not just and reasonable based on a 1998 test year and requesting the CPUC to reduce SFPP’s rates prospectively. The amount of the reduction in SFPP rates sought by the complainants is not discernible from the complaint.

The rehearing complaint was heard by the CPUC in October 2000 and the April 2000 complaint and SFPP’s market-based application were heard by the CPUC in February 2001. All three matters stand submitted as of April 13, 2001, and a decision addressing the submitted matters is expected at any time.

We believe that the resolution of such matters will not have a material adverse effect on our business, financial position or results of operations.

Southern Pacific Transportation Company Easements

SFPP and Southern Pacific Transportation Company are engaged in a judicial reference proceeding to determine the extent, if any, to which the rent payable by SFPP for the use of pipeline easements on rights-of-way held by SPTC should be adjusted pursuant to existing contractual arrangements (Southern Pacific Transportation Company vs. Santa Fe Pacific Corporation, SFP Properties, Inc., Santa Fe Pacific Pipelines, Inc., SFP, L.P., et al., Superior Court of the State of California for the County of San Francisco, filed August 31, 1994). Although SFPP received a favorable ruling from the trial court in May 1997, in September 1999, the California Court of Appeals remanded the case back to the trial court for further proceeding. SFPP is accruing amounts for payment of the rental for the subject rights-of-way consistent with our expectations of the ultimate outcome of the proceeding. We expect this matter to go to trial during the second quarter of 2002.

FERC Order 637

Kinder Morgan Interstate Gas Transmission LLC

On June 15, 2000, Kinder Morgan Interstate Gas Transmission LLC made its filing to comply with FERC’s Orders 637 and 637-A. That filing contained KMIGT’s compliance plan to implement the changes required by FERC dealing with the way business is conducted on interstate natural gas pipelines. All interstate natural gas pipelines were required to make such compliance filings, according to a schedule established by FERC. From October 2000 through June 2001, KMIGT held a series of technical and phone conferences to identify issues, obtain input, and modify its Order 637 compliance plan, based on comments received from FERC Staff and other interested parties and shippers. On June 19, 2001, KMIGT received a letter from FERC encouraging it to file revised pro-forma tariff sheets, which reflected the latest discussions and input from parties into its Order 637 compliance plan. KMIGT made such a revised Order 637 compliance filing on July 13, 2001. The July 13, 2001 filing contained little substantive change from the original pro-forma tariff sheets that KMIGT originally proposed on June 15, 2000. On October 19, 2001, KMIGT received an order from FERC, addressing its July 13, 2001 Order 637 compliance plan. In this Order addressing the July 13, 2001 compliance plan, KMIGT’s plan was accepted, but KMIGT was directed to make several changes to its tariff, and in doing so, was directed that it could not place the revised tariff into effect until further order of the Commission. KMIGT filed its compliance filing with the October 19, 2001 Order on November 19, 2001 and also filed a request for rehearing/clarification of the FERC’s October 19, 2001 Order on November 19, 2001. The November 19, 2001 Compliance filing has been protested by several parties. KMIGT filed responses to those protests on December 14, 2001. At this time, it is unknown when this proceeding will be finally resolved. KMIGT currently expects that it may not have a fully compliant Order 637 tariff approved and in effect until sometime in the first or second quarter of 2002. The full impact of implementation of Order 637 on the KMIGT system is under evaluation. We believe that these matters will not have a material adverse effect on our business, financial position or results of operations.
Separately, numerous petitioners, including KMIGT, have filed appeals of Order 637 in the D.C. Circuit, potentially raising a wide array of issues related to Order 637 compliance. Initial briefs were filed on April 6, 2001, addressing issues contested by industry participants. Oral arguments on the appeals were held before the courts in December 2001 and final action is pending.

**Trailblazer Pipeline Company**

On August 15, 2000, Trailblazer Pipeline Company made a filing to comply with FERC’s Order Nos. 637 and 637-A. Trailblazer Pipeline Company’s compliance filing reflected changes in:

- segmentation;
- scheduling for capacity release transactions;
- receipt and delivery point rights;
- treatment of system imbalances;
- operational flow orders;
- penalty revenue crediting; and
- right of first refusal language.

On October 15, 2001, FERC issued its order on Trailblazer Pipeline Company’s Order No. 637 compliance filing. FERC approved Trailblazer Pipeline Company’s proposed language regarding operational flow orders and the right of first refusal, but is requiring Trailblazer Pipeline Company to make changes to its tariff related to the other issues listed above. Most of the tariff provisions will have an effective date of January 1, 2002, with the exception of language related to scheduling and segmentation, which will become effective at a future date dependent on when KMIGT’s Order No. 637 provisions go into effect. Trailblazer Pipeline Company anticipates no adverse impact on its business as a result of the implementation of Order No. 637.

On November 14, 2001, Trailblazer Pipeline Company made its compliance filing pursuant to the FERC order of October 15, 2001. That compliance filing has been protested. Separately, also on November 14, 2001, Trailblazer Pipeline Company filed for rehearing of that FERC order. These pleadings are pending FERC action.

**Standards of Conduct Rulemaking**

On September 27, 2001, FERC issued a Notice of Proposed Rulemaking in Docket No. RM01-10 in which it proposed new rules governing the interaction between an interstate natural gas pipeline and its affiliates. If adopted as proposed, the Notice of Proposed Rulemaking could be read to limit communications between KMIGT, Trailblazer Pipeline Company and their respective affiliates. In addition, the Notice could be read to require separate staffing of KMIGT and its affiliates, and Trailblazer and its affiliates. Comments on the Notice of Proposed Rulemaking were due December 20, 2001. We believe that these matters, as finally adopted, will not have a material adverse effect on our business, financial position or results of operations.

**Carbon Dioxide Litigation**

Kinder Morgan CO₂ Company, L.P. directly or indirectly through its ownership interest in the Cortez Pipeline Company, along with other entities, is a defendant in several actions in which the plaintiffs allege that the defendants undervalued carbon dioxide produced from the McElmo Dome field and overcharged for transportation costs, thereby allegedly underpaying royalties and severance tax payments. The plaintiffs, who are seeking monetary damages and injunctive relief, are comprised of royalty, overriding royalty and small share working interest owners who claim that they were underpaid by the defendants. These cases are: *CO₂ Claims Coalition, LLC v. Shell Oil Co., et al.*, No. 96-Z-2451 (U.S.D.C. Colo. filed 8/22/96); *Rutter & Wilbanks et al. v. Shell Oil Co., et al.*, No. 00-Z-1854 (U.S.D.C. Colo. filed 9/22/00);


Cause No. 4519, in the District Court, Zapata County Texas, 49th Judicial District. On October 15, 2001, Kinder Morgan Energy Partners, L.P. was served with the First Supplemental Petition filed by RSM Production Corporation on behalf of the County of Zapata, State of Texas and Zapata County Independent School District as plaintiffs. Kinder Morgan Energy Partners, L.P. was sued in addition to 15 other defendants, including two other Kinder Morgan affiliates. The Petition alleges that these taxing units relied on the reported volume and analyzed heating content of natural gas produced from the wells located within the appropriate taxing jurisdiction in order to properly assess the value of mineral interests in place. The suit further alleges that the defendants undermeasured the volume and heating content of that natural gas produced from privately owned wells in Zapata County, Texas. The Petition further alleges that the County and School District were deprived of ad valorem tax revenues as a result of the alleged undermeasurement of the natural gas by the defendants. Defendants have sought an extension of time to answer, and have not yet responded to the Petition. There are no further pretrial proceedings at this time.


Cause No. 99-1390-CM, United States District Court for the District of Kansas. This action was originally filed in Kansas state court in Stevens County, Kansas as a class action against approximately 245 pipeline companies and their affiliates, including certain Kinder Morgan entities. The plaintiffs in the case seek to have the Court certify the case as a class action. The plaintiffs are natural gas producers and fee royalty owners who allege that they have been subject to systematic mismeasurement of natural gas by the defendants for more than 25 years. Among other things, the plaintiffs allege a conspiracy among the pipeline industry to under-measure natural gas and have asserted joint and several liability against the defendants. Subsequently, one of the defendants removed the action to Kansas Federal District Court. Thereafter, we filed a motion with the Judicial Panel for Multidistrict Litigation to consolidate this action for pretrial purposes with the Grynberg False Claim Act, styled as United States of America, ex rel., Jack J. Grynberg v. K N Energy, Civil Action No. 97-D-1233, filed in the United States District Court, District of Colorado, because of common factual questions. On April 10, 2000, the Multidistrict Litigation Panel ordered that this case be consolidated with the Grynberg federal False Claims Act cases. On January 12, 2001, the Federal District Court of Wyoming issued an oral ruling remanding the case back to the State Court in Stevens County, Kansas. A case management conference recently occurred in State Court in Stevens County, and a briefing schedule was established for preliminary matters. Personal jurisdiction discovery has commenced. Merits discovery has not commenced.

Although no assurances can be given, we believe that we have meritorious defenses to all of these actions, that we have established an adequate reserve to cover potential liability, and that these matters will not have a material adverse effect on our business, financial position or results of operations.

Environmental Matters

We are subject to environmental cleanup and enforcement actions from time to time. In particular, the federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) generally imposes joint and several liability for cleanup and enforcement costs on current or predecessor owners and operators of a site, without regard to fault or the legality of the original conduct. Our
operations are also subject to federal, state and local laws and regulations relating to protection of the environment. Although we believe our operations are in substantial compliance with applicable environmental regulations, risks of additional costs and liabilities are inherent in pipeline and terminal operations, and there can be no assurance that we will not incur significant costs and liabilities. Moreover, it is possible that other developments, such as increasingly stringent environmental laws, regulations and enforcement policies thereunder, and claims for damages to property or persons resulting from our operations, could result in substantial costs and liabilities to us.

We are currently involved in the following governmental proceedings related to compliance with environmental regulations associated with our assets:

- one cleanup ordered by the United States Environmental Protection Agency related to ground water contamination in the vicinity of SFPP's storage facilities and truck loading terminal at Sparks, Nevada;
- several ground water hydrocarbon remediation efforts under administrative orders issued by the California Regional Water Quality Control Board and two other state agencies; and
- groundwater and soil remediation efforts under administrative orders issued by various regulatory agencies on those assets purchased from GATX Corporation, comprising Kinder Morgan Liquids Terminals LLC, CALNEV Pipe Line LLC and Central Florida Pipeline LLC.

In addition, we are from time to time involved in civil proceedings relating to damages alleged to have occurred as a result of accidental leaks or spills of refined petroleum products, natural gas liquids, natural gas and carbon dioxide.

Review of assets related to Kinder Morgan Interstate Gas Transmission LLC includes the environmental impacts from petroleum and used oil releases to the soil and groundwater at nine sites. Additionally, review of assets related to Kinder Morgan Texas Pipeline includes the environmental impacts from petroleum releases to the soil and groundwater at six sites. Further delineation and remediation of these impacts will be conducted. Reserves have been established to address the closure of these issues.

On October 2, 2001, the jury rendered a verdict in the case of Walter Chandler v. Plantation Pipe Line Company. The jury awarded the plaintiffs a total of $43.8 million. The verdict was divided with the following award of damages:

- $0.3 million compensatory damages for property damage to the Evelyn Chandler Trust;
- $5 million compensatory damages to Walter (Buster) Chandler;
- $1.5 million compensatory damages to Clay Chandler; and
- $37 million punitive damages.

Plantation has filed post judgment motions and appeal of the verdict. The appeal of this case will be directly heard by the Alabama Supreme Court. It is anticipated that a decision by the Alabama Supreme Court will be received within the next twelve to eighteen months.

This case was filed in April 1997 by the landowner (Evelyn Chandler Trust) and two residents of the property (Buster Chandler and his son, Clay Chandler). The suit was filed against Chevron, Plantation and two individuals. The two individuals were later dismissed from the suit. Chevron settled with the plaintiffs in December 2000. The property and residences are directly across the street from the location of a former Chevron products terminal. The Plantation pipeline system traverses the Chevron terminal property. The suit alleges that gasoline released from the terminal and pipeline contaminated the groundwater under the plaintiffs' property. A current remediation effort is taking place between Chevron, Plantation and Alabama Department of Environmental Management.

Although no assurance can be given, we believe that the ultimate resolution of all these environmental matters set forth in this note will not have a material adverse effect on our business, financial position or
results of operations. We have recorded a total reserve for environmental claims in the amount of $75.8 million at December 31, 2001.

Other

We are a defendant in various lawsuits arising from the day-to-day operations of our businesses. Although no assurance can be given, we believe, based on our experiences to date, that the ultimate resolution of such items will not have a material adverse impact on our business, financial position or results of operations.

17. Quarterly Financial Data (unaudited)

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Principal Officers

Richard D. Kinder  
Chairman and Chief Executive Officer

William V. Morgan  
Vice Chairman

Michael C. Morgan  
President

Richard L. Bullock  
Vice President and Controller

David G. Dehaemers, Jr.  
Vice President, Corporate Development

Joseph Listengart  
Vice President and General Counsel

C. Park Shaper  
Vice President and Chief Financial Officer

James E. Street  
Vice President, Human Resources

Laurel L. Tiffin  
Vice President and Chief Information Officer

Operating Officers

William V. Allison  
President, Natural Gas Pipelines

Thomas A. Bannigan  
President, Products Pipelines

R. Tim Bradley  
President, CO2 Pipelines

Thomas B. Stanley  
President, Terminals

Board of Directors*

Richard D. Kinder  
Chairman and Chief Executive Officer  
Kinder Morgan G.P., Inc.

William V. Morgan  
Vice Chairman  
Kinder Morgan G.P., Inc.

Edward O. Gaylord (2)  
President  
Gaylord Interests LLC

Gary L. Hultquist (1)  
Managing Director  
Hultquist Capital, LLC

Perry M. Waughtal (2)  
Limited Partner and Chairman  
Songy Partners Limited

*Kinder Morgan Energy Partners, L.P. does not have officers or directors. Listed above are the officers and directors of the General Partner, Kinder Morgan G.P., Inc. and Kinder Morgan Management, LLC (the delegate of Kinder Morgan G.P., Inc.). Kinder Morgan, Inc. is also a director of Kinder Morgan Management, LLC.

(1) Chairman, Audit and Conflicts Committee  
(2) Member, Audit and Conflicts Committee

Unitholder Information

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(713) 369-9000

Exchange Listing:  
New York Stock Exchange Ticker Symbol: KMP

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Jersey City, New Jersey 07303-2500  
(800) 519-3111  
www.equiserve.com

K-1 Tax Reports:  
For questions or corrections to your K-1’s, please call  
(800) 232-1627

All other inquiries:  
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Please visit our web site at  
www.kindermorgan.com for investor information